



KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

CONTRACTOR:

MODERN MACHINERY
22431 83RD AVE S

KENT, WA 98032-1989 United States
Fax: (253) 8723519

BILL TO:

KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:

KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACT

CONTRACT NO. 5602939	REVISION 0	PAGE 1 of 1
CREATION DATE 14-AUG-2013	BUYER AMON BILLUPS JR	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
8316	NET30DAYS	Prepaid	DESTINATION	Seller Chooses	Telephone: (253) 872-3500

DESCRIPTION

Term Purchase Agreement

Furnish VT LeeBoy heavy and utility equipment as requested by various authorized King County departments, divisions and agencies, during the period August 15, 2013 through November 14, 2013, in accordance with National Joint Powers Alliance contract number 060311-VTL, incorporated by reference as if fully set forth herein.

Authorized Signature

ANNUAL RENEWAL OF CONTRACT

made by and between

VT Leeboy, Inc. (Vendor)
500 Lincoln County Parkway Ext.
Lincolnton, NC 28092

and

National Joint Powers Alliance® (NJPA)
202 12th Street NE
Staples, Minnesota 56479
Phone: (218) 894-1930

Whereas:

"Vendor" and "NJPA" have entered into an "Acceptance and Award #060311-VTL" for the procurement of Heavy Construction Equipment Together with Related Accessories, Supplies and Services, and having a maturity date of November 14, 2015, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contracts for the period of November 15, 2012 through November 15, 2013.

National Joint Powers Alliance® (NJPA)

By: [Signature], Its: EXECUTIVE DIRECTOR

Name printed or typed: TODD LYSCIO

Date 12/5/12

VT Leeboy, Inc.

By: [Signature], Its: Sales/Marketing

Name printed or typed: Naomi Gibson

Date 4 December 2012

If you do not desire to extend contract, please sign below and return this agreement.
Discontinue: We desire to discontinue the contract.
Signature: _____ Date: _____

Proposal Offering
And Acceptance and Award
RFP #060311

FORM D

HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES,

Proposal Offering (To be completed Only by Proposer)

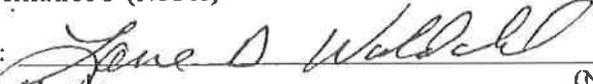
In compliance with the Request for proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES, the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby offer and agree to furnish the defined products/services and services in compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

Company Name: VT LeeBoy Inc. Date: 26 May 2011
Company Address: 500 Lincoln County Parkway Ext
City: Lincolnton State: NC Zip: 28092
Contact Person: Naomi Gibson Title: Sales and Marketing
Authorized Signature (ink only):  Naomi Gibson
(Name printed or typed)

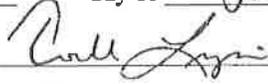
Contract Acceptance and Award (To be completed only by NJPA)

Your proposal offering is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined goods and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, and the Proposer's Response. The effective date of the Contract be 19 July, 2011 and continue for four years thereafter AND which is subject to annual renewal at the option of both parties.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature:  Lane D. Waldahl
Title: Board Clerk (Name printed or typed)

Awarded this 19th day of July, 2011 Contract Number # 060311-VTL

NJPA Authorized signature:  Todd Lyson
Title: Executive Director (Name printed or typed)

Executed this 20th day of July Contract Number # 060311-VTL

AMENDMENT 072811

To that certain

ACCEPTANCE AND AWARD 060311-VTL

Whereby

VT Leeboy, Inc.

Committed to the provision of certain goods and services at specified prices,

And

The National Joint Powers Alliance® (NJPA®)

Accepts an indefinite quantity of those provisions on behalf of itself and its Members nationwide according to the terms and conditions of the Request For Proposals issued by NJPA AND the entire Bidder's response received from VT Leeboy, Inc.

Now Therefore; NJPA and VT Leeboy, Inc. hereby agree to amend said Acceptance and Award 060311-VTL by changing the effective date of the agreement from July 19, 2011 to November 14, 2011.

National Joint Powers Alliance®

By Todd Lyscio Its: Executive Director
Todd Lyscio,

VT Leeboy, Inc.

By K.A. Majeskie Its: Pres/CSO

Name printed K.A. MAJESKIE

Company Information

1) Why did you respond to this RFP?

VT LeeBoy, Inc. wishes to renew and maintain the contract of NJPA to offer government agencies an alternative solution to the buying process. This will in turn increase business with municipalities to offer them an alternative purchasing process other than the traditional bid process. We can see this process of doing business outweighing the traditional bid and spec process of the past for each purchasing inquiry.

2) Provide a brief history of your company that includes its goals and philosophy.

See document; VT LeeBoy History.pdf

3) Provide profiles and an organizational chart for key sales and marketing executives of your company that will oversee the implementation and operation of a Contract resulting from this RFP.

See document; VT LeeBoy LBP Div Sales Teams_5-25-11.pdf

4) How long has your company been in the **HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES**, industry?

VT LeeBoy, Inc. products have been in the *HEAVY CONSTRUCTION EQUIPMENT SUPPLIES AND SERVICES* industry for over 212 years. The Rosco product has been servicing the *HEAVY CONSTRUCTION EQUIPMENT SUPPLIES AND SERVICES* industry since 1926. The Blaw-Knox product has been servicing the *HEAVY CONSTRUCTION EQUIPMENT SUPPLIES AND SERVICES* industry since 1931. The LeeBoy product has been servicing the *HEAVY CONSTRUCTION EQUIPMENT SUPPLIES AND SERVICES* industry since 1964.

5) Is your organization best described as a manufacturer or a distributor/dealer/re-seller for a manufacturer of the products and services being proposed?

VT LeeBoy, Inc. is a manufacturing facility of over 35 unique *HEAVY CONSTRUCTION EQUIPMENT* products.

a) If the Proposer is best described as a re-seller, manufacturer aggregate, or distributor, please provide evidence of your authorization as a dealer/re-seller/manufacturer aggregate for the manufacturer of the products you are proposing.

Not Applicable to our knowledge

b) If the Proposer is best described as a manufacturer, please describe your relationship with your sales/service force and/or Dealer Network in delivering the products and services proposed. Are these people your employees, or the employees of a third party?

VT LeeBoy, Inc. offers a combined effort of sales and service staff that includes employees of VT LeeBoy along with a strong Dealer Network of third party employees.

6) For public companies, provide your most recent annual report to shareholders.

See document; ste_ar_2010.pdf

7) For private companies, provide your most recent year-end financial statements, your bond rating, and/or a credit reference from your bank.

Not Applicable to our knowledge

8) Provide a discussion of licenses and certifications both required to be held, and actually held by your organization in pursuit of the commerce contemplated by this RFP.

Not Applicable to our knowledge

9) Provide a discussion of licenses and certifications both required to be held, and actually held by third parties and subcontractors to your organization in pursuit of the commerce contemplated by this RFP. If not applicable, please respond with "Not Applicable."

Not Applicable to our knowledge

Industry-Marketplace Successes

10) List and document recent industry awards and recognition.

VT LeeBoy, Inc. has been Tacom Award, ISO 9001 - Stage 1 in June 2011, Stage 2 by July 2011. We've been recognized by OSHA for our safety program, we've go over a year with out any loss time due to an accident. LeeBoy Recycles 100% of everything that can be recycled in our area. We have 2 full time employees dedicated 100% towards Green initiatives. Service Award from the Lincoln Economic Development Association. 2010 - Better Roads Top Roll out Product Blow-Knox Road Widener. 2009 Roads and Bridges Contractors Choice award for 2 Small Asphalt Pavers (8500 & 8515) In the past 8 years LeeBoy has received 16 product innovation awards.

11) Supply three references/testimonials from customers similar to NJPA Members. Please include the customer's name, contact, and phone number.

Here are a few of references of customers that are either members of NJPA or similar to;

City of High Point, Gary Smith, Director of Fleet Services 336-883-3598

City of St Paul, Mike Brennan, 651-292-6600

City of Andover, Irwin Russell, 763-767-5178

City of Edina, Shawn Anderson, 952-826-0313

VDOT, LT Farewell, 540-332-9154

VDOT, Brian Maul, 804-524-6160

Henrico County, Doug Brooks, 804-7278261

Testimonials can be completed upon request.

12) Provide names and addresses of the top five (5) governmental or education customers and dollar volumes from the past year.

North Carolina DOT

1550 Mail & Service Center

Raleigh, NC 27699-1550

Estimated Volume: \$750,000

Virginia DOT

1401 E Broad St

Richmond, VA 23219

Estimated Volume: \$800,000

Pennsylvania DOT

1101 South Front ST

Harrisburg, PA 17104-2516

Estimated Volume: \$1,000,000

New York State DOT

50 Wolf Rd

Albany, NY 12232

Estimated Volume: \$800,000

Triborough Bridge & Tunnel Authority

105 Hudson ST

NY, NY 10013

Estimated Volume: \$500,000

13) Provide documentation indicating the total dollar volume for each of your sales to government, education, and nonprofit agencies for the last three (3) fiscal years.

VT LeeBoy, Inc. sell products through a Dealer network which in turn sell to the end-user. We estimate 35% of our products are sold to government agencies.

Total dollar volume for each of your sales to governmental sales:

2010 – 21M

2009 – 14M

2008 – 28M

Proposer's ability to sell and service nationwide.

14) Please describe your **sales force** in terms of numbers, geographic dispersion, and the proportion of their attention focused on the sale of the products/services contemplated in this RFP? a) Are these individuals your employees, or are they employees of a third party?

VT LeeBoy, Inc. Sales force includes a combined effort of Sales team members; VT LeeBoy Inc. Sales Team and a strong Dealer Network Sales Team (third party employees). VT LeeBoy, Inc. Sales Team, 18 current members with a mix of inside sales force and outside team members who work with our dealer network promoting the family of products. VT LeeBoy, Inc. Dealer network, 88 current Dealers with a total sales force of 500 in the field promoting the VT LeeBoy Inc. Family of products.

15) Please describe your **service force** in terms of numbers, geographic dispersion, and the proportion of their attention focused on the sale of the products/services contemplated in this RFP? a) Are these individuals your employees, or are they employees of a third party?

VT LeeBoy, Inc. Service force includes a combined effort of Service team members; VT LeeBoy Inc. Service Team and a strong Dealer Network Service Team (third party employees). VT LeeBoy, Inc. Service Team, 26 current members with a mix of inside service team and outside team members who work with our dealer network servicing and supporting the family of products. VT LeeBoy, Inc. Dealer network, 88 current Dealers with over a total of 800 service team members in the field supporting, supplying parts, performing service rebuilding of existing equipment and assisting the end users to be productive and profitable in every market.

16) Describe in detail your customer service program regarding process and procedure. Please include, where appropriate, response time commitments.

Our Dealer Network should be able to respond to any customer service need within the same day. VT LeeBoy, Inc. supports the dealer network with full warranty coverage, product training, product trouble shooting, online diagnostic, and parts. VT LeeBoy, Inc. also backs the Dealer Network with our factory Product Support Representatives in the field ready to assist at any time.

17) Identify any geographic areas or NJPA market segments of the United States you will NOT be serving through the proposed contract.

100% coverage through our Dealer Network.

18) Identify any of NJPA Member segments you will NOT be serving? (Government, Education, Non-profit)

None, VT LeeBoy, Inc. can and will service all segments.

Marketing Plan

19) Describe your training program for both greet-the-public and sales management levels relating to a NJPA
VT LeeBoy, Inc. is committed to using the NJPA option as a very valuable sales tool. Training that we've used in the past or we will use in the future with using the NJPA process are;

- Training our TM's (VT LeeBoy's Territory Managers – Sales Force) on how to use the advantages and benefits of NJPA
- Training of our Dealer Network Sales Force including but not limited to, Dealer Owners, VP, Sales Management, Sales people in the field
- Communications to Sales Force in a monthly newsletter for marketing ideas to use in the field
- We offer Sales Force Training called "LeeBoy University" where a section of the training will be over using the NJPA Sales Tool.

20) Describe your general marketing program strategy to promote the proposed Contract nationally.

VT LeeBoy, Inc. is involved in an average of 7 national trade shows a year along with local trade shows with all Dealers totaling as many as 100 shows a year. Promotional and Marketing items used but not limited to; Flyers, Ad's, website (www.LeeBoy.com), Facebook, Webinars and signs to name a few.

21) Describe your marketing material, and overall marketing ability, relating to promoting this type of partnership and contract opportunity. As much as possible, please send marketing materials in electronic format only to save paper.

VT LeeBoy, Inc. uses various marketing materials but not limited to; Flyers, Signs, Banners, website, Facebook. See attached: VT LeeBoy - Marketing Examples.pdf

22) Describe your use of technology and the internet to provide marketing and product awareness.

VT LeeBoy, Inc. currently has a website, www.LeeBoy.com & www.lbperformancepaving.com Working to make improvements and updates constantly to help the customer educate themselves about the product offerings. Will be adding most resources soon. Plans to Roll-out a new website platform late 2011 early 2012 to include links to NJPA and have tools to help educate about the benefits of this tool. Facebook will be utilized to help on the Social media side. VT LeeBoy, Inc is committed to stay on top of the latest technology.

23) Describe your perception of NJPA's role in marketing the partnership and your products/services.

VT LeeBoy, Inc has received Great support with NJPA from Greg Haglin, he's all that we need. The training and tools that he's provided have been very helpful and our efforts in promoting this tool will only increase in the future.

24) Describe the unique quality of the products/services in your proposal in relationship to others available in the market.

VT LeeBoy, Inc. is the market share leader in Pavers with a +70% market share, some markets are more.

Two of our products used in the municipal market are only offered by VT LeeBoy, Inc.

VT LeeBoy, Inc. is well respected in the market place with top notch Brand recognition

VT LeeBoy, Inc. offers more models in the market place versus the completion by as many as 2 to 3 times.

VT LeeBoy, Inc. products are design to be efficient and effective on the job in turn saving the end-user time and money

VT LeeBoy, Inc. is a market leader in product innovation and product improvements supplied by the end-user.

Value Added Attributes

25) Describe any training programs available as options for members.

VT LeeBoy, Inc. Territory Manager's and Product Support Representative's will always assist in training with End-Users and Customers alike. Examples of the training include but not limited to; maintenance and Operations, Best practices, Start-up the product and perform application training as needed or requested.

26) Describe technological advances your proposal products/services offer.

VT LeeBoy, Inc. is a market leader, so LeeBoy is always on the leading edge of innovation and technology improvements keeping the End-Users best interest in mind.

27) Describe your "Green" program as it relates to your company, your products, and your recycling program, including a list of all green products accompanied by the certifying agency for each.

See attached: VT LeeBoy is getting greener (Form A # 10).pdf

28) Describe any Women or Minority Business Entity (WMBE) or Small Business Entity (SBE) accreditations of your organization directly involved in a Contract resulting from this RFP.

Not Applicable to our knowledge

29) Identify any other unique or custom value added attributes.

VT LeeBoy, Inc. has a Dealer Network with Sales and Product Support Team in all 50 States.

VT LeeBoy, Inc. has the largest Sales and Product Support Team in the field of any of our competitors

VT LeeBoy, Inc. Dealer Network is committed to stocking parts and wear items needed in the field by customers with our products.

VT LeeBoy, Inc. Dealer Network has an estimated inventory level of over 20 million at any time

VT LeeBoy, Inc. products warranty are unlimited hours, no restrictions during the time of the warranty. Our warranty is base on the initial date in service.

VT LeeBoy, Inc. products are design and built to be easy to operate and maintain to help the end-user be efficient and effective.

VT LeeBoy, Inc. offers and maintains end user Product Service training in the Winter and Spring across the country in various locations each year. Offering the customer maintenance and operation training along with helpful tips and best practices. The training is an open forum base where if there are specific questions or concerns this can also be address at this time.

30) Identify any service contract options included in the proposed price, or offered as a proposed option, for the products or services being offered.

VT LeeBoy, Inc. offers an extended warranty program for all products offered. There is a matrix for the costing that varies per product and coverage desired that can be purchase at the time of order or within the standard warranty time period.

31) Identify your ability and willingness to service Canada specifically and internationally in general.

VT LeeBoy, Inc. has a Dealer Network that covers all of Canada the same as we do in the US. Products supplied to Canada are built the same as the US. Our Territory manager in Canada is a Canadian resident that lives in Ontario.

32) Describe any unique distribution method employed in your proposal.

VT LeeBoy, Inc. has a Dealer Network with 100% coverage in US and Canada

Payment Terms and Financing Options

33) Identify your payment terms. (Net 30, etc.)

Standard terms to our Dealer Network will be Net 30. Will also consider 1.5% 10 Net 30.

34) Identify any applicable leasing or other financing options as defined herein.

VT LeeBoy, Inc. often runs special programs from time to time. See document: VT LeeBoy Special Programs - Notice to US & CN Dealers.pdf for a sample program that has been used.

35) Briefly describe your proposed order process for this proposal and contract award. (Note: order process may be modified or refined during an NJPA member's final Contract phase process).

See attached: VT LeeBoy - How to do an NJPA order.pdf

Warranty

36) Describe, in detail, your Warranty Program including conditions to qualify, claims procedure, and overall structure.

VT LeeBoy, Inc. offers Full Warranty on all products. See example statement supplied with the machine:

Warranty - Leeboy & Rosco.pdf

37) Do all warranties cover all material and labor?

yes

38) Do warranties impose usage limit restrictions?

no, the warranty is not restricted on hours usage.

39) Do warranties cover the technicians travel time to perform warranty repairs?

VT LeeBoy, Inc. standard warranty does not cover travel time, however our the extended warranty does cover travel time.

40) Please list any other limitations or circumstances that would not be covered under your warranty.

Nothing outside of the normal. VT LeeBoy, Inc. offers the best standard warranty of all our competitions. Our Extended Warranty Program is even better yet, offering value to the customer

41) Please list any geographic regions of the United States for which you cannot provide a certified technician to perform warranty repairs. How do NJPA Members in these regions receive warranty work?

No geographical restrictions in the US or Canada.

Other Cooperative Procurement Contracts Held

42) Identify all cooperative governmental procurement contracts which are marketed in more than one state held or utilized by the Proposer.

VT LeeBoy, Inc. is a part of the following cooperative governmental procurement contracts; GSA, NJPA (currently through FCC) & HGCA

43) Identify all government or state procurement contracts held or utilized by the Proposer with any State of the United States.

VT LeeBoy, Inc. Dealer Network could be part of any (which could cover all states) state procurement contract offered by each state that a dealer is located. VT LeeBoy, Inc. itself doesn't hold the contract for this, rather the dealer that works directly with the government agency.

44) Identify any GSA Contracts held or utilized by the Proposer.

VT LeeBoy, Inc. currently holds a GSA Contract for LeeBoy and Rosco products. CONTRACT NUMBER: GS-30F-0024T

45) If you are awarded the NJPA contract, are there any market segments (e.g., higher education, county governments, etc.) or geographical markets where the NJPA contract will not be your primary contract purchasing vehicle? If so, please identify those markets and which cooperative purchasing agreement will be your primary vehicle.

NJPA would be the preferred contract of choice by VT LeeBoy, Inc. because of the advantages of its offering. Offers more to us and out Dealer Network as an overall contract for the end-user and the different markets to use it in. Plus it's an easy and economical way to do business.

Products/Services and Pricing

46) Provide a general narrative description of the products/services and services you are offering in your VT LeeBoy, Inc. Highway, Commercial & Governmental Equipment includes; 10 different Asphalt Pavers, 6 different Asphalt Distributor tanks, 2 different Asphalt spray patchers, 4 different Rollers, 4 different graders, 5 different Brooms, 3 different size water trucks, 4 different size Road Wideners & 3 special Products. 41 total products with a chance of more in the near future the end user to choose from. Plus all the product support and training that is required to back a product offering like this.

47) Provide a general narrative description of your pricing model identifying how the model works (line item and/or percentage discount).

VT LeeBoy, Inc. will have two divisions with a total of 5 groups. LeeBoy will offer 3 different groupings of equipment with a different % discount for each group. Leeboy Performance will offer 2 different groups of equipment with a different % discount for each group.

48) Propose a strategy, process, and specific method of facilitating "Sourced Goods" solution as defined herein. All products that VT LeeBoy, Inc. would offer is on our price sheets. No need for this sourced Goods section.

49) Provide an overall statement of method of pricing for individual line items, catalogs and category pricing with regard to all products/services and being proposed. Provide a SKU number for each item being proposed.

VT LeeBoy, Inc. equipment does not utilize SKU# rather we have unique Serial Numbers per machine. Included are Price sheets, 5 group offering of products with different discounts listed.

50) Provide a list of the NAICS codes for the products/service you are offering.

Not Applicable to our knowledge

51) Provide a list of the NAICS codes for products/ services you make/deliver which are not included in this

Not Applicable to our knowledge

52) Provide, if any, your volume rebate programs

Not Applicable, No Volume discount programs are available with our products because typically our products are sold one at a time. No need for one.

53) Identify any applicable minimum quantities applicable to your proposal.

Must at least be a minimum order of "one" piece of equipment ordered at a time.

54) Identify any Total Cost of Acquisition (as defined herein) cost(s) which is NOT included "Pricing" submitted with your proposal response. Identify to whom these items are payable and their relationship to Proposer.

Everything is included in the price to the end user minus the freight. Since our equipment is all different shapes, sizes and weights. Some products require special permitting to ship due to being over the std 8'6" width. VT LeeBoy, Inc. will provide a firm shipping quote at the time the customer submits an RFQ. This way they will have a total cost of acquisition. VT LeeBoy, Inc. will quote the freight as F.O.B. factory in Lincolnton, NC.

55) As an important part of the evaluation of your offer, you must indicate the level of pricing you are offering.

Prices offered in this proposal are:

YES a. The same as typically offered to an individual municipality or school district.

YES b. The same as typically offered to cooperative procurement organizations or state purchasing departments.

YES c. Better than typically offered to cooperative procurement organizations or state purchasing (Your proposal will be considered "Non-Responsive" if this question is not answered.)

All of the above apply

56) Do you offer quantity or volume discounts? _____ YES X NO Outline guidelines and program.

No volume discounts available

57) Describe your shipping, exchange and return program(s) and policy(s). Also specifically identify those programs as they relate to Alaska and Hawaii.

VT LeeBoy, Inc. will follow this shipping process; Shipping will be F.O.B. factory Lincolnton, NC. All shipping charges will be pre-quoted to the customer at the time of request for product. This will be the most inexpensive way of costing the freight for the customer. For Alaska and Hawaii we will handle the freight the same way, nothing different in the quoting/pricing. VT LeeBoy, Inc. does not offer an equipment return program.

58) Identify the Proposer's proposal for an administrative fee payable to NJPA for facilitation and promotion of the Contract opportunity invited here. This fee should be calculated as a percentage of Contract sales.

VT LeeBoy, Inc. agrees with the NJPA's typical administration fee of 2% for order process of Equipment sold and funds flow.

Form B

PROPOSER INFORMATION

Company Name: VT LeeBoy, Inc
Address: 500 Lincoln County Parkway Ext
City/State/Zip: Lincolnton, NC 28092
Phone: 704-966-3300 Fax: 704-919-5350
Toll Free Number: n/a E-mail: sales@leeboy.com
Web site: www.LeeBoy.com

Voids sometimes exist between management (those who respond to RFPs) and sales staff (those who contact NJPA Members) that result in communication problems. Due to this fact, provide the names of your key sales people, phone numbers, and geographic territories for which they are responsible

COMPANY PERSONNEL CONTACTS

Contract Manager: Naomi Gibson Title: Sales and Marketing
Email: ngibson@leeboy.com Phone: 704-966-3371

Name: Jeremiah Reinhardt Title: Inside Sales Engineer
Email: jreinhardt@leeboy.com Phone: 704-966-3395

Name: Bryce Davis Title: General Sales Manager
Email: davisbl@leeboy.com Phone: 954-647-4310

Name: Al Cleeland Title: Division Manager for LBP
Email: acleeland@leeboy.com Phone: 704-966-3370

Name: _____ Title: _____
Email: _____ Phone: _____

Name: _____ Title: _____
Email: _____ Phone: _____

Name: _____ Title: _____
Email: _____ Phone: _____

Proposal Offering
And Acceptance and Award
RFP #060311

FORM D

HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES,

Proposal Offering (To be completed Only by Proposer)

In compliance with the Request for proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES, the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby offer and agree to furnish the defined products/services and services in compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they are the sole offeror herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this offer is the sole responsibility of the Proposer.

Company Name: VT LeeBoy Inc. Date: 26 May 2011
Company Address: 500 Lincoln County Parkway Ext
City: Lincolnton State: NC Zip: 28092
Contact Person: Naomi Gibson Title: Sales and Marketing
Authorized Signature (ink only):  Naomi Gibson
(Name printed or typed)

Contract Acceptance and Award (To be completed only by NJPA)

Your proposal offering is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined goods and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, and the Proposer's Response. The effective date of the Contract be _____ and continue for four years thereafter AND which is subject to annual renewal at the option of both parties.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature: _____
(Name printed or typed)

Title: Executive Director NJPA

Awarded this _____ day of _____ Contract Number # **060311**

NJPA Authorized signature: _____
(Name printed or typed)

Title: _____

Executed this _____ day of _____ Contract Number # **060311**

PROPOSER ASSURANCE OF COMPLIANCE

Form E

Proposal Affidavit Signature Page

PROPOSER'S AFFIDAVIT

The undersigned, representing the persons, firms and corporations joining in the submission of the foregoing proposal (such persons, firms and corporations hereinafter being referred to as the "Proposer"), being duly sworn on his/her oath, states to the best of his/her belief and knowledge:

1. The undersigned certifies the Proposer is submitting their proposal under their true and correct name, the Proposer has been properly originated and legally exists in good standing in its state of residence, that the Proposer possesses, or will possess prior to the delivery of any goods and services, all applicable licenses necessary for such delivery, and that they are authorized to act on behalf of, and encumber the "Proposer" in this Contract, and
2. To the best of my knowledge, no Proposer or Potential Proposer, nor any person duly representing the same, has directly or indirectly entered into any agreement or arrangement with any other Proposers, Potential Proposers, any official or employee of the NJPA, or any person, firm or corporation under contract with the NJPA in an effort to influence either the offering or non-offering of certain prices, terms, and conditions relating to this RFP which tends to, or does, lessen or destroy free competition in the letting of the Contract sought for by this RFP, and
3. The Proposer or any person on his/her behalf, has not agreed, connived or colluded to produce a deceptive show of competition in the manner of the proposal or award of the referenced contract, and
4. Neither I, the Proposer, nor, any officer, director, partner, member or associate of the Proposer, nor any of its employees directly involved in obtaining contracts with the NJPA or any subdivision of the NJPA, has been convicted of false pretenses, attempted false pretenses or conspiracy to commit false pretenses, bribery, attempted bribery or conspiracy to bribe under the laws of any state or federal government for acts or omissions after January 1, 1985, and
5. The Proposer has examined and understands the terms, conditions, scope, contract opportunity, specifications request and other documents of this solicitation and that any and all exceptions have been noted in writing and have been included with the proposal submittal, and
6. If awarded a contract, the Proposer will provide the products/services and/or services to qualifying members of the NJPA in accordance with the terms, conditions, scope of this RFP, Proposer offered specifications and other documents of this solicitation, and
7. The undersigned, being familiar with expectations and specifications request outlined in this RFP under consideration, hereby proposes to deliver through valid service request, Purchase Orders or forms for NJPA Members per this RFP, only new, unused and first quality products/services and services to designated NJPA Members, and
8. The Proposer has carefully checked the accuracy of all items and listed total price per item in this proposal. In addition, the Proposer accepts all general terms and conditions of this RFP, including all responsibilities of commitment and delivery of services as outlined, and
9. In submitting this proposal, it is understood that the right is reserved by the NJPA to reject any or all proposals and it is agreed by all parties that this proposal may not be withdrawn during a period of 90 days from the date proposals were opened regarding this RFP, and
10. The Proposer certifies that in performing this Contract they will comply with all applicable provisions of the federal, state, and local laws, regulations, rules, and orders, and
11. If Proposer has more than 40 employees in the state in which their principal place of business is located, Proposer

hereby certifies their compliance with federal affirmative action requirements.

Company Name: VT LeeBoy, Inc

Contact Person for Questions: Naomi Gibson Phone: 704-966-3371
(Must be individual who is responsible for filling out this Proposer's Response form)

Address: 500 Lincoln County Parkway Ext

City/State/Zip: Lincolnton, NC 28092

Telephone Number: 704-966-3300 Fax Number: 704-919-5350

E-mail Address: sales@leeboy.com

Authorized Signature: N Gibson

Authorized Name (typed): Naomi Gibson

Title: Sales and Marketing

Date: 26 May 2011

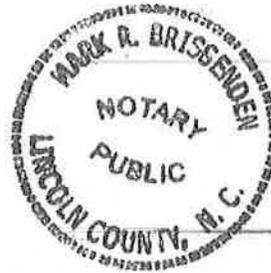
Notarized

Subscribed and sworn to before me this 26th the day of May, 20 11

Notary Public in and for the County of Lincoln State of NC

My commission expires: February 13, 2012

Signature: Mark R. Brissenden
Mark R. Brissenden



NJPA Sales Discount

* All discounts from LIST price sheet

GROUP #1

Group #1 will receive a 2% discount

- 1200S Maintainer
- 3000 Force Feed Foader

GROUP #2

Group #2 will receive a 5% discount

- 9000 Paver
- 8816B Paver
- 8616 Paver
- 8515B Paver
- 8510B Paver
- 8500B Paver
- 7000 Paver
- 5000 Paver
- 1000 Paver
- MAX 3 Distributor
- MAX II Distributor
- RMT Maintenance Trailer
- Hydrostatic Chipspreader
- Mechanical Chipspreader
- RA400 Patcher
- RA2000 Patcher

GROUP #3

Group #3 will receive a 8% discount

- 785 Motor Grader
- 685B Motor Grader
- 635 Motor Grader
- 400 Series Roller
- Tru-Pac 915 Roller
- Tack Tanks
- Challenger 6 Broom
- RB48 Broom
- SweepPro Broom
- DS Water Truck

GROUP #4

Group #4 will receive a 5% discount

- PF150B Paver
- PF161B Paver
- PF-1510 Paver
- RW35A Road Widener
- RW80A Road Widener
- RW100B Road Widener
- RW195E Road Widener

GROUP #5

Group #5 will receive a 8% discount

- FB-90 Broom
- CB-90 Broom
- PTC-15 Roller
- G-800 Grader
- G-700 Grader

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Dealer Locator - United States

Name
 Company
 Email
 Zip Code
 Message

Dealer Name: Modern Machinery Co., Inc.
Dealer Brand: LeeBoy/Rosco
Dealer Address: 22431 83rd Avenue, South
 City: Kent
 State/Province: Washington
 Postal Code: 98032
 Country: United States
 Phone Number: 253.872.3500

Dealer Name: Modern Machinery Co., Inc.
Dealer Brand: LeeBoy/Rosco
Dealer Address: 19444 Ivan St., SW
 City: Rochester
 State/Province: Washington
 Postal Code: 98579
 Country: United States
 Phone Number: 360.273.4284

Dealer Name: Pape Machinery, Inc.
Dealer Brand: LeeBoy/Rosco
Dealer Address: 2504 Talley Way
 City: Kelso
 State/Province: Washington
 Postal Code: 98626
 Country: United States
 Phone Number: 800.833.8460
 Fax Number: 360.575.9969

Dealer Name: Pape Machinery, Inc.
Dealer Brand: LeeBoy/Rosco
Dealer Address: 3500 N. Chelan Highway
 City: Wenatchee
 State/Province: Washington
 Postal Code: 98801
 Country: United States
 Phone Number: 800.845.8094
 Fax Number: 509.664.3276

Dealer Name: Pape Machinery, Inc.
Dealer Brand: LeeBoy/Rosco
Dealer Address: 2209 Terrace Heights Rd.
 City: Yakima
 State/Province: Washington
 Postal Code: 98901
 Country: United States
 Phone Number: 800.845.3220
 Fax Number: 509.248.2711

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Asphalt Pavers



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- Force Feed Loader
- Tack Distributors
- Rollers / Compaction
- Maintainers
- Legend Electric Screed
- Asphalt Rakes & Tools
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- Home
- LeeBoy Products
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Form G.

OVERALL EVALUATION AND CRITERIA

In accordance with accepted standards of competitive sealed proposal awards as set forth in the Minnesota Procurement Code, competitive sealed proposals/awards will be made to responsible Proposers whose proposals are determined in writing to be responsive and also be the most advantageous to NJPA and its NJPA Members. To qualify for the final evaluation, a Proposer must have been deemed responsive as a result of the criteria set for "Proposer Responsiveness." A proposal must have been submitted on time and materially satisfy all mandatory requirements identified in this document.

For the Proposed Subject HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES.

The evaluation criteria for this solicitation, **not** arranged in order of importance:

	Possible Points	Altec Industries, Inc.	Bobcat	Caterpillar	CNH America	DriveCam	John Deere	Manitowoc	Multiquip	Sullair	Leeboy	Wirtgen
Conformance to terms and conditions to include documentation	75	70	68	69	68	68	69	69	66	69	70	69
Pricing	300	275	262	258	261	250	252	260	265	262	247	237
Industry and Marketplace Successes	50	46	45	47	47	44	45	46	44	44	44	44
Bidder's Ability to Sell and Service Contract Nationally	100	96	95	96	96	89	89	92	93	93	93	92
Bidder's Marketing Plan	75	70	65	70	69	64	68	69	69	69	69	66
Value Added Attributes	75	62	61	61	61	57	61	60	56	57	59	56
Invoicing Payment Terms and Financing Options	25	22	20	22	22	21	22	22	22	22	21	22
Warranty Coverages and Information.	100	90	88	88	89	88	88	87	88	88	88	88
Selection and Variety of Products and Services Offered	200	153	142	165	165	145	160	148	153	148	157	153
Total Points	1,000	883	844	875	878	828	854	853	857	853	848	828

Bonus Points awarded for:													
Bidders "Green" characteristics	50	30	33	35	36	27	22	26	25	25	38	22	
Bidders Disadvantaged Business Entity Characteristics	50	25	-	-	-	-	3	8	8	8	-	8	

Overall Evaluation Points

1,100 938 878 910 914 855 878 887 890 886 886 858

Reviewed by: Bryce Meierhofer Its Mgr Bids + Contracts
[Signature] Its Coord. of Bids + Contracts
[Signature] Its Coord. of Bids + Contracts
Keith Henderson CPA Its Asst Mgr of Finance

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Heavy Construction Equipment

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES, on behalf of ourselves and our Members from government, education, and non-profit agencies located in all 50 states and potentially internationally. Details of this RFP are available beginning April 20, 2011 and continuing until May 11, 2011. Details and specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until June 2, 2011 at 4:30 p.m. Central Time at the above address and opened June 3, 2011 at 8:00AM Central Time.

Specifications & RFP available: April 20, 2011 - May 11, 2011

To obtain RFP documents:

Send a letter of request to
National Joint Powers Alliance
Attn: Gregg Meierhofer
200 First Street NE Staples, MN 56479
or by e-mail at RFP@njpacoop.org.

Pre-Bid Conference: TBD

Sealed proposals due: June 2, 2011 at 4:30 p.m.

Proposals will be publicly opened: June 3, 2011 at 8:00 a.m. CST

NJPA reserves the right to reject any and all proposals.

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Welcome to NoticeToBidders.com website. Please send all questions or comments to Gregg Meierhofer at 218-894-5473 or Gregg.Meierhofer@njpacoop.org

HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide HEAVY CONSTRUCTION EQUIPMENT TOGETHER WITH RELATED ACCESSORIES, SUPPLIES, AND SERVICES, on behalf of ourselves and our Members from government, education, and non-profit agencies located in all 50 states and potentially internationally. Details of this RFP are available beginning April 20, 2011 and continuing until May 11, 2011. Details and specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until June 2, 2011 at 2:00 p.m. Central Time at the above address and opened June 3, 2011 at 8:00AM Central Time.

DATA STORAGE AND/OR DOCUMENT MANAGEMENT SOFTWARE SOLUTIONS WITH RELATED ACCESSORIES AND SUPPLIES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide DATA STORAGE AND/OR DOCUMENT MANAGEMENT SOFTWARE SOLUTIONS WITH RELATED ACCESSORIES AND SUPPLIES. Specifications are available until April 27, 2011 by letter of request to NJPA at 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until May 12, 2011 at 4:30 p.m. Central Time and opened May 13, 2011 at 8:00AM Central Time.

INDEFINITE QUANTITY CONSTRUCTION CONTRACTING (IQCC) MINNESOTA

The National Joint Powers Alliance® (NJPA) issues this Invitation For Bid (IFB) on behalf of, and to provide Indefinite Quantity Construction Contracting (IQCC) services to NJPA, current and potential NJPA government, education, and non-profit Members in Minnesota. It is the intention of NJPA to award multiple contracts for General Construction services in each area. Each contract has an initial term of one (1) year and bilateral option provisions for three (3) additional one year periods. The estimated annual value of \$2,000,000 and the total term of the contract cannot exceed four (4) years.

IQCC also known as Indefinite Quantity Construction Contract (IQCC) is a construction contracting procurement system that provides facility owners access to "on-call" contractors to provide immediate construction services over an extended period of time.

Intending bidders are required, to attend at least one of the pre-bid seminar which shall be conducted for the purpose of discussing the IQCC procurement system, the contract documents, and bid forms. Attendance at one of the seminar(s) is a mandatory condition of bidding.

4/19/2011 8:00 a.m. Holiday Inn Express, 2051 Adams St., Mankato, MN 56001
 4/19/2011 1:00 p.m. Courtyard Marriott Bloomington, 7800 Bloomington Avenue South, Bloomington, MN 55425
 4/20/2011 11:00 a.m. NJPA, 200 First Street, NE, Staples, MN 56479

An electronic (CD) copy of the IFB Documents which include the instructions for submitting a bid and the bid documents may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First St. Northeast, Staples, MN 56479, or by email request to EZIQCC@NJPACOOP.org. All requests must include mailing address, email address, contact name, and phone number. Bids are due by 4:00 p.m. CDT on May 10, 2011 and will be opened at 9:00 a.m. on May 11, 2011 IFB's will be available until the bid opening date of May 10, 2011.

Direct questions regarding this IFB to: Gregg Meierhofer EZIQCC@NJPACOOP.org or (218) 894-5473

SURPLUS ASSET LIQUIDATION AND/OR AUCTION SERVICES WITH RELATED SOLUTIONS

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide SURPLUS ASSET LIQUIDATION AND/OR AUCTION SERVICES WITH RELATED SOLUTIONS. Specifications are available until April 6, 2011 by letter of request to NJPA at 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until April 28, 2011 at 4:30 p.m. Central Time

and opened April 29, 2011 at 8:00AM Central Time.

AG TRACTORS AND OR IMPLEMENTS TOGETHER WITH RELATED EQUIPMENT AND ACCESSORIES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide AG TRACTORS AND OR IMPLEMENTS TOGETHER WITH RELATED EQUIPMENT AND ACCESSORIES, Specifications and details of this RFP are available beginning February 9, 2011 and continuing until March 2, 2011. Details and specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until March 16, 2011 at 2:00 p.m. Central Time at the above address and opened March 17, 2011 at 8:00AM Central Time.

INDEFINITE QUANTITY CONSTRUCTION CONTRACTING (IQCC) COLORADO, INDIANA, NORTHERN NEVADA, OREGON

The National Joint Powers Alliance® (NJPA) issues this Invitation For Bid (IFB) to provide Indefinite Quantity Construction Contracting (IQCC) services to NJPA, and its current and potential NJPA government, education, and non-profit Members in Colorado, Indiana, Northern Nevada, and Oregon. It is the intention of NJPA to award multiple contracts for General Construction services in this area. Each contract has an initial term of one (1) year and bilateral option provisions for three (3) additional one year periods. The estimated annual value of \$2,000,000 and the total term of the contract cannot exceed four (4) years.

IQCC formerly known as Job Order Contracting (JOC) is a construction contracting procurement system that provides facility owners access to "on-call" contractors to provide immediate construction services over an extended period of time.

Intending bidders are required to attend a pre-bid seminar which shall be conducted for the purpose of discussing the IQCC procurement system, the contract documents, and bid forms. Attendance at the seminar is a mandatory condition of bidding.

2/28/11 10:00 a.m.	Marriott Portland City Center, 520 SW Broadway, Portland, OR 97205
3/1/11 10:00 a.m.	Courtyard Marriott, 3870, S Carson St., Carson City, NV 89701
3/2/11 10:00 a.m.	Denver Marriott City Center, 1701 California St, Denver, CO 80202
3/3/11 10:00 a.m.	Denver Courtyard Marriott Indianapolis Airport, 2602 Fortune Circle East, Indianapolis, IN 46241

An electronic (CD) copy of the IFB Documents which include the instructions for submitting a bid and the bid documents may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First St. Northeast, Staples, MN 56479, or by email request to EZIQC@NJPACOOP.org. All requests must include mailing address, email address, contact name, and phone number. Bids are due by 4:00 p.m. CDT on March 29, 2011 and will be opened at 9:00 a.m. on March 30, 2011 IFB's will be available until the bid opening date of March 29, 2011.

INDEFINITE QUANTITY CONSTRUCTION CONTRACTING (IQCC) DELAWARE

The National Joint Powers Alliance® (NJPA) issues this Invitation For Bid (IFB) on behalf of, and to provide Indefinite Quantity Construction Contracting (IQCC) services to NJPA, current and potential NJPA government, education, and non-profit Members in Delaware. It is the intention of NJPA to award multiple contracts for General Construction services in three (3) Geographic Areas; New Castle County, Kent County and Sussex County. Each contract has an initial term of one (1) year and bilateral option provisions for three (3) additional one year periods. The total term of the contract cannot exceed four (4) years.

IQCC also known as Job Order Contracting (JOC) is a construction contracting procurement system that provides facility owners access to "on-call" contractors to provide immediate construction services over an extended period of time.

Intending bidders are required to attend a pre-bid seminar which shall be conducted for the purpose of discussing the IQCC procurement system, the contract documents, and bid forms. Attendance at the seminar is a mandatory condition of bidding. The pre-bid seminar will be held Tuesday February 8, 2011 9:30AM in the Corporate Training Center Room 400B 09:30 at Delaware Technical & Community College (100 Campus Drive Dover, DE 19904)

An electronic (CD) copy of the IFB Documents which include the instructions for submitting a bid and the bid documents may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First St. Northeast, Staples, MN 56479, or by email request to EZIQC@NJPACOOP.org. All requests must include mailing address, email address, contact name, and phone number. Bids are due by 4:00 p.m. CDT on March 1, 2011 and will be opened at 9:00 a.m. on March 2, 2011 IFB's will be available until the bid opening date of March 1, 2011.

Direct questions regarding this IFB to: Gregg Meierhofer EZIQC@NJPACOOP.org or (218) 894-5473.

PAINT AND WALL COVERINGS WITH RELATED EQUIPMENT, SUPPLIES, AND SERVICES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide PAINT AND WALL COVERINGS WITH RELATED EQUIPMENT, SUPPLIES, AND SERVICES, Specifications and details of this RFP are available beginning January 17, 2011 and continuing until February 7, 2011. Details and specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until February 23, 2011 at 2:00 p.m. Central Time at the above address and opened February 24, 2011 at 8:00AM Central Time.

UNIFORMS AND/OR UNIFORM SERVICES TOGETHER WITH RELATED ACCESSORIES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide UNIFORMS AND/OR UNIFORM SERVICES TOGETHER WITH RELATED ACCESSORIES. Specifications are available until January 5, 2011 by letter of request to NJPA at 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until January 24, 2011 at 4:30 p.m. Central Time and opened January 25, 2011 at 8:00AM Central Time.
Addendum 121710 see at www.njpacoop.org

PRINTING OPTIONS AND SERVICES WITH RELATED SOFTWARE ACCESSORIES AND SOLUTIONS

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide PRINTING OPTIONS AND SERVICES WITH RELATED SOFTWARE ACCESSORIES AND SOLUTIONS. Specifications are available until December 23, 2010 by letter of request to NJPA at 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until January 11, 2011 at 4:30 p.m. Central Time and opened January 12, 2011 at 8:00AM Central Time.
Addendum #1 see at www.njpacoop.org

Addendum #2 see at www.njpacoop.org

VEHICLE MAINTENANCE AND REPAIR WITH RELATED EQUIPMENT, SUPPLIES, AND SERVICES

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide VEHICLE MAINTENANCE AND REPAIR WITH RELATED EQUIPMENT, SUPPLIES, AND SERVICES. Specifications are available until December 17, 2010 by letter of request to NJPA at 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until January 4, 2011 at 4:30 p.m. Central Time and opened January 5, 2011 at 8:00AM Central Time.

Addendum 121310 see at www.njpacoop.org

Addendum 122210 see at www.njpacoop.org

JANITORIAL SUPPLIES AND RELATED CUSTODIAL EQUIPMENT

The National Joint Powers Alliance® (NJPA) issues this request for proposal (RFP) to provide JANITORIAL SUPPLIES AND RELATED CUSTODIAL EQUIPMENT, to NJPA, and current and potential NJPA Members from State and local government, education to include Colleges and Universities, and non-profit agencies in all 50 states, and with potential international distribution. Specifications and details of this RFP are available beginning September 24, 2010 and continuing until October 22, 2010. Details and specifications may be obtained by letter of request to Gregg Meierhofer, NJPA, 200 First Street Northeast, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Sealed Proposals will be received until November 9, 2010 at 2:00 p.m. Central Time at the above address and opened November 10, 2010 at 8:00AM Central Time. NJPA reserves the right to reject any and all Proposals.

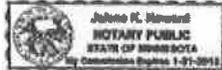
STATE OF MINNESOTA)
COUNTY OF HENNEPIN)

Karen Greenhoe, being duly sworn, on oath says she is and during all times herein stated has been an employee of Star Tribune Media Company LLC, a Delaware limited liability company with offices at 425 Portland Avenue, Minneapolis, Minnesota 55488, publisher and printer of the *Star Tribune* newspaper (the "Newspaper"), published 7 days a week, and has full knowledge of the facts herein stated as follows:

1. The Newspaper meets the following qualifications:
 - (a) The Newspaper is printed in the English language in newspaper format and in column and sheet form equivalent in printed space to at least 1,000 square inches;
 - (b) The Newspaper is printed daily and distributed at least five days each week;
 - (c) In at least half of its issues each year, the Newspaper has no more than 75 percent of its printed space comprised of advertising material and paid public notices. In all of its issues each year, the Newspaper has not less than 25 percent of its news columns devoted to news of local interest to the community that it purports to serve. Not more than 25 percent of the Newspaper's non-advertising column inches in any issue duplicates any other publication;
 - (d) The Newspaper is circulated in the local public corporation which it purports to serve, and has at least 500 copies regularly delivered to paying subscribers;
 - (e) The Newspaper has its known office of issue established in either the county in which it lies, in whole or in part, the local public corporation which the Newspaper purports to serve, or in an adjoining county;
 - (f) The Newspaper files a copy of each issue immediately with the state historical society;
 - (g) The Newspaper is made available at single or subscription prices to any person, corporation, partnership, or other unincorporated association requesting the Newspaper and making the applicable payment;
 - (h) The Newspaper has complied with all the foregoing conditions for at least one year immediately preceding the date of the notice publication which is the subject of the Affidavit; and
 - (i) Between September 1 and December 31 of each year, the Newspaper publishes and submits to the secretary of state, along with a filing fee of \$25, a sworn United States Post Office periodical class statement of ownership and circulation.
2. The printed copy of the matter attached hereto (the "Notice") was copied from the columns of the Newspaper and was printed and published in the English language on the following days and dates: Thursday, April 21, 2011; Friday, April 22, 2011; Saturday, April 23, 2011; Sunday, April 24, 2011; Monday, April 25, 2011; Tuesday, April 26, 2011; and Wednesday, April 27, 2011.
3. Except as otherwise directed by a particular statute requiring publication of a public notice, the Notice was printed in a typeface no smaller than six point with a lowercase alphabet of 90 point.
4. The Newspaper's lowest classified rate paid by commercial users for space comparable to the space in which the Notice was published is \$336.60.

Karen Greenhoe

Subscribed and sworn to before me on April 27, 2011



Juliano K. Howard

