



KingCounty

**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
GEOLINE INC
13218 NE 20TH ST STE 400
BELLEVUE, WA 98005 United States
Fax: (425) 4522701

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:
KC DNRP CIP PROJECT CONTROL
201 S JACKSON ST, KSC-NR-0503
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5588104	REVISION 0	PAGE 1 of 1
CREATION DATE 27-JUN-2013	BUYER JANET HARJO	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
12636	NET30DAYS	Paid	DESTINATION	Best Way	Telephone: (425) 452-2700

DESCRIPTION
<p>Contract Purchase Agreement</p> <p>Furnish survey and mapping equipment and supplies to King County personnel as requested, during the period June 27, 2013 through November 30, 2014 in accordance with Washington State contract # 07812. incorporated by reference as if fully set forth herein.</p> <p>Individual standard purchase orders with unique purchase order numbers referencing this contract purchase agreement will be issued by King County to authorize the purchase and payment of goods and services.</p> <p>All invoices must reference the individual standard purchase order number to avoid delay in payments.</p>
 Authorized Signature

Department of Enterprise Services

Master Contracts & Consulting - Customer Service (360) 407-2210 or contractsandpurchasing@des.wa.gov

Survey and Mapping Equipment & Supplies

Contract#: 07812 **Replaces:** 06906

Survey and mapping equipment includes total stations, electronic levels, survey grade GPS, mapping grade GPS, electronic data collectors, associated software, equipment, and supplies.

Washington State Contract 07812 is for the purchase of survey and mapping equipment and supplies, including: total stations, electronic levels, survey grade GPS, mapping grade GPS, electronic data collectors, and associated software, equipment, and supplies necessary for surveying and mapping operations. The contract also includes the purchase of high definition scanning equipment. This contract award is a replacement for the previous state contract 06906.

WSDOT and other Washington governmental purchasers have a substantial investment in survey equipment manufactured by Trimble, Topcon, and Leica and this Contract is intended to support the purchaser's current imbedded base of these equipment brands for the purposes of standardization and integration of new equipment with existing equipment.

Current Term Start Date: 12-01-2012 **Award Date:** 12-01-2012 **Est. Annual Worth:** \$3,000,000

Current Term Stop Date: 11-30-2014 **Final Term End On:** 11-30-2018 **Commodity Code(s):** 305-25

Diversity: 0% WBE 0% MBE **# of Bids Received:** 3

Who can use this contract?

Washington State agencies
 Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
 Participating Colleges, Universities, Community & Technical Colleges
 Oregon Coop Members

Contract Documents & Resources

Current Contract Information (CCI)	Contract Comments
Pricing & Ordering Information	Vendor and Contract Performance Feedback
Solicitation Document - Original	Best-buy Notification
Solicitation Amendment	
Solicitation Results Summary - Bid Tab	

Contractors(s):

KUKER-RANKEN INC.

PORTLAND PRECISION INSTRUMENT AND REPAIR COMPANY

TRIMBLE NAVIGATION LIMITED

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

State of Washington
Department of Enterprise Services, Master Contracts & Consulting (MCC)



Contract #07812 For Survey and Mapping Equipment & Supplies

Contractor: Trimble Navigation Limited

Effective Date: December 1, 2012

Revision Date: November 30, 2012

Contract Administrator: Robert Paulson, Jr., Contracts Specialist

Phone: (360) 407-9430

E-mail: Robert.Paulson@des.wa.gov

CONTRACTOR INFORMATION AND PRICING

1. **Company Name:** Trimble Navigation Limited
Address: 10355 Westmoor Drive, Suite 100
City: Westminster State: CO Zip: 80021
Phone: (720) 587-4702 FAX: (720) 587-4878
Federal Tax ID No.: 94-2802192
Company Internet URL Address: www.trimble.com
2. **Legal Status of the Contractor:** Corporation
3. **Contractor's Authorized Representative:** (Reference Contract Section 2.3)
Name: Yesenia Adams
Title: Contract Manager
Phone: (720) 587-4702 FAX: (720) 587-4878 E-mail: state_sales@trimble.com
4. **Orders to be sent to:**
Company Name: Trimble Navigation Limited, c/o (Authorized Distributor)
Address: 5475 Kellenburger Road
City: Dayton State: Ohio Zip: 45424
Phone: (800) 538-7800 (option 2) FAX: (937) 233-9004 E-mail: trimble_orders@trimble.com
Internet address for company: www.trimble.com
5. **Billing will be from:** Same as above
6. **Payment to be sent to:** Same as above
7. **Minority/Women Owned Business (MWBE):** No
8. **Purchasing Cooperative Members:**
 - A. **Washington State Political Subdivision:** Contractor agrees to sell the goods and services on this contract to political subdivisions which are members of the State of Washington Purchasing Cooperative (WSPC): Yes
 - B. **Washington State Nonprofit Corporations:** Contractor agrees to sell the goods and services on this contract to nonprofit corporations which are members of the State of Washington Purchasing Cooperative (WSPC): Yes

CONTRACTOR INFORMATION AND PRICING

C. Oregon Purchasing Cooperative Purchasing Program: Contractor agrees to sell the goods and services on this contract to political subdivisions and nonprofit organizations which are members of the State of Oregon Cooperative Purchasing Program (ORCPP): Yes

If required, indicate percent increase to bid pricing for delivery to State of Oregon DASCPP/ORCPP Members: 0%

9. Brand of Equipment Offered: Trimble brand of survey equipment.

Manufacturer Name: Trimble Navigation Limited

Manufacturer Corporate Office (USA)

Address: 5475 Kellenburger Road

City/State: Dayton, OH 45424

Telephone number: (800) 538-7800, or (720) 587-4702

10. Contractor's and/or product manufacturer's Internet website listing contract products and reference price lists: Contractor's / Manufacturer's Internet website: www.trimble.com

11. Order Lead-Time: (Reference Contract Section 5.5)

Orders for materials, equipment, supplies, or service currently in Contractor's inventory shall be delivered to customer within 30 calendar days after receipt of order (ARO).

Orders for materials, equipment, supplies, or service not currently in Contractor's inventory and require placing an order with the manufacturer shall be delivered to customer within 30 calendar days after receipt of order (ARO).

12. Bidder's Company Experience and History:

Trimble Navigation Limited ("Trimble") has been a manufacturer and supplier of Survey Equipment for over 50 years. We have over 500 patents in this and related industries. We currently deal with and sell to a large contingent in the Private Sector. Trimble holds multiple State Contracts within the US with participation by our local dealer network.

Trimble has a long history of managing contracts with State Departments of Transportation. Since the start of the company in 1978, relationships with State Governments have been a key to Trimble's success. There are currently 24 states that maintain current contracts with Trimble.

For the Washington State Contract, Trimble intends to use the model that has been successful in all other existing state contracts. Trimble will act as the prime contractor and Electronic Data Solutions and Geoline, Inc. will act as subcontractors. This ensures that the State will have the highest quality of services that has exemplified in other parts of the country. Trimble and out Subcontractors will work together to ensure the requirements and exceptions of the contract are met and exceeded.

Electronic Data Solutions and Geoline, Inc. will be responsible for receiving of the initial purchase orders from the State, relaying them to Trimble in a timely manner, receiving and checking the equipment in their facility before delivery to the State and installing the equipment. Electronic Data Solutions and Geoline, Inc. intend to provide training, equipment setup, post-sale support and servicing as well as maintaining spare equipment dedicated to WSDOT purposes.

***In Additions Geoline, Inc. will be supplying any supplemental equipment and supplies, which Trimble does not manufacture.*

CONTRACTOR INFORMATION AND PRICING

Trimble will provide timely shipping and other order fulfillment on all major components listed under section 3.4. Trimble will have the responsibility of processing the PO, shipping the equipment, invoicing, reporting sales to the State and will also assist directly in training and support if necessary to meet the expectations of the State. Trimble, Electronic Data Solutions and Geoline, Inc. will provide service and repair facilities in order to better service the State's service and repair needs.

13. Customer Training Plan: Our training solutions team has many options available to ensure consistent, measurable and successful use of Trimble MGIS and Survey Hardware and Software. You can choose amongst these options:

1. A Trimble Certified Instructor delivering instructor led material directly to your end user.
2. A Trimble Certified Training Program Manager delivering a Professional Training Delivery (PTD) course to a WA DOT local champion identified to become a Trimble Certified Trainer candidate.
 - a. Passing Product Specialist assessments, exams and materials
 - b. Passing instructor led PTD course at a Trimble office or suitable alternate location
3. All instructor led courses must include course materials and student guides - also known as kits.
4. Optionally, WA end users may attend interactive online instruction on the proper use of Trimble MGIS and Survey Hardware and Software prior to and/or as refresher course after instructor led courses.
 - a. Training material, exams and assessment may be delivered by using an online webinar - live or prerecorded.
 - b. Training material, exams and assessment may be delivered through an online training program using interactive course material and assessments.

Trimble Certified Training student kits may be purchased by Trimble Certified Trainers and/or eligible students through Trimble Navigation Limited. Please contact Trimble Global Services Training coordination staff by email: learn@trimble.com for questions pertaining to the training of Trimble MGIS and Survey Hardware and Software.

14. Firmware/Software Upgrades:

Limited Warranty terms & Conditions

Extended Limited Warranty terms & Conditions

Pricing for extended warranties is listed on Price Sheets

15. Equipment Warranty:

Warranty for Trimble Total Stations & Accessories: 2 Years

Warranty for GPS Equipment: 1 Year

Scanner: 1 Year

Mapping and GIS Equipment: 1 Year

Trimble Navigation offers 1 standard manufacturer warranty for all Survey, Infrastructure and Mapping equipment. Customers can purchase extended hardware warranty for all Survey, Infrastructure and Mapping products in increments of 1 year, up to a maximum of 5 years depending on the product.

Upon customer registration via www.trimble.com/register, customers who purchased a Trimble Survey Optical Total Station (Trimble S6/S8 Series & Trimble 5600/5700/5800 Series) will be granted an additional year of hardware warranty coverage at no additional cost

CONTRACTOR INFORMATION AND PRICING

In addition Trimble Navigation is pleased to offer software fixes for free for all Trimble Survey Equipment acquired through this State Contract. Please refer to paragraph below for definition of Software fixes.

***During the limited warranty period you will be entitled to receive such fixes to the Product Software that Trimble releases and makes commercially available and for which it does not charge separately, submit to the procedures for delivery to purchasers of Trimble products generally. If you have purchased the Product from Trimble authorized dealer rather than from Trimble directly, Trimble may, at its option, forward the software fix to the Trimble authorized dealer for final distribution to you. Minor updates, Major upgrades, new products or substantially new software releases, as identified by Trimble are expressly excluded from this update process and limited warranty. Receipt of software fixes or other enhancements shall not serve to extend the limited warranty period.*

16. Warranty and Repair Stations:

Company Name: Trimble Navigation Limited

Address: 5475 Kellenburger Road, Dayton, Ohio 45424

Phone: (800) 538-7800 E-mail: repair_services@trimble.com

Company Name: Electronic Data Solutions

Address: 154 1st Avenue West, Jerome, Idaho 83338

Contact: Greg Fisher Phone: (208) 620-8006 E-mail: greg_fisher@elecdata.com

Company Name: GeoLine, Inc.

Address: 13218 NE 20th St. Suite 400 Bellevue, Washington, 98005

Contact: Brian Sell Phone: (425) 452-2700 E-mail: brian.sell@geoline.com

Company Name: GeoLine, Inc.

Address: 7800 SW Durham Road, Suite 100, Tigard, Oregon, 98005

Contact: Kevin Brown Phone: (503) 620-5244 E-mail: kevin.brown@geoline.com

17. Equipment Return Policy: Customer has a reasonable period of time to return product sealed in its original packaging without penalty or restocking charge. The customer is responsible for any shipping charges incurred with any product returns.

18. Sales Representatives and Territories Covered:

Trimble Navigation Limited

A. Name: Phil Woodcock, Survey Sales

Address: 10355 Westmoor Drive, Suite 100., Westminster, CO 80021

Office Phone: (303) 412-6800 Mobile Phone: (303) 807-5708

E-mail: phil_woodcock@trimble.com

Territory covered: NW USA: WA, OR, ID, WY, MT

B. Name: Darin Loucks, Trimble Mapping & GIS Sales

Address: 8042 Sunnyside Ave, North, Seattle, WA 98103

Office Phone/Mobile Phone: (206) 902-8739 E-mail: darin_loucks@trimble.com

Territory covered: WA, OR, ID, WY, MT, NV, UT, CA

C. Name: Tom Mackie, Trimble Infrastructure Sales

Address: 10355 Westmoor Drive, Suite 100, Westminster, CO 80021

CONTRACTOR INFORMATION AND PRICING

Office: (401) 423-0233

Mobile: (401) 865-8730

E-mail: tom_mackie@trimble.com

Territory covered: WA, OR, ID, WY, MT, NV, UT, CA

19. Authorized Distributors/Subcontractor(s):

State Agencies will have the option to order directly with the Authorized Distributors/Subcontractors listed below who will participate in the fulfillment of contract requirements:

Trimble Mapping/GIS Sales g Equipment (Only)

Electronic Data Solutions

c/o Trimble Navigation Limited

154 1st Avenue West, Jerome, ID 83338

Phone: (208) 324-8006 Fax: (208) 324-8015 www.elecdata.com

Trimble Survey & Mapping Equipment

GeoLine, Inc.

c/o Trimble Navigation Limited

13218 NE 20th Street, Suite 400, Bellevue, WA 98005

Phone: (425) 452-2700 Fax: (425) 452-2701 www.geoline.com

Other Supplemental Equipment & Supplies must be purchased from:

GeoLine, Inc.

c/o Trimble Navigation Limited

13218 NE 20th Street, Suite 400, Bellevue, WA 98005

Phone: (425) 452-2700 Fax: (425) 452-2701 www.geoline.com

20. Contract Support (Reference Contract Section 4.3)

- Telephone Sales Service: Toll-free telephone numbers for over-the-phone customer service regarding products and services available through this contract. (800) 558-5368 ext 4702
- Technical Customer Support: Toll-free telephone number for use during normal business hours for customers to use for technical support and equipment/service problem solving. (800) 767-4822
- Order Development: Contractor provided telephone customer assistance in identifying survey performance requirements, order development problems, and written price quotes for equipment, service and supplies. (720) 587-4702

21. Authorized Distributors/Subcontractor's Sales representatives:

Electronic Data Solutions: for Mapping/GIS Sales only

Description of equipment/services: Installation, Service, Training, Support, Demos, Accepting Purchase orders on behalf of Trimble Navigation Limited' Delivery of equipment on behalf of Trimble Navigation Limited

Electronic Data Solutions

Address: 154 1st Avenue West, Jerome, ID 83338

Linda Dean, CEO

Office: (208) 324-8006

FAX: (208) 324-8015

Name: Jim Lahm

Address: 9220 SW Barbur Blvd, Ste 119-343, Portland, Oregon 97516

Office Phone: (503) 624-6133 / (306) 539-1707

Mobile Phone: (503) 706-4272

FAX: (503) 821-7939

E-mail: jim@elecdata.com

CONTRACTOR INFORMATION AND PRICING

Territory covered: Western Washington (980_,986_, 988_,989_,983_), OR (970_,977_)

Name: Jackson Beighle

Address: 3153 Lamoreux Lane, Missoula, MT 59803

Office Phone: (425) 452-2714 Mobile Phone: (406) 544-8473

FAX : (425) 251-5482 E-mail: jason@elecdata.com

Territory covered: Eastern Washington (990_, 992_, 994_)

GeoLine, Inc. for Survey & Mapping/GIS Sales

Description of equipment/services: Installation, Service, Training, Support, Demos, Sales, Accepting Purchase orders on behalf of Trimble Navigation Limited, Delivery of equipment on behalf of Trimble Navigation Limited, Accepting purchase orders & delivery for equipment listed under Other Supplemental Equipment and Supplies

GeoLine, Inc., will also supply Other Supplemental equipment and supplies not provided by Trimble Navigation Limited. These items will be ordered from, billed, shipped & delivered by GeoLine, Inc. and offered at a 15% discount.

Address: 13218 NE 20th St. Ste. 400 Bellevue, WA 98005

Contact: Mark Congdon, General Manager Office Phone: (425) 452-2700

A. Name: Jason Deason

Address: 7800 SW Durham Road, Tigard, Oregon

Office/ Mobile Phone: 425-452-2714 E-mail: Jason.deason@geoline.com

Territory covered: Survey Sales Oregon

B. Name: Jay Wilson

Address: Spokane, Washington

Office/ Mobile Phone: (208) 841--2735 E-mail: jay.wilson@geoline.com

Territory covered: Survey Sales Eastern WA and Northern ID

C. Name: Justin Bonnell

Address: Boise, Idaho

Office: (208) 863-8035 E-mail: justin.bonnell@geoline.com

Territory covered: Survey Sales Idaho

D. Name: Denise Haugen

Address: 13218 NE 20th St. Ste. 400 Bellevue, WA 98005

Office: (425) 452-2709 E-mail: denise.haugen@geoline.com

Territory covered: Mapping Sales

E. Name: David Keck

Address: 13218 NE 20th St. Ste. 400 Bellevue, WA 98005

Office: (425) 452-2717 E-mail: david.keck@geoline.com

Territory covered: Survey Sales

SPECIFICATIONS

CONTRACTOR INFORMATION AND PRICING

* Training equipment provided by either the customer or Contractor includes survey instruments, data collectors, and computers as needed. Training sessions will be limited to a maximum of 12 students, unless otherwise negotiated between the customer and the Contractor.