



KingCounty

**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
PAPE MACHINERY INC
3607 20TH ST E

TACOMA, WA 98424 United States
Fax: (360) 9223562

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5557074	REVISION 0	PAGE 1 of 1
CREATION DATE 21-MAR-2013	BUYER JORDAN JUNGNITZ	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
4869	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (360) 340-0396

DESCRIPTION
<p>Term Purchase Agreement</p> <p>Furnish front loaders as requested by various authorized King County departments, divisions and agencies, during the period June 15, 2012 through June 14, 2014, in accordance with Washington State contract number 16904, incorporated by reference as if fully set forth herein.</p>
 _____ Authorized Signature

Current Contract Information

Contract Change No. 24

Effective: January 14, 2012

Contract number:	16904	Commodity Code:	2420
Contract title:	FRONT LOADERS-VARIOUS SIZES		
Purpose of Change:	Allow for a price increase for the PAPE Machinery portion of the contract.		
Term:	June 15, 2012	through:	June 14, 2014
For use by:	Department of Transportation and General use: All State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).		
Contract type:	This contract is designated as convenience use.		
Scope of contract	This contract is awarded to multiple contractors.		
Contractor :	<u>See Attachment A</u>	Contact:	<u>See Attachment A</u>
Address:	<u>See Attachment A</u>		
		Phone:	<u>See Attachment A</u>
		FAX:	<u>See Attachment A</u>
		Fed. I.D. No.:	<u>See Attachment A</u>
		Supplier No.:	<u>See Attachment A</u>
Products available:	Front Loaders/Skid Steers-Case 621D, 721, 821C, 921C/420; 445CT; Komatsu 250-5, 320-5, 450-5/SK8150-5; CK-35; John Deere 544K, 624K 644K, 744K, 318D, 323D; 326D; Volvo L110F, 150F; Caterpillar 924G, 930, 950G, 966G, 257B.		
Ordering information:	See Page 2		
Ordering procedures:	<u>See Attachment A</u>		

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

Contract Specialist:	Steve Jenkins	Customer Service	
Phone Number:	(360) 407-9415	Phone Number:	(360) 902-7400
Fax Number:	(360) 586-2426	Fax Number:	(360) 586-2426
Email:	steve.jenkins@des.wa.gov	Email:	csmail@ga.wa.gov

Visit our Internet site: <http://www.ga.wa.gov/purchase>

Payment address:	<u>See Attachment A</u>			
Order placement address:	<u>See Attachment A</u>			
Minimum orders:	<u>See Attachment A</u>			
Delivery time:	<u>See Attachment A</u>			
Payment terms:	<u>See Attachment A</u>			
Contract pricing:	<u>Attachment B This is the summary page for Item pricing. Detailed pricing listed under awarded contractor attachments.</u>			
Contract pricing by Contractor:	<u>Attachment "B1" Case Power</u> <u>Attachment "B1" Pape' Machinery</u> <u>Attachment "B1" Clyde/West</u> <u>Attachment "B1" NC Machinery</u>			
Specifications	<u>Attachment "C" Case Power</u> <u>Attachment "C" Pape' Machinery</u> <u>Attachment "C" Clyde West</u> <u>Attachment "C" NC Machinery</u>			
Term worth:	\$4,250,050.00/ 1 YEAR			
Current participation:	\$0.00 MBE	\$0.00 WBE	\$4,250,050.00 OTHER	\$0.00 EXEMPT
	MBE 0%	WBE 0%	OTHER 100%	EXEMPT 0%

NOTES:

- I. State Agencies: Submit Order directly to Contractor for processing. Political Subdivisions: Submit orders directly to Contractor referencing State of Washington contract number. If you are unsure of your status in the State Purchasing Cooperative call (360) 902-7415.
- II. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) and State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) listings published and updated periodically by OSP and DAS may purchase from this contract. It is the contractor's responsibility to verify membership of these organizations prior to processing orders received under this contract. A list of Washington members is available on the Internet <https://fortress.wa.gov/ga/apps/coop/Default.aspx>, and a list of the Oregon members is available at <http://www.oregon.gov/DAS/SSD/SPO/docs/orcpp-member-list.pdf> contractors shall not process state contract orders from unauthorized users.
- III. Contract Terms: This Document includes by reference all terms and conditions published in the original IFB, including Standard Terms and Conditions, and Definitions, included in the Competitive Procurement Standards published by OSP (as Amended).
- IV. Recognizing that a single brand or manufacture would not satisfy the needs of the state, this contract was competitively awarded for a variety of products in this category. Every brand or model appearing on this contract was only awarded by manufacture to a single vendor, following the competitive process.

Prior to using this contract for a purchase, the end user should evaluate the products, pricing, and services on the contract and make a decision on the ones (s) that best fits their requirements. In each case a note to theirs files should be included communicating how their final choice selection was determined.

Current Contract Information

Change Notice No. 23

CONTRACT 16904

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Special Conditions:

1. Current Contract Information (Change Notice No 23) is being issued to extend the Contract with NC Machinery, Case Power & Equipment, Pape Machinery, and Clyde/West until 6/15/14. All other terms, conditions and pricing remain the same.
2. Current Contract Information (Change Notice No 22) is being issued to add subcontractors under NC Machinery's portion of the Contract and update contact information for Case Power. All other terms, conditions, and pricing remain unchanged.
3. Current Contract Information (Change Notice No 21) is being issued to give Clyde/West a price adjustment. All other terms, conditions, and pricing remain unchanged.
4. Current Contract Information (Change Notice No 20) is being issued to add an item with options (Compact Tracked Rubber Skid Steer) to NC Machinery's portion of the Contract. All other terms, conditions, and pricing remain unchanged.
5. Current Contract Information (Change Notice No 19) is being issued to extend the Contract with NC Machinery, Case Power & Equipment, Pape Machinery and Clyde/West until 6/14/2012. Pape Machinery and Clyde/West have received price adjustments in accordance with the terms and conditions of the Contract. All other terms, conditions, and pricing remain unchanged.
6. Current Contract Information (Change Notice No 18) is being issued to give NC Machinery a price adjustment. All other terms, conditions, and pricing remain unchanged.
7. Current Contract Information (Change Notice No 17) is being issued to let customers know that Pape Machinery is offering a volume discount. If a customer purchases six (6) or more units in 12-months, then 4.5% may be deducted from the price of machines offered by Pape Machinery. All other terms, conditions, and pricing remain unchanged.
8. Current Contract Information (Change Notice No 16) is being issued to update Pape Machinery John Deere Models from "J" to "K". The "J" models are no longer in production. All other terms, conditions, and pricing remain unchanged.
9. Current Contract Information (Change Notice No 15) is being issued to update Pape Machinery contact information. All other terms, conditions, and pricing remain unchanged.
10. Current Contract Information (Change Notice No 14) is being issued to extend the Contract with NC Machinery, Case Power & Equipment, Pape Machinery and Clyde/West until 6/14/2010. Modern Machinery did not extend their portion of the Contract. Case Power & Equipment, Pape Machinery and Clyde/West have received price adjustments in accordance with the terms and conditions of the Contract. All other terms, conditions, and pricing remain unchanged.
11. Current Contract Information (Change Notice No 13) is being issued to add an item with options (Track Mounted Skid Steer) to NC Machinery's portion of the Contract. All other terms, conditions, and pricing remain unchanged.
12. (Change Notice No 12) is being issued because Western Power & Equipment has been boughtout by Case Dealer Holding Company, LLC dba Case Power & Equipment, LLC. Case Power & Equipment, LLC will resume all Contract responsibilities. All other terms and conditions remain unchanged.

Current Contract Information

Change Notice No. 23

CONTRACT 16904

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13. (Change Notice No 11) is being issued to update the Contracts Specialist from Kenneth Woodfork to Corinna Cooper, and update the additional contact to Customer Service. Also, the CCI updates the contact information for Modern Machinery.
14. (Change Notice No 10) allows for a pass through price adjustment and model changes submitted by Clyde/West effective 9/30/08. Revised prices are posted in the Attachment B and Attachment "B1" Clyde/West below. Additionnlay Items 1 and 5 are being deleted from Clyde West portion of this contract because they not longer meet agency specifications. All other terms, conditions and pricing remain unchanged.
15. (Change Notice No. 9) makes administrative corrections to the Summary Price Sheet Attachments "B" for modern Machinery to reflect the correct price as found on each price sheet for Modern Machinery.
16. (Change Notice No. 8) to contract 16904, Wahington State Department of Transportation request for Skid Steer as follows:

SKID STEER

Modern Machinery	Item No. 6 Specification Requirements WSDOT 1302	Komatsu CK 35	\$70,000.00
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17. Change Notice No. 7 added to this contract 16904, Wahington State Department of Transportation request for Skid Steer as follows:

SKID STEER

Western Power Pape" Machinery	Item No. 6 Specification Requirements WSDOT 1302	Case 445 CT	\$52,952.00
	Item No. 7 Specification Requirements WSDOT 1302	Jonh Deere CT 322	\$40,952.00

18. This Current Contract Information is a multiple award contract. This CCI is subject to the Standard Terms and Conditions contained in the original IFB 16904 bid solicitation to include Special Provisions listed below and hereby awards to contractors as follows:

- Attachment "A" lists contract suppliers and selected Information: See Attachment A
- Attachment "B" provides a summary of front loader item pricing by manufactures: Attachment B
- Attachment "B1" provides detailed item pricing and options available:

Attachment "B1" Case Power

Attachment "B1" Pape' Machinery

Attachment "B1" Clyde/West

Attachment "B1"NC Machinery

- Attachment "C" provides bid specification compliance.

Attachment "C" Case Power

Attachment "C" Pape' Machinery

Attachment "C" Clyde West

Attachment "C" NC Machinery

ATTACHMENT "A"

CONTRACT SUPPLIERS

SUPPLIER:	Case Power & Equipment	Pape Machinery Inc.
ADDRESS:	2702 West Valley Hwy. N.	3607 20 th Street East
CITY/STATE:	Auburn, WA 98001	Tacoma, WA 98424
TELEPHONE:	(253) 735-2702	(360) 340-0396
	(253) 377-6430 cell	
FAX #:	(253) 735-3664	(253) 922-3562
EMAIL:	lauriek@casepower.com	gwarren@papemachinery.com
CONTRACTOR CONTACT:	Laurie Kleindl	Gerald Warren
PAYMENT TERMS:	Net 30 Days	Net 30 Days
LEAD TIME-ARO:	See Attachent "B"	See Attachent "B"
F.O.B.:	WSDOT Destinations All Others FOB Dealer	WSDOT Destinations All Others FOB Dealer
FREIGHT:	Prepaid and included	Prepaid and included
MINIMUM ORDER:	None	None
FED. I.D. NO:	26-2659187	73-1627810
ORDER/ PAYMENT ADDRESS:	6407-7 B N.E. 117 th Ave. Vancouver, WA 98662	3607 20 th Street East Tacoma, WA 98424
OREGON DELIVERY	Yes-No Additional Cost	Yes-No Additional Cost
AWARDED MANUFACTURE	CASE EQUIPMENT	JOHN DEERE EQUIPMENT

CONTRACT SUPPLIERS CONTINUED

SUPPLIER:	Clyde/West, Inc.	NC Machinery
ADDRESS:	8207 South 216 th	17025 W. Valley Hwy.
CITY/STATE:	Kent, WA 98032	Tukwila, WA 98188
TELEPHONE:	(206) 762-5933	(425) 251-5800
FAX #:	(206) 763-3117	(425) 251-5831
EMAIL:	gbraaflat@clydewest.com	RNelson@NCMachinery.com
CONTRACTOR CONTACT:	Gary Braaflat	Bob Nelson
PAYMENT TERMS:	Net 30 Days	Net 30 Days
LEAD TIME-ARO:	<u>See Attachent "B"</u>	<u>See Attachent "B"</u>
F.O.B.:	WSDOT Destinations All Others FOB Dealer	WSDOT Destinations All Others FOB Dealer
SUBCONTRACTORS:	N/A	For Most Eastern WA Orders: Western States Equipment Co. 500 E. Overland Rd. Meridian, ID 83642 800-852-2287 For Southwest WA Orders: Peterson Machinery Co. 4421 NE Columbia Blvd Portland, OR 97218 503-288-6411
FREIGHT:	Prepaid and included	Prepaid and included
MINIMUM ORDER:	None	None
FED. I.D. NO:	93-0549107	91-2030446
ORDER/PAYMENT ADDRESS:	8207 South 216 th Kent, WA 98032	17025 W. Valley Hwy. Tukwila, WA 98188
OREGON DELIVERY	Yes-No Additional Cost	Yes-No Additional Cost
AWARDED MANUFACTURE	VOLVO	CATERPILLAR

ATTACHMENT "B"

SUMMARY PRICE SHEETS

Company	Item	Manufacture/Model	Unit Price	Delivery ARO
<u>Case Power and Equipment</u>	Item No. 1	Case/621 F	\$137,244.00	150 Days
	Item No. 2	Case/821F	\$205,276.00	150 Days
	Item No. 3	Case/SR175	\$24,481.00	150 Days
	Item No. 4	Case/1021F	\$299,650.00	120 Days
	Item No. 5	Case 721F	\$168,341.00	150 Days
	Item No. 6	Case TR320	\$59,556.52	90 Days
<u>Pape Machinery</u>	Item No. 1	John Deere/544K	\$147,319.70	90-120 Days
	Item No.1	John Deere/524K	\$137,508.50	90-120 Days
	Item No. 2	John Deere/644K	\$215,688.80	90-120 Days
	Item No. 3	John Deere/744K	\$316,166.00	60-90 Days
	Item No. 4	Jonh Deere/318D	\$26,137.50	90-120 Days
	Item No. 5	Jonh Deere/624K	\$170,342.00	60-90 Days
	Item No. 6	Jonh Deere/326D	\$34,989.10	45-60 Days
	Item No. 7	Jonh Deere CT 323D	\$50,479.80	
<u>Clyde/West</u>	Item No. 2	VolvoL110G	\$231,408.00	100-120 Days
	Item No. 3	VolvoL150G	\$329,066.00	120-150 Days
<u>NC Machinery</u>	Item No. 1	Cat 924K	\$147,003.00	160 Days
	Item No. 2	Cat 950K	\$241,408.00	180 Days
	Item No. 3	Cat 966K	\$342,981.00	180 Days
	Item No. 5	Cat 930K	\$156,690.00	180 Days
			Cat 257B3	43,668.00
		Cat 279C	62,868.00	30 Days

ATTACHMENT "B1"

CASE POWER & EQUIPMENT, LLC PRICE SHEETS

Req. Item	Comm. Code	Description	Unit	Unit Price
1.	2420	<p>Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1304. Refer to Section 3.3, Specifications.</p> <p><i>For Product Bid State:</i></p> <p><i>Mfg.: CASE</i></p> <p>Brand/Model: <u>621F</u></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 150 days after receipt of order (ARO).</p>	EACH	\$137,244.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	-\$122.93
		Deduct price option for a pin on GP bucket.	EACH	-\$8,002.50
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$5,159.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$4,070.00
		Add price option for a complete set of forks.	EACH	\$5,671.12

CASE POWER & EQUIPMENT, LLC PRICE SHEETS CONTINUED:

2.	2420	<p>Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1306. Refer to Section 3.3, Specifications.</p> <p><i>For Product Bid State:</i> <i>Mfg.: <u>CASE</u></i> <i>Brand/Model: <u>821F</u></i></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 150 days after receipt of order (ARO).</p> <p>Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:</p> <p>Deduct price option for a pin on GP bucket.</p> <p>Deduct price option for a GP bucket with JRB quick coupler.</p> <p>Deduct price for a pin on 4 in 1 bucket.</p> <p>Add price option for a complete set of forks.</p>	EACH	\$205,276.22
			EACH	-\$122.93
			EACH	-\$12,017.50
			EACH	-\$5,661.00
			EACH	-\$6,325.15
			EACH	\$8,388.89

CASE POWER & EQUIPMENT, LLC PRICE SHEETS CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
3.	2420	<p>Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1308. Refer to Section 3.3, Specifications.</p> <p><i>For Product Bid State:</i></p> <p>Mfg.: <u>CASE</u></p> <p>Brand/Model: <u>1021F</u></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 120 days after receipt of order (ARO).</p>	EACH	\$299,650.34
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	-\$122.93
		Deduct price option for a pin on GP bucket.	EACH	-\$12,738.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$6,064.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$667.00
		Add price option for a complete set of forks.	EACH	\$12,664.56
Req. Item	Comm. Code	Description	Unit	Unit Price
4.	2420	<p>Skid Steer Loader, WSDOT SPECIFICATION 1301. Refer to Section III, Specifications.</p> <p><i>For Product Bid State:</i></p> <p>Mfg.: <u>CASE</u></p> <p>Brand/Model: <u>SR175</u></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 90 days after receipt of order (ARO).</p>	EACH	\$24,481.00
		Add Price option for Cab with heater and air conditioning.	EACH	\$4,750.00
		Add Price option for Ride Control (included)	EACH	\$0

CASE POWER & EQUIPMENT, LLC PRICE SHEETS CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
5.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 130 1304A. Refer to Section 3.3, Specifications <i>For Product Bid State:</i> <i>Mfg.: CASE</i> Brand/Model: <u>721</u> Lead-time: Materials, equipment or services will be delivered within calendar 150 days after receipt of order (ARO).	EACH	\$168,341.00
		Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	-\$122.93
		Deduct price option for a pin on GP bucket.	EACH	-\$9,845.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$4,801.50
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$4,449.50
		Add price option for a complete set of forks.	EACH	\$7,953.00

6.	2420	Skid Steer Loader, Track Mpointed, WSDOT SPECIFICATION 1302. Refer to Section III, Specifications. <i>For Product Bid State:</i> <i>Mfg.: CASE</i> <i>Brand/Model: TR320</i>	EACH	\$59,145.50
		Add price for pallet forks	Each	\$1,212.00
		Add price for Backhoe	Each	\$9,250.00
		Add price for Auger MxMillen x1975	Each	\$3,181.00
		Add price for front mounted blade	Each	\$4,950.00
		Add price for Cold Planer	Each	\$16,300.00
		Add price for Grapple Bucket 84"	Each	\$4,250.00
		Add price for Hydraulic Hammer	Each	\$9,850.00
		Add price for Trencher	Each	\$5,250.00

Manufacturer's Parts Discount: 0 %

Dated: _____ Copy attached with bid

Manufacturer's Accessories Discount: 0%

Dated: _____ Copy attached with bid

Parts & Accessories sold at current case published list price F.O.B. Western Power & Equipment.

CASE POWER & EQUIPMENT, LLC PRICE SHEETS CONTINUED:

ADDITIONAL OPTIONS:

- | | |
|---|-------------------------------|
| 1. Groeneveld Twin Automatic Greasing System for the following units: | |
| • 621F | |
| • 721F | |
| • 821F | |
| • 921F | |
| • 1021F | \$6,079.00 |
| 2. 2 nd Auxiliary Hydraulic Kit | \$1,832.50 |
| 3. AP450HD 18" Grinder | Included in Cold Planer Price |
| 4. Installation of the Grinder on the Loader | Included in Cold Planer Price |

BUY BACK OPTIONS

Case Power is offering the following Buy Back options:

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 18 months
Item 1: 2.5 C.Y.	621F	\$137,244	\$98,815.00
Item 2: 4 C.Y.	821F	\$205,276.22	147,789.87
Item 3:	1021F	\$299,650.34	215,748.24

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 24 months
Item 1: 2.5 C.Y.	621F	\$137,244	87,836.16
Item 2: 4 C.Y.	821F	\$205,276.22	131,376.78
Item 3:	1021F	\$299,650.34	191,776.21

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 36 months
Item 1: 2.5 C.Y.	621F	\$137,244	75,484.20
Item 2: 4 C.Y.	821F	\$205,276.22	112,901.92
Item 3:	1021F	\$299,650.34	164,807.68

ATTACHMENT "B1" PAPE' MACHINERY

Req. Item	Comm. Code	Description	Unit	Unit Price
1.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1304. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: <u>John Deere</u></i> <i>Brand/Model: <u>John Deere 544K</u></i> Lead-time: Materials, equipment or services will be delivered within calendar 90-120 days after receipt of order (ARO).	EACH	Tier 4 - \$147,319.70
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	\$0.00
		Deduct price option for a pin on GP bucket.	EACH	-\$9,751.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$6,023.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$2636.00
		Add price option for a complete set of forks.	EACH	\$5,266.80

Req. Item	Comm. Code	Description	Unit	Unit Price
1.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1304. Refer to Section 3.3, Specifications.	EACH	Tier 4 - \$137,508.50
		<i>For Product Bid State:</i>		
		<i>Mfg.: <u>John Deere</u></i>		
		<i>Brand/Model: <u>John Deere 524K</u></i>		
		<i>Lead-time: Materials, equipment or services will be delivered within calendar 90-120 days after receipt of order (ARO).</i>		
		<i>Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:</i>	EACH	\$0.00
		<i>Deduct price option for a pin on GP bucket.</i>	EACH	-\$10,184.90
		<i>Deduct price option for a GP bucket with JRB quick coupler.</i>	EACH	-\$6,290.48
		<i>Deduct price for a pin on 4 in 1 bucket.</i>	EACH	-\$2,753.26
		<i>Add price option for a complete set of forks.</i>	EACH	\$5,75.28

ATTACHMENT "B1" PAPE' MACHINERY CONTINUED

Req. Item	Comm. Code	Description	Unit	Unit Price
2.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1306. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: <u>John Deere</u></i> <i>Brand/Model: <u>John Deere 644K</u></i> Lead-time: Materials, equipment or services will be delivered within calendar 90-120 days after receipt of order (ARO).	EACH	Tier 4 - \$215,508.50
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	\$0.00
		Deduct price option for a pin on GP bucket.	EACH	-\$10,316.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$4,883.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$5,263.00
		Add price option for a complete set of forks.	EACH	\$10,407.08

ATTACHMENT "B1" PAPE' MACHINERY CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
3.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1308. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: John Deere</i> Brand/Model: <u>John Deere 744K</u> Lead-time: Materials, equipment or services will be delivered within calendar 90-120 days after receipt of order (ARO).	EACH	Tier 4 - \$316,166.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	\$0.00
		Deduct price option for a pin on GP bucket.	EACH	-\$10,795.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$4,485.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$5,344.00
		Add price option for a complete set of forks.	EACH	\$14,014.00

Current Contract Information

Change Notice No. 23

CONTRACT 16905

Attachment "B"

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4.	2420	<p>Skid Steer Loader, WSDOT SPECIFICATION 1301. Refer to Section III, Specifications.</p> <p><i>For Product Bid State:</i></p> <p><i>Mfg.: <u>John Deere</u></i></p> <p>Brand/Model: <u>John Deere 318D</u></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 60-90 days after receipt of order (ARO).</p> <p>Add Price option for Cab with heater and air conditioning.</p> <p>Add price option for Tracks</p>	EACH	<p>Model 318D \$26137.50</p> <p>\$2,800.30</p> <p>\$4,705.78</p>
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Req. Item	Comm. Code	Description	Unit	Unit Price
6.	2420	Skid Steer Loader, WSDOT SPECIFICATION 1301. Refer to Section III, Specifications. For Product Bid State: Mfg.: John Deere Brand/Model: John Deere 326D Lead-time: Materials, equipment or services will be delivered within calendar 60-90 days after receipt of order (ARO). Add Price option for Cab with heater and air conditioning. Add price option for Tracks	EACH EACH EACH	Model 326D \$34,989.10 \$2,420.00 \$4,532.00

OPTION FOR MODEL: 325	OPTION PRICING
Air conditioning	\$1,043.00
Suspension Seat	\$603.00
Hands Only Controls	\$494.00
Convenience Package (Includes domelight, 1V plug cup holder, argo net.	\$172.00
Rear View Mitter	\$65.00
Top Window	\$134.00

Manufacturer's Parts Discount: 0%
 Manufacturer's Accessories Discount:
 15 (for Skid Steer only) %

Dated: N/A Copy attached with bid
 Dated: 05/04/05 Copy attached with bid

Req. Item	Comm. Code	Description	Unit	Unit Price
7.	2420	Skid Steer Loader, Track Mounted WSDOT SPECIFICATION 1302. Refer to Section III, Specifications. For Product Bid State: Mfg.: John Deere Brand/Model: John Deere CT 323D	EACH	Model CT323D \$50,479.80

Track Mounted Skid Steers Options

1. 48" Pallet Forks - \$843.54
2. 48" HD (6,000lb.) Pallet Forks - \$1,332.12
3. Backhoe, 8 Foot - \$8,121.24
4. Backhoe, 9 Foot - \$9,540.06
5. Backhoe, 11 Foot - \$10,003.14
6. Buckets - 76" - \$903.72, 78" - \$933.30,
Mechanical Coupler - \$244.80
7. Model PA 30 Planetary Drive Auger -
\$2,417.40
8. Auger Bits -, 6" - \$168.30, 8" - \$240.72, 10"
- \$272.34, 12" - \$280.50, 18" - \$455.94, 24"
- \$552.84, 30" - \$742.56, 36" - \$887.40
9. 84" Front Hydraulic Dozer Blade - \$4,999.02
10. 12" Cold Planer - \$9,182.04
11. 18" Cold Planer - \$15,887.52
12. 30 Gallon Water Kit For Planers - \$1,131.18
13. 72" 4 in 1 Bucket - \$3,329.28
14. 78" 4 in 1 Bucket - \$3,745.44
15. 84" 4 in 1 Bucket - \$4,577.78
16. 84" Snow/Utility Blade - \$3,121.20
17. 96" Snow Utility Blade - \$3,537.36
18. 72" Scrap Grapple - \$3,225.24
19. 78" Scrap Utility Bucket - \$4,577.76
20. Hydraulic Breakers -
 - 350 Ft/Lb. - \$6,648.36
 - 575 Ft/Lb. - \$9,384.00
21. 36" Trencher - \$6,681.00
22. 48" Trencher - \$7,036.98
23. 60" Trencher - \$7,761.18

ATTACHMENT "B1" PAPE' MACHINERY CONTINUED:

ADDITIONAL OPTIONS:

Groeneveld Twin Automatic Greasing System for the following units:

- 544K
- 524K
- 644K
- 744K
- 624K

\$6,150.00

BUY BACK OPTIONS

Pape Machinery is offering the following Buy Back options:

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 18 months
Item 1: 2.5 C.Y.	544K	\$133,927	85% of purchase price
Item 2: 4 C.Y.	644K	\$203,480	85% of purchase price
Item 3:	744K	\$308,455	85% of purchase price

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 24 months
Item 1: 2.5 C.Y.	544K	\$133,927	75% of purchase price
Item 2: 4 C.Y.	644K	\$203,480	75% of purchase price
Item 3:	744K	\$308,455	75% of purchase price

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 36 months
Item 1: 2.5 C.Y.	544K	\$133,927	63% of purchase price
Item 2: 4 C.Y.	644K	\$203,480	63% of purchase price
Item 3:	744K	\$308,455	63% of purchase price

ATTACHMENT "B1" CLYDE/WEST

Req. Item	Comm. Code	Description	Unit	Unit Price
2.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1306. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: <u>Volvo</u></i> <i>Brand/Model: <u>Volvo L110G</u></i> Lead-time: Materials, equipment or services will be delivered within calendar 100-120 days after receipt of order (ARO).	EACH	\$231,408.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	
		Deduct price option for a pin on GP bucket.	EACH	-\$12,067.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	-\$6,425.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	-\$5,642.00
		Add price option for a complete set of forks.	EACH	\$8,103.00
		Add price option for a Groeneveld Auto Lube system	EACH	\$6,133.00

ATTACHMENT "B1" NC MACHINERY

Req. Item	Comm. Code	Description	Unit	Unit Price
1.	2420	<p>Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1304. Refer to Section 3.3, Specifications.</p> <p><i>For Product Bid State:</i></p> <p><i>Mfg.: <u>Caterpillar</u></i></p> <p><i>Brand/Model: <u>924K</u></i></p> <p>Lead-time: Materials, equipment or services will be delivered within calendar 160 days after receipt of order (ARO).</p>	EACH	\$147,003.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	No Charge
		Deduct price option for a pin on GP bucket.	EACH	\$-5,878.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	\$-3,636.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	\$-2,963.00
		Add price option for a complete set of forks.	EACH	\$6,507.00
		Add price option for a Groeneveld Auto Lube system	EACH	\$5,925.00

ATTACHMENT "B1" NC MACHINERY CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
2.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1306. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: <u>Caterpillar</u></i> <i>Brand/Model: <u>950K</u></i> Lead-time: Materials, equipment or services will be delivered within calendar 180 days after receipt of order (ARO).	EACH	\$241,408.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	No Charge
		Deduct price option for a pin on GP bucket.	EACH	\$-8,673.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	\$-5,128.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	\$-3,915.00
		Add price option for a complete set of forks. (1 set of 72" forks)	EACH	\$9,298.00
		Add price option for a Groeneveld Auto Lube system	EACH	\$6,075.00

ATTACHMENT "B1" NC MACHINERY CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
3.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1308. Refer to Section 3.3, Specifications. <i>For Product Bid State:</i> <i>Mfg.: <u>Caterpillar</u></i> <i>Brand/Model: <u>966K</u></i> Lead-time: Materials, equipment or services will be delivered within calendar 180 days after receipt of order (ARO).	EACH	\$342,981.00
		Add or Deduct pricing for a Federal signal Model 100 (44311202) rotating Beacon light:	EACH	No Charge
		Deduct price option for a pin on GP bucket.	EACH	\$-10,757.00
		Deduct price option for a GP bucket with JRB quick coupler.	EACH	\$-5,600.00
		Deduct price for a pin on 4 in 1 bucket.	EACH	\$-4,692.00
		Add price option for a complete set of forks.	EACH	\$10,823.00
		Add price option for a Groeneveld Auto Lube system	EACH	\$6,075.00

ATTACHMENT "B1" NC MACHINERY CONTINUED:

Req. Item	Comm. Code	Description	Unit	Unit Price
5.	2420	Front Loader, With 4-1 Multi Purpose Bucket and Coupler, WSDOT SPECIFICATION 1304A. Refer to Section 3.3, Specifications. For Product Bid State: Mfg.: Caterpillar Brand/Model: 930K Lead-time: Materials, equipment or services will be delivered within calendar 180 days after receipt of order (ARO).	EACH	\$156,690.00
		Price option for a pin on GP bucket. DEDUCT:	EACH	\$7,100.00
		Price option for a GP bucket with JRB quick coupler. DEDUCT:	EACH	\$4,000.00
		Price for a pin on 4 in 1 bucket. DEDUCT:	EACH	\$3,150.00
		Price option for a complete set of forks. ADD:	EACH	\$6,206.00
		Add price option for a Groeneveld Auto Lube system	EACH	\$6,365.00

Manufacturer's Parts Discount: 0%

Manufacturer's Accessories Discount: 0%

Additional Options

Model:-924K(Item 1)

Auto Lube System	\$7,132.00
BA25 Hydraulic Angle Broom	\$13,457.00
BA25 Hydraulic Angle Broom with Water	\$18,456.00
BA25 Manual Angle Broom	\$10,562.00
BP25 Pick-up Broom	\$18,456.00
Material Handling Arm	\$3,502.00
Rake	\$8,246.00
Snow Plow Hydraulic Reversible	\$14,485.00
Wood Chip Bucket	\$10,263.00
V Snow Plow	\$8,474.00
Side Dump Bucket	\$20,368.00

Model: 950K (Item 2)

Auto Lube System	\$6,332.00
Caterpillar Quick Coupling System	\$5,099.00
Hydraulic Angle Broom	\$15,513.00
Hydraulic Angle Broom with Water	\$20,363.00
Manual Angle Broom	\$14,614.00
Manual Angle Broom with Water	\$19,546.00
Hydraulic Angle Blade	\$14,419.00
Manual Angle Blade	\$9,864.00
Material Handling Arm	\$5,780.00
Rake	\$10,915.00
Snow Plow Hydraulic Reversible	\$15,205.00
V Snow Plow	\$7,021.00
Wood Chip Bucket	\$21,541.00
Side Dump Bucket	\$22,140.00

Model: 966K (Item 3)

Auto Lube System	\$6,179.00
Caterpillar Quick Coupling System	\$6,151.00
Material Handling Arm	\$5,581.00
Rake	\$24,854.00
Snow Plow Hydraulic Reversible	\$20,648.00
V Snow Plow	\$8,362.00
Wood Chip Bucket	\$22,068.00
Side Dump Bucket	\$25,284.00

2420	Skid Steer Loader, Track Mounted WSDOT SPECIFICATION 1302. Refer to Section III, Specifications. Mfg.: Caterpillar Brand/Model: CAT 257B Series 3	EACH	\$43,668.00
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Additional Options on Model 257B3

Belt, Seat, 3" Suspension	\$139.00	Light, Beacon	\$210.00
Battery, Heavy Duty, 880 CCA	\$52.00	Headliner	\$91.00
Quick Coupler, Hydraulic	\$1,044.00	Tool Box	\$91.00
Self-Leveling	\$646.00	Heater, Engine Block 120V	\$92.00

Current Contract Information
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Cab, Enclosed with A/C	\$4,127.00	Lifting Eye, Single Point	\$451.00
Hydraulics, High Flow	\$2,478.00	Lifting Eye, Four Point	\$135.00
Oil, Hydraulic, Cold Operation	\$601.00	Kit, Turbo Debris Guard	\$562.00
Bucket, General Purpose W/BO Edge	\$1,957.00	Bucket, Light Material W/BO Edge	\$1,957.00
Forks, Pallet with Carriage	\$1,538.00	Warranty Extended 36 months	\$1,590.00
Warranty Extended 60 months	\$3,505.00		

2420	Compact Tracked Rubber Skid Steer Loader, Refer to Specifications. Mfg.: Caterpillar Brand/Model: CAT 279C	EACH	\$62,868.00
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Additional Options

Pattern Mill Attachment	\$30,505.00
AM/FM/CD Stereo	\$1,200.00
36 month/3,000 Hour Powertrain & Hydraulic Warranty	\$3,340.00

BUY BACK OPTIONS:

NC Machinery is offering Buy-Back options under the following conditions:

- Usage Hours – 1500 hours a year
- Tires (50% or better) and to match
- No damages besides normal wear and tear
- Wear Items should be 50% or better
- Service records will be included indicating OEM guidelines have been followed
-

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 18 months
Item 1: 2.5 C.Y.	924K	\$147,003	\$84,000
Item 2: 4 C.Y.	950K	\$241,408	\$129,000
Item 3:	966K	\$342,981	\$205,000

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 24 months
Item 1: 2.5 C.Y.	924K	\$147,003	\$84,000
Item 2: 4 C.Y.	950K	\$241,408	\$124,000
Item 3:	966K	\$342,981	\$198,000

Item/Unit	Model	Current Contract Rate	Buy Back Rate – 36 months
Item 1: 2.5 C.Y.	924K	\$147,003	\$73,500
Item 2: 4 C.Y.	950K	\$241,408	\$103,000
Item 3:	966K	\$342,981	\$178,800