



KingCounty

**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACTOR:
LEGACY FORD
1225 AUTOPLEX WAY

PASCO, WA 99301 United States
Fax: (206) 3393673

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5544061	REVISION 0	PAGE 1 of 1
CREATION DATE 11-FEB-2013	BUYER JORDAN JUNGNITZ	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
7010	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (206) 714-0249

DESCRIPTION
<p>Term Purchase Agreement</p> <p>Furnish utility vehicles as requested by various authorized King County Departments, Divisions, and Agencies, during the period October 16, 2012 through October 31, 2013, in accordance with Washington State Contract Number 06712, incorporated by reference as if fully set forth herein.</p> <p>Estimated annual contract value: \$100,000.00</p>
 _____ Authorized Signature

Department of Enterprise Services



Master Contracts & Consulting - Customer Service (360) 902-7400 or csmail@des.wa.gov

Vehicles, 2013/2014 Utility Vehicles

Contract#: 06712 **Replaces:** 05810 **Related Contracts:** 03711

Vehicles, 2013 Utility Vehicles (Ford Escape and Ford Explorer)

Current Term Start Date: 10-16-2012 **Award Date:** 10-16-2012 **Est. Annual Worth:** \$35,855,933

Current Term Stop Date: 10-31-2013 **Final Term End On:** 10-31-2014 **Commodity Code(s):** 071-02 ,071-03 ,071-04 ,071-05 ,071-77 ,071-80 ,071-90 ,071-91 ,071-92

Diversity: 0% WBE 0% MBE **# of Bids Received:** 5

Who can use this contract?

Washington State agencies
Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
Participating Colleges, Universities, Community & Technical Colleges
Oregon Coop Members

Contract Documents & Resources

View Current Contract Information (CCI) [Contract Activity](#)
[Submit Contractor Feedback](#)
[Best-buy Notification](#)

Contractors(s):

COLUMBIA FORD LINCOLN

LEGACY FORD PASCO

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.



The symbol of a tree indicates that environmentally preferred or friendly products are available. These products may not be available from all vendors on this contract.



STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

1500 Jefferson Street SE, Olympia, WA 98501

2013/2014 UTILITY/CROSSOVER VEHICLES

State of Washington: Current Contract Information (CCI)	
Revision Date	October 16, 2012
Effective Date	October 16, 2012
Award Date	October 16, 2012
Contract #	06712 (Replaces 05810)
Scope:	This contract is awarded to two dealers
Contracts Specialist:	Breann Aggers, (360) 407-9416, breann.aggers@des.wa.gov
CCI Purpose	Contract Award Notice
Ford Escape	Current Term: October 16, 2012 through October 31, 2013 Ordering Period: October 16, 2012 through March 31, 2013 or factory cutoff, whichever is later
Ford Explorer	Current Term: October 16, 2012 through October 31, 2013 Ordering Period: October 16, 2012 through March 31, 2013 or factory cutoff, whichever is later
Contractor	See Vehicle Price Sheets
Products Available:	Small Utility/Crossover Vehicle, 2013 Ford Escape (Non-Hybrid), and 2013 Ford Explorer FWD
Online Ordering:	Vehicles may be ordered online at: http://des.wa.gov/services/Travel/VehiclePurchasing The Governor's Executive Order 05-01 and superseding 04-06 Froze the Purchase of Four Wheel Drive Utility Vehicles Except for Law Enforcement, Emergency, Response Vehicles, and other SUVs Achieving 30 MPG. See http://www.governor.wa.gov/execorders/eoarchive/eo_05-01.pdf
Reference:	06412/07312, bids received September 19, 2012
For the use by:	This contract is subject to RCW 43.19.190(2) & RCW 43.19.1905: which authorizes state agencies to purchase materials, supplies, services, and equipment of equal quantity and quality to those on state contract from non-contract suppliers. Provided that an agency subsequently notifies the Master Contracts and Consulting (MCC) Contracts Specialist (CS) that the pricing is less costly for such goods or services than the price from the state contractor. If the non-contract supplier's pricing is less, the state contractor shall be given the opportunity by the state agency to at least meet the non-contractor's price. If the

Current Contract Information

Contract No. 06712, Utility/Crossover Vehicles

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	<p>state contractor cannot meet the price, then the state agency may purchase the item(s) from the non-contract supplier, document the transactions on the appropriate form developed by MCC and forwarded to the CS administering the state contract. (Reference paragraph 3.4.b State Purchasing Manual)</p> <p>If a lower price can be identified on a repeated basis, the state reserves the right to renegotiate the pricing structure of this agreement. In the event such negotiations fail, the state reserves the right to delete such item(s) from the contract.</p>			
Authorized Users:	<p>Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) listings published and updated periodically by MCC may purchase from this contract. A list of Washington members is available at https://fortress.wa.gov/ga/apps/coop/Default.aspx Contractors shall not process state contract orders from other than the MCC/CS</p>			
Minimum Order:	<p>One Vehicle</p>			
Delivery/Payment:	<p>See Vehicle Price Sheets</p>			
FOB Point:	<p>FOB Destination – Vehicle will be prepared for delivery and unless otherwise requested delivered to purchaser’s in state location by Dealer’s agent at no additional cost.</p>			
Freight:	<p>Prepaid and included in unit pricing</p>			
Term Worth:	<p>\$3,742,770</p>			
Current Participation:	MBE, 0%	WBE, \$0	Other, \$3,742,770 (estimate)	Exempt, \$0
	MBE, 0%	WBE, 0%	Other, 100%	Exempt, 0%

SPECIAL CONDITIONS:

This contract contains the following model year 2013/2014 vehicles:

FOR USE BY

Commodity Code	Vehicle Description	State Agencies (1)	PS/WA (2)	NPC/WA (3)	PS/OR (4)
2313-062-001	Small Light Utility/Crossover Vehicle (2WD) Ford Escape*	Yes	Yes	Yes	No
2313-063-001	Midsize Utility/Crossover vehicle (2WD) Ford Explorer FWD	Yes	Yes	Yes	No

* Includes (4WD) Option (However, See Governor Executive Order 05-01 and superseding 04-06 Prior to Ordering)

- (1) State Agencies, Colleges & Universities
- (2) Political Subdivisions State of Washington
- (3) Non Profit Corporations State of Washington
- (4) Political Subdivisions State of Oregon

All Current Vehicle Contracts maybe viewed at <http://des.wa.gov/services/Travel/VehiclePurchasing>

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2. You may submit your orders via automated interactive requisition forms where you create your order on-line via the internet and transmit the requisition directly to OSP via e-mail. Templates for each vehicle classification are located at <http://des.wa.gov/services/Travel/VehiclePurchasing>.

You may also order vehicles, by completing contract price sheet/order forms and faxing or mailing them, with a Form A-15A Purchase Requisition, to the MCC for processing. **Please make sure you have the most recent contract document prior to ordering as changes may be made at any time.**

Users are strongly advised to order as soon as possible due to restrictions on plant capacity and fleet allocations. All orders need to be processed through the MCC before March 31, 2013 to assure production. (To have reasonable assurance your vehicles are received by June 30, 2013 you need to order by mid February 2011) If your purchase order is not received back within 3 days, call (360) 902-7400.

State Purchase Orders will be created and transmitted by the MCC to the Dealer and Customer via Vehicle Rapid Online Ordering Messaging (VROOM) System emails. Emails will be sent from desmccvehicles@des.wa.gov with subject lines of Customer Purchase Order or Dealer Purchase Order. Within the email a link will be provided to your current vehicle orders.

3. **Note: Customer is to pay all Titles and Licensing fees directly to the Department of Licensing (DOL) or their local sub agent. Dealer will not invoice customer for such fees, including the trauma care fee which will be paid to DOL per RCW 46.12.042 (2). Dealer check previously made out to DOL for a portion of the Licensing Fees will not be provided.**
4. For information regarding lease/purchase financing through the State Treasurers Office, contact Wendy Kancianich at 1-360-902-9022. Information on their "LOCAL" funding program may be found on <http://tre.wa.gov/LOCAL/local.htm> or [http://tre.wa.gov/BondDebt/bnd state-lp.htm](http://tre.wa.gov/BondDebt/bnd_state-lp.htm) for state agencies.
5. For information regarding the sale or purchase of surplus vehicles contact the Surplus Operations at (360) 753-3508.

COPIES OF ALL OSP CONTRACTS ARE AVAILABLE FOR VIEWING, DOWNLOADING AND PRINTING AT OUR INTERNET WEB SITE AT <http://des.wa.gov/services/Travel/VehiclePurchasing>

HELP DESK IS AT (360)-902-7400. FOR INFORMATION SPECIFIC TO VEHICLES VISIT OUR VEHICLE ACQUISITION TEAM (VAT) WEBSITE AT <http://des.wa.gov/services/Travel/VehiclePurchasing>

ONLINE ORDERS MAY BE PLACED AT <http://des.wa.gov/services/Travel/VehiclePurchasing>. TO MINIMIZE PRODUCTION DELAYS ORDER AS EARLY AS POSSIBLE, BEFORE MARCH 31, 2013.

SMALL LIGHT UTILITY/CROSSOVER VEHICLE

VEHICLE TYPE: SMALL LIGHT UTILITY/CROSSOVER VEHICLE TWO WHEEL DRIVE

MAKE/MODEL: FORD ESCAPE SE

EQUIPMENT INCLUDED IN NET PRICE

- 2.0 liter 4 EcoBoost gas engine (240 HP/270 TQ)
- 4 door, 5 passenger seating (cloth reclining buckets, front; 60/40 rear bench (TT7))
- Full length hardtop, full headliner, carpeted Floor Covering
- Automatic overdrive transmission, 6 spd
- Air conditioning
- Light Tinted glass, all around
- P235/55RX17BSW all season steel belted radial tires (1)
- Mini spare tire & wheel, outside mounted
- Power Brakes, 4 Wheel Antilock System
- Power Steering/Tilt Steering Wheel
- AM/FM Stereo w/CD & MP3 capable
- Four Sets of Coded Keys
- Remote Keyless w/Integrated Keys Plus Two Separate Keys, Keyless Entry Keypad
- Fog lamps
- Sync voice-activated communications
- Autolamp headlamps
- Outside temp display
- Privacy glass
- Rear seat center armrest
- Sirius satellite radio
- 17" alloy sparkle silver wheels
- Air Bags, driver & front passenger, side air cushions w/ rollover sensor & side airbags
- Dome, Map and Cargo Lights
- Electric rear window defroster
- Auxiliary Power Points (2 front, 1 rear)
- Dual power side view mirrors, black
- Intermittent Wipers F&R
- Min towing 3,500#, towing package includes 4 pin connector harness, hitch receiver and trailer sway control (536)
- All factory standard equipment including:
 - Cruise Control
 - Electronic Stability Control System
 - Tire Pressure Monitoring System
 - Power Door Locks, Windows & Mirrors
 - Height Adjustable Front Seat Belts
 - Washer/wiper rear window
 - 3.07:1 Final drive axle ratio as equipped
 - 3 yr/36,000 mile warranty, Bumper to Bumper
 - 5yr/60,000 Mile powertrain

Emission Certification ULEV2

Gas Mileage City 22 MPG Hwy 30 MPG

Mercury Free Vehicle

Lead Free Wheel Weights

NHTSA CRASH TEST RATING (2013)

FRONTAL (D/P)	4/4
SIDE (F/R)	5/5
ROLLOVER	4

DEALER: Columbia Ford Nissan (W403)
 700 7th Avenue
 Longview, WA 98632

DEALER CONTACT: Marie Tellinghusen or Steve Sari
PHONE: 1-360-423-4321
EMAIL: mariet@colford.com
FEDERAL TAX ID NO.: 91-0650166

DELIVERY:

60-120 days ARO

PAYMENT

\$200 Per Vehicle Discount for Payment Within 20 Calendar Days of Delivery, Net 30

TERMS*

NET PRICE:

Vehicle equipped as above, delivered to any point within the State of Washington, exclusive of Federal Excise and before 8.2 % Sales Tax Including .3% Vehicle Tax.

<u>ORDER CODE</u>	<u>VEHICLE DESCRIPTION</u>	<u>ORDER QTY</u>	<u>PRICE EACH</u>	<u>PRICE EXTENSION</u>
2313-062-001	Small Light Utility/Crossover Vehicle 2WD, 2013 Ford Escape SE (UOG/200A)		\$22,389.00	\$ _____

NO COST EXTERIOR COLORS: INDICATE QUANTITY OF COLOR(S) SELECTED

Kodiak Brown____, Ginger Ale____, Frosted Glass____, Deep Impact Blue____, Oxford White____, Sterling Grey____, Black____, Ingot Silver____.

Complimentary standard interior color will be selected by Dealer (1) Tire Chain compatible.

Current Contract Information

Contract No. 06712, Utility/Crossover Vehicles

Price Sheets Order Form

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<u>COMMODITY CODE</u>	<u>OPTION DESCRIPTION</u>	<u>ORDER QTY</u>	<u>PRICE EACH</u>	<u>PRICE EXTENSION</u>
2313-062-010	Credit for pickup from Selling Dealer (Orders for Eastern WA, Area Code 509) (Deduct)* (DLR)*		\$(130.00)	\$
2313-062-011	Credit for pickup from Selling Dealer (Orders for Western WA, Area Codes 206, 253, 360, 425) Deduct)* DLR)*		\$(30.00)	
2313-062-012	Alternative Engine, 1.6 Liter, 4 cylinder EcoBoost, 178 HP, 184 TQ, FWD=23/33MPG,4WD=22/30MPG, 2,000# max towing capacity (99X/D536)		\$(1,088.00)	
2313-062-013	Cargo mgmt SE (includes roof side rails/cross bars, tonneau cover, 110V outlet, perimeter alarm) (not available with 2313-062-027, Trim Level Downgrade) (201A)		\$391.00	
2313-062-014	Daytime Running Lights (942)		\$39.00	
2313-062-015	Fire Extinguisher. 2.5# Dry chemical ABC rated 1/mounting bracket, delivered w/vehicle, uninstalled (DLR)		\$35.00	
2313-062-016	Flare Kit, 3 Piece Triangle w/storage box for roadside emergency use, delivered w/vehicle, uninstalled (DLR)		\$45.00	
2313-062-017	Floor Mats F & R, Rubber (Set 4) (DLR)		\$80.00	
2313-062-018	Four Wheel Drive Model (4WD), Intelligent Four Wheel Drive System , (21 mpg City, 28 Hwy SE, 2.0 L EcoBoost 240 HP, 3,500# towing capacity) (State Agencies to Review Governor's Executive Order 05-01 (superseding 04-06) prior to ordering) (U9G/200A/999)		\$1,570.00	
2313-062-019	Heater, Engine Block (41H)		\$32.00	
2313-062-020	Keys, Set of 2 Instead of 4 (DLR) (Deduct)		\$(135.00)	
2313-062-021	Manufacturer To Dealer Order Acknowledgment Document Faxed to Customer (DLR)		\$0.00	
2313-062-022	Mud Flaps, Plastic (Set 4) (DLR)		\$45.00	
2313-062-023	Privacy Glass (only available with "S" trim)(included with "SE" trim)(924)		\$245.00	
2313-062-024	Remote Keyless Entry, Additional Key w/Integrated Key FOB (DLR)		\$182.00	
2313-062-025	Stock Vehicle UpCharge, Dealer Stock Vehicle with All Contract Required Equipment, Color White, Delivery Within 7 Days When Available (DLR)		\$250.00	
2313-062-026	Trailer Towing Package Delete (tow capacity decreases to 2,000 lbs) (includes 2313-062-012, Alternative Engine, and 2313-062-027 Trim Level Downgrade) (D536)		\$(338.00)	
2313-062-027	Trim level downgrade, "S" trim (includes 2.5L 4 cylinder gas, 168 HP, 170 TQ, 22/31 MPG, 1500# towing capacity)(deletes tow package, fog lamps, sync, auto heat lamps, keyless entry pad, privacy glass, rear seat armrest, Sirius satellite radio, 17" alloy sparkle wheels)(not available with 4WD or 1.6L engine) (deduct)(UOP/100A)		\$(2,952.00)	

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Contract No. 06712, Utility/Crossover Vehicles

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<u>COMMODITY CODE</u>	<u>OPTION DESCRIPTION</u>	<u>ORDER QTY</u>	<u>PRICE EACH</u>	<u>PRICE EXTENSION</u>
2313-062-028	SYNC Voice-Activated Communications (only available with 2313-062-027 Trim Level Downgrade) (583)		\$263.00	
2313-062-029	Undercoating (DLR)		\$125.00	
2313-062-030	Warranty, delayed start Apply online at www.fordwsd.com (DLR)		\$0.00	
			SUBTOTAL	
			+8.2% SST	
			TOTAL	

ONLINE ORDERS MAY BE PLACED AT <http://des.wa.gov/services/Travel/VehiclePurchasing>. TO MINIMIZE PRODUCTION DELAYS ORDER AS EARLY AS POSSIBLE, BEFORE MARCH 31, 2013.

MIDSIZE/CROSSOVER UTILITY VEHICLE

VEHICLE TYPE: MIDSIZE UTILITY/CROSSOVER VEHICLE (2WD)

MAKE/MODEL: FORD EXPLORER BASE

EQUIPMENT INCLUDED IN NET PRICE

- 6,160# GVWR
- 4 door, 7 Passenger cloth includes power driver seat
- 1st row cloth buckets, 2nd row 60/40 split and 3rd row 50/50 split
- 3.5 liter Ti-VCT, 6 cylinder gas engine (44C) (290 HP/255 TQ)
- Airbags, driver and front passenger w/side curtains
- Automatic overdrive transmission, 6 speed
- P245/65R17 all season steel belted radial tire includes underbody mini spare (1)
- Full length hardtop, cloth headliner
- Carpeted floor covering, Rubber floor mats
- Air conditioning & rear air conditioning
- Power disc brakes, four wheel anti lock
- Power steering
- Maximum Cooling-Radiator, Eng. Oil, Trans, and
- Electric rear window defroster, lift gate w/washer/wiper
- AM/FM stereo with CD/MP3 capable
- Auxiliary power outlets/ Cigarette Lighter (4 pwr pts)
- Cruise control/Tilt Steering Wheel
- Intermittent wipers
- Max towing capacity 5,000lbs.
- Light tinted glass (2nd & 3rd row privacy glass)
- Front HD seat frames w/reclining seat backs
- 2nd Seat 41" headroom, 40" leg, 58" hip and 61" shoulder
- 175 AMP alternator
- 540 CCA battery
- Manufacturer's standard exterior mirrors, power left & right
- Four sets of keys (RKE integrated key FOBs and 2 extra PATS keys)
- HD Rear Bumper
- All factory standard equipment including:
 - Trailer Towing Package, class III(4.7 pin wiring harness) (52T)
 - F&R,HD Shocks
 - Electronic Stability Control System
 - Roof Rack Side Rails
 - Min. Ground Clearance 7.6 Inches
 - Tire Pressure Monitoring System
 - Tachometer, Temp, Oil Pressure, Voltmeter Gauges
 - Power Door Locks/Windows
 - 6 way adjustable driver's seat with lumbar support
 - 3 yr/36,000 mile warranty,5 yr/60,000 mile drive train

Vehicle Meets California Emission Standards

Mercury Free Vehicle

Lead-Free Wheel Weights

NHTSA CRASH TEST RATINGS (2013)

FRONTAL 5/5
SIDE 5/5
ROLLOVER 4

Emission Certification Ulev II

Gas Mileage: City 17 MPG Hwy 24 MPG

DEALER: Legacy Ford (W18605)
 1225 Autoplex Way
 Pasco WA 99301

DEALER CONTACT: Ken Jablonski or Josh Dykes
PHONE: 206-714-0249
EMAIL: kenjablonski@gmail.com
FEDERAL TAX ID NO.: 26-1335000

DELIVERY: **90-120 days ARO**

PAYMENT **\$200 Per Vehicle Discount for Payment Within 20 Calendar Days of Delivery, Net 30**

TERMS*

NET PRICE: Vehicle equipped as above, delivered to any point within the State of Washington, exclusive of Federal Excise and before 8.6 % Sales Tax Including .3% Vehicle Tax.

<u>ORDER CODE</u>	<u>VEHICLE DESCRIPTION</u>	<u>ORDER QTY</u>	<u>PRICE EACH</u>	<u>PRICE EXTENSION</u>
2313-063-001	Midsize Utility/Crossover Vehicle, 2013 Ford Explorer FWD (K7B/100A)		\$24,168.00	\$

NO COST EXTERIOR COLORS: **INDICATE QUANTITY OF COLOR(S) SELECTED**
 Oxford White _____, Tuxedo Black _____, Ingot Silver _____, Deep Impact Blue _____,

Complimentary standard interior color will be selected by Dealer)
 (1) Tire Chain Compatible

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<u>COMMODITY CODE</u>	<u>OPTION DESCRIPTION</u>	<u>ORDER QTY</u>	<u>PRICE EACH</u>	<u>PRICE EXTENSION</u>
2313-063-010	Credit for pickup from selling Dealer (Orders for Eastern WA (DLR) (Deduct)		\$(100.00)	
2313-063-011	Credit for pickup from selling Dealer (Orders for Western WA (DLR) (Deduct)		\$(50.00)	
2313-063-012	Alternative Engine, 2.0 Liter, 4 cylinder EcoBoost (240HP,270 TQ)(deletes trailer tow pkg)(Not available with 4WD)(999/446)		\$489.00	
2313-063-013	Battery, HD 750CCA (DLR)		\$175.00	
2313-063-014	Daytime Running Lights (942)		\$36.00	
2313-063-015	Fire Extinguisher 2.5# Dry Chemical ABC rated w/mounting bracket, Delivered w/vehicle, uninstalled (DLR)		\$38.00	
2313-063-016	Flare Kit, 3 Piece Triangle w/storage box for roadside emergency use, Delivered w/vehicle, uninstalled (DLR)		\$38.00	
2313-063-017	Floor Mats, rubber (set of 4) (16N)		\$66.00	
2313-063-018	Four Wheel Drive (4WD) model with all contract required equipment 4WD System, 3.65 RAR, hill descent control, front tow hooks, terrain mgmt system (K8B/100A/998/44C/52T)		\$1,790.00	
2313-063-019	Heater, Engine Block (41H)		\$30.00	
2313-063-020	Keys, Set of 2 instead of 4 (Deduct) (DLR)		\$(20.00)	
2313-063-021	Manuals, parts and service, CD (DLR)		\$225.00	
2313-063-022	Mud Flaps (set of 4) (DLR)		\$95.00	
2313-063-023	Remote Keyless Entry, additional transmitter coded to vehicle (w/o key) (DLR)		\$62.00	
2313-063-024	Remote vehicle starter system (DLR)		\$460.00	
2313-063-025	Reverse Sensing System (76R)		\$260.00	
2313-063-026	Spotlight 6" clear lens, pillar mounted, left (DLR)*		\$370.00	
2313-063-027	Stock Vehicle Upcharge, dealer stock vehicle with all contract required equipment, color white, delivery within 7 days when available (DLR)		\$250.00	
2313-063-028	Tires, On-Off Road instead of All Season (set of 5)(P245/65R17 AT BSW)(DLR)		\$694.00	
2313-063-029	Undercoating (DLR)		\$195.00	
2313-063-030	Warranty, Delayed Start apply online at www.fordwsd.com (DLR)		\$0.00	
			SUBTOTAL	
			+8.6% SST	
			TOTAL	