



KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

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SEATTLE, WA 98104 www.kingcounty.gov

CONTRACTOR:
WAXIE SANITARY SUPPLY
18314 80TH PL S
KENT, WA 98032 United States
Fax: (425) 2911799

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

SHIP TO:
DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5536666	REVISION 0	PAGE 1 of 1
CREATION DATE 18-JAN-2013	BUYER PAUL PRICE	
DATE OF REVISION	BUYER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
598	NET30DAYS	Paid	DESTINATION	UPS	Telephone: (425) 291-1700

DESCRIPTION

CONTRACT PURCHASE AGREEMENT

IRNISH JANITORIAL SUPPLIES, CLEANING PRODUCTS, AND RELATED SERVICES AS REQUESTED BY AUTHORIZED KING COUNTY PERSONNEL, DURING THE PERIOD OF JANUARY 18, 2013 THROUGH JULY 30, 2013, IN ACCORDANCE WITH WASHINGTON STATE CONTRACT #00307 AND WSCA CONTRACT#102-5031-5 BOTH INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.

LINK TO CONTRACT FOUND HERE:

<https://fortress.wa.gov/ga/apps/ContractSearch/ContractSummary.aspx?c=00307>

WAXIE SANITARY SUPPLY
<http://info.waxie.com/contracts/wsca/washington/>

INDIVIDUAL STANDARD PURCHASE ORDERS WITH UNIQUE PURCHASE ORDER NUMBERS REFERENCING THIS CONTRACT PURCHASE AGREEMENT WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND SERVICES.

ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENTS.

ESTIMATED ANNUAL CONTRACT VALUE \$400,000.

Authorized Signature

Contract Search



Contract Summary

[Printable Version](#)

Janitorial Products and Other, WSCA



Contract#: 00307 **Replaces:** 03106 **Related Contracts:** 10103

The State of Oregon is the lead on this WSCA contract for janitorial products with dispensers, service, testing and training.

SPECIAL NOTICE: For immediate use. No waiver required by DES/CI.

SPECIAL NOTICE: Portion Pac products are not available through this contract. If interested in Portion Pac products they are available by Correctional Industries through the 10103 contract.

WSCA janitorial supplies and related services. This is a comprehensive product services, routine training, testing, consultation services, and dispensing machines contract. There are some unique aspects to this contract that offer contract customers a myriad of choice.

Contract benefits:

- Maximizes multi-state collective buying
- Extremely competitive pricing
- Many environmentally friendly products meeting the Green Seal or EPA Designed for the Environment Program

Pricing and ordering:

- Coastwide Laboratories
- Mthood Chem
- Waxie Sanitary Supply

Online ordering will require an account and password with the vendor

Current Term Start Date: 07-31-2010 **Award Date:** 01-01-2008 **Est. Annual Worth:** \$6,660,584

Current Term Ends On: 07-30-2013 **Final Term Ends On:** 07-30-2013 **Commodity Code(s):** 485-01 ,485-02 ,485-03 ,485-04 ,485-06 ,485-08 ,485-09 ,485-10 ,485-11

Diversity: 0% WBE 0% MBE **# of Bids Received:** 6

Contact Info: Master Contracts & Consulting – Jennifer Burbage at (360) 407-9422 or jennifer.burbage@des.wa.gov or for general information you may contact Customer Service at (360) 902-7400 or csmail@des.wa.gov

Who can use this contract?

- * Washington State agencies
- * Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- * Participating Colleges, Universities, Community & Technical Colleges

Contract Documents & Resources

- * [View Current Contract Information \(CCI\)](#)
- * [Contract Activity](#)
- * [Green-recycled product listing](#)
- * [Submit Contractor Feedback](#)
- * [Best-buy Notification](#)

Contractor(s):
COASTWIDE LABORATORIES, INC.
MT. HOOD SOLUTIONS
WAXIE SANITARY SUPPLY

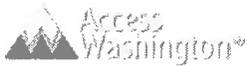
Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

 The symbol of a tree indicates that environmentally preferred or friendly products are available. These products may not be available from all vendors on this contract.

WSCA

The Western States Contracting Alliance (WSCA) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. WSCA contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. WSCA contracts are available for use by public agencies when approved by the State Purchasing Director. List of current WSCA contracts



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STATE OF WASHINGTON
 DEPARTMENT OF ENTERPRISE SERVICES
 1500 Jefferson, Olympia, WA 98504

STATE OF WASHINGTON PARTICIPATION AGREEMENT 00307
 THROUGH THE WESTERN STATES CONTRACTING ALLIANCE

Revision Date: June 28, 2012

JANITORIAL SUPPLIES AND RELATED SERVICES (WSCA)

SPECIAL NOTICE

State Master Contract 00307 is available for use by all Washington State Agencies, Washington State Institutions of Higher Education, DES Materials Management Center, and Political Subdivisions and Qualified Non-profit Corporations that are current members of the Washington State Purchasing Cooperative (WSPC).

******* NO WAIVER IS REQUIRED *******

**CONTACT MASTER CONTRACTS AND CONSULTING UNIT FOR GUIDANCE,
 Tim Shay AT 360 407-9410 or tim.shay@des.wa.gov**

Contract Term: June 07, 2012 through July 30, 2013

The vendors provide dedicated web ordering portals for this contract at:
 Coastwide Laboratories- <http://www.coastwidelabs.com/wsc/>
 Mt. Hood Solutions- <http://www.mthoodchem.com/>
 Waxie Sanitary Supply- http://www.waxie.com/state_of_washington.html
 See also: Order Placement / Payment Addresses on page 3 below.

SPECIAL NOTICE: Portion Pac products are not available through this contract. If interested in Portion Pac products they are available by Correctional Industries through the 10103 contract.

State of Washington: Current Contract Information (CCI)

Effective Date:	June 27, 2012
CCI Number:	29
Contract #	00307
Title:	Janitorial Supplies and Related Services (WSCA)
Scope:	As needed purchase of contract product service. This is a comprehensive product services, routine training, testing, consultation services, and dispensing machines contract. There are some unique aspects to this contract that offer contract customers a myriad of choice. In addition, customers seeking environmental products have the option to purchase products meeting the Green Seal Organization standard and/or the Environmental Protection Agency, Designed for the Environment (DfE) standard.
DES Procurement Coordinator:	Tim Shay, (360) 407-9410, tim.shay@des.wa.gov ALTERNATE: Customer Service at (360) 902 -7400 or csmail@ga.wa.gov

Current Contract Information

Contract No. 00307 WSCA Janitorial Products/services, Dispensing Machines, etc.

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Coastwide Contact:	Kevin Garrison 503-218-4951 kevin.garrison@cexp.com
Mt. Hood Contact:	Tom Mulflur 800-547-2594 tom.mulflur@mthoodsolutions.com
Waxie Contact:	Michael Muscara 800-292-9437 xt641 mmuscara@waxie.com
CCI Purpose:	<p>CCI#29 NEW: Update Mt Hood Price Agreement# from 7561 to restated as Price Agreement #2570.</p> <p>PREVIOUS: To extend contract for an additional 1 Year term through July 30, 2013.</p> <p>Price Increase for 2.7% for Coastwide Lab has been approved by the State of Oregon; this will change Price Agreement #9752.</p> <p>Price Increase averaging less than 2.7% for Waxie has been approved by the State of Oregon; this will change Price Agreement # 9745.</p> <p>The pricing updates will be reflected on the vendor's websites.</p>
Original Term:	Coastwide and Waxie: 1/1/2008 through 7/30/2010, extension by mutual agreement. Mt. Hood Solutions: 9/1/08 through 7/30/2010, extension by mutual agreement.
Extension Term & Number:	Twelve (12) Month/Extension # 2 – June 07, 2012 through July 30, 2013
Authorized Users:	All Washington State Agencies, Washington State Institutions of Higher Education, DES Materials Management Center, Political Subdivisions and Qualified Non-profit Corporations that are current members of the Washington State Purchasing Cooperative (WSPC).
Current State Agency Delegation:	All Washington State agencies may purchase on-contract at this time. Reference the Washington State Purchasing Manual for greater detail. http://www.ga.wa.gov/PCA/Manual.htm
Contractor:	Coastwide Laboratories, www.coastwidelabs.com Mt. Hood Solutions, x http://www.mthoodchem.com Waxie Sanitary Supply, www.waxie.com
Contractor Website:	See Above
TIN & WEBS Supplier #:	Coastwide: 93-1241825 & W466 Mt. Hood Solutions, 93-1146050, W1969 Waxie, 94-2647607 & W14234
Term Worth:	\$2,000,000.00/2.5-year term. Estimate for State Agencies only.

Current Contract Information

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Current Participation:	MBE, \$0	WBE, \$0	Other, \$2.0M/2.5 year (estimate)	Exempt, \$0
	MBE, 0%	WBE, 0%	Other, 100%	Exempt, 0%
<i>Order Placement / Payment Address:</i>	<p>See expanded details in the individual Contractor's dedicated web ordering portal for Washington 00307 contract customers (if any).</p> <p>All 00307 contractor's allow multiple methods for order placement; however, some ordering methods may be incentive based and might result in pricing discounts.</p> <p>ONLINE ORDERING WILL REQUIRE AN ACCOUNT AND PASSWORD WITH THE VENDOR.</p> <p>ORDER PLACEMENT WEBSITE APPEAR ON THE NEXT PAGE</p> <ul style="list-style-type: none"> • COASTWIDE: http://www.coastwidelabs.com/wsca/ • MT. HOOD SOLUTIONS: http://www.mthoodchem.com • WAXIE: http://www.waxie.com/state_of_washington.html 			
<i>Purchase Cards:</i>	<p>Coastwide: YES, accepts any major credit card (no penalties). Mt. Hood: YES, accepts any major credit card (no penalties). Waxie: YES, accepts any major credit card (no penalties).</p>			
<i>Minimum Orders:</i>	<p>None- This contract is not subject to a minimum purchase rule. See Participation Agreement, Section 3.1.</p>			
<i>Deposits:</i>	<p>None- This contract is not subject to a deposit rule. See Participation Agreement, Section 3.2.</p>			
<i>Delivery Time:</i>	<p>10-days ARO, earlier delivery allowed by mutual agreement. See Participation Agreement, Section 3.4.3.</p>			
<i>Payment Terms:</i>	<p>No Prompt Payment Discount; however, the Contractor(s) <u>may</u> offer incentive discounts for those customers meeting special conditions, such as, web ordering. See individual Contractor's dedicated web ordering portal for expanded details (if any).</p>			
<i>Shipping Terms:</i>	<p>FOB Destination, Freight Prepaid and Included. See Participation Agreement, Section 3.1 and 3.3.1.</p>			
<i>Special Term:</i>	<p>New Line Discounts if the order is: Less than \$50 \$5 Handling Fee</p>			
<i>Contract Pricing:</i>	<p>See individual Contractor's dedicated web ordering portal.</p>			
<i>Technical Specs</i>	<p>Reference Oregon Bid and Bid Amendments at the Oregon Procurement Network (ORPIN) located at http://orpin.oregon.gov/open.dll/welcome. Registration and password is required to view Oregon data. Oregon released this solicitation under # 102-5031-5.</p>			

Current Contract Information

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<i>Important Contract Terms:</i>	See 00307 Washington Participation Agreements.

CCI HISTORY:		
Revision Date:	Effective Date:	CCI # & DESCRIPTION
06/7/12	06/07/12	CCI#28: The State of Oregon has extended the contract effective June 7, 2012 through July 30, 2013. This will allow states the opportunity to explore available opportunities as to re-bid on their own or to possibly use the current MRO contract. Washington and Oregon will collaborate and create a new contract the two states
2/28/12	2/28/12	CCI#27 Price increase has been approved by the State of Oregon for both Coastwide and Waxie.
2/17/12		CCI#26 Update contract specialist contact information to remove Shannon McGuire and Marci Disken and add Tim Shay, updated MT Hoods link to their webpage.
		CCI#25 Updated contract specialist information to remove Keith Farley and add Shannon McGuire and Marci Disken
2/25/11	3/1/11	CCI#24 Waxie Sanitary Supply: Price Increase for an overall weighted average of 2.0%. Effective March 1 st 2011.
2/18/11	2/18/11	CCI#23 Contract Administrative Updates
2/11/11	2/14/11	CCI#22 Coastwide Laboratories: Price Increase for an overall contract average of 1.97%. Effective August 1, 2010 with proposed end date of Jan 31, 2011. Contract Administrative Updates.
7/5/10	8/12/10	CCI# 20 & 21 Coastwide Laboratories: Price Increase for an overall contract average of 1.97%. Effective August 1, 2010 with proposed end date of Jan 31, 2011. Contract Administrative Updates.
4/20/10	7/31/10	CC#19 The contract has been extended for the period of twenty four (24) months. Effective July 31 st , 2010 with the expiration date of July 30 th , 2012.
10/6/09	11/1/09	CCI#18 The activation of the "reserve" category #23 for Ware Washing Products. Awarded vendors for category # 23 are Waxie Sanitary supply and Mt. Hood Chemical Only. Ware Washing products will be available November 1, 2009 as the termination of Contract 03106 will then be in effect. The Eco Lab product line will remain the same.
08/26/09	08/26/09	CCI#17 NEW:

		<ul style="list-style-type: none"> • <u>Waxie Sanitary Supply</u> • Contract Discounts Available: 1% for Internet Ordering 1% for Educational Institutions 1% for Scheduled Delivery 1% for Green Products Partners <p>Line Discounts if the order is: \$1,500 - \$2,499.99 3% will be applied to the order \$2,500 or more 5% will be applied to the order</p> <p>No ADMINISTRATIVE fee. No minimum order for free delivery.</p> <p>PREVIOUS Contract Price Increase: <u>Coastwide Laboratories</u></p>
07/17/09	08/01/09	<p>CCI#16 NEW:</p> <ul style="list-style-type: none"> • Contract Price Increase: <u>Coastwide Laboratories</u> <p>PREVIOUS</p> <ul style="list-style-type: none"> • Contract Price Increase: <u>Waxie Sanitary Supply</u> • Contract Discounts now available: Electronic Ordering and Invoicing 1% <p>New Line Discounts if the order is: Less than \$50 \$5 Handling Fee \$50 - \$499.99 no discount \$500.00 - \$999.99 1% will be applied to the order \$1,000 - \$1,499.99 2% will be applied to the order \$1,500 - \$2,499.99 3% will be applied to the order \$2,500 or more 5% will be applied to the order</p>
06/16/09	07/01/09	<p>CCI #15 NEW:</p> <ul style="list-style-type: none"> • Contract Price Increase: <u>Waxie Sanitary Supply</u> • Contract Discounts now available: Electronic Ordering and Invoicing 1% <p>New Line Discounts if the order is: Less than \$50 \$5 Handling Fee \$50 - \$499.99 no discount \$500.00 - \$999.99 1% will be applied to the order \$1,000 - \$1,499.99 2% will be applied to the order \$1,500 - \$2,499.99 3% will be applied to the order \$2,500 or more 5% will be applied to the order</p>
02/05/09	02/09/09	<p>CCI # 14 NEW:</p> <ul style="list-style-type: none"> • Contract Price Increase: Coastwide Laboratories, Inc. • Contract Discounts now available: Electronic Ordering and Invoicing 1%

Current Contract Information

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		<p>Discounts if the order is: Less than \$50 \$5 Handling Fee \$50 - \$499.99 no discount \$500.00 - \$999.99 1% will be applied to the order \$1,000 - \$1,499.99 2% will be applied to the order \$1,500 - \$2,499.99 3% will be applied to the order \$2,500 or more 4% will be applied to the order</p>
1/15/09	1/15/09	<p>CCI #13 NEW: <ul style="list-style-type: none"> Contract Price Increase: Waxie Sanitary Supply. PREVIOUS: <ul style="list-style-type: none"> Special Notice on the face page updated to reflect Keith Farley. Correct Revision and Effective dates on CCI #11</p>
10/27/08	09/18/08	<p>CCI #12: NEW: <ul style="list-style-type: none"> Special Notice on the face page updated to reflect Keith Farley. Correct Revision and Effective dates on CCI #11 The previous CCI (CCI #11) is continued (see below). PREVIOUS: <ul style="list-style-type: none"> DES Contract Administrator: Keith Farley is the new contract administrator effective 9/18/08. Coastwide Price Adjustment: OSP has negotiated a price adjustment with Coastwide Laboratories. The new pricing becomes effective 9/23/08. </p>
10/07/08	09/18/08	<p>CCI #11: <ul style="list-style-type: none"> GA Contract Administrator: Keith Farley is the new contract administrator effective 9/18/08. Coastwide Price Adjustment: OSP has negotiated a price adjustment with Coastwide Laboratories. The new pricing becomes effective 9/23/08. </p>
08/25/08	09/01/08	<p>CCI #10: Mt. Hood Solutions: The State of Washington has accepted Mt. Hood Solution's (MtHS) offer to join the 00307 contract. MtHS was one of three vendors that were awarded a WSCA contract by the State of Oregon, making MtHS qualified to be on the 00307 contract. Also, the previous update (CCI #9) is continued.</p>
07/23/08	8/01/2008	<p>CCI #9: <u>Price Adjustment</u>: Waxie Sanitary Supply (Waxie) requested and is authorized a price adjustment effective 08/01/2008. <u>Advanced Notice</u>: Coastwide Laboratories (CWL), in conformity with the 00307 adjustment clause, has requested a price adjustment. The state is evaluating the request.</p>
5/12/08	5/12/08	<p>CCI #8: Provided contract customers with advance notice of likely price adjustment on Waxie Sanitary supply products.</p>
4/15/08	4/15/08	<p>CCI #7: 1. Removing the Vendor and Contract Report Card from this document. This feedback mechanism is available on OSP's contract portal. 2. Embedding the original participation agreement near the end</p>

Current Contract Information

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		of this document. This document contains the material contract terms and conditions. A previous CCI (CCI 06) change was also continued. A previous CCI (CCI 02) change was also continued.
3/5/08	3/27/08	CCI #6: Coastwide Laboratories, in conformity with the 00307 adjustment clause, has requested and is granted a price adjustment. The effective date of the adjustment is 3/27/08.
2/20/08	2/20/08	CCI #5: Added a "Special Notice" at the beginning of the CCI to remove confusion and alert contract customers that this contract may be used immediately and with out any further permission or waiver from OSP/CI. Removed the words "Industrial Paper" from the title since it is not available at this time. Continued some of the CCI #3 purposes.
2/7/08	2/7/08	CCI 04: Added a "Special Notice" above to notify purchasers that Portion Pac products are available by Correctional Industries through the 10103 contract. Continued some of the previous CCI purposes.
01/15/08	01/15/08	CCI 03: The Coastwide Laboratory link was updated. The previous CCI (CCI 02) change was also continued.
12/21/07	1/1/08	CCI 02: Dedicated URL: Updated the web links to the vendors' dedicate ordering URL. Note: This contract and these sites have an effective start date of 1/1/08. ONLINE ORDERING WILL REQUIRE AN ACCOUNT AND PASSWORD WITH THE VENDOR.
12/11/07	1/1/08	CCI 01: Contract Award: Agreement signed on 12/10/07. Contract awarded, the effective date is 1/1/08. This is a participation agreement through the State of Oregon (WSCA Lead) and WSCA. The 00307 awarded Contractors are Coastwide Laboratories and Waxie Sanitary Supply.



(800) 995-4466

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MSDS

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Serving the Customer is the Focus of Everything We Do.

State of Washington Janitorial Supply Contract — Western States Contracting Alliance #00307

WSCA Contacts

Lead State: Oregon

Lead State Contact: Pam Johnson

Phone: (503) 378-4731

Fax: (503) 373-1626

Email: pam.johnson@state.or.us

WSCA State of Washington Contact:

Keith Farley

Contact Specialist

Office of State Procurement

(877) 430-1463 fax

kfarley@ga.wa.gov

WSCA Pricing Information

Liaison to State of Washington:

Michael F. Muscara

Corporate Account Director

WAXIE Sanitary Supply

9353 Waxie Way

San Diego, CA 92123

800-292-9437 ext. 641

480-213-1709 mobile

619-615-2150 fax

mmuscara@waxie.com

WAXIE Sanitary Supply Field Representatives

Accounts may be opened and orders placed through your WAXIE Consultant or by contacting:

Paul Rebner

Sales Consultant

(800) 422-1888

(425) 291-1799 fax

prebner@waxie.com

Susan Crain

Corporate Accounts Representative

(800) 422-1888

(425) 291-1799 fax

scrain@waxie.com

Mail all remittances to:

WAXIE Sanitary Supply

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San Diego, CA 92138-1006

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