KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
PHELPS TIRE COMPANY
2520 AIRPORT WAY S

SEATTLE, WA 98134 United States
Fax: (206) 6224216

CONTRACT

CONTRACT NO.	REVISION	PAGE
5441202	2	1 of 1

CREATION DATE	BUYER
02-MAY-2012	PATRICIA REID
DATE OF REVISION	**BUYER**
17-MAY-2012	PATRICIA REID

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
1930	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (206) 622-8977

DESCRIPTION

Contract Purchase Agreement

Furnish tires, tubes and related minor repairs as requested by King County personnel during then period May 1, 2012 through April 30, 2014.

Individual Standard Purchase orders with unique Purchase Order numbers referencing this contract purchase agreement will be issued by King County to authorize the purchase and payment of goods and services.

All invoices must reference the Individual Standard Purchase Order Number to avoid delay in payments.

Estimated annual contract value $50,000.00.

Authorized Signature

STATE OF WASHINGTON AUTHORIZED MICHELIN DEALERS - 04-01-2012

COMMERCIAL DEALERS

DEALER NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	DA ON FILE
EARLEY TIRE COMPANY	1503 W. Wishkah St	Aberdeen	WA	98520	(360) 533-1823	(360) 532-6426	N
MERIDIAN TIRE	1812 N State St	Bellingham	WA	98225	(360) 738-0063	(360) 738-0201	N
TIRES, INC.	1283 NW State Ave	Chehalis	WA	98532	(360) 748-6611	(360) 748-0928	Y
PHELPS TIRE CO., INC.	3821 Railway Ave	Everett	WA	98201	(425) 252-6161	(425) 258-6895	Y
GOLDENDALE TIRE CENTER	765E Broadway	Goldendale	WA	98620	(509) 773-3741	(509) 773-3442	N
SUPERIOR TIRE SERVICE, INC.	660 14th Ave.	Longview	WA	98632	(360) 425-5020	(360) 636-1262	Y
PACIFIC TIRE COMPANY, INC.	501 Jacks Lane	Mount Vernon	WA	98273	(360) 428-8612	(360) 428-8614	N
PHELPS TIRE CO., INC.	1405 SOUTH SECOND ST	MT VERNON	WA	98273	(360) 336-2634	(360) 336-3870	Y
PASCO TIRE FACTORY, INC.	113 S Oregon Ave / also HYW 397	Pasco	WA	99301	(509) 547-1724	(509) 547-0734	N
TIRE CENTERS, LLC	1012 Southwest 41st Street	Renton	WA	98055	(425) 656-0100	(425) 656-0300	N
PHELPS TIRE CO., INC.	**2520 Airport Way South**	**Seattle**	**WA**	**98134**	**(206) 622-8977**	**(206) 622-4216**	**Y**
WHALEN TIRE SPOKANE INC.	4341 E TRENT AVE	SPOKANE	WA	99212	(509) 535-0261	(509) 534-3552	Y
PHELPS TIRE CO., INC.	2603 Portland Av	Tacoma	WA	98421	(253) 627-5272	(253) 627-5434	Y
GEE CEES TRUCK STOP	123 Foster Creek Rd.	Toledo	WA	98591	(360) 864-4300	(360) 864-8339	Y
TIRES, INC.	2536 Mottman Court S.W.	Tumwater	WA	98512	(360) 352-8369	(360) 352-9814	Y

RETAIL DEALERS

DEALER NAME	D/B/A/NAME	ADDRESS	CITY	ST	ZIP	PHONE	FAX	DA ON FILE
Colville Tire Inc		163 E 2nd Ave	Colville	WA	99114-2901	(509)684-4551		N
Big O Tires, Inc.	Big O Tires	3333 Bethel Rd SE	Port Orchard	WA	98366-5635	(360)876-4823	(360)895-8899	N
Big O Tires, Inc.	Big O Tires	266 SW 153rd St	Burien	WA	98166-2314	(206)246-4464	(206)246-0578	N
Interstate Tire & Automotive		119 S. 160th St	Burien	WA	98148	(206)246-6252	(206)246-6568	N
Big O Tires, Inc.	Big O Tires	3711 Kitsap Way	Bremerton	WA	98312-2455	(360)479-2678	(360)479-2679	N
Big O Tires, Inc.	Big O Tires	34611 16th Ave S	Federal Way	WA	98003-6803	(253)838-1145	(253)838-1149	N
Phelps Tire Co Inc		3821 Railway Ave	Everett	WA	98201-3837	(425)252-6161	(425)252-6895	Y
Preedy's Tire & Automotive		703 E Pacific Ave	Spokane	WA	99202-2229	(509)534-0417	(509)534-4059	N
Big O Tires, Inc.	Big O Tires	2601 W Nob Hill Blvd	Yakima	WA	98902-5179	(509)453-8170	(509)453-3403	N
Big O Tires, Inc.	Big O Tires	220 8th St SE	Auburn	WA	98002-6008	(253)395-0567	(253)872-8319	N
Big O Tires, Inc.	Big O Tires	60 NW Gilman Blvd	Issaquah	WA	98027-2480	(425)391-4161	(425)391-2731	N
Big O Tires, Inc.	Big O Tires	21609 Highway 99C N	Lynnwood	WA	98036	(425)778-6899	(425)775-4318	N
Big O Tires, Inc.	Big O Tires	2701 4th Ave S	Seattle	WA	98134-1912	(206)628-4812	(206)628-0448	N
C & L Tire		16785 NE Mason, Suite B	Portland	OR	97230	(503)408-1920	(503)408-8107	N
Kirkland Tire Factory		602 6th St	Kirkland	WA	98033	(425)822-8251	(425)889-0170	N
Perfection Tire & Auto Repair		604 E 2nd Ave	Spokane	WA	99202-2202	(509)747-1164	(509)747-2470	N
Phelps Tire Co Inc		1405 S 2nd St	Mount Vernon	WA	98273-4805	(360)336-2634	(360)336-3870	Y
Big O Tires, Inc.	Big O Tires	7728 River Rd E	Puyallup	WA	98371-3843	(253)848-3538	(253)838-2840	N
Phelps Tire Co Inc		2603 E Portland Ave	Tacoma	WA	98421-2609	(253)627-5272	(253)627-5272	Y
Superior Tire Service, Inc.	Superior Tire Service	660 14th Ave	Longview	WA	98632-1604	(360)425-5020	(360)425-5020	Y

michelin

Big O Tires, Inc.	Big O Tires	809 Vernon Rd	Lake Stevens	WA	98258-3405	(425)335-7944	(425)397-6036	N
Big O Tires, Inc.	Big O Tires	12540 NE 124th St	Kirkland	WA	98034-4019	(425)821-9200	(425)820-5890	N
Big O Tires, Inc.	Big O Tires	70 State Ave Ste C	Marysville	WA	98270-5164	(360)659-4946	(360)659-5660	N
Big O Tires, Inc.	Big O Tires	555 N Edison St	Kennewick	WA	99336-1976	(509)735-8473	(509)586-4219	N
Pacific Tire Inc.		501 Jacks Ln	Mount Vernon	WA	98273-4512	(360)428-8612	(360)428-8614	N
Hazel Dell Tire Factory		6511 NE Highway 99	Vancouver	WA	98665-8718	(360)695-1347	(360)696-4899	Y
Earley Tire Factory		1400 W Wishkah St	Aberdeen	WA	98520-6838	(360)533-1823	(360)532-6426	N
WhalenTire Spokane Inc.		4341 E Trent Ave	Spokane	WA	99212-1315	(509)535-0261	(509)534-3552	Y
Phelps Tire Co Inc		**3922 7th Ave S**	**Seattle**	**WA**	**98108-5207**	**(206)447-0169**	**(206)622-4216**	**Y**
Beetlesmith, Inc.	Valley Tire Center	4096 E Valley Rd	Renton	WA	98057-4905	(425)251-8787		N
Frank's Tire Factory		2612 Main St	Union Gap	WA	98903	(509)248-3523	(509)248-9662	N
Wolfe Service Inc.	Dicks Tire Factory	730 S. Wenatchee Ave	Wenatchee	WA	98801	(509)663-5123	(509)662-9427	N
Woodinville Tire & Automotive Center		13811 NE 175th St	Woodinville	WA	98072	(425)483-1123	(425)481-9852	N

Tires, Tubes & Srv. (Utah)

Contract#: 01712 **Replaces:** 00108

WSCA - Lead State Utah. This contract is for new tires, roadside tire service and related minor repair services for passenger, police pursuit, winter, light truck, commercial truck, commercial light truck, and specialty tires.

WSCA - Lead State Utah: The intent of this program is to maximize savings, reduce individual state administrative costs in purchasing, compile standard specifications to encourage market competition and product availability, and expand contract coverage to as many of the WSCA states and potentially non-WSCA states as want to participate in the contract.

This contract is for tires, including: pursuit and performance tires, automobile/passenger vehicles, light-duty trucks: radial and bias, medium commercial/heavy-duty trucks/buses, off-road: radial and bias, farm/Industrial, and specialty tires. Contract also includes tire related services: flat repair, rotate tires, alignment etc.

Current Term Start Date: 05-01-2012 **Award Date:** **Est. Annual Worth:** $3,365,000

Current Term Ends On: 04-30-2013 **Not to Exceed:** **Commodity Code(s):** 863-20 ,863-25

Diversity: 0% WBE 0% MBE

Contact Information: Office of State Procurement - Customer Service (360) 902-7400 or csmail@ga.wa.gov

Who can use this contract?

- Washington State agencies
- Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- Participating Colleges, Universities, Community & Technical Colleges
- Oregon Coop Members

Contract Documents & Resources

- View Current Contract Information (CCI)
- Original Solicitation Document
- Pricing & Ordering Information
- Contract Activity
- Submit Contractor Feedback
- Best-buy Notification

Contractor(s):

BRIDGESTONE/FIRESTONE NORTH AMERICAN TIRE LLC.

GOODYEAR TIRE & RUBBER COMPANY

MICHELIN NORTH AMERICA, INC.

WSCA
The Western States Contracting Alliance (WSCA) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. WSCA contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. WSCA contracts are available for use by public agencies when approved by the State Purchasing Director. List of current WSCA contracts

Performance Based Contracting:
Performance-based contracts identify expected deliverables, performance measures or outcomes; and payment is contingent on their successful delivery. Performance-based contracts also use appropriate techniques, which may include but are not limited to, consequences and/or incentives to ensure that agreed upon value to the state is received.

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STATE OF UTAH – STATE COOPERATIVE CONTRACT
CONTRACT NUMBER MA-165

1. CONTRACTING PARTIES: This State Cooperative Contract is between the **Division of Purchasing and General Services (State)**, 3150 State Office Building, PO Box 141061, Salt Lake City, UT 84114-1061, an agency of the State of Utah, and the following CONTRACTOR:

Michelin North America, Inc.
Name

PO Box 19001
Address

Greenville South Carolina 29602-9001
City State Zip

LEGAL STATUS OF CONTRACTOR
[ ] Sole Proprietor
[ ] Non-Profit Corporation
[X] For-Profit Corporation
[ ] Partnership
[ ] Government Agency

Federal Tax ID# 11-1724631 Vendor # _____ Commodity Codes: 86305,86307,86310, 86315, 86320, 86325

Vendor Contact Person: Kaye Pittman Vendor Phone #: 864-458-6030
Vendor Fax #: 864-458-5119 Vendor email address: kaye.pittman@us.michelin.com

2. GENERAL PURPOSE OF CONTRACT: The general purpose of this Contract is to provide:

WSCA Master Contract to provide Tires, Tubes and Tire related Services at a discount from Manufacturer's list prices on products and pricing on services per the RFP response.

3. CONTRACT PERIOD: Effective date March 1, 2007 Termination date February 28, 2008 unless terminated early or extended in accordance with the terms and conditions of this contract.
Renewal option: 4 (1) year renewal options.

4. PRICING AS PER THE ATTACHED PRICE LIST
PAYMENT TERMS: Net 30
DAYS REQUIRED FOR DELIVERY: 14 Days
MINIMUM ORDER: One Tire
FREIGHT TERMS: FOB Destination Freight Prepaid Ordered from Authorized Dealers

5. ATTACHMENT A: WSCA T&C's
ATTACHMENT B: Labeled Attachment C "Superseding Provisions to State Cooperative WSCA RFP #FV7901
ATTACHMENT C:
Any conflicts between Attachment A and other Attachments will be resolved in favor of Attachment A.

6. DOCUMENTS INCORPORATED INTO THIS CONTRACT BY REFERENCE BUT NOT ATTACHED:
a. All other governmental laws, regulations, or actions applicable to the goods and/or services authorized by this contract.
b. Utah State Procurement Code, Procurement Rules, CONTRACTOR'S response to Bid # FV7901, and Bid # FV7901 dated October 16, 2006.

IN WITNESS WHEREOF, the parties sign and cause this contract to be executed.

CONTRACTOR

Roger D. Handren
Contractor's signature

Roger G. Handren
National Government Sales Manager
Type or Print Name and Title

February 22, 2007
Date

STATE OF UTAH

Douglas G. Richins
Director, Division of Purchasing

FEB 23 2007
Date

Rev. 082405

Vendor Response Form

STATE OF UTAH
Invitation to Bid - State Cooperative Contract

Legal Company Name (include d/b/a if applicable) Michelin North America, Inc.	Federal Tax Identification Number 11-1724631	State of Utah Tax ID Number C44410	
Ordering Address PO Box 19001	City Greenville	State SC	Zip Code 29602-9001
Remittance Address (if different from ordering address) 12398 Collections Center Drive	City Chicago	State IL	Zip Code 60693-000
Type ☑ Corporation ☐ Partnership ☐ Proprietorship ☐ Government	Company Contact Person Kaye Pittman		
Telephone Number (include area code) 864-458-6030	Fax Number (include area code) 864-458-5119	Email Address kaye.pittman@us.michelin.com	
Discount Terms(for bid purposes, bid discounts less than 30 days will not be considered) Net 30 Days	Days Required for Delivery After Receipt of Order (see attached for any required minimums) 14 Days		
Brand/Trade Name Michelin/BFGoodrich/Uniroyal	Price Guarantee Period (see attached specifications for any required minimums) One Year		
Minimum Order One	Company's Internet Web Address www.michelin.com		
The undersigned certifies that the goods or services offered are produced, mined, grown, manufactured, or performed in Utah. Yes ☐ No ☑. If no, enter where produced, etc. United States			
Offeror's Authorized Representative's Signature Roger G. Handren	Print or type name and title Roger G. Handren	Date Nov. 13, 20	
State of Utah Division of Purchasing Approval Douglas G. Richins, Director	Date FEB 23 2007	Contract Number MA165	

Note: When approved and signed by the State Director of Purchasing, this document becomes the contract.

INVITATION TO BID - INSTRUCTIONS AND GENERAL PROVISIONS
STATE COOPERATIVE CONTRACT

1. SUBMITTING THE BID: (a) The Utah Division of Purchasing and General Services (DIVISION) prefers that bids be submitted electronically. Electronic bids may be submitted through a secure mailbox at RFP Depot, LLC (www.rfpdepot.com) until the date and time as indicated in this document. It is the sole responsibility of the supplier to ensure their bid reaches RFP Depot, LLC before the closing date and time. There is no cost to the supplier to submit Utah's electronic bids via RFP Depot, LLC. (b) If the supplier chooses to submit the bid directly to the DIVISION in writing: The bid must be signed in ink, sealed in a properly addressed envelope, and delivered to the Division of Purchasing, 3150 State Office Building, Capitol Hill, Salt Lake City, UT 84114-1061 by the "Due Date and Time." The "Bid Number" and "Due Date" must appear on the outside of the envelope. All prices and notations must be in ink or typewritten. Each item must be priced separately. Unit price shall be shown and a total price shall be entered for each item bid. Errors may be crossed out and corrections printed in ink or typewritten adjacent and must be initialed in ink by person signing bid. Unit price will govern, if there is an error in the extension. Written bids will be considered only if it is submitted on the forms provided by the DIVISION. (c) Bids, modifications, or corrections received after the closing time on the "Due Date" will be considered late and handled in accordance with the Utah Procurement Rules, section R33-3-109. (d) Facsimile transmission of bids to DIVISION will not be considered.

2. BID PREPARATION: (a) Delivery time is critical and must be adhered to as specified. (b) Wherever in this document an item is defined by using a trade name of a manufacturer and/or model number, it is intended that the words, "or equivalent" apply. "Or equivalent" means any other brand that is equal in use, quality, economy and performance to the brand listed as determined by the DIVISION. If the supplier lists a trade name and/or catalog number in the bid, the DIVISION will assume the item meets the specifications unless the bid clearly states it is an alternate, and describes specifically how it differs from the item specified. All bids must include complete manufacturer=s descriptive literature if quoting an equivalent product. All products are to be of new, unused condition, unless otherwise requested in this solicitation. (c) By submitting the bid the supplier certifies that all of the information provided is accurate, that they are willing and able to furnish the item(s) specified, and that prices quoted are correct. (d) This bid may not be withdrawn for a period of 60 days from bid due date.

3. FREIGHT COST: Suppliers are to provide line item pricing FOB Destination Freight Prepaid. Unless otherwise indicated on the contract/purchase order, shipping terms will be FOB Destination Freight Prepaid.

4. SOLICITATION AMENDMENTS: All changes to this solicitation will be made through written addendum only. Bidders are cautioned not to consider verbal modifications.

5. PROTECTED INFORMATION: Suppliers are required to mark any specific information contained in their bid which they are claiming as protected and not to be disclosed to the public or used for purposes other than the evaluation of the bid. Each request for non-disclosure must be made by completing the "Confidentiality Claim Form" located at: http://www.purchasing.utah.gov/contractinfo/ConfidentialityClaimForm.doc with a specific justification explaining why the information is to be protected. Pricing and service elements of any bid will not be considered proprietary. All material becomes the property of the DIVISION and may be returned only at the DIVISION's option. Bids submitted may to be reviewed and evaluated by any persons at the discretion of the DIVISION.

6. SAMPLES: Samples of item(s) specified in this bid, when required by DIVISION, must to be furnished free of charge to DIVISION. Any item not destroyed by tests may, upon request made at the time the sample is furnished, be returned at the bidder's expense.

7. AWARD OF CONTRACT: (a) The contract will to be awarded with reasonable promptness, by written notice, to the lowest responsible bidder that meets the specifications. Consideration will to be given to the quality of the product(s) to be supplied, conformity to the specifications, the purpose for which required, delivery time required, discount terms and other criteria set forth in this invitation to bid. (b) The bids are opened publicly. The name of each bidder and the amount of the bid is recorded. Each bid, and the record, is open to public inspection. (c) The DIVISION may accept any item or group of items, or overall low bid. The DIVISION has the right to cancel this invitation to bid at any time prior to the award of contract. (d) The DIVISION can reject any or all bids, and it can waive any informality, or technicality in any bid received, if the DIVISION believes it would serve the best interest of the State. (e) Before, or after, the award of a contract the DIVISION has the right to inspect the bidder's premises and all business records to determine the holder's ability to meet contract requirements. (f) DIVISION does not guarantee to make any purchase under awarded contract (s). Estimated quantities are for bidding purposes only, and not to be interpreted as a guarantee to purchase any amount. (g) Utah has a reciprocal preference law which will to be applied against bidders bidding products or services produced in states which discriminate against Utah products. For details see Section 63-56-404 and 63-56-405, Utah Code Annotated. (h) Bid tabulations and awards are posted www.purchasing.utah.gov/BidProcessing/BidTabulations.asp. (i) Multiple contracts may be awarded if the DIVISION determines it would be in its best interest.

8. DIVISION APPROVAL: Purchase orders placed, or contracts written, with the State of Utah, as a result of this bid, will not be legally binding without the written approval of the director of the DIVISION.

9. DEBARMENT: The CONTRACTOR certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the CONTRACTOR cannot certify this statement, attach a written explanation for review by the DIVISION.

10. ENERGY CONSERVATION AND RECYCLED PRODUCTS: The contractor is encouraged to offer Energy Star certified products or products that meet FEMP (Federal Energy Management Program) standards for energy consumption. The State of Utah also encourages contractors to offer products that are produced with recycled materials, where appropriate, unless otherwise requested in this solicitation.

11. GOVERNING LAWS AND REGULATIONS: All State purchases are subject to the Utah Procurement Code, Title 63 Chapter 56 U.C.A. 1953, as amended, and the Procurement Rules as adopted by the Utah State Procurement Policy Board. These are available on the Internet at www.purchasing.utah.gov.

12. SALES TAX ID NUMBER: Utah Code Annotated (UCA) 59-12-106 requires anyone filing a bid with the state for the sale of tangible personal property or any other taxable transaction under UCA 59-12-103(1) to include their Utah sales tax license number with their bid. For information regarding a Utah sales tax license see the Utah State Tax Commission's website at www.tax.utah.gov/sales. The Tax Commission is located at 210 North 1950 West, Salt Lake City, UT 84134, and can be reached by phone at (801) 297-2200.

(Revision: 12 September 2006 - ITB Instructions)

Please enter your password below and click Save to save your response.

> Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See Electronic Signatures in Global and National Commerce Act for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions. 3) Upload exceptions as an attachment to your offer on RFP Depot's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username **KPittman**

Password [ ] *

[Save] [Close]

* Required fields

Vendor Response Form

WSCA Tires, Tubes and Services Solicitation

ATTACHMENT A

Pricing Discounts & Service Pricing

Solicitation Number FV7901

Bidder Name: Michelin North America, Inc.

Please answer the following questions as part on your bid.

A. Are the tires you are bidding OEM tires ? Yes

B. Are the tires you are bidding considered National Name Brand OEM equivalent tires ? Yes

C. Do you offer Low Rolling Resistance Tires ? Yes*See Attachme

If so please include the LLR Tires in the MPL.

D. Enter your discount off of MPL. Also you must include your complete MPL for all tires/tubes you want considered with your bid.

If the listed sub-category is not provided by your company, than mark as NA.

MICHELIN BRAND

Tires and Tubes Subcategory	WSCA Percentage Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL Ref. Number
1. Pursuit and Performance Tires:	45	Gov't & Utility Base	10-1-06	NA
2. Automobile/Passenger Vehicles:	45	Gov't & Utility Base	10-1-06	NA
3. Light Duty Trucks: under				
3a. Radial	45	Gov't & Utility Base	10-1-06	NA
3b. Bias	NA			
4. Medium Commercial /Heavy Duty Trucks /Buses:	46	Gov't & Utility Base	10-1-06	NA
5. Off Road:				
5a. Off Road Radial	NA			
5b. Off Road Bias	NA			
6. Farm/Industrial	NA			
7. Specialty Tires	NA			

E. Enter your fixed pricing for each of the services listed below. If any service listed is not provided than enter NA. If you wish to include any other services that are not listed, than provide your bid on a separate attachment to this bid.

	WSCA Pricing for Services				
	Product Sub-Cat's #1,#2,#3	Product Sub-Cat #4 Med. Commercial	Product Sub-Cat #5 Off Road	Product Sub-Cat #6 Farm Ind.	Product Sub-Cat #7 Specialty
1. Tire Installation w/purchase in store includes dismount of used tires and tubes (per tire)	10.00	16.00			
2. Change tire, dismount and mount	12.00	16.00			
3. Flat repair, remove, repair and mount	15.00	28.00			
4. Flat repair, off vehicle	12.00	24.00			
5. Rotate mounted tires (per tire)	10.00	16.00			
6. New valve stem rubber or metal (per tire)	4.00	7.00			
7. Wheel balance - computer spin balance (per tire)	10.00	25.00			
8. Wheel balance/Valve stem combo (per tire)	14.00	35.00			
9. Alignment services					
9a. Standard two wheel alignment	50.00	NA			
9b. Four wheel alignment	60.00	NA			
9c. Bushing/Cam alignment	40.00	NA			
9d. Parts discount % from list prices	NA	NA			
10. Emergency tire repair-road side assistance (per hour)	65.00	65.00			
11. Studding (per tire)	25.00	NA			
12. Siping (per tire)	15.00	NA			
13. Used tire recycle/disposal fee (per tire)	$5.00	$7.50			
14. Bulk tire disposal (min. of six tons capacity)	$1,500.	$1,500.			
Weight for calculation purposes	50%	40%	5%	3%	2%

Please enter your password below and click Save to save your response.
> Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See Electronic Signatures in Global and National Commerce Act for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions. 3) Upload exceptions as an attachment to your offer on RFP Depot's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username **KPittman**

Password *

Vendor Response Form

WSCA Tires, Tubes and Services Solicitation

ATTACHMENT A

Pricing Discounts & Service Pricing

Solicitation Number FV7901

Bidder Name: Michelin North America, Inc.

Please answer the following questions as part on your bid.

A. Are the tires you are bidding OEM tires ? Yes

B. Are the tires you are bidding considered National Name Brand OEM equivalent tires ? Yes

C. Do you offer Low Rolling Resistance Tires ? Yes*See Attachme

If so please include the LLR Tires in the MPL.

D. Enter your discount off of MPL. Also you must include your complete MPL for all tires/tubes you want considered with your bid.

If the listed sub-category is not provided by your company, than mark as NA.

BFGOODRICH BRAND

Tires and Tubes Subcategory

	WSCA Percentage Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL Ref. Number
1. Pursuit and Performance Tires:	45	Gov't & Utility Base	10-1-06	NA
2. Automobile/Passenger Vehicles:	45	Gov't & Utility Base	10-1-06	NA
3. Light Duty Trucks: under				
3a. Radial	45	Gov't & Utility Base	10-1-06	NA
3b. Bias	NA			
4. Medium Commercial /Heavy Duty Trucks /Buses:	38	Gov't & Utility Base	10-1-06	NA
5. Off Road:				
5a. Off Road Radial	NA			
5b. Off Road Bias	NA			
6. Farm/Industrial	NA			
7. Specialty Tires	NA			

E. Enter your fixed pricing for each of the services listed below. If any service listed is not provided than enter NA. If you wish to include any other services that are not listed, than provide your bid on a separate attachment to this bid.

	WSCA Pricing for Services				
	Product Sub-Cat's #1,#2,#3	Product Sub-Cat #4 Med. Commercial	Product Sub-Cat #5 Off Road	Product Sub-Cat #6 Farm Ind.	Product Sub-Cat #7 Specialty
1. Tire Installation w/purchase in store includes dismount of used tires and tubes (per tire)	10.00	16.00			
2. Change tire, dismount and mount	12.00	16.00			
3. Flat repair, remove, repair and mount	15.00	28.00			
4. Flat repair, off vehicle	12.00	24.00			
5. Rotate mounted tires (per tire)	10.00	16.00			
6. New valve stem rubber or metal (per tire)	4.00	7.00			
7. Wheel balance - computer spin balance (per tire)	10.00	25.00			
8. Wheel balance/Valve stem combo (per tire)	14.00	35.00			
9. Alignment services					
9a. Standard two wheel alignment	50.00	NA			
9b. Four wheel alignment	60.00	NA			
9c. Bushing/Cam alignment	40.00	NA			
9d. Parts discount % from list prices	NA	NA			
10. Emergency tire repair-road side assistance (per hour)	65.00	65.00			
11. Studding (per tire)	25.00	NA			
12. Siping (per tire)	15.00	NA			
13. Used tire recycle/disposal fee (per tire)	$5.00	$7.50			
14. Bulk tire disposal (min. of six tons capacity)	$1,500.	$1,500.			
Weight for calculation purposes	50%	40%	5%	3%	2%

Please enter your password below and click Save to save your response.
> Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See Electronic Signatures in Global and National Commerce Act for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions. 3) Upload exceptions as an attachment to your offer on RFP Depot's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username **KPittman**

Password *

Vendor Response Form

WSCA Tires, Tubes and Services Solicitation

ATTACHMENT A

Pricing Discounts & Service Pricing

Solicitation Number FV7901

Bidder Name: Michelin North America, Inc.

Please answer the following questions as part on your bid.

A. Are the tires you are bidding OEM tires ? Yes

B. Are the tires you are bidding considered National Name Brand OEM equivalent tires ? Yes

C. Do you offer Low Rolling Resistance Tires ? *Yes-See Note In /

If so please include the LLR Tires in the MPL.

D. Enter your discount off of MPL. Also you must include your complete MPL for all tires/tubes you want considered with your bid.

If the listed sub-category is not provided by your company, than mark as NA.

UNIROYAL BRAND

Tires and Tubes Subcategory	WSCA Percentage Discount on Products			
	Percent Discount	MPL Name	MPL Date	MPL Ref. Number
1. Pursuit and Performance Tires:	35	Gov't & Utility Base	10-1-06	NA
2. Automobile/Passenger Vehicles:	35	Gov't & Utility Base	10-1-06	NA
3. Light Duty Trucks: under				
3a. Radial	35	Gov't & Utility Base	10-1-06	NA
3b. Bias	NA			
4. Medium Commercial /Heavy Duty Trucks /Buses:	NA			
5. Off Road:				
5a. Off Road Radial	NA			
5b. Off Road Bias	NA			
6. Farm/Industrial	NA			
7. Specialty Tires	NA			

E. Enter your fixed pricing for each of the services listed below. If any service listed is not provided than enter NA. If you wish to include any other services that are not listed, than provide your bid on a separate attachment to this bid.

	WSCA Pricing for Services				
	Product Sub-Cat's #1,#2,#3	Product Sub-Cat #4 Med. Commercial	Product Sub-Cat #5 Off Road	Product Sub-Cat #6 Farm Ind.	Product Sub-Cat #7 Specialty
1. Tire Installation w/purchase in store includes dismount of used tires and tubes (per tire)	10.00				
2. Change tire, dismount and mount	12.00				
3. Flat repair, remove, repair and mount	15.00				
4. Flat repair, off vehicle	12.00				
5. Rotate mounted tires (per tire)	10.00				
6. New valve stem rubber or metal (per tire)	4.00				
7. Wheel balance - computer spin balance (per tire)	10.00				
8. Wheel balance/Valve stem combo (per tire)	14.00				
9. Alignment services					
9a. Standard two wheel alignment	50.00				
9b. Four wheel alignment	60.00				
9c. Bushing/Cam alignment	40.00				
9d. Parts discount % from list prices	NA				
10. Emergency tire repair-road side assistance (per hour)	65.00				
11. Studding (per tire)	25.00				
12. Siping (per tire)	15.00				
13. Used tire recycle/disposal fee (per tire)	5.00				
14. Bulk tire disposal (min. of six tons capacity)	1500.00				
Weight for calculation purposes	50%	40%	5%	3%	2%

Please enter your password below and click Save to save your response.
> Please be aware that typing in your password acts as your electronic signature, which is just as legal and binding as an original signature. (See Electronic Signatures in Global and National Commerce Act for more information.)

Note: To take exception - 1) Click Save. 2) Create a Word document detailing your exceptions. 3) Upload exceptions as an attachment to your offer on RFP Depot's system.

By completing this form, your bid has not yet been submitted. Please click on the place offer button to finish filling out your bid.

Username **KPittman**

Password [ ] *

WSCA Tires, Tubes & Services Solicitation
Attachment B
Products List
Solicitation Number FV7901

Michelin North America, Inc. - Michelin Brand

The products listed are for evaluation purposes only and do not reflect the amount of products or product types to be purchased during the duration of any resultant contract.
Percentage shall apply to all current and future products supplied on the MPL by sub-category as well as specific items listed on the price sheet.

Products must meet or exceed the current UTQG system in the following categories: Treadwear, Traction and Temperature

Line #	Item Description	Load Rating	Radial or Bias PLY	Tube / Tubless	Speed Rating	Tread wear Index (min.)	Temp. Rating (min.)	Traction Rating (min.)	List Brand Name	List Mfg. Mileage Warranty	List MPL Page #	List MPL Price	List Discount %	Tire Cost to WSCA State	Weight for Calculation purposes
B1	Pursuit/Performance Tires:														15%
	P225/60R16 All Season	SL	Radial	Tubless	97V	260	A	A	Michelin	Standard	2	241.52	45	132.84	
	P225/60R16 Snow	SL	Radial	Tubless	97V				Michelin	Standard	13	209.85	45	115.42	
	P235/55R17 All Season	SL	Radial	Tubless	98W	260	A	A	Michelin	Standard	1	318.12	45	174.97	
	P235/55R17 Snow	SL	Radial	Tubless	98V				NO BID						
B2	Automobile/Passenger Vehicles:														10%
	P205/65R15 All Season	SL	Radial	Tubless	T	400	B	A	Michelin	80,000	15	156.19	45	85.90	
	P205/70R15 All Season	SL	Radial	Tubless	S	400	B	A	Michelin	80,000	15	153.53	45	84.44	
	P215/60R16 All Season	SL	Radial	Tubless	T	400	B	A	Michelin	80,000	15	172.53	45	94.89	
B3	Light Duty Trucks:														25%
	LT215/85R16 HWY	D	Radial	Tubless					Michelin	Standard	23	237.92	45	130.86	
	LT215/85R16 Traction	D	Radial	Tubless					Michelin	Standard	21	257.19	45	141.45	
	P265/75R16	SL	Radial	Tubless		480	A	B	Michelin	Standard	23	253.91	45	139.65	
	7.00-15LT	D	Bias	Tubless					NO BID						
B4	Medium - Commercial / Heavy Duty Trucks / Buses:					Tread Depth (min)									40%
	11R22.5 Steer	G	Radial	Tubless		20/32			Michelin	Standard	47	592.25	46	319.82	
	11R22.5 Drive	G	Radial	Tubless		20/32			Michelin	Standard	49	598.00	46	322.92	
	11R24.5 Steer	G	Radial	Tubless		20/32			Michelin	Standard	47	644.00	46	347.76	
	11R24.5 Drive	G	Radial	Tubless		20/32			Michelin	Standard	49	632.50	46	341.55	
	1000R20 All Position	H	Radial	Tubetype		20/32			NO BID						
B5	Off Road:														5%
	14.00-24 E3	28	Bias	Tubetype					NO BID						
	14.00R24 G/L3		Radial	Tubless					NO BID						
B6	Farm/Industrial					Tread									3%
	11L-16 TLI1		8	Tubless		8			NO BID						
	18.9-26 TLR2		10	Tubless		94			NO BID						
	18.4-30 TTR1		8	Tubetype		50			NO BID						
B7	Speciality Tires														2%
	12-165 10 IT323			Tubless					NO BID						
	750-15 F COMPACT			Tubetype					NO BID						

WSCA Tires, Tubes & Services Solicitation
Attachment B
Products List
Solicitation Number FV7901

Michelin North America, Inc. BFGoodrich Brand

The products listed are for evaluation purposes only and do not reflect the amount of products or product types to be purchased during the duration of any resultant contract.
Percentage shall apply to all current and future products supplied on the MPL by sub-category as well as specific items listed on the price sheet.

Products must meet or exceed the current UTQG system in the following categories: Treadwear, Traction and Temperature

Line #	Item Description	Load Rating	Radial or Bias PLY	Tube / Tubless	Speed Rating	Tread wear Index (min.)	Temp. Rating (min.)	Traction Rating (min.)	List Brand Name	List Mfg. Mileage Warranty	List MPL Page #	List MPL Price	List Discount %	Tire Cost to WSCA State	Weight for Calculation purposes
B1	Pursuit/Performance Tires:														15%
	P225/60R16 All Season	SL	Radial	Tubless	97V	260	A	A	BFG	60,000	25	164.99	45	90.74	
	P225/60R16 Snow	SL	Radial	Tubless	97V				NO BID						
	P235/55R17 All Season	SL	Radial	Tubless	98W	260	A	A	NO BID						
	P235/55R17 Snow	SL	Radial	Tubless	98V				NO BID						
B2	Automobile/Passenger Vehicles:														10%
	P205/65R15 All Season	SL	Radial	Tubless	T	400	B	A	BFG	65,000	32	97.97	45	53.88	
	P205/70R15 All Season	SL	Radial	Tubless	S	400	B	A	BFG	65,000	32	90.93	45	50.01	
	P215/60R16 All Season	SL	Radial	Tubless	T	400	B	A	BFG	65,000	32	111.26	45	61.19	
B3	Light Duty Trucks:														25%
	LT215/85R16 HWY	D	Radial	Tubless					BFG	Standard	35	176	45	96.80	
	LT215/85R16 Traction	D	Radial	Tubless					BFG	50,000	34	166.72	45	91.70	
	P265/75R16	SL	Radial	Tubless		480	A	B	BFG	Standard	37	183.57	45	100.96	
	7.00-15LT	D	Bias	Tubless					NO BID						
B4	Medium Commercial / Heavy Duty Trucks / Buses:					Tread Depth (min)									40%
	11R22.5 Steer	G	Radial	Tubless		20/32			NO BID						
	11R22.5 Drive	G	Radial	Tubless		20/32			BFG	Standard	53	402.50	38	249.55	
	11R24.5 Steer	G	Radial	Tubless		20/32			NO BID						
	11R24.5 Drive	G	Radial	Tubless		20/32			BFG	Standard	53	431.25	38	267.38	
	1000R20 All Position	H	Radial	Tubetype		20/32			NO BID						
B5	Off Road:														5%
	14.00-24 E3	28	Bias	Tubetype					NO BID						
	14.00R24 G/L3		Radial	Tubless					NO BID						
B6	Farm/Industrial		Ply			Tread									3%
	11L-16 TLI1		8	Tubless		8			NO BID						
	16.9-26 TLR2		10	Tubless		94			NO BID						
	18.4-30 TTR1		8	Tubetype		50			NO BID						
B7	Speciality Tires														2%
	12-165 10 IT323			Tubless					NO BID						
	750-15 F COMPACT			Tubetype					NO BID						

WSCA Tires, Tubes & Services Solicitation
Attachment B
Products List
Solicitation Number FV7901

Michelin North America, Inc. - Uniroyal Brand

The products listed are for evaluation purposes only and do not reflect the amount of products or product types to be purchased during the duration of any resultant contract.
Percentage shall apply to all current and future products supplied on the MPL by sub-category as well as specific items listed on the price sheet.

Products must meet or exceed the current UTQG system in the following categories: Treadwear, Traction and Temperature

Line #	Item Description	Load Rating	Radial or Bias PLY	Tube / Tubless	Speed Rating	Tread wear Index (min.)	Temp. Rating (min.)	Traction Rating (min.)	List Brand Name	List Mfg. Mileage Warranty	List MPL Page #	List MPL Price	List Discount %	Tire Cost to WSCA State	Weight for Calculation purposes
B1	Pursuit/Performance Tires:														15%
	P225/60R16 All Season	SL	Radial	Tubless	97V	260	A	A	NO BID						
	P225/60R16 Snow	SL	Radial	Tubless	97V				NO BID						
	P235/55R17 All Season	SL	Radial	Tubless	98W	260	A	A	NO BID						
	P235/55R17 Snow	SL	Radial	Tubless	98V				NO BID						
B2	Automobile/Passenger Vehicles:														10%
	P205/65R15 All Season	SL	Radial	Tubless	T	400	B	A	NO BID						
	P205/70R15 All Season	SL	Radial	Tubless	S	400	B	A	Uniroyal	60,000	42	75.57	35	49.12	
	P215/60R16 All Season	SL	Radial	Tubless	T	400	B	A	NO BID						
B3	Light Duty Trucks:														25%
	LT215/85R16 HWY	D	Radial	Tubless					Uniroyal	50,000	43	144.88	35	94.17	
	LT215/85R16 Traction	D	Radial	Tubless					Uniroyal	Standard	45	153.27	35	99.63	
	P265/75R16	SL	Radial	Tubless		480	A	B	Uniroyal	Standard	43	129.55	35	84.21	
	7.00-15LT	D	Bias	Tubless					NO BID						
B4	Medium Commercial / Heavy Duty Trucks / Buses:					Tread Depth (min)									40%
	11R22.5 Steer	G	Radial	Tubless		20/32			NO BID						
	11R22.5 Drive	G	Radial	Tubless		20/32			NO BID						
	11R24.5 Steer	G	Radial	Tubless		20/32			NO BID						
	11R24.5 Drive	G	Radial	Tubless		20/32			NO BID						
	1000R20 All Position	H	Radial	Tubetype		20/32			NO BID						
B5	Off Road:														5%
	14.00-24 E3	28	Bias	Tubetype					NO BID						
	14.00R24 G/L3		Radial	Tubless					NO BID						
B6	Farm/Industrial		Ply			Tread									3%
	11L-16 TLI1		8	Tubless		8			NO BID						
	16.9-26 TLR2		10	Tubless		94			NO BID						
	18.4-30 TTR1		8	Tubetype		50			NO BID						
B7	Speciality Tires														2%
	12-165 10 IT323			Tubless					NO BID						
	750-15 F COMPACT			Tubetype					NO BID						

ATTACHMENT C

SUPERSEDING PROVISIONS TO STATE COOPERATIVE WSCA RFP #FV7901 FOR THE STATE OF UTAH AND MICHELIN NORTH AMERICA, INC.

The following provisions are hereby made a part of WSCA RFP #FV7901 and the resulting Contract ("the Contract") and supplement all other provisions of the Contract and supersede any provision in conflict in whole or in part with the provisions set forth below:
[Note: Michelin's Attachment C, Revision 2 changes that have been approved by the State are included in this Attachment.]

1. INDEMNIFICATION/HOLD HARMLESS.

(a) Indemnification/Hold Harmless as required by the Terms and Conditions in the original Request for Proposal and made part of the Contract shall be in full force and effect. The Contractor shall defend all actions brought upon such matters to be indemnified hereunder and pay all costs and expenses incidental thereto, but the Buyer shall have the right, at its option, to participate in the defense of any such action without relieving the Contractor of any obligation hereunder. Any Contractor submitted exclusions from a warranty or limit on this indemnification shall not apply, except to the extent a wrongful act or negligence under (1)(c) below is the cause of claim for personal property or personal injury damage.

(b) Any Contractor submitted exclusions from a warranty or limit on this indemnification shall not apply to any reasonably foreseeable use of the tires by the Participating State ("State") under the Contract. Also, there shall be no exclusion from warranty for commercial or governmental use of the tires.

(c) Notwithstanding any of the above, to the extent there is personal property or personal injury damage incurred as a primary result of the wrongful acts or negligence of the State, its agents, employees and anyone for whom the State is liable (i.e. customer abuse, modifications not executed by the Contractor, improper or insufficient maintenance, improper operation, or normal wear and tear under normal usage), Contractor shall not be liable for such resulting damage.

(d) Notwithstanding anything else in the Contract, Contractor agrees to indemnity and hold harmless the Buyer (State) only from and against any and all damages, and liabilities, including reasonable attorneys' fees which arise out of injury or damage proximately caused by defective workmanship or materials in products manufactured by Contractor and sold to the Buyer pursuant to this Contract. Contractor shall not be liable in any way for any errors or omissions by Contractor's authorized independent dealers or franchisees who may provide Services to Buyer.

2. REVIEW, APPROVAL OR ACCEPTANCE.

Any review, approval or acceptance of any the performance or product under this Contract shall not relieve Contractor from any liability imposed by this Contract.

3. LIABILITY INSURANCE.

(a) Contractor is responsible for having the appropriate levels of liability insurance to cover its risks under this Contract throughout the period of this Contract. Contractor is also responsible for assuring that it has the appropriate indemnity and insurance provisions in its subcontracts or other

contracts with installers and other entities involved in performing services on its behalf for the Buyer under this Contract.

(b) The carrying of any insurance required by this Contract shall in no way be interpreted as relieving the Contractor of any other responsibility or liability under this Contract or any applicable law, statute, rule, regulation or order.

(c) Contractor shall not violate or knowingly permit to be violated any of the provisions of the policies on insurance required under these General Conditions.

(d) Irrespective of the requirements as to insurance to be carried by Contractor as provided herein; insolvency, bankruptcy or failure of any insurance company to pay all claims accruing, shall not be held to relieve Contractor of any obligations hereunder.

(e) Any and all deductibles in the above described policies shall be assumed by, for the account of, and at sole risk of Contractor.

(f) Contractor is only responsible for the Liability Insurance, as set forth in Section 3 of the Superseding Provisions to State Cooperative WSCA RFP #FV7901, as related to the workmanship and materials in products manufactured by Contractor and supplied under this Contract. Contractor's independent authorized dealers and franchisees shall be solely responsible for having and maintaining the appropriate levels of liability insurance, as set forth in Section 3 of the Superseding Provisions to State Cooperative WSCA RFP #FV7901, for the services provided by the independent authorized dealers and franchisees. Contractor shall cooperate with the Participating States in identifying the qualified dealers and franchisees as indicated in paragraph 4 below.

4. OTHER SERVICE PROVIDERS.

(a) Buyer recognizes that Contractor is providing services under this Contract through its own contracts with various installers and authorized distributors.

(b) The parties agree that the Dealers ("Dealers" herein includes Contractor's independent authorized dealers and franchisees) shall be responsible for the liabilities, insurance requirements, and warranties directly related for their actions and for the services they perform. The State of Utah intends to have Dealers sign an Agreement ("Dealer Agreement") that identifies the Dealer's liabilities, insurance requirements, and warranties within the State of Utah before a Dealer will be authorized to provide services to the State of Utah. Other Participating States may require a similar Agreement with the Dealers in their state. The Dealer Agreements may be mandatory from the Participating State before a Dealer will be authorized to provide services in each state. Contractor will cooperate with the Participating States to email or otherwise provide Dealer Agreements to the Dealers that may be considered to provide the Services under this Contract within each State.

5. CLAIMS PROCESS.

(a) Within ninety (90) days of when Buyer becomes aware, or should have reasonably become aware, of the circumstances giving rise to a claim against the Contractor, including those that the Contractor is liable for, related to personal injury or property damage, the Buyer shall send written notice to the Contractor of the claim by U.S. certified mail to the Contractor's assigned representative for notices

under the Contractor. Thereafter, the Buyer will cooperate in providing information to the Contractor regarding the claim, including, but not limited to, information related to the Contractor's subcontracted installers. The Buyer will cooperate with the Contractor in allowing the Contractor access to any evidence regarding the tires or vehicle that is reasonably capable of being preserved after an incident giving rise to such a claim.

(b) Prior to litigation related to a claim for personal injury or property damage, the parties agree to select a mediator to assist in resolving any dispute under the Contract. Efforts in any such mediation process shall toll any applicable statute of limitations or statute of repose.

(c) Venue for any legal proceeding under this Contract shall be in the State that is provided the service under this Contract. The State will not be obligated to use Arbitration to settle claims; although the parties may mutually agree to Arbitration for specific cases.

(d) This contract shall be construed in the accordance with the laws of the State that is provided the service under this Contract.

6. ORDER OF PRECEDENCE.

(a) The order of precedence in case of any conflict of terms and conditions will be as follows with the first document superseding each following document: (1) this Attachment C; (2) the WSCA Standard Contract Terms and Conditions; (3) individual state Terms and Conditions (as identified in the participating state's "Participating Addendum"); (4) RFP FV7901; and (5) Contractor's terms and conditions.

(b) Individual State Terms and Conditions: To the extent that the Contractor, in their response to RFP FV7901, had changes or deletions requested to the individual states' Terms and Conditions which were included in the RFP, those specific terms will be not be considered included in the Master Agreement. The disputed terms will be resolved and approved in writing in the Participating Agreement between the Contractor and the applicable participating state.

7. WSCA STANDARD CONTRACT TERMS AND CONDITIONS.

In the WSCA Standard Contract Terms And Conditions, Default and Remedies, Item 3. "Impose liquidated damages" will be deleted.

8. CLARIFICATION ON TIRE REPLACEMENT WARRANTY.

This clause will not apply.

IN WITNESS WHEREOF, the parties sign and agree to the terms in Attachment C.

CONTRACTOR	STATE OF UTAH
Roger G. Handren 2-9-07	FEB 23 2007
Signature Date	Signature Date
Roger G. Handren	
National Government Sales Manager	DOUGLAS RICHINS, DIRECTOR OF PURCHASING
Name and Title of Signer (Type or Print)	Name and Title of Signer (Type or Print)

Rev. 020807

JMV

From: <kaye.pittman@us.michelin.com>
To: <fvolk@utah.gov>
Date: 2/1/2007 10:16:52 AM
Subject: WSCA Tire Bid FV7901 "Best and Final"

Frank, I have faxed to you the Attachment C which Roger Handren signed and Attachment C - Revision# 2 that Roger Handren has signed.

Also, you wanted a brief summary of how we would implement the State of Utah program to our dealers and sales force if Michelin is awarded anything.
We use the following procedures:

1. A letter explaining the program and pricing is put together by my office and we put this information on the Michelinb2b.com website where our sales force has access to distribute the program to the dealers they call on.

2. We also create a web page for every State that we have a program in place where State employes can access the program/pricing through the Michelinb2b.com website whenever they need information and pricing.

3. We also have a dedicated government sales department located in Greenville, SC that handles any customer service needs the State may require.

Thanks,
Kaye Pittman
Government Sales Department
Phone# 864-458-6030 & Fax# 864-458-5119
E-mail: kaye.pittman@us.michelin.com

WSCA Terms and Conditions

Standard Contract Terms and Conditions

Western States Contracting Alliance

Request for Proposal

PARTICIPANTS: The Western States Contracting Alliance (herein WSCA) is a cooperative group contracting consortium for state government departments, institutions, agencies and political subdivisions (i.e., colleges, school districts, counties, cities, etc.,) for the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming. Obligations under this contract are limited to those Participating States who have signed (and not revoked) an Intent to Contract at the time of award, or who have executed a Participating Addendum where contemplated by the solicitation. Financial obligations of Participating States are limited to the orders placed by the departments or other state agencies and institutions having available funds. Participating States incur no financial obligations on behalf of political subdivisions. Unless otherwise specified in the solicitation, the resulting award(s) will be permissive.

QUALITY ESTIMATES: WSCA does not guarantee to purchase any amount under the contract to be awarded. Estimated quantities are for the purposes of submitting proposals only and are not to be construed as a guarantee to purchase any amount.

SPECIFICATIONS: Any deviation from specifications must be clearly indicated by offeror; otherwise, it will be considered that the proposal is in strict compliance. When BRAND NAMES or manufacturers' numbers are stated in the specifications they are intended to establish a standard only and are not restrictive unless the RFP states "No substitute". Proposals will be considered on other makes, models or brands having comparable quality, style, workmanship and performance characteristics. Alternate proposals offering lower quality or inferior performance will not be considered.

ACCEPTANCE OR REJECTION OF PROPOSALS: WSCA reserves the right to accept or reject any or all proposals or parts of proposals, and to waive informalities therein.

SAMPLES: Generally, when required, samples will be specifically requested in the Request for Proposals. Samples, when required, are to be furnished free of charge. Except for those samples destroyed or mutilated in testing, samples will be returned at an offeror's request, transportation collect.

CASH DISCOUNT TERMS: Offeror may quote a cash discount based upon early payment; however, discounts offered for less than 30 days will not be considered in making the award. The date from which discount time is calculated shall be the date a correct invoice is received or

receipt of shipment, whichever is later; except that if testing is performed, the date shall be the date of acceptance of the merchandise.

TAXES: Proposal prices shall be exclusive of state sales and federal excise taxes. Where the state government entities are not exempt from sales taxes on sales within their state, the contractor shall add the sales taxes on the billing invoice as a separate entry.

MODIFICATION OR WITHDRAWAL OF PROPOSALS: Proposals may be modified or withdrawn prior to the time set for the opening of proposals. After the time set for the opening of proposals no proposal may be modified or withdrawn, unless done in response to a request for a "Best and Final Offer" from WSCA.

PATENTS, COPYRIGHTS, ETC.: The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of this contract.

AWARD: WSCA may award multiple contracts as the result of this solicitation. Awards shall be made to the responsible offeror(s) whose proposal is determined to be the most advantageous to WSCA, taking into consideration price and the other evaluation factors set forth in the RFP.

NON-COLLUSION: By signing the proposal the offeror certifies that the proposal submitted, has been arrived at independently and has been submitted without collusion with, and without any agreement, understanding or planned common course of action with, any other vendor of materials, supplies, equipment or services described in the Request for Proposal, designed to limit independent bidding or competition.

CANCELLATION: Unless otherwise stated in the special terms and conditions, any contract entered into as a result of this bid may be canceled by either party upon 60 days notice, in writing, prior to the effective date of the cancellation. Further, any Participating State may cancel its participation upon 30 days written notice, unless otherwise limited or stated in the special terms and conditions of this solicitation. Cancellation may be in whole or in part. Any cancellation under this provision shall not effect the rights and obligations attending orders outstanding at the time of cancellation, including any right of and Purchasing Entity to indemnification by the Contractor, rights of payment for goods/services delivered and accepted, and rights attending any warranty or default in performance in association with any order. Cancellation of the contract due to Contractor default may be immediate.

DEFAULT AND REMEDIES: Any of the following events shall constitute cause for WSCA to declare Contractor in default of the contract: 1. Nonperformance of contractual requirements; 2. A material breach of any term or condition of this contract WSCA shall issue a written notice of default providing a period in which Contractor shall have an opportunity to cure. Time allowed

for cure shall not diminish or eliminate Contractor's liability for liquidated or other damages. If the default remains, after Contractor has been provided the opportunity to cure, WSCA may do one or more of the following: 1. Exercise any remedy provided by law; 2. Terminate this contract and any related contracts or portions thereof; 3. Impose liquidated damages; 4. Suspend contractor from receiving future proposal solicitations.

LAWS AND REGULATIONS: Any and all supplies, services and equipment offered and furnished shall comply fully with all applicable Federal and State laws and regulations.

CONFLICT OF TERMS: In the event of any conflict between these standard terms and conditions and any special terms and conditions which follow; the special terms and conditions shall govern.

REPORTS: The contractor shall submit quarterly reports to the WSCA Contract Administrator showing the quantities and dollar volume of purchases by each agency.

HOLD HARMLESS: The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from acts or omissions of the contractor, his employees or subcontractors or volunteers.

ORDER NUMBERS: Contract order and purchase order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices, and on all correspondence.

GOVERNING LAW: This procurement and the resulting agreement shall be governed by and construed in accordance with the laws of the state sponsoring and administering the procurement. The construction and effect of any Participating Addendum or order against the contract(s) shall be governed by and construed in accordance with the laws of the Participating Entity's State. Venue for any claim, dispute or action concerning an order placed against the contract(s) or the effect of an Participating Addendum shall be in the Purchasing Entity's State.

DELIVERY: The prices offered shall be the delivered price to any WSCA state agency or political subdivision. All deliveries shall be F.O.B. destination with all transportation and handling charges paid by the contractor. Responsibility and liability for loss or damage shall remain the Contractor until final inspection and acceptance when responsibility shall pass to the Buyer except as to latent defects, fraud and Contractor's warranty obligations. The minimum shipment amount will be found in the special terms and conditions. Any order for less than the specified amount is to be shipped with the freight prepaid and added as a separate item on the invoice. Any portion of an order to be shipped without transportation charges that is back ordered shall be shipped without charge.

WARRANTY: As used herein "Buyer" refers to any WSCA state agency or political subdivision. The contractor acknowledges that the Uniform Commercial Code applies to this contract. In general, the contractor warrants that: (a) the product will do what the salesperson said it would do, (b) the product will live up to all specific claims that the manufacturer makes in their advertisements, (c) the product will be suitable for the ordinary purposes for which such product is used, (d) the product will be suitable for any *special purposes* that the Buyer has relied on the contractor's skill or judgment to consider.

AMENDMENTS: The terms of this contract shall not be waived, altered, modified, supplemented or amended in any manner whatsoever without prior written approval of the WSCA Contract Administrator.

ASSIGNMENT/SUBCONTRACT: Contractor shall not assign, sell, transfer, subcontract or sublet rights, or delegate responsibilities under this contract, in whole or in part, without the prior written approval of the WSCA Contract Administrator.

NONDISCRIMINATION: The offeror agrees to abide by the provisions of Title VI and Title VII of the Civil Rights Act of 1964 (42 USC 2000e), which prohibit discrimination against any employee or applicant for employment, or any applicant or recipient of services, on the basis of race, religion, color, or national origin; and further agrees to abide by Executive Order No. 11246, as amended, which prohibits discrimination on basis of sex; 45 CFR 90 which prohibits discrimination on the basis of age, and Section 504 of the Rehabilitation Act of 1973, or the Americans with Disabilities Act of 1990 which prohibits discrimination on the basis of disabilities. The offeror further agrees to furnish information and reports to requesting State(s), upon request, for the purpose of determining compliance with these statutes. Offeror agrees to comply with each individual state's certification requirements, if any, as stated in the special terms and conditions. This contract may be canceled if the offeror fails to comply with the provisions of these laws and regulations. The offeror must include this provision in very subcontract relating to purchases by the States to insure that subcontractors and vendors are bound by this provision.

SEVERABILITY: If any provision of this contract is declared by a court to be illegal or in conflict with any law, the validity of the remaining terms and provisions shall not be affected; and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the particular provision held to be invalid.

INSPECTIONS: Goods furnished under this contract shall be subject to inspection and test by the Buyer at times and places determined by the Buyer. If the Buyer finds goods furnished to be incomplete or in compliance with proposal specifications, the Buyer may reject the goods and require Contractor to either correct them without charge or deliver them at a reduced price, which is equitable under the circumstances. If Contractor is unable or refuses to correct such goods within a time deemed reasonable by the Buyer, the Buyer may cancel the order in whole

or in part. Nothing in this paragraph shall adversely affect the Buyer's rights including the rights and remedies associated with revocation of acceptance under the Uniform Commercial Code.

PAYMENT: Payment for completion of a contract is normally made within 30 days following the date the entire order id delivered or the date a correct invoice is received, whichever is later. After 45 days the Contractor may assess overdue account charges up to a maximum rate of one percent per month on the outstanding balance. Payments will be remitted by mail. Payments may be made via a State or political subdivision "Purchasing Card".

FORCE MAJEURE: Neither party to this contract shall be held responsible for delay or default caused by fire, riot, acts of God and/or war which is beyond that party's reasonable control. WSCA may terminate this contract after determining such delay or default will reasonably prevent successful performance of the contract.

HAZARDOUS CHEMICAL INFORMATION: The contractor will provide one set of the appropriate material safety data sheet(s) and container label(s) upon delivery of a hazardous material to the user agency. All safety data sheets and labels will be in accordance with each participating state's requirements.

FIRM PRICE: Unless otherwise stated in the special terms and conditions, for the purpose of award, offers made in accordance with this solicitation must be good and firm for a period of ninety (90) days from the date of proposal opening. Prices must remain firm for the full term of the contract.

EXTENSION OF PRICES: In the case of error in the extension of prices in the proposal, the unit prices will govern.

PROPOSAL PREPARATION COSTS: WSCA is not liable for any costs incurred by the offeror in proposal preparation.

CONFLICT OF INTEREST: The contractor certifies that it has not offered or given any gift or compensation prohibited by the state laws of any WSCA participants to any officer or employee of WSCA or participating sates to secure favorable treatment with respect to being awarded this contract.

INDEPENDENT CONTRACTOR: The contractor shall be an independent contractor, and as such shall have no authorization, express or implied to bind WSCA or the respective states to any agreements, settlements, liability or understanding whatsoever, and agrees not to perform any acts as agent for WSCA or the states, except as expressly set forth herein.

POLITICAL SUBDIVISION PARTICIPATION: Participation under this contract by political subdivisions (i.e., colleges, school districts, counties, cites, etc.,) of the WSCA participating

states shall be voluntarily determined by the political subdivision. The contractor agrees to supply the political subdivisions based upon the same terms, conditions and prices.

DEBARMENT: The contractor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction (contract) by any governmental department or agency. If the contractor cannot certify this statement, attach a written explanation for review by WSCA.

RECORDS ADMINISTRATION: The contractor will maintain, or supervise the maintenance of all records necessary to properly account for the payments made to the contractor for costs authorized by this contract. These records will be retained by the contractor for at least four years after the contract terminates, or until all audits initiated within the four years have been completed, whichever is later.

AUDIT OF RECORDS: The contractor agrees to allow WSCA, State and Federal auditors, and state agency staff access to all the records to this contract, for audit and inspection, and monitoring of services. Such access will be during normal business hours, or by appointment.

WSCA Revision date: April 2006

ATTACHMENT

1. REQUEST FOR PROPOSAL
WSCA TIRES, TUBES & SERVICES
WSCA Terms and Conditions
Standard Contract Terms and Conditions
Western States Contracting Alliance

Page 16
2.2 Low Roll Resistance Tires
Passenger and Light Truck tires: Do not currently have any nationally ranked testing procedures that would make comparisons between brands meaningful. Michelin does produce low roll resistance tires, but can only make comparisons to our own brands. Truck tires: Michelin produces many low resistance products that are compared to competitor's tires, however the comparison is based on an arbitrary index.

Page 25
Samples
No more than two free samples per year.

Page 26
Patents, Copyrights, Etc.
Please revise this section as follows:
Patents, Copyrights, Etc.: The Contractor shall release, indemnify and hold the Buyer, its officers, agents and employees harmless from liability for actual infringement of any patents, trademarks, copyrights or corresponding rights pertaining to the Products subject to ~~of any kind or nature, including the Contractor's use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of~~ this contract.

Default and Remedies
Please delete item 3 in this paragraph "Impose liquidated damages".

Page 27

Hold Harmless
Please revise this section as follows:

HOLD HARMLESS. The contractor shall release, protect, indemnify and hold WSCA and the respective states and their officers, agencies, employees, harmless from and against any damage, cost or liability, including reasonable attorney's fees for any or all injuries to persons, property or claims for money damages arising from injury or damage proximately caused by defective workmanship or materials in products manufactured by contractor and sold to WSCA or the respective states pursuant to this Agreement~~acts or omissions of the contractor, his employees or subcontractors or volunteers~~. Contractor shall not be liable in any way for any errors or omissions by contractor's authorized independent dealers or franchisees who may provide services to WSCA or the respective states.

Page 28
Warranty
Please delete (a).

Assignment/Subcontract
Please insert the following at the end of this section:

> Notwithstanding the foregoing, nothing herein shall prohibit the delivery of products or services pursuant to this Contract by Contractor's authorized independent dealers or franchisees. Contractor may assign any right to receive payment to a third party.

2. STATE OF CALIFORNIA TERMS AND CONDITIONS

Page 34
7. Compliance with Statutes and Regulations
Please delete b).

9. Assignment
Please insert the following at the end of this section:

> Notwithstanding the foregoing, nothing herein shall prohibit the delivery of products or services pursuant to this Contract by Contractor's authorized independent dealers or franchisees. Contractor may assign any right to receive payment to a third party.

Page 35
19. Warranty
Please delete this entire section and replace with the following:

> Contractor's standard, written limited warranty shall apply for defects in materials and workmanship. Copies of the applicable limited warranty booklet(s), which may be amended from time to time, will be furnished upon request.
>
> Retread tires supplied will be subject to the Michelin Retread Technologies, Inc. standard, written limited warranty. Copies of the applicable limited warranty booklet, which may be amended from time to time, will be furnished upon request.

Page 37
27. Contractor's Liability for Injury to Persons or Damage to Property
Please delete this section in its entirety because it does not apply to Michelin employees.

28. Indemnification
Please revise this section as follows:

> **28. INDEMNIFICATION:** Contractor agrees to indemnify, defend and save harmless the State, its officers, agents and employees from any an all claims and losses which arise out of injury or damage proximately caused by defective workmanship or materials in products manufactured by Contractor and sold to the State pursuant to this Contract~~accruing or resulting to any and all contractors, subcontractors, suppliers, laborers and any other person, firm, or corporation furnishing or supplying work, services, materials or supplies in connection with the performance of this contract, and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be~~

~~injured or damaged by contractor in the performance of this contract.~~ Contractor shall not be liable in any way for any errors or omissions by Contractor's authorized independent dealers or franchisees who may provide services to the State.

Page 37-38
36. Patent, Copyright and Trade Secret Indemnity
Please delete this section in its entirety and replace with the following:

> Contractor warrants that the Products described herein and the sale or use of such Products, will not infringe or contribute to the infringement of any United States or foreign patent, trademark, copyright or corresponding right, and Contractor agrees to indemnify, hold harmless and protect the Buyer, its officers, agents and employees, from and against all losses, damages, liabilities, claims, costs, demands and suits at law or equity for actual infringement of any patents, trademarks, copyrights or corresponding rights pertaining to the Products subject to this Contract.

Page 39
44. Assignment of Antitrust Actions
Please delete this section in its entirety.

3. Uniform Terms and Conditions, Version 7 (Arizona)

3.4 Facilities Inspection and Materials Testing
Please delete references to subcontractors in this section. Contractor has no authority to allow access to facilities of Contractor's authorized independent dealers or franchisees. Access to those facilities must be obtained directly from those entities.

3.8 Ownership of Intellectual Property
Please delete this section in its entirety.

4.3.3 Tax Indemnification
Please remove reference to "subcontractors" in this section.

6.2.1 Contractor/Vendor Indemnification (Not Public Agency)
Please delete this section in its entirety and replace with the following:

> Contractor agrees to indemnify and hold harmless the State of Arizona, its' departments, agencies, boards and commissions from and against any and all damages, and liabilities, including reasonable attorneys' fees which arise out of injury or damage proximately caused by defective workmanship or materials in products manufactured by Contractor and sold to the State of Arizona pursuant to this Agreement. Contractor shall not be liable in any way for any errors or omissions by Contractor's authorized independent dealers or franchisees who may provide services to the State of Arizona.

6.2.2 Public Agency Language Only.
Please delete this section in its entirety and replace with the following:

> Contractor agrees to indemnify and hold harmless the State of Arizona, its' departments, agencies, boards and commissions from and against any and all damages, and liabilities, including reasonable attorneys' fees which arise out of injury or damage proximately caused by defective workmanship or materials in products manufactured by Contractor and sold to the State of Arizona pursuant to this Agreement. Contractor shall not be

liable in any way for any errors or omissions by Contractor's authorized independent dealers or franchisees who may provide services to the State of Arizona.

6.3. Indemnification-Patent and Copyright
In line 2, please insert "actual" in front of "infringement".

6.5 Third Party Antitrust Violations
Please delete this section in its entirety.

8.5 Right of Offset.
Please delete this section in its entirety.

9. Contract Termination
9.5.3
Please insert the following at the end of this section:

Contractor will compensate for excess replacement cost only for any open order that has not been completed at the time of default.

4. REQUEST FOR PROPOSAL WSCA TIRES, TUBES & SERVICES SOLICITATION # FV7901 State of South Dakota Additional Terms and Conditions

1. ASSIGNMENT OF ANTITRUST CLAIMS
Please delete this section in its entirety.

GENERAL COMMENT MEMO

3.1 **Availability:**

Michelin has 3 major distribution centers that service the West. These are located Houston, TX., Ontario, CA., and Reno, NV.

The purpose of these distribution centers is to supply our Independent Dealer Network in a timely manner with their requirements. Our dealers will normally carry a sufficient inventory of the most common sizes or special needs of the customer and then rely on Michelin to back-fill their needs. Michelin takes great care to insure a high fill-rate of all its' products to adequately supply the markets' needs.

3.4 **Product Guarantee and Adjustments:**

Michelin agrees to the minimum Warranty Requirements in this RFP but would like to point out that the Standard Warranty (enclosed) is for a longer period of time than that being asked for.

3.9 **Administrative Fees:**

Michelin agrees to the fee of ½ of 1% on the Invoice price of tires purchased under this Contract. The fee will not be paid on services. This fee will be on the purchases made by the State of Utah, which is the lead State for the WSCA contract. Michelin will consider other fee's from States that choose to purchase under the WSCA contract. Michelin can provide an Excel spreadsheet on all the tire purchases made under this contract however, it needs to be in a format that has been accepted from many other States. It would be to time consuming to have to re-type this information into another format.

Bulk Tire Disposal Work Sheet for WSCA RFP#FV7901

Assumptions:$1,500

12,000 lbs. **Ave $8.00 per Lb.**	**Ave. WT.** **Per Tire**	**# of tires in** **typical load**	**Ave. Price** **Per Tire**
4,800 lbs Passenger	25	192	$3.13
4,800 lbs Light Truck	35	137	$4.38
2,400 lbs Truck and Other	100	24	$12.50
12,000 Lbs total		353	$4.25

353 tires at $4.25 average = $1,500.25

MICHELIN NORTH AMERICA
Contract, Pricing & Authorized Dealers

Michelin North America Inc.

Invoice Issues:
If you are unable to resolve with dealer location then contact-

Kaye Pittman
864-458-6030
Kaye.pittman@us.michelin.com

Contract:

Michelin Contract 3-1-07 to 2-28-11.pd

Amendment to Extend

Michelin Amendment 3-1-10.pdf

Tire Pricing:
Price Adjustments
Effective 4/1/12

Michelin_WSCA_Net_Price List_April_1_207

Service Pricing:
Price Adjustments
Effective 4/1/12

Michelin_Commercial_Services_Program_a

Passenger_and_Light_Truck_Service_and

Authorized Dealers/Resellers (revised 10/04/11) per contract-Michelin:

Effective 10-01-11

WA Dealer List 10-01-11.xls

Warranty:
BF Goodrich Warranty
Uniroyal Warranty
Michelin Warranty

Miscellaneous links:

Participating Addendum Michelin North America
Michelin Digest

Contract History:

04-04-12	Contract Extension: Contract extension through April 30, 2012 – 2012 Pricing see dealership for available prices except Bridgestone whose price remains the same through April 30, 2012.
01-25-12	Contract Change: Updated Goodyear's Authorized Dealer Listing
11/22/11	Administrative Change: Updated Goodyear dealership address.
10-04-11	Administrative Change: Updated Michelin's Dealer Listing
09/26/11	Contract Update: Utah lead State has extended the contract an additional thirty days through March 29, 2012.
09/22/11	Contract Update: Revised Dealership list for Michelin.
08/30/11	Administrative Change: Update Contract Specialist Information
08/18/11	Contract Update: Updated Authorized Dealerships for Bridgestone.
06/15/11	CONTRACT UPDATE: Updated Authorized Dealerships for Bridgestone.
06/09/11	CONTRACT UPDATE: Updated Authorized Dealerships for Michelin and Goodyear.
02/28/11	CONTRACT EXTENSION: Utah has extended the contract for an additional twelve (12) period through February 29, 2012.
02/04/11	UPDATE: Updated Goodyear's Washington Netted Down Price Book
12/16/10	UPDATE: Updated Goodyear's Authorized Dealer list to add Casey's Independent Automotive Repair.
11/30/10	UPDATE: Updated Goodyear's Authorized Dealer list to add Phelps Tire Co., Inc.
10/15/10	Update Goodyear's price sheet to discontinue part number 738-276-571 P215/60R16 and to add part number 738-571-571 P215/60R16 has the replacement.
09/15/10	To add two new authorized dealer agreements to Goodyear, Mac's Tire of Omak and Richey's Tire Factory of Vancouver.
8/25/10	To add updated Washington State Tire Pricing and Store Locations for Goodyear
5/27/10	To add corrected Washington State Tire Pricing Sheet for Michelin North American
5/14/10	To add corrected Tire Pricing Sheet for Goodyear Tire & Rubber Co.
4/28/10	To add corrected Price Sheet for Michelin tires only.
4/13/10	Bridgestone: Updated authorized dealers to merge GCR with TDS of Spokane, updated Federal ID #
3/19/10	To add new dealer with Bridgestone Firestone North American Tire, LLC. Updated Goodyear Service Pricing effective 3/1/2010
3/1/10	Contract Extension: Contract has been extended for 12 months, 3/1/10 to 2/28/11, with Bridgestone America's Tire Operation, Michelin North America and Goodyear Tire & Rubber. Tire pricing and product for all three vendors has been revised. Contracts Specialist re-assignment from Kathie Collins to Tim Shay, effective 3/1/10. Tim can be reached at 360-902-7431 or Tshay@ga.wa.gov.
8/21/09	Goodyear: Dapper Tire in Portland, Oregon added as an authorized dealer.
8/4/09	Bridgestone: Pat Rimmer Les Schwab Tire in Burlington added as authorized dealer.
6/21/09	1) Goodyear: Big O Tire in Auburn removed as dealer. 2) Goodyear: 5 new tires added, see Tire Pricing dated 6/12/09
4/25/09	1) Bridgestone: The P235/55R17 Firehawk GT Pursuit tire has been reduced to $91.00 through 8/31/09, a saving of $2.00 per tire. 2) Goodyear: Revised Tire Pricing for Washington dated 3/1/09
3/25/09	Administrative Change: Add new dealer locations 1) Goodyear: Preedys Tire & Auto in Spokane 2) Michelin: Dicks Tire Factory (Wolfe) in Wenatchee
3/1/09	Contract Extension, amendment #2: Contract with Bridgestone Firestone, Michelin North America and Goodyear Tire & Rubber has been extended for 12 months, 3/1/09 to 2/28/10. • Tire Pricing for all three vendors has been revised • Service Pricing for Goodyear Tire & Rubber has been revised • Authorized Dealers for all three vendors has been updated • Les Schwab is not an authorized dealer, at this time, for state contract
10/22/08	1) Michelin: New Pricing see "Michelin BFG Uniroyal Tire Prices Effective 9-11-08: 2) Goodyear: Updated "Goodyear Resellers" - Deleted "Goodyear Tire Service" located in Olympia as they are out of business. Hyperlinks re-established, embedded reseller documents
8/14/08	Updated "Goodyear Resellers" to reflect the addition of Sunnyside Tire located in Sunnyside.
7/31/08	Updated "Goodyear Resellers" to reflect the removal of the Tire Factory in Bellingham as they are no longer in business.
5/19/08	1) Goodyear: Revised pricing for "Service Pricing M2111 – Effective date May 19, 2008" and removed "2006 Federal Open Market" price reference. 2) Michelin: Added Costco/Issaquah as an authorized dealer
4/2/08	Updated current contract information to reflect Office of State Procurement's Contracts Specialist information.
2/29/08	Contract Extension, amendment #1: To extend WSCA contract #00108 for Tires, Tubes and Services for Michelin North America Inc., Bridgestone/Firestone Inc. and The Goodyear Tire & Rubber Company for 12 months, effective February 29, 2008.The contract period will cover February 29, 2008 through March 1, 2009. Also, update 04-01-07 price list file for all manufacturers. Adding the following sub-categories for Michelin North America: Earthmover/OTR/Industrial Tires at 28% Discount

	Industrial/Earthmover Tubes at 20% Discount Agricultural Tires at 33% Discount Agricultural/Industrial Tires at 25% Discount Agricultural Tubes at 30% Discount. Update Office of State Procurement Alternate Contact Person.
2/2/08	The State of Washington contract #14900 Tires Tubes and Services is assigned a new state contract number of #00108 Tires Tubes and Services.

WSCA CONTRACT - MA211
TIRES AND TUBES
MICHELIN NORTH AMERICA, INC.

EFFECTIVE DATES: APRIL 1, 2012 - MARCH 31, 2013

PASSENGER
LIGHT TRUCK
TRUCK
OFF-THE-ROAD/EARTHMOVER
INDUSTRIAL
AGRICULTURE/FARM

Michelin
Commercial Services
Program and Price List

February 1, 2011

MICHELIN
A better way forward

Michelin Commercial Services Program – Truck Tires

Eligibility

This program is only available for Delivery Receipt (DR) transactions for Michelin North American Fleet Accounts (NAFA), and authorized Public Utility and Government accounts through Authorized Michelin Truck Tire Dealers.

Dealer Credit Price and Rate

Prices are either determined by Michelin (listed) or the Authorized Michelin Dealer ("PQL" – Price Quoted Locally)

Michelin Authorized Truck Tire Dealers will be credited for services on this price list in Sections A through E, and included on the DR, based on the following schedule:

a. Service Code S0230 (NON-MICHELIN BRAND NEW TIRE)	90%
Service Code S0643 (NON-MICHELIN BRAND RETREAD)	90%
b. Emergency Road Services S1043 (Hourly Service 7.30AM – 5.00PM (1 HR Min)) S1044 (Hourly Service 5.00PM – 7.30AM (2 HR Min))	95%
c. G7874 MRT Retread	100%
M2381 FET/Competitive Tire	100%
d. All other Service, Casing, and Repair Codes	98%

Purchase Authorization

All Delivery Receipts require Customer approval. The purchase order number must be provided on the Delivery Receipt and apply to all items claimed by the Authorized Michelin Dealer.

SECTION A - Emergency Road Service (ERS) Provided at Roadside Site			
Service Code	Invoice Description	*NAFA Price* Michelin - Listed Dealer - PQL	Authorized Michelin Dealer Credit Price / Rate
S0230	NON-MICHELIN BRAND NEW TIRE	PQL	90%
S0643	NON-MICHELIN BRAND RETREAD	PQL	90%
M2381	FET/COMPETITIVE TIRE	PQL	100%
S1043	ERS HOURS 7:30AM - 5:00PM	$ 91.00	95%
S1044	ERS HOURS 5:00PM - 7:30AM	$ 111.00	95%
S0513	SERVICE VEHICLE TOLLS	PQL	98%

- Use of Emergency Road Service (ERS) codes requires the dispatch of a technician and service vehicle to the roadside site of the Fleet Customer's vehicle
- Hours charged are "portal to portal" – subject to minimums indicated for the full hour service code:
  - S1043 Business day – 1 hour minimum – After one-hour minimum bill in 15 minute increments at $22.75
  - S1044 After-hours, weekends, holidays – 2 hour minimum – After two-hour minimum bill in 15 minute increments at $27.75
  - Service Hours are to be calculated from the time of departure to the time of return (technician's home, company shop, etc.) or departure for another Customer site, whichever comes first
- All emergency road service calls include at NO CHARGE, except as specifically listed in Sections A & B, the following:
  - Mount/Dismount Charges
  - Install/Remove Wheel Assembly Charges
  - Flat Repair Labor and Parts (including patch and cement)
  - Miscellaneous Labor Charges
  - Inside dual charges
- Codes in Sections C, D, and E are not permitted for roadside service (except S0643 and G7874)

SECTION B - Service Provided at any Site (ERS, Dealer, or Fleet Customer)		
Service Code	Invoice Description	*NAFA Price* Michelin - Listed Dealer - PQL
S1047	SERVICE HOURS (MECHANICAL)	PQL
S0197	MISC. WHEEL / VEHICLE PART	PQL
S0631	VALVE STEM W/CAP	$ 6.75
S0641	SCRAP DISPOSAL (LABOR)	PQL
S0806	WHEEL REFURB. POWDER-COAT	PQL
S0802	NEW WHEEL OR RIM	PQL
S0840	USED WHEEL OR RIM	PQL
S0842	MUD FLAP	PQL
S1000	SCRAP DISPOSAL (X ONE)	$ 13.00
S0514	TOWING SERVICE	PQL
G7874	MRT RETREAD	PQL
G8072	CASING(S) SOLD TO FLEET	PQL
G8140	CASING(S) SOLD TO DEALER	PQL

SECTION C - Service Provided at Fleet Customer Site		
Service Code	Invoice Description	*NAFA Price* Michelin - Listed Dealer - PQL
S1045	SERVICE HOURS 7:30AM - 5:00PM	PQL
S1046	SERVICE HOURS 5:00PM - 7:30AM	PQL

SECTION D - Service Provided at Dealer or Fleet Customer Sites		
Service Code	Invoice Description	*NAFA Price* Michelin - Listed Dealer - PQL
S0633	DISMOUNT FROM WHEEL	$ 10.00
S0634	MOUNT ON WHEEL	$ 10.00
S0636	DISMOUNT & MOUNT ON WHEEL	$ 20.00
S1125	TIRE CHANGE-ON VEHICLE	$36.00
S1126	TIRE CHANGE- ON VEHICLE X-ONE	$55.00
S0637	FLAT REPAIR ON VEHICLE	$ 44.50
S0638	FLAT REPAIR ON WHEEL/RIM	$ 28.50
S0643	NON-MRT RETREAD	PQL
S0644	NON-MRT SECTION REPAIR	PQL
S0645	NON-MRT SPOT REPAIR	PQL
S0646	NON-MRT NAIL HOLE REPAIR	PQL
S0649	NON-MRT SECTION W/RETREAD	PQL
S0650	NON-MRT SPOT W/RETREAD	PQL
S0651	NON-MRT NAIL HOLE W/RETREAD	PQL
S0778	DISMT & MOUNT ON WHEEL (X ONE)	$ 35.00
S0780	DISMOUNT FROM WHEEL (X ONE)	$ 17.50
S0781	MOUNT ON WHEEL (X ONE)	$ 17.50
S1083	X-ONE FLAT REPAIR ON WHEEL/RIM	$ 39.00
S1084	X-ONE FLAT REPAIR ON VEHICLE	$ 59.00
S0801	TIRE / WHEEL MATCHED-MOUNTING	$ 4.50
S0807	VALVE CAP (FLOW THROUGH)	PQL
S0808	VALVE CAP (METAL)	PQL
S0811	VEHICLE INSPECTION	PQL
S0813	REMOVE & INSTALL WHEEL ASSEMBLY	$ 16.00
S1127	REMOVE & INSTALL WHEEL ASSEMBLY (X-One)	$20.00
S0814	REMOVE WHEEL ASSEMBLY	$ 8.00
S0815	INSTALL WHEEL ASSEMBLY	$ 8.00
S0838	VALVE STEM (ALUMINUM W/CAP)	PQL
S0839	VALVE STEM EXTENSION	PQL
S0800	WHEEL REFURB.	PQL
S0639	BALANCING -INCLUDING WEIGHTS	$ 29.00
S0752	VEHICLE ALIGNMENT CHECK	PQL
S0777	ALIGNMENT PART	PQL
S0809	TIRE BRANDING	PQL
S0835	VEHICLE ALIGNMENT	PQL
S0153	MISCELLANEOUS TIRE SERVICES	PQL
S0779	INSIDE DUAL ASSEMBLY	$ 3.00

Michelin Retread Technologies Products

The Michelin Retread Technologies (MRT) Galaxy Program provides Delivery Receipt (DR)-based invoicing for services provided to Michelin North American Fleet Account (NAFA) Customers. Please refer to the current Michelin Retread Technologies Suggested Fleet Price List for details on how to use this program.

Please note that when the "Service Code" is used on the DR the Dealer Price (PQL) applies; when the "Related MSPN" is used the Suggested Fleet Price process applies.

SECTION E – GALAXY PROGRAM		
Service Code	Invoice Description	Priced by Dealer - PQL
	MRT Retread / Casing	
G7874	MRT RETREAD	PQL
G8140	CASING(S) - SOLD TO DEALER	PQL
G8072	CASING(S) - SOLD TO FLEET	PQL

SECTION E – GALAXY PROGRAM *(continued)*			
Invoice Description	**Service Code**	**Priced by Dealer**	
Radial Tire Repairs During MRT Retread Process			
NAIL HOLE REPAIR/MRT PROCESS	R0800	PQL	
SPOT REPAIR/MRT PROCESS	R0811	PQL	
BEAD REPAIR/MRT PROCESS	R0812	PQL	
NAIL HOLE REPAIR CT-20/MRT PROCESS	R0820	PQL	
SECTION REPAIR CT-22/MRT PROCESS	R0822	PQL	
SECTION REPAIR CT-24/MRT PROCESS	R0824	PQL	
SECTION REPAIR CT-26/MRT PROCESS	R0826	PQL	
SECTION REPAIR CT-33/MRT PROCESS	R0833	PQL	
SECTION REPAIR CT-35/MRT PROCESS	R0835	PQL	
SECTION REPAIR CT-37/MRT PROCESS	R0837	PQL	
SECTION REPAIR CT-40/MRT PROCESS	R0840	PQL	
SECTION REPAIR CT-42/MRT PROCESS	R0842	PQL	
SECTION REPAIR CT-44/MRT PROCESS	R0844	PQL	
Radial Tire Repairs			
NON-REINFORCED REPAIR/RADIAL	R0400	PQL	
SPOT REPAIR/RADIAL	R0411	PQL	
BEAD REPAIR/RADIAL	R0412	PQL	
REINFORCED REPAIR CT-20	R0420	PQL	
SECTION REPAIR CT-22	R0422	PQL	
SECTION REPAIR CT-24	R0424	PQL	
SECTION REPAIR CT-26	R0426	PQL	
SECTION REPAIR CT-33	R0433	PQL	
SECTION REPAIR CT-35	R0435	PQL	
SECTION REPAIR CT-37	R0437	PQL	
SECTION REPAIR CT-40	R0440	PQL	
SECTION REPAIR CT-42	R0442	PQL	
SECTION REPAIR CT-44	R0444	PQL	
Bias Tire Repairs			
NON-REINFORCED REPAIR/BIAS	R0600	PQL	
REINFORCED REPAIR/BIAS	R0602	PQL	
SECTION REPAIR 603 BP-3	R0603	PQL	
SECTION REPAIR 604 BP-4	R0604	PQL	
SECTION REPAIR 605 BP-5	R0605	PQL	
SECTION REPAIR 606 BP-6	R0606	PQL	
SECTION REPAIR 607 BP-7	R0607	PQL	
SECTION REPAIR 608 BP-8	R0608	PQL	
SECTION REPAIR 609 BP-9	R0609	PQL	
SECTION REPAIR 610 BP-10	R0610	PQL	
SPOT REPAIR/BIAS	R0611	PQL	
BEAD REPAIR/BIAS	R0612	PQL	

Section F – Off-The-Road, Earthmover, and Industrial Tire Service Calls		
Service Code	Description	Price
S0661	OTR/EM/IND HOURLY SERVICE	PQL
S0660	MILEAGE	PQL
Off-The-Road, Earthmover, and Industrial Tire Service Calls		
S0657	OTR/EM/IND MOUNT AND DISMOUNT	PQL
S0686	OTR/EM INSTALL VALVE	PQL
S0687	OTR/EM INSTALL O RING	PQL
S0688	OTR/EM INSTALL LIQUID FILL	PQL
S0689	OTR/EM INSTALL NITROGEN/LABOR	PQL
S0691	OTR/EM RIM REPAIR LABOR	PQL
S0690	OTR/EM INSTALL RIM	PQL
S0694	OTR/EM SCRAP TIRE DISPOSAL	PQL
S0673	OTR/EM FLAT REPAIR LABOR	PQL
S0674	OTR/EM MISC LABOR	PQL
Off-The-Road, Earthmover, and Industrial Tire Service Calls		
S0678	OTR/EM/IND VALVE	PQL
S0679	OTR/EM/IND O RING	PQL
S0680	OTR/EM/IND LIQUID FILL	PQL
S0681	OTR/EM/IND INST NITROGEN / PART	PQL
S0683	OTR/EM/IND RIM PART	PQL
S0684	OTR/EM/IND NEW RIM	PQL
S0693	OTR/EM/IND USED RIM	PQL
S0675	OTR/EM/IND FLAT REPAIR PART	PQL
S0677	OTR/EM/IND MISC PART	PQL

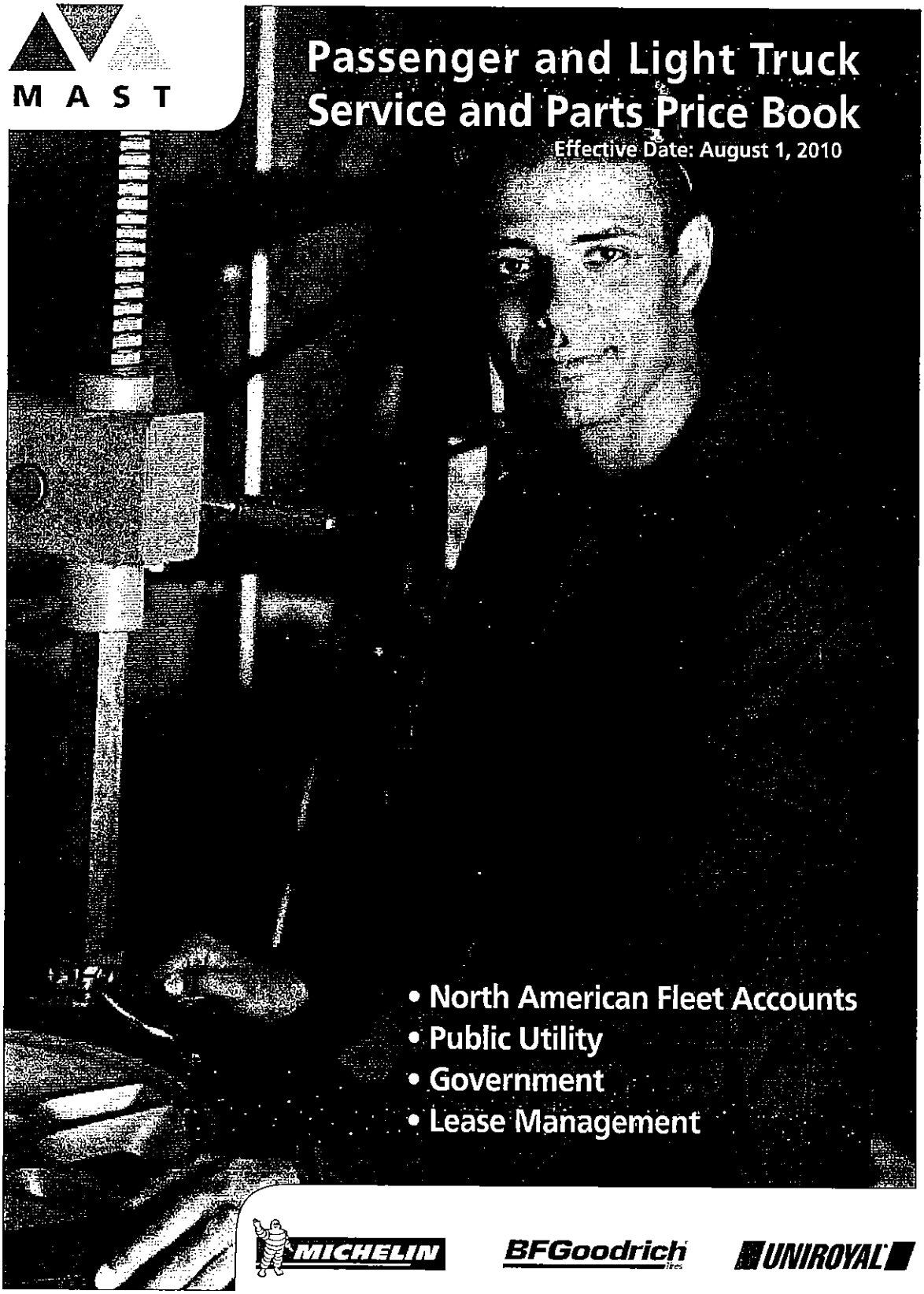
Section G – Agricultural – Tire / Vehicle Services		
Service Code	Description	Price
S0823	AG MOUNT AND DISMOUNT	PQL
S0826	AG TIRE DLR ASSESSED SCRAP DISPOSAL FEE	PQL
S0833	AG FLAT REPAIR	PQL
S0827	AG LIQUID FILL	PQL
S0834	AG SECTION REPAIR	PQL
S0831	AG MISCELLANEOUS LABOR	PQL
Agricultural – Service Calls		
S0824	AG MILEAGE – PER MILE	PQL
S0825	AG SERVICE TRUCK HOURLY	PQL
Agricultural – Tire / Vehicle Parts		
S0832	AG MISCELLANEOUS TIRE/VEHICLE PART	PQL
S0830	AG VALVE	PQL
S0829	AG O RING	PQL
S0828	AG LIQUID FILL	PQL
Agricultural – Limited Warranty		
S0148	AG WARRANTY TREAD WEAR CHARGE	PQL

PLEASE REMEMBER THAT MNA RESERVES THE RIGHT TO DISCONTINUE, MODIFY, AND/OR SUPPLEMENT ALL OF THE POLICIES, TERMS, PRICES, CREDITS, DISCOUNTS AND/OR COMMISSIONS OF THE MICHELIN COMMERCIAL SERVICES PROGRAM EFFECTIVE FEBRUARY 1, 2011 EXPLAINED ABOVE AT ANY TIME WITHOUT PRIOR NOTICE.

MAST

Passenger and Light Truck Service and Parts Price Book

Effective Date: August 1, 2010



- North American Fleet Accounts
- Public Utility
- Government
- Lease Management

MICHELIN BFGoodrich UNIROYAL

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Michelin North America, Inc.
Passenger and Light Truck Service and Parts Price Book
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The prices shown in this price list are applicable to all North America Fleet Accounts, Public Utilities, Government Agencies and Lease Management Accounts. No deviations will be accepted without the North America Fleet Account, Public Utility, Government Agency or Lease Management approval.

The certified reference of the current Passenger and Light Truck Service and Parts Price Book is posted to the Michelin B2B Portal with all associated updates. BIB NET Online will reflect all current product/service information. Please reference www.michelinb2b.com for current information.

GENERAL INSTRUCTIONS

BILLING INSTRUCTIONS:

To ensure proper invoice/credit is passed on a timely basis, please adhere to the following instructions:

1. **Customer Requirements**

   Refer to the **North American Fleet Account Directory** (Certified/Supported reference is Michelin B2B Portal Fleet Account Directory and BIB NET™ On-Line) for specific instructions or limitations for each **North American Fleet Account** customer. Be sure customer has correct authorization for service required, e.g. vehicle log number, vehicle number, purchase order number, physical copy of purchase order, Fleet Member Card number or coupon. When additional service or substitutions are necessary or requested by driver, **PRIOR** approval must be obtained from the **North American Fleet Account.** Consult the **North American Fleet Account Directory** (Certified/Supported reference is Michelin B2B Portal Directory/Daily Update and BIB NET On-Line) listing for individual customer's specific instructions in obtaining such approval. If no instructions are given, the North American Fleet Account's prior approval is necessary. You MUST show on the Delivery Receipt the date, name and title of the individual giving approval. Drivers do not have the authority for final approval. Be sure the service work requested is not covered by the vehicle manufacturer's warranty.

2. **Procedure**

   Many services have been combined including parts and labor for a single amount. Only the combined NIMSPN is provided. If the service performed requires both parts and labor, and the labor is not included in the purchase of the part (or the part is not included in the cost of the labor), both Non-Inventory Michelin Sales Product Number (NIMSPN) catalog numbers must be shown (part and labor)., e.g., Repair Parts - S0544, Labor - S0545.

   For parts and/or labor prices that are listed as LCP (Local Competitive Pricing) in this "Passenger and Light Truck Service and Parts Price Book", you must price these items consistent with current industry prices.

3. **Delivery Receipt**

   Service Provider must submit Delivery Receipt via BIB NET within thirty (30) days of transaction date. Carefully record on your Delivery Receipt the minimum description, Michelin Sales Product Number (MSPN) and/or Non-Inventory MSPN (NIMSPN), quantity, P.O. #, signature by customer, vehicle log number or fleet specific requirements (if applicable).

   Service Provider is responsible for retaining this documentation for a three (3) year time period from date of invoice/credit. If requested, a copy of the "proof of delivery," e.g., Delivery Receipt, must be provided to Michelin North America, Inc. or the customer within ten (10) days. In the event of a customer invoice dispute or discrepancy, failure of the Sales and Service Provider to produce the transaction document may result in a reversal of the credit to the Sales and Service Provider.

4. **Correction Procedure**

   All National Account transactions billed incorrectly for overages, shortages, wrong product codes and incorrect quantities will not be corrected without approval from the National Account. Dealers must contact the National Account to resolve the dispute. **The National Account will contact Michelin to authorize the correction via phone or email.**

   If items were left off the original Delivery Receipt (DR), you will need to create a new DR, obtain a new Purchase Order number and signature from the National Accounts for processing via Bibnet. If the National Account initiates all DRs in eFleet, the missing products and/or services must be submitted on a new eFleet order.

   Michelin will reverse any unauthorized service work (not covered by the National Account purchase offer) that is disputed by the National Account. **It will be the responsibility of the servicing dealer to resolve this dispute with the National Account.**

GENERAL INSTRUCTIONS

MICHELINB2B.COM
BIB NET INSTRUCTIONS

SALES AND SERVICE PROVIDER'S RESPONSIBILITIES:

1. Complete Delivery Receipt form. Refer to the **North America Fleet Account (NAFA)** Directory for specific instructions or limitations for each NAFA Customer. The current Fleet Account Directory is posted to the Michelin B2B Portal. BIB NET OnLine will reflect all current account/product/ service information also. The Delivery Receipt form must be signed by the individual receiving the tires and/or services..
2. Provide a copy of the Delivery Receipt to the customer, and maintain a file of signed Delivery Receipts for future validation purposes for a period of three (3) years.
3. Ensure that Delivery Receipt is submitted via "BIB NET" in a timely manner to avoid delays in processing (within six days of the transaction). DO NOT MAIL IN DELIVERY RECEIPTS.
4. Provide Michelin access to Delivery Receipts upon request within 10 working days.
5. Transactions must be submitted within thirty (30) days of transaction date.

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FOR LEASE MANAGEMENT CUSTOMERS ONLY

LEASE MANAGEMENT SERVICE AND PARTS LIMITED WARRANTY

ABOUT THIS WARRANTY

This Lease Management Service Parts Limited Warranty ("Limited Warranty") is made by participating, authorized, and independent Dealer Repair Facilities of Michelin North America, Inc. ("MNA") including, without limitation, MNA Associate Dealers ("Repair Facility" or "Repair Facilities") who are so named on the original repair invoice and who performed the warranted service and/or repairs on your fleet vehicle. For purposes of this Limited Warranty, Repair Facilities shall not include any retailer not authorized to sell products manufactured by MNA.

This Limited Warranty is secondary to any separate guarantee or warranty that may be provided to you by the Repair Facility supplying parts or services that may be covered hereunder.

As the original purchaser of eligible services and parts for passenger cars, light truck and van vehicles with a load capacity of one ton or less covered by this Limited Warranty, you are encouraged to read this Limited Warranty carefully to determine exactly what is covered by this Limited Warranty.

THIS LIMITED WARRANTY IS NOT TRANSFERABLE. It is extended solely to you, the original fleet vehicle purchaser, and not to anyone who may purchase your vehicle from you during the term of this Limited Warranty. This Limited Warranty may be honored by any Repair Facilities located in the United States. Sonsio, Inc, (also referred to as "Warranty Administrator") serves as the administrator of this Limited Warranty. This Limited Warranty is not a warranty of Sonsio, Inc., its affiliates, subsidiaries or any of its or their employees or member companies.

WHAT IS COVERED BY THIS LIMITED WARRANTY:

This Limited Warranty covers the following repairs and services only:

LIMITED WARRANTY ON	PARTS	LABOR
Disc Brake Overhaul Service includes: 2 Remanufactured Calipers (includes hardware) Disc Brake Pads (excludes ceramic pads) Resurface Rotors Bleed And Flush Hydraulic System Inspect Master Cylinder, Brake Lines Road Test/Adjust Rear Brakes	Lifetime - as long as the original fleet purchaser owns the vehicle	12 Months/12,000 Miles
Drum Brake Overhaul Service includes: Brake Lining Rear Wheels 2 New Wheel Cylinders New Return and Hold Down Springs Resurface Two Drums Bleed, Flush, Refill and Check Hydraulic System Road Test/Adjust Brakes	Lifetime - as long as the original fleet purchaser owns the vehicle	12 Months/12,000 Miles
Basic Brake Service limited to: Brake Shoes, Disc Pads and Resurface Rotors	12 Months/12,000 Miles	12 Months/12,000 Miles

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FOR LEASE MANAGEMENT CUSTOMERS ONLY

LIMITED WARRANTY ON	PARTS	LABOR
Steering and Suspension: Steering linkage and front suspension components	Lifetime - as long as the original fleet purchaser owns the vehicle	12 Months/12,000 Miles
Performance Gas-Charged Shock	Lifetime - as long as the original fleet purchaser owns the vehicle	Lifetime
Performance Gas-Charged MacPherson Strut or Cartridge	Lifetime - as long as the original fleet purchaser owns the vehicle	Lifetime

Except as otherwise provided herein, certain covered parts and services performed at Repair Facilities are warranted for 12 months or 12,000 miles of use, whichever occurs first, measured from the date of the first repair and the odometer reading shown on the original repair invoice.

This Limited Warranty is conditioned upon normal, on-road use of the vehicle and is voided if the vehicle is used to exceed standard vehicle operation. This Limited Warranty does not apply to vehicles used for commercial cartage, racing or off-road purposes or to damage caused by abuse or accident.

WARRANTY REPAIR COSTS SHALL IN NO CASE EXCEED THE COSTS OF THE ORIGINAL REPAIR OR SERVICE. For re-repairs to be performed by a Repair Facility within the Limited Warranty period, such Repair Facility has the option in its sole discretion to perform remedial service work at no charge to you, replace the warranted part(s) without charge to you, or refund the entire charge for the warranted repairs, less any previous refunds.

YOU WILL BE RESPONSIBLE FOR THE PAYMENT OF ALL COSTS ASSOCIATED WITH PARTS OR SERVICES NOT COVERED BY THIS LIMITED WARRANTY. You must pay for all non-warranted parts and services ordered or performed at the same time as warranted services are ordered. This Limited Warranty shall be null and void if your repaired vehicle has been damaged by abnormal use, misuse, neglect, accident, alteration or has been "tampered with" in any way by any person other than the Repair Facility or its employees.

NO VERBAL OR WRITTEN INFORMATION OR ADVICE GIVEN BY ANY REPAIR FACILITY, ITS AGENTS, DEALERS, DISTRIBUTORS OR EMPLOYEES SHALL CREATE A WARRANTY OR IN ANY WAY ALTER THE SCOPE OF THIS LIMITED WARRANTY. The Repair Facility's employees and/or agents do not have authority to make or imply any representation, promise or agreement, which in any way varies from the terms of this Limited Warranty.

LIMITATION OF LIABILITY:

IN NO EVENT SHALL MNA BE LIABLE FOR OR INDEMNIFY ANY PERSON FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL OR OTHER INDIRECT DAMAGES, OR ANY DAMAGES IN EXCESS OF THE PRICE YOU PAID FOR THE PARTS OR SERVICES RENDERED HEREUNDER, WHETHER SUCH DAMAGES ARISE IN CONTRACT, WARRANTY, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, AND WHETHER OR NOT MNA HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. NOR SHALL MNA BE LIABLE FOR ANY REPRESENTATIONS, WARRANTIES OR CONDITIONS MADE BY ITS AGENTS, DEALERS, DISTRIBUTORS OR EMPLOYEES EXCEPT AS EXPRESSED SOLELY IN THIS LIMITED WARRANTY.

FOR LEASE MANAGEMENT CUSTOMERS ONLY

Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you. This Limited Warranty gives you specific rights, and you may also have other rights which may vary from state to state.

EXCLUSIONS - WHAT IS NOT COVERED BY THIS LIMITED WARRANTY:

You will be responsible for the payment of all costs associated with parts or services not covered by this Limited Warranty. You are also responsible for all vehicle maintenance and inspections necessary to maintain your vehicle in proper operating condition.

This warranty does not cover repair(s) or replacement parts or services except as listed above in the section entitled, **"What is Covered by This Warranty,"** even though Repair Facilities may offer other parts or services.

A. External Causes: **Specifically excluded are abuse, misuse, neglect or damage by external causes; or, repairs, alterations or modifications undertaken other than by an authorized Repair Facility.**

B. Brake Systems: Additional parts and or services may be required to restore your brakes to proper working order and, unless specifically included under "What Is Covered by This Limited Warranty," are not covered. Damage due to incidental or consequential damage is not covered under this Limited Warranty.

C. Tires: Tires and tire-related services including, but not limited to inspection, repair, adjustment, and fitment are specifically excluded. Tires are separately warranted in accordance with the terms and conditions of the applicable tire manufacturer's printed limited warranty.

WHAT YOU MUST DO TO OBTAIN WARRANTY SERVICE:

You must provide to the Repair Facility a copy of the invoice from the Original Repair Facility that performed the warranted repairs. If the original invoice is not available, the Lease Management Company must provide an electronic screen shot of service history or other agreed upon documentation ("Original Repair Documentation") to the Repair Facility and/or Warranty Administrator.

If you are within 25 miles of the Original Repair Facility, you must return to that facility for re-repair work under the Limited Warranty.

If you are more than 25 miles away from the Original Repair Facility, then you must call the Warranty Administrator prior to any warranty repair work being performed, at 1-800-317-3867, from 8:00 AM to 8:00 PM Monday through Friday (Mountain Time) and Saturday from 8:00 AM to 5:30 PM (Mountain Time), excluding federal holidays. **You must obtain authorization for the re-repair work from the Warranty Administrator prior to the work being performed and a claim authorization number.** Without prior authorization and a claim authorization number your Limited Warranty claim will be denied.

FOR LEASE MANAGEMENT CUSTOMERS ONLY

LIMITED WARRANTY ADMINISTRATION PROCEDURES

The Repair Facility shall follow these Procedures in the event that Limited Warranty holder seeks performance by the Repair Facility under the terms of the Lease Management Service and Parts Limited Warranty ("Limited Warranty").

1. The Repair Facility shall require that the customer deliver to the Repair Facility a copy of the invoice from the Original Repair Facility that performed the warranted repairs. If the original invoice is not available, the Lease Management Company must provide an electronic screen shot of service history or other agreed upon documentation ("Original Repair Documentation") for Repair Facility and/or Warranty Administrator.

2. The Repair Facility shall confirm that:

   a) The vehicle presented for repair covered by the Limited Warranty is the vehicle on which the warranted work in question was performed;

   b) Less than twelve months have elapsed from the date of the original repair invoice or Original Repair Documentation;

   c) Less than 12,000 miles have been registered on the odometer of the vehicle to be repaired from the mileage shown on the original repair invoice or Original Repair Documentation; and

   d) The Original Repair Facility that performed the warranted repair is located 25 miles or more from the customer's breakdown location. In such instances, the Warranty Administrator shall issue reimbursement of any warrantable claims to the Repair Facility by check or credit card.

   The Repair Facility may seek assistance from the Warranty Administrator with obtaining the original repair invoice or Original Repair Documentation.

3. If any of the conditions specified in Subparagraphs "2.a." through "2.c." above are not met, the Repair Facility shall advise customer of the reason(s) why the customer is not eligible for an approved Limited Warranty adjustment. If Subparagraph 2.d. is the only condition not met, the Repair Facility shall direct the customer to present the warranty claim to the Original Repair Facility for evaluation.

4. If all of the conditions of Paragraph 2 are met, the Repair Facility shall diagnose the automotive problem and confirm that the original repair has proven ineffective as a result of improper or incomplete labor and/or part(s) failure.

5. The Repair Facility shall estimate the cost of the parts and labor necessary to repair the automobile.

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FOR LEASE MANAGEMENT CUSTOMERS ONLY

6. The Repair Facility shall call Sonsio ("Warranty Administrator") at **1-800-317-3867** ***PRIOR*** to beginning the re-repair work. The Repair Facility shall discuss the situation in sufficient detail so as to give the Warranty Administrator the necessary information to make a decision on the merits of the claim. The Warranty Administrator shall determine the scope of work to be performed by the Repair Facility, approve the amount of costs, and issue authorization number.

7. The Repair Facility shall write on the new repair invoice: **"No Charge—Lease Management Service and Parts Limited Warranty Adjustment".** The Repair Facility shall not charge the customer for the cost of Limited Warranty re-repair work. The Repair Facility shall write the authorization number issued by the Warranty Administrator in the upper right hand corner of the repair invoice. The Repair Facility and the customer must both sign the new repair invoice.

8. The Repair Facility shall issue a separate invoice to the customer for any repair work done that is not related to the original warranted repair. The customer will be charged in accordance with the Repair Facility's normal business practices for this unrelated work.

10. The Repair Facility shall mail or fax all invoices to the Warranty Administrator at the following address:
    Repair Warranty Center
    Attn: TCAR Lease Management Service and Parts Limited Warranty
    P. O. Box 17659
    Golden, CO 80402-6027
    Fax: 303-421-3460

11. Upon receipt and approval of the required documentation, the Repair Facility will be reimbursed by the Warranty Administrator for the authorized amount.

12. Failure by the Repair Facility to submit the required documentation within 60 days will void the claim. No reimbursement will be issued by the Warranty Administrator for claims that exceed this time limit.

13. The Repair Facility shall refer the customer directly to the Warranty Administrator (by providing the customer with the toll free number: **1-800-317-3867**) in the event of a disagreement with a customer regarding the merits of a warranty claim. The Repair Facility shall implement, in good faith, any course of action recommended by the Warranty Administrator in an attempt to resolve the disagreement.

LEASE MANAGEMENT FLEET PROCESS GUIDE

When a Fleet/Company Car driver selects your location he/she has chosen you because, out of many competitors, they believe you will best serve his/her needs. Meet and exceed expectations by handling this transaction in a knowledgeable, professional and timely manner.

1 IDENTIFY THE DRIVER *Know who we're dealing with*

- *Ask the questions:*
  "Is this your personal or company vehicle?"
  "Will we be billing tires and services through Michelin's National Account Program?"
  "May I have your fleet credentials, driver's guide, books or cards?"
  "Is there a phone number where I can reach you quickly today?"

2 INITIAL SERVICE REQUESTS *"What's the vehicle here for today?"*

- Establish authorization - ***who*** authorizes this service and determines the limits in either $ or items. ***Don't call if you don't need to!***

3 INSPECTIONS OF THE VEHICLE

- Verify, with the driver, what work is to be done (either relating to problems or based on driver request).
- ***Physically verify*** that the vehicle matches the credentials, or driver's materials, as well as information that may be stored in a point-of-sale computer system from a previous visit, address, vehicle number, VIN number, and tag number.

4 IDENTIFY & RECORD THE FLEET REQUIREMENTS

Check and record the required information:

- Coupon Numbers, Credit Card Numbers or Special Order Numbers
- The Last 8 Digits of the VIN number - *FROM THE VEHICLE*
- Year, Make, Model and Mileage as of Today
- Vehicle Unit Number (as assigned by the Fleet)
- License Plate Number and State of Registration
- Driver's Full Name
- Driver's Company Name - **Be specific, don't abbreviate**
- Name of Fleet Company managing the vehicle's maintenance

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5 PREPARE THE RECOMMENDATIONS AND ESTIMATE

Follow a systematic order that is meaningful to fleet customers. The fleet industry norm for discussing services are the three Cs.
Describe the ***Complaint*** - Describe the ***Cause*** - Describe the ***Correction***
Then do the following:

- First list and estimate the services related to addressing the driver's primary reason for bringing the vehicle in.
- List any related service recommendations.
- List other recommendations based on other items noticed or possible maintenance inquiries or suggestions.
- Have your professional justification ready to support your recommendations, i.e., Tread depths, Rotor/Drum micrometer readings and mfg. specs, wear assessments based on repair industry standard (***MAP***).
- Have all product codes and prices ready to ensure that your billing will agree with the purchase order you are seeking.

6 OBTAIN THE ADDITIONAL AUTHORIZATION NEEDED TO PERFORM THE SERVICESt

- ***Don't call the Lease Management Service Advisor if you don't need to!*** (See Step 2) There may be limits on the driver's credentials that allow you to move ahead without a call.
- Keep in mind you will be talking to another vehicle professional like yourself.
- After you have made your recommendations, ask if other services are needed.
- Be sure to note the following on your tickets:
  1. Name of the authorizing person
  2. Time/Date of Call
  3. Purchase Order Authorization Number
  4. Total Dollars for Services Agreed Upon*

  *Be ***sure*** to verify that your invoice matches the amount recorded by the customer for the P.O.

7 DO THE WORK

- Do ***only*** what was agreed upon through the authorization call!
- ***Call Back the Service Advisor*** to advise of any additional work required.

8 REVIEW THE WORK ORDER WITH THE DRIVER

- *REMEMBER!* The driver chose your location and his/her satisfaction will be based on your professional handling of this fleet transaction.

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8 STEPS FOR A GOOD AUTHORIZATION EXPERIENCE

1 PREPARE BEFORE YOU CALL

Have all the necessary information ready before you pick up the phone to call the Lease Management Service Advisor. Use the 8 Step Guide To The Lease Management Fleet Process as your checklist.

2 COMMUNICATE EFFECTIVELY

Advise the Lease Management Service Advisor on any deadlines, promises made to the driver or any issues the driver has. The more they know ,the better they can respond in a timely manner.

3 BUILD GOOD RELATIONSHIPS

You are talking to other vehicle professionals. Respect and courtesy will be rewarded with trust and confidence; it's all part of professionalism.

4 STAY INFORMED

The Lease Management Service Advisor you are dealing with should be able to provide reasons for declining work or authorization delays. Ask for that information so you are not at a loss to explain the situation to your customer, the fleet driver.

5 IF FACED WITH AUTHORIZATION DELAYS, CALL TO FOLLOW UP

Sometimes additional assistance is available when faced with delays. Politely request supervisor intervention if delays become excessive.

6 KEEP THE DRIVER IN THE LOOP

If a delay has become excessive, communicate this to the driver and ask for his assistance in expediting the process with The Lease Management Service Advisor.

7 DOCUMENT YOUR EFFORTS

Good record keeping helps you and whoever you may contact for assistance.

8 KEEP A POSITIVE ATTITUDE

Attitude alone can motivate people to respond to your requests and make an extra effort when you most need it.

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SECTION 1:
Services for Automobiles, Vans, Sport Utility Vehicles and Light Trucks

Labor Rate Schedule
(Automobiles, Vans, Sport Utility Vehicles and Light Trucks)

SERVICE RATES — SERVICE WORK PERFORMED AT SERVICE PROVIDER LOCATION			QTY.	LABOR
All States / Cities unless listed below			Per Hour	73.00
STATE	CITIES		Per Hour	82.00
Alaska	Atlanta	Milwaukee/Madison		
California	Austin	Minneapolis/St. Paul		
New Jersey (Southern)	Boston	Nashville		
New York	Cleveland	Philadelphia		
	Dallas/Ft. Worth	Phoenix/Tucson		
	Detroit	Pittsburgh		
	Houston	Portland		
	Kansas City	Salt Lake City		
	Las Vegas	San Antonio		
	Memphis	Seattle		
	Miami/Ft. Lauderdale	St. Louis		

Major Metro Areas Service Rate
(Automobiles, Vans, Sport Utility Vehicles and Light Trucks)

CITIES/REGIONS	QTY.	LABOR
Baltimore	Per Hour	86.00
Chicago		
Denver/Colorado Springs		
Hawaii		
Long Island		
Southern California/Los Angeles/San Diego		
New York City		
Northern New Jersey		
San Francisco		
Washington D.C.		

LCP is determined by the local market or the labor rate listed above, whichever is lower. The hourly charge will be multiplied by the time indicated in the industry guide — Chilton's is our reference. As an example: $60.00 times 45 minutes results in a LCP of $45.00.

If service work results in higher prices than those in this book, prior approval must be obtained from the Fleet Customer.

LCP - Local Competitive Pricing
Dealer must have the Fleet Customer's approval for all itemized charges.

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TIRE & WHEEL SERVICE

Automobile, Vans, SUV and Light Truck with P-Metric Tires

	CODE	QTY.	PARTS	LABOR	TOTAL
Tire Installation — With Purchase — In Store		Each			N/C
Passenger Rotate Mounted Tire	S0102	Each			4.00
New Valve — Snap-in Rubber with Tire Change	S0161	Each			3.50
New Valve — Metal with Tire Change	S0257	Each			4.00
Flat Repair, Remove, Repair, Mount	S0500	Each			14.00
Wheel	S0501				LCP

Light Truck, Vans, and SUV equipped with LT Size Tires

	CODE	QTY.	PARTS	LABOR	TOTAL
Install Light Truck Tire — With Purchase — In Store		Each			N/C
Light Truck Tire Rotate Mounted Tire	S0193	Each			4.00
New Valve — Snap-In Rubber With Tire Change	S0119	Each			4.00
New Valve — Metal with Tire Change	S0165	Each			4.50
Flat Repair, Remove, Repair, Mount	S0504	Each			16.00
Flat Repair Off Vehicle	S0505	Each			14.00
Wheel	S0501	Each			LCP

Wheel Balance — Computer Spin

	CODE	QTY.	PARTS	LABOR	TOTAL
P-Metric Tires on Automobiles, Vans, SUVs and Light Trucks	S0183	Each			11.00
LT size tires on Light Trucks, SUVs and Vans	S0506	Each			12.00
P/LT Wheel Balance - Custom Wheel - Each	S0251	Each			LCP
LT Spin Balance - On Vehicle	S0226	Each			LCP

Others

	CODE	QTY.	TOTAL
Mount P/LT Tire Without Purchase	S0507	Each	10.00
Scrap Tire Disposal Parts and Labor	S0379	Each	LCP
Tire Studding Parts and Labor	S0258	Each	LCP
Tire Pressure Monitoring System Recalibration/Reset	S0206	Each	LCP
Tire Pressure Monitoring System Sensor	S0221	Each	LCP
Tire Pressure Monitoring System Service Kit	S0222	Each	LCP

Competitve Tire Code

	CODE	QTY.	TOTAL
Competitive Passenger or Light Truck Tire (To be used only when a Michelin, BFGoodrich or Uniroyal is not available.)	S0516	Each	LCP

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LUBRICATION — OIL

Lube — Oil — Filter

	CODE	QTY.	PARTS	LABOR	TOTAL
Lube-Oil-Filter up to 5 qt (Includes check and top off fluid levels).	S0524				26.00
Check and top off fluid levels – Battery, Master Cylinder Trans, Differential, Radiator, Washer. N/C with lube, oil, filter package.	S0535				3.00
Passenger/Light Truck Oil-Lubrication Part	S0529		LCP		
Passenger/Light Truck Oil-Lubrication Labor	S0530			LCP	
Oil (Per Qt.)	S0526	Per Qt.	3.50		
Oil (Per 1/2 Qt.)	S0527	1/2 Qt.	1.75		
Oil-Oil Filter Disposal Charge	S0796				3.00
Synthetic Oil	S0570		LCP		

Lubrication

	CODE	QTY.	PARTS	LABOR	TOTAL
Cars-Light Truck-Van	S0538	Each			8.00
Install Grease Fittings Only (Lube Extra)	S0523	Each			4.00

When a lubrication, oil, and oil filter are purchased as a package, pricing and billing will be adjusted to $26.00 total.
Engines requiring more than five quarts of oil and diesel engines are excluded. Engines requiring more than five quarts will be invoiced at $26.00 plus the additional oil required.

Diesel

	CODE	QTY.	PARTS	LABOR	TOTAL
Diesel Lube Oil Filter (up to 6 Qt. for passenger cars)	S0214				55.00
Diesel Lube Oil Filter (up to 12 Qt. for light truck vehicles)	S0216				90.00
Diesel Oil SF/CC or SF/SE/CC (Per Qt.)	S0532	Per Qt.	4.50		
Diesel Oil SF/CC or SF/SE/CD (Per 1/2 Qt.)	S0521	1/2 Qt.	2.25		

Gear Oil

	CODE	QTY.	PARTS	LABOR	TOTAL
Differential and some Std. Shift Transmissions	S0533	Per Pt.	3.50		

(Some Std. Transmissions Require Other or Special Lubricants)

Transmission Fluid

	CODE	QTY.	PARTS	LABOR	TOTAL
Per Qt.	S0303	Per Qt.	LCP		
(Ford C-5 Overdrive Transmissions Require a Special Type H Lubricant — Available from Ford only)					

Some Ford Transmissions and Import Transmissions use Dexron II — Always consult appropriate manual.

Power Steering Fluid

	CODE	QTY.	PARTS	LABOR	TOTAL
Power Steering Fluid (Per Pt.)	S0531	Per Pt.	3.50		

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FILTER SERVICE

Filters

	CODE	QTY.	PARTS	LABOR CODE	TOTAL
Oil Filter	S0528	1	LCP		
Diesel Fuel Filter	S0537	1	LCP		
Air Filter	S0544	1	LCP	S0545	4.00
Cabin Air Filter	S0555	1	LCP		
Fuel Filter-In Line	S0543	1	LCP		
Fuel Filter In Carb.	S0539	1	LCP		
Fuel Filter — Fuel Injection	S0536	1	LCP		
Breather Element	S0556	1	LCP		
Canister Filter	S0540	1	LCP		
Filter Installation - Labor		1		S0541	LCP

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COMPUTERIZED VEHICLE ALIGNMENT

Vehicle Alignment — Check Only

	CODE	QTY.	PARTS	LABOR	TOTAL
Vehicle Alignment – Check Only	S0105				29.00

Includes:
- Inspect tires and check tire pressure
- Inspect steering and suspension systems
- Check vehicle height where applicable
- Set up vehicle on alignment system
- Compensate wheel sensors
- Measure camber and toe of all four wheels (as applicable)
- Measure caster
- Provide complete alignment print-out with specifications

Computerized Vehicle Alignment

Includes all of the above, plus:
- Shims (Except Rear)
- Check and Adjust Camber (Where Adjustable)
- Check and Adjust Caster (Where Adjustable)
- Set Toe
- Center Steering Wheel (Additional Charge for Vehicles Requiring Removal of Steering Wheel)
- Vehicles Requiring Steering Wheel Removal to Center Use Misc. Code (S0179) Labor

Passenger Car, Light Trucks, Vans, Computerized Alignment
(Up to 3/4 ton) except Ford Twin I Beam

	CODE	QTY.	PARTS	LABOR	TOTAL
Computerized 2 Wheel Alignment	S0104				60.00
Computerized Alignment - Reference Thrust Angle No Rear Wheel Adjustments	S0233				70.00
Computerized 4 Wheel Alignment Includes Mechanical Rear Adjustments	S0126				75.00
Rear — Camber/Toe Shim (Per Side)	S0186	Each	LCP		
Rear — Camber/Toe Shim (Per Side) - Labor	S0187	Each		LCP	

4 Wheel Drive Alignment
Ford Twin I Beam and all 4 wheel drive vehicle's alignment pricing to be regular computerized vehicle alignment charge(s) plus camber/caster correction as detailed below.

		CODE	QTY.	PARTS	LABOR	TOTAL
Cosmo Shim Camber Correction	Left	Use S0110	Each	LCP	S0182	48.00
(Plus Alignment Charge)	Right	Use S0110	Each	LCP	S0169	48.00
Offset Bushing Camber/Caster Correction	Left	Use S0110	Each	LCP	S0108	40.00
(Includes 81 Up Ford)	Right	Use S0110	Each	LCP	S0120	40.00
(Plus Alignment Charge)						
Trucks with Solid Axle — Set Toe Only	Labor				S0174	36.00
Alignment Labor		S0109				LCP
Alignment Parts		S0110		LCP		

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SUSPENSION

Coil Springs

	CODE	QTY.	PARTS	LABOR	TOTAL
Front Coil Springs	S0114	Pair	LCP	Use S0155	LCP
Rear Springs	S0116	Pair	LCP	Use S0155	LCP

Coil Springs (or Equivalent) — Passenger — Rear

	CODE	QTY.	PARTS	LABOR	TOTAL
Rear Cargo Coils	S0136	Pair	LCP	Use S0155	LCP

Coil Springs (or Equivalent) — Front Wheel Drive Passenger Cars and Ford Truck Front

	CODE	QTY.	PARTS	LABOR	TOTAL
Front Cargo Coils	S0164	Pair	LCP	Use S0155	LCP
Coil / Springs Installation				S0155	LCP

Suspension General

		CODE	QTY.	PARTS	LABOR	TOTAL
Strut Rod Bushing (Except Ft. W.D.)	Left	S0589	Each	LCP	Use S0128	LCP
	Right	S0590	Each	LCP	Use S0128	LCP
Strut Rod Bushings — Ft. W.D.	Left	S0121	Each	LCP	Use S0128	LCP
	Right	S0151	Each	LCP	Use S0128	LCP
Stabilizer Links		S0139	Pair	LCP	Use S0128	LCP
Stabilizer Bar Mount Bushings		S0140	Pair	LCP	Use S0128	LCP
Bushing Installation					S0128	LCP
Ball Joints	Upper	S0591	Each	LCP	Use S0184	LCP
	Lower	S0592	Each	LCP	Use S0184	LCP
Ball Joint Labor					S0184	LCP
Suspension Labor					S0179	LCP
Suspension Parts		S0180		LCP		

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SHOCKS / MACPHERSON STRUTS

Suspension General

		CODE	QTY.	PARTS	LABOR	TOTAL
Gas Charged Shocks	Front	S0111	Each	LCP		
	Rear	S0135	Each	LCP		
Gas Charged Truck & Van Shocks	Front	S0162	Each	LCP		
	Rear	S0171	Each	LCP		

MacPherson Struts / Spring Seat Shocks*

		CODE	QTY.	PARTS	LABOR	TOTAL
MacPherson Strut Cartridge		S0158	Each	LCP		
Gas Charged MacPherson Strut Cartridge		S0168	Each	LCP		
MacPherson Strut Assembly		S0560	Each	LCP		
Gas Charged MacPherson Strut Assembly		S0561	Each	LCP		
Modified MacPherson Strut Assembly		S0562	Each	LCP		
Gas Charged Modified Strut Assembly		S0563	Each	LCP		
Spring Seat Shock Absorber	Rear	S0564	Each	LCP		
Gas Charged Spring Seat Shock	Rear	S0115	Each	LCP		

*Most GM - Ford – Chrysler. Import vehicles are billed LCP with codes listed below

Torque Struts

	CODE	QTY.	PARTS	LABOR	TOTAL
Torque Strut	S0520		LCP		

Strut Cushion

	CODE	QTY.	PARTS	LABOR CODE	TOTAL
Strut Cushion	S0581	Each	LCP	Use S0508	LCP

N/C for labor when done in conjunction with strut repair/replacement.

Gas Charged Hood-Truck-Hatch Lifts

	PARTS CODE	QTY.	PARTS	LABOR	TOTAL
Trunk/Hood Lift	Use S0509	Each	LCP	S0517	12.00
Hatch Lift	Use S0509	Each	LCP	S0518	12.00
Import Hatch Lift	Use S0509	Each	LCP	S0519	12.00
Shock/Strut Labor	S0508			LCP	
Shock/Strut Parts	S0509		LCP		

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STEERING SYSTEM

Idler Arm/Pitman Arm/Center Link

	PARTS CODE	QTY.	PARTS	LABOR	TOTAL
Idler Arm	S0127	Each	LCP	Use S0369	LCP
Pitman Arm	S0132	Each	LCP	Use S0369	LCP
Center Link	S0138	Each	LCP	Use S0369	LCP

Tie Rod Ends

	PARTS CODE	QTY.	PARTS	LABOR	TOTAL
Most U.S. Cars — Except Rack & Pinion Steering					
Inner	S0346	Each	LCP	Use S0359	LCP
Outer	S0347	Each	LCP	Use S0359	LCP
Inner and Outer – Per Side	S0349	Both	LCP	Use S0359	LCP
Tie Rod End Installation				S0359	LCP

Rack and Pinion Steering

	PARTS CODE	QTY.	PARTS	LABOR	TOTAL
Outer Tie Rod Ends	S0363	Each	LCP	Use S0344	LCP
Inner Tie Rod End Assembly	S0364	Each	LCP	Use S0344	LCP
Inner & Outer-Same Side	S0365	Each	LCP	Use S0344	LCP
Rubber Bellows Boot	S0350	Both	LCP	Use S0344	LCP
Remanufactured Rack and Pinion Assembly	S0358		LCP	Use S0344	LCP
Rack & Pinion Labor				S0344	LCP
Steering System Labor				S0369	LCP
Steering System Parts	S0370		LCP		

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BRAKE JOBS / BRAKE MAINTENANCE

- To the degree possible, use a predefined brake service package from the following pages when requesting work authorization and a purchase order number and when claiming the work in BIB NET.

- All brake rotor or drum replacement recommendations must include micrometer reading.

- Follow manufacturer specifications in determining the need for replacement of rotors and drums.

- Brake work that cannot be covered by a predefined package must use individual parts and service codes, and labor will be charged at the appropriate regional rate from the Labor Rate Schedule. The work claimed in BIB NET must match exactly the authorization given with the purchase order number.

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DISC BRAKE SERVICE

Disc Brake Rotors

Install New Disc Brake Rotor with Brake Service
(Pressing additional as required)

		PARTS CODE	QTY.	PARTS	LABOR	TOTAL
New Disc Brake Rotors	Front	S0145	1	LCP		
	Rear	S0150	1	LCP		

Individual Disc Brake Parts and Services

		CODE	QTY.	PARTS	LABOR	TOTAL
Disc Brake Pads (excludes Ceramic & Semi-Metallic)		S0177		65.00		
Disc Brake Pads (Semi-Metallic)		S0190		65.00		
Disc Brake Pads Ceramic		S0134		LCP		
Disc Brake Pads — Ceramic Upcharge with Brake Service Package		S0278		LCP		
Disc Hardware Kits (Labor N/C with Brake Srv)		S0201	Per Whl			19.00
Install Hardware Kit		S0202				19.00
Caliper Guide Pin Kit (Labor N/C with Brake Srv)		S0203	Per Whl			12.50
Install Guide Pin Kit		S0204				19.00
Overhaul Disc Caliper	Front	S0231	1	LCP		
Overhaul Disc Caliper Labor		S0232			LCP	
(Actuator Kit & Piston Extra)	Rear	S0217	1	LCP		
Labor Add for Actuator Kit & Piston		S0281			LCP	
Flush - Refill Hydraulic System (ABS Additional)		S0293				60.00
Add Brake Fluid as Required. N/C with brake overhaul package.		S0294	Per Pint	6.00		
Caliper Piston/s (Labor N/C with Overhaul)	Front	S0264	1	LCP		
Some vehicles may require more than one caliper piston per caliper.	Rear	S0265	1	LCP		
Remanufactured Calipers	Front	S0207		LCP		
	Rear	S0208		LCP		
Resurface Brake Rotor Without Pad Replacement	Front	S0170	1			35.00
(Inc. Hubless Type Ft. W.D.)	Rear	S0173	1			41.00
Resurface Front Brake Rotor Without Pad Replacement	Front	S0157	1			41.50
(Hub Type Ft. W.D.) Bleeding Extra If Required	Rear	S0200	1	LCP	N/C	
Miscellaneous Brake Labor		S0196			LCP	
Miscellaneous Brake Parts		S0195		LCP		
Rear Brake Adjustment		S0288				25.00
Brake Inspection. N/C with brake service package.		S0282				25.00

LCP - Local Competitive Pricing
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BRAKE SERVICE PACKAGES
Auto, Light Truck, Van including 1/2 ton

Disc Brake Service
(Auto, Light Truck, Van including 1/2 ton)

	CODE	QTY.	PARTS	LABOR	TOTAL
Front Disc Service – Hubless Rotors Disc Brake Pads (excludes Ceramic) Resurface Rotors Road Test	S0254		65.00	85.00	150.00
Front Disc Service – Hub Type Rotors Disc Brake Pads (excludes Ceramic) Resurface Rotors Bearing Repack Install two grease seals (non-drive axle) Road Test	S0255		80.00	100.00	180.00
Rear Disc Service Disc Brake Pads (excludes Ceramic) Resurface Rotors Road Test	S0256		65.00	105.00	170.00
Front Disc Brake Overhaul – Hubless Rotors 2 Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotors Bleed and Flush Hydraulic System Install Hardware Road Test	S0259		210.00	125.00	335.00
Front Disc Brake Overhaul – Hubless Rotors Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotors Bleed and Flush Hydraulic System Install Hardware Install two grease seals (non-drive axle) Bearing Repack Road Test	S0260		225.00	140.00	365.00
Rear Disc Brake Overhaul 2 Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotor Bleed and Flush Hydraulic System Install Hardware Road Test	S0261		225.00	130.00	355.00

Drum Brake Service
(Auto, Light Truck, Van including 1/2 ton)

	CODE	QTY.	PARTS	LABOR	TOTAL
Basic Rear Drum Brake Job Includes Shoes/Turn Drums Adjust Brakes, Road Test	S0271		55.00	85.00	140.00
Rear Drum Brake Overhaul Two New Wheel Cylinders New Brake Lining New Return and Hold Down Springs Resurface Two Drums Bleed, Flush, Refill and Check Hydraulic System Adjust Brakes, Road Test	S0272		180.00	115.00	295.00

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BRAKE SERVICE PACKAGES
3/4 Ton and Larger

Disc Brake Service
(3/4 Ton and Larger)

	CODE	QTY.	PARTS	LABOR	TOTAL
Front Disc Service – Hubless Rotors Disc Brake Pads (excludes Ceramic) Resurface Rotors Road Test	S0382				LCP
Front Disc Service – Hub Type Rotors Disc Brake Pads (excludes Ceramic) Resurface Rotors Bearing Repack Install two grease seals (non-drive axle) Road Test	S0383				LCP
Rear Disc Service Disc Brake Pads (excludes Ceramic) Resurface Rotors Road Test	S0384				LCP
Front Disc Brake Overhaul – Hubless Rotors 2 Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotors Bleed and Flush Hydraulic System Install Hardware Road Test	S0385				LCP
Front Disc Brake Overhaul – Hubless Rotors Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotors Bleed and Flush Hydraulic System Install Hardware Install two grease seals (non-drive axle) Bearing Repack Road Test	S0386				LCP
Rear Disc Brake Overhaul 2 Remanufactured Calipers (Includes Hardware) Disc Brake Pads (excludes Ceramic) Resurface Rotor Bleed and Flush Hydraulic System Install Hardware Road Test	S0387				LCP

Drum Brake Service
(3/4 Ton and Larger)

	CODE	QTY.	PARTS	LABOR	TOTAL
Basic Rear Drum Brake Job Includes Shoes/Turn Drums Adjust Brakes, Road Test	S0388				LCP
Rear Drum Brake Overhaul Two New Wheel Cylinders New Brake Lining New Return and Hold Down Springs Resurface Two Drums Bleed, Flush, Refill and Check Hydraulic System Adjust Brakes, Road Test	S0389				LCP

LCP - Local Competitive Pricing
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DRUM BRAKE SERVICE

Install New Brake Drum with Brake Service
(Pressing additional as required)

		CODE	QTY.	PARTS	LABOR	TOTAL
New Brake Drum	Front	S0209	1	LCP	N/C	
	Rear	S0110	1	LCP	N/C	

Individual

		CODE	QTY.	PARTS	LABOR	TOTAL
Wheel Cylinder New		S0296	1	LCP		
Wheel Cylinder Installation		S0297	1			LCP
Return Spring/Hold-Down Kit — Per Axle	Parts	S0298				19.50
Self-Adjuster Kit — Per Wheel	Parts	S0300		LCP		
New Flexible Brake Hose	Front	S0124	1	LCP		
New Flexible Brake Hose	Rear	S0143	1	LCP		
Brake Hose Installation		S0152				LCP
Resurface Brake Drum — N/C with Brake Service Package.	All Positions	S0286	1			35.00
Flush - Refill Hydraulic System (ABS Additional) N/C with Brake Overhaul Package.		S0293	1			60.00
Add Brake Fluid As Required. N/C with Brake Service Package.		S0294	Per Pint			6.00

Parking Brake Service

		PARTS CODE	QTY.	PARTS	LABOR	TOTAL
Parking Brake Adjustment					S0290	LCP
Parking Brake — Free Up Cable — Lubricate			Per Side		S0159	LCP
New Parking Brake Cable	Parts	S0292		LCP	Use S0191	LCP
Four Wheel drive vehicles labor charges, use current Labor Guide						

MASTER CYLINDER

Master Cylinder

		PARTS CODE	QTY.	PARTS	LABOR CODE	TOTAL
New Master Cylinder	Parts	S0103	1	LCP		
Rebuilt Master Cylinder	Parts	S0283	1	LCP		
Master Cylinder Installation					S0107	LCP

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WHEEL BEARING AND SEAL SERVICE

Repack Wheel Bearings

	CODE	QTY.	PARTS	LABOR	TOTAL
When Performed in Conjunction with Brake Service "Disc or Drum" Other Than Brake Special or Combination Pricing	S0578	All 4			LCP

Repack Front Bearings

		CODE	QTY.	PARTS	LABOR	TOTAL
(PLUS SEALS)	Drum	S0224	All 4			LCP
	Disc	S0131	All 4			LCP
Four Wheel Drive — Front (Disc or Drum)	Labor	S0133	All 4			LCP

Front Grease Seals

	CODE	QTY.	PARTS	LABOR	TOTAL
	S0137	Each	LCP		

Front Wheel Bearings

		CODE	QTY.	PARTS	LABOR CODE	TOTAL
(Non Drive Axle) Plus Repack	Inner	S0141	1	LCP		
	Outer	S0147	1	LCP		
Front Wheel Bearing Labor					Use S0211	LCP

Front Wheel Bearings

		CODE	QTY.	PARTS	LABOR CODE	TOTAL
FT. W. D.	Front	S0220	1	LCP	Use S0211	LCP
Bearing/Seal Labor					S0211	LCP
Bearing/Seal Parts		S0212		LCP		

LCP - Local Competitive Pricing
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REAR BEARING AND SEAL SERVICE

Repack Rear Wheel Bearings

		CODE	QTY.	PARTS	LABOR	TOTAL
FT. W. D. Non Unitized (Plus Seals)	Drum Type	S0213	All 4			LCP
	Disc Type	S0215	All 4			LCP

Rear Grease Seals

		CODE	QTY.	PARTS	LABOR	TOTAL
		S0225	Each	LCP		

Rear Axle Bearing (Unitized)

		CODE	QTY.	PARTS	LABOR	TOTAL
FT. W. D.	Rear	S0270		LCP		
Install Rear Unitized Bearing	Labor	Use S0211	Each		LCP	

Rear Axle Shaft Bearing and Seal

		CODE	QTY.	PARTS	LABOR	TOTAL
Integral Carrier	Left Rear	S0234		LCP		
	Right Rear	S0236		LCP		
	Both Sides	S0237		LCP		
Removable Carrier	Rear	S0242		LCP		

Rear Axle Shaft Bearing and Seal

		CODE	QTY.	PARTS	LABOR	TOTAL
Integral Carrier	Left Side	S0238		LCP		
	Right Side	S0239		LCP		
	Both	S0240		LCP		

Pinion Shaft Seal

	PARTS CODE	QTY.	PARTS	LABOR CODE	LABOR
Pinion Shaft Seal	S0252		LCP	S0253	LCP

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UNIVERSAL JOINT SERVICE

Universal Joints

		CODE	QTY.	PARTS	LABOR CODE	LABOR
(Conventional Rear Wheel Drive)	Front	S0276	Each	LCP	Use S0341	LCP
	Rear	S0279	Each	LCP	Use S0341	LCP
	Both	S0280	Each	LCP	Use S0341	LCP

Constant Velocity Joints

		CODE	QTY.	PARTS	LABOR CODE	LABOR
Axle (FT. W. D.)						
C. V. Joint	Inner Parts	S0262	Each	LCP	Use S0341	LCP
	Outer Parts	S0263	Each	LCP	Use S0341	LCP
C. V. Boot	Inner Parts	S0266	Each	LCP	Use S0341	LCP
	Right Outer Parts	S0267	Each	LCP	Use S0341	LCP

Front Drive Axles

		CODE	QTY.	PARTS	LABOR CODE	LABOR
	Front Parts	S0575	Each	LCP	Use S0341	LCP
CV/U-Joint Labor					S0341	LCP
CV/U-Joint Parts		S0342		LCP		

LCP - Local Competitive Pricing
Dealer must have the Fleet Customers approval all itemized charges.

COMPUTERIZED ENGINE ANALYSIS

Constant Velocity Joints

- Computerized Analysis of Starting, Charging, Ignition, and Fuel Systems
- Computerized Printout
- Test Battery
- Check Ignition Rotor and Distributor Cap
- Check Secondary Ignition Wires
- Check Vacuum Hoses
- Check Timing Advance Mechanisms (where applicable)
- Check Cylinder Condition Electronically
- Check Filters
- Check P.C.V. System
- Check E.F.E. (Heat riser)
- Check E.G.R. (Valve Operation)
- Check Air Management System
- Check Temperature Control Pre-Heat System
- Check Drive Belts
- Check Ignition Timing
- Check Choke Operation
- Exhaust Gas Analysis

Repairs, adjustments, parts and labor resulting from the computerized engine performance analysis or other diagnostic procedures are to be billed on an individual basis.

Computerized Engine Performance Analysis

	CODE	QTY.	PARTS	LABOR	TOTAL
(Diagnostic Sequence Test)					
4-6-8 Cylinder Includes Printout	S0313				99.99
4-6-8 Cylinder Includes Printout	S0319				39.00
4-6-8 Cylinder Includes Printout	S0318				LCP
4-6-8 Cylinder Includes Printout	S0558			LCP	
Tune-Up Parts	S0559		LCP		

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ENGINE MAINTENANCE / TUNE-UP

Engine Maintenance

	CODE	QTY.	PARTS	LABOR	TOTAL
4 Cylinder	S0305				70.00
6 Cylinder	S0307				84.00
8 Cylinder	S0311				96.00
Additional Labor Required for Tune-Up	S0309				LCP
Extra Charge for Van with Engine in Pass Compartment	S0547				30.00

Compression Test

	CODE	QTY.	PARTS	LABOR	TOTAL
(All Engines)	S0336			LCP	

Engine Maintenance

	CODE	QTY.	PARTS	LABOR CODE	LABOR
SPARK PLUGS					
Resistor	S0548	1			LCP
Platinum	S0549	1			LCP
Install Spark Plugs	S0550				LCP
Double Platinum	S0542		LCP		
IGNITION ROTORS*					
*NOTE: No Labor Charge for Rotor Installation in Conjunction with Distributor Cap Replacement.	S0552	1	LCP		
(Add .6 Hours Where Necessary to Remove A/C Compressor)					
DISTRIBUTOR CAPS					
Distributor Caps	S0323		LCP	S0322	LCP
IGNITION WIRES — SETS					
Ignition Wire Set — 4 Cylinder	S0306	Set	LCP	Use S0337	LCP
Ignition Wire Set — 6 Cylinder	S0308	Set	LCP	Use S0337	LCP
Ignition Wire Set — 8 cylinder	S0312	Set	LCP	Use S0337	LCP
SINGLE WIRE REPLACEMENT					
Electronic or Non-Electronic	S0557	Each	LCP	Use S0337	LCP
DISTRIBUTOR PICK-UP COILS					
Distributor Pick-up Coils	S0551	Each	LCP	Use S0337	LCP
Wire or Coil Installation				S0337	LCP

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ENGINE ANALYSIS AND TUNE-UP INDIVIDUAL PARTS PRICING

Ignition Modules

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Non-Computerized Ignition Module	S0301	1	LCP	Use S0558	LCP
Computerized/Ignition Module	S0302	1	LCP	Use S0558	LCP

Ignition Coil

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Ignition Coil	S0310	Each	LCP	Use S0337	LCP

Timing

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Check Base Timing (Without Tune-Up)	S0553	1	LCP	Use S0558	LCP
Check and Adjust Base Timing (Without Tune-Up)	S0554	1	LCP	Use S0558	LCP

P.C.V. Valve Replacement

	CODE	QTY.	PARTS	LABOR	TOTAL
P.C.V. Valve Replacement	S0329	1			12.00

Warm Air Duct Hose Replacement

	CODE	QTY.	PARTS	LABOR	TOTAL
Warm Air Duct Hose Replacement	S0330	1			12.50

Vacuum Hose Replacement

	CODE	QTY.	PARTS	LABOR	TOTAL
Vacuum Hose Replacement (Under Hood Only)	S0522	Each			3.50

P.C.V. / Canister Hose Replacement

	CODE	QTY.	PARTS	LABOR	TOTAL
P.C.V. / Canister Hose Replacement	S0316	1			7.00

Air Intake Hose Replacement

	CODE	QTY.	PARTS	LABOR	TOTAL
Air Intake Hose Replacement	S0317	1			8.00

Valve Cover Gasket(s)

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Valve Cover Gasket(s)	S0598	Each	LCP		
Valve Cover Gasket Installation	S0599	Each		LCP	

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COMPUTER CONTROLLED EMISSION SYSTEMS

Emission Systems

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Sensor Testing				S0852	LCP
MAP Sensor	S0853		LCP	Use S0852	LCP
BARO Sensor	S0854		LCP	Use S0852	LCP
VAC Sensor	S0855		LCP	Use S0852	LCP
O2 Sensor	S0856		LCP	Use S0852	LCP
VSS	S0857		LCP	Use S0852	LCP
Coolant Sensor	S0858		LCP	Use S0852	LCP
EGR Solenoid/EGR Valve	S0859		LCP	Use S0852	LCP
Canister/Canister Purge Solenoid/Valve(s)	S0860		LCP	Use S0852	LCP
Computer/Emission Control Component Replacements					
MAF Sensor	S0861		LCP	Use S0852	LCP
Crank Sensor	S0862		LCP	Use S0852	LCP
Exhaust Gas Analysis (2 gas or 4 gas)	S0851				LCP

Emission Systems State Inspections

	CODE	QTY.	PARTS	LABOR CODE	LABOR
State Inspections	S0629		LCP	S0628	LCP
List certificate in parts and List State in comment section					

Emission Systems Diagnosis Computerized Controls

	CODE	QTY.	PARTS	LABOR	TOTAL
Diagnostic Circuit Check	S0849			LCP	
System Performance Test	S0850			LCP	
Emission Computer System Labor	S0845			LCP	
Emission Computer System Parts	S0846		LCP		

LCP - Local Competitive Pricing
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FUEL SYSTEM

Fuel System

	CODE	QTY.	PARTS	LABOR	TOTAL
Idle Speed Control Motor Testing and Adjustments	S0863			LCP	
Idle Speed Control Motor	S0864		LCP		
Idle Speed Control Motor R&R and Adjustments	S0865			LCP	
Adjustments — Throttle Body Injection (TBI)					
Includes Minimum Air Adjustment and TPS Adjustment	S0866			LCP	
(Add R&R F/R if removal required)	Use S0867			LCP	
R&R TBI Unit(s)	S0867			LCP	
(Plus Gaskets)	S0868		LCP		
Fuel Pump Pressure and Volume Test (Carburated Fuel System)	S0868			LCP	
Fuel Pump Pressure, Regulation, Volume, and Rest Test (Adjust Pressure Where Applicable) (Fuel Injection Systems)	S0870		LCP		

Fuel Pumps

	CODE	QTY.	PARTS	LABOR CODE	LABOR
New Fuel Pump	S0871	1	LCP	Use S0847	LCP
Rebuilt Fuel Pump	S0872	1	LCP	Use S0847	LCP

Fuel Injection Maintenance

	CODE	QTY.	PARTS	LABOR	TOTAL
Chemically Clean Fuel Injectors					
4-6-8 Cyl. — Clean Fuel Injectors	S0873				90.00
Fuel System Labor	S0847				LCP
Fuel System Parts	S0848				LCP

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ELECTRICAL SYSTEM

Electrical System

	CODE	QTY.	PARTS	LABOR	TOTAL
New Battery	S0603		LCP		
Pro-Rated Battery Adjustment	S0714		LCP		
System Check With Volt/AMP Tester	S0716			LCP	
Battery, Cranking, and Charging	S0324				20.00
Recharge Battery	S0326				15.00
Battery Installation (With Purchase)	S0727				10.00
New Battery Cable	S0602		LCP		
Install New Cable	S0606			LCP	
Install New Cable	S0717				10.00
Clean-Tighten Terminals Includes Corrosion Treatment	S0605				10.00
Misc Foreign Battery (Type in brand, group size and month of warranty)	S0604		LCP		

Starting System

	CODE	QTY.	PARTS	LABOR CODE	LABOR
New Starter	S0759	1	LCP		
Rebuilt Starter	S0760	1	LCP		
Starter Installation				S0761	LCP

Starting Solenoids

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Starter Relay	S0695		LCP	Use S0607	LCP
Starter Solenoid	S0765		LCP	Use S0607	LCP
No Labor Charge with Starter Motor Replacement					

Charging System Alternator

	CODE	QTY.	PARTS	LABOR CODE	LABOR
New Alternator	S0766	1	LCP	Use S0607	LCP
Rebuilt Alternator	S0767	1	LCP	Use S0607	LCP
Adjust Drive Belts				Use S0607	LCP

Voltage Regulators

	CODE	QTY.	PARTS	LABOR CODE	LABOR
New Voltage Regulator	S0731	1	LCP		
Electrical Labor			LCP	S0607	LCP
Electrical Parts	S0608		LCP		

LCP - Local Competitive Pricing
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FAN & ACCESSORY BELTS

Fan & Accessory Belts
(Most U.S. Cars — Non-Serpentine)

	CODE	QTY.	PARTS	LABOR	TOTAL
Alternator Belt	S0585				LCP
Power Steering Belt	S0586				LCP
Air Conditioner Belt	S0587				LCP
Air Pump Belt	S0588				LCP
Install Belt(s)	S0728			LCP	
Adjust Belts (N/C with Belt Changeover)	S0729	Each		LCP	

Serpentine Belts

	CODE	QTY.	PARTS	LABOR CODE	LABOR
All	S0732	Each	LCP	Use S0728	LCP

Timing Belts

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Timing Belt	S0730		LCP	Use S0728	LCP

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COOLING SYSTEM MAINTENANCE SERVICE

Cooling System Maintenance Service

	CODE	QTY.	PARTS	LABOR	TOTAL
Includes: • Cooling System Pressure Test • Radiator Cap Pressure Test • Inspect all Hoses, Connections, and Clamps • Inspect Water Pump, Fan and Fan Clutch • Inspect Hot Water/Heater Valve if Equipped • Filter/Clean/Rejuvenate Antifreeze (If Applicable) • Power Flush Cooling System • Antifreeze/Coolant Additional Charge	S0724	Each			90.00

Anti-Freeze

	CODE	QTY.	PARTS	LABOR	TOTAL
Coolant Installed Per Gallon (excludes lifetime)	S0725	Each			12.00
1/2 Gallon	S0582	Each			6.00
Lifetime Coolant Installed Per Gallon	S0874	Each	LCP		
1/2 Gallon Lifetime Coolant	S0357	Each	LCP		
Antifreeze Disposal Charge	S0878	Per Gal			LCP
Drain & Refill Cooling System	S0879			LCP	

Radiator Hose / Heater Hose / Bypass Hose

	CODE	QTY.	PARTS	LABOR	TOTAL
Upper	S0354	Each	LCP		
Lower	S0356	Each	LCP		
Heater Hose Per Foot Most Vehicles	S0584	Per Ft.	LCP		
Molded Heater Hose	S0595	Each	LCP		
Bypass Hose	S0597	Each	LCP		
Hose Clamps	S0583	Each	LCP		
Hose Installation				S0726	LCP

Water Pumps / Cooling System

	CODE	QTY.	PARTS	LABOR	TOTAL
New Water Pump	S0875	1	LCP		
Rebuilt Water Pump	S0876	1	LCP		
Water Pump Installation	S0877			LCP	
Cooling System Labor	S0377			LCP	
Cooling System Parts	S0378		LCP		

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AIR CONDITIONING

A/C Diagnostic Performance Test

	PART CODE	QTY.	PARTS	LABOR CODE	LABOR
A/C Performance Test (Includes Adjust Drive Belt, Leak Test)	S0371		LCP	S0372	40.00
Freon Per Lb. (R-12)	S0375	Per Lb	LCP		
R-134A Refrigerant	S0758	Per Lb	LCP		

Evacuate and Recharge

	CODE	QTY.	PARTS	LABOR	TOTAL
(Plus Refrigerant)	S0376	Each		80.00	

Air Conditioner Compressors — New/Rebuilt

	CODE	QTY	PARTS	LABOR	TOTAL
New Air Conditioner Compressor	S0880	1	LCP		
Rebuilt Air Conditioner Compressor	S0881	1	LCP		

Air Conditioner Compressors — New/Rebuilt

	CODE	QTY.	PARTS	LABOR CODE	TOTAL
Expansion Valves	S0883	Each	LCP		
Orifice Tubes	S0884	Each	LCP		
Receiver Dryers	S0885	Each	LCP		
Accumulators	S0886	Each	LCP		
Compressor Shaft Seal Kit	S0887	Each	LCP		
Compressor Clutch Assembly	S0888	Each	LCP		
Compressor Pulley Bearing	S0889	Each	LCP		
Compressor Pulley Assembly	S0890	Each	LCP		
Thermal Limiter Fuse	S0891	Each	LCP		
Condenser	S0892	Each	LCP		
Air Conditioning Hose	S0893	Each	LCP		
Evaporator Core	S0894	Each	LCP		
Blower Motor	S0895	Each	LCP		
Install Air Conditioning Part				Use S0373	
Air Conditioning Labor				S0373	LCP
Air Conditioning Parts	S0374		LCP		

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AUTOMATIC TRANSMISSION

Transmission Drain and Refill

	CODE	QTY.	PARTS	LABOR	TOTAL
Includes: • Fluid Change — Including New Fluid • Install New Filter or Clean Where Applicable • Install New Pan Gasket • Road Test Conventional Rear or Front Wheel Drive Using FLM, Dexron II and ATF+3	S0343				80.00
Using ATF+4, Dexron IV, Mercon SP, Dexron III	S0287				110.00

Transmission Fluid

	CODE	QTY.	PARTS	LABOR	TOTAL
(Per Qt.):	S0303	Per Qt.	3.50		
Transmission Fluid Disposal Charge	S0796				LCP

(Do Not Bill When Maintenance Service is Performed)

(Ford C-5 Overdrive Transmissions Require Special Type H Fluid Available From Ford Only)

Some Ford Transmissions and Import Transmissions Use Dexron II — Always Consult Appropriate Manual.

Transmission Services

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Vacuum Modulator (All)	S0617	1	LCP	S0618	LCP
Auto Trans Ext. Housing Bushing and Seal	S0619	1	LCP	S0620	LCP
G-M Throttle Valve (T.V.) Cable Adj.	S0621	1			LCP
Ford-Chrysler Throttle Linkage Adj.	S0622	1			LCP

Transmission Flush/Exchange Services

	CODE	QTY.	PARTS	LABOR	TOTAL
Includes Flush Chemicals and Fluid using FLM, Dexron II and ATF+3	S0327				110.00
Includes Flush Chemicals and Fluid using ATF+4, Dexron IV, Mercon SP, Dexron III	S0285				140.00
Add for Filter and Gasket	S0328				62.00
Transmission Labor	S0579			LCP	
Transmission Parts	LCP		LCP		

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LAMPS

Aim Headlamps

	CODE	QTY.	PARTS	LABOR	TOTAL
2 Lamp System	S0314	1		LCP	
4 Lamp System	S0315	1		LCP	

Sealed Beams (Regular)

	CODE	QTY.	PARTS	LABOR	TOTAL
Small Round	S0609	1	LCP		
Large Round	S0610	1	LCP		
Small Rectangular	S0611	1	LCP		
Large Rectangular	S0612	1	LCP		
Additional Labor (Grill Removal, Etc.)	S0331	1		LCP	

Halogen Sealed Beams

	CODE	QTY.	PARTS	LABOR	TOTAL
Small Round	S0613	1	LCP		
Large Round	S0614	1	LCP		
Small Rectangular	S0615	1	LCP		
Large Rectangular	S0616	1	LCP		
Other Headlamp (Blue Light as example)	S0332	1	LCP		
Additional Labor (Grill Removal)	Use S0331	1		LCP	

Quartz Bulb

	CODE	QTY.	PARTS	LABOR	TOTAL
Quartz Bulb	S0696				LCP

Replace Small Lamp

	CODE	QTY.	PARTS	LABOR	TOTAL
(Parking — Taillight — Side Marker)	S0334	1			4.00
Install Small bulb	S0333			LCP	

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WINDSHIELD SERVICE

Windshield Wipers

	CODE	QTY.	PARTS	LABOR	TOTAL
Install Wiper Blade Inserts (Most cars)	S0320	Pair			10.50
Replace Wiper Blades (Most cars)	S0321	Each			12.50
Snow Blades Installed (Most cars)	S0627	Each			16.50
Wiper Arms	S0623		LCP		
Install Wiper Arm	S0626			LCP	
Other Wiper Blades (22" or longer, as example)	S0624		LCP		
Wiper System Parts	S0368		LCP		
Wiper System Labor	S0367			LCP	
Windshield Repellent	S0304		LCP		

Windshield Wipers

	CODE	QTY.	PARTS	LABOR	TOTAL
Windshield Washer Fluid	S0534	Fill Reservoir			4.00

Car Part Accessories

	CODE	QTY.	PARTS	LABOR	TOTAL
Passenger/Light Truck Accessory Parts	S0122		LCP		
Passenger/Light Service Labor Rate	S0123			LCP	
Trunk/Hood Latch Parts & Labor	S0546		LCP		

EXHAUST SYSTEM

Exhaust

	CODE	QTY.	PARTS	LABOR CODE	LABOR
Muffler	S0593	Each	LCP		
Muffler Installation				S0596	LCP
Clamps With Exhaust Work	S0594	Each	LCP		
Exhaust System Labor				S0600	LCP
Exhaust System Parts	S0601		LCP		

STATE INSPECTION

Inspection

	CODE	QTY.	PARTS	LABOR CODE	TOTAL
State Safety Inspection				S0338	LCP

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www.michelinB2B.com

Customer Service: 1-800-847-8475

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