



**Finance and Business Operations Division**  
**Procurement and Contracts Services Section**  
 Department of Executive Services

CNK-ES-0340      206-263-9400 Ph  
 3<sup>rd</sup> Floor      206-296-7676 Fax  
 401 5<sup>th</sup> Avenue      TTY Relay: 771  
 SEATTLE, WA 98104      [www.kingcounty.gov](http://www.kingcounty.gov)

**CONTRACTOR:**  
**JOHN DEERE COMPANY**  
 2000 JOHN DEERE RUN

CARY, NC 27513 United States  
 Fax: (919) 7492313

**BILL TO:**  
 KC DES FBOD ACCOUNTS PAYABLES  
 401 5TH AVE, CNK-ES-0320  
 SEATTLE, WA 98104

**SHIP TO:**  
 KC DES FBOD PCSS GOODS AND SERVICES  
 401 5TH AVE, CNK-ES-0340  
 SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 5418159	REVISION 0	PAGE 1 of 1
CREATION DATE 08-MAR-2012	BUYER JORDAN JUNGNITZ	
DATE OF REVISION	BUYER	

CONTRACTOR NO.	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
4168	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (919) 804-2831

**DESCRIPTION**

**TERM PURCHASE AGREEMENT**

FURNISH LAWN AND GROUNDS EQUIPMENT AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS AND AGENCIES, DURING THE PERIOD FEBRUARY 1, 2012 THROUGH JANUARY 31, 2013, IN ACCORDANCE WITH WASHINGTON STATE CONTRACT NUMBER 08506, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.

ESTIMATED ANNUAL CONTRACT VALUE: \$250,000.00

STANDARD PURCHASE ORDERS REFERENCING THIS CONTRACT AGREEMENT NUMBER WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND/OR SERVICES. ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENT.

**State of Washington**  
**Current Contract Information**  
**Contract Change No. 25**  
Effective: February 1, 2012

<b>Contract number:</b>	<b>08506</b> (Replaces 04402)	<b>Commodity code:</b>	2410, 3720, 3750
<b>Contract title:</b>	<b>LAWN AND GROUNDS EQUIPMENT</b>		
<b>Purpose of CCI:</b>	<b>CATALOG UPDATE FOR BRIM TRACTOR AND NEW HOLLAND</b>		
<b>Award date:</b>	February 1, 2007		
<b>Current period:</b>	2/1/2011	<b>through:</b>	1/31/2013
<b>Contract term:</b>	Not to exceed six (6) years		
<b>Contract type:</b>	This contract is designated as <b>convenience</b> use.		
<b><u>SCOPE OF CONTRACT</u></b>	This contract is awarded to <b>multiple</b> contractor(s).		
<b>For use by:</b>	<b>General use:</b> All WA State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).		
<b>Contractors:</b>	See attached		

**This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.**

<b>Contract Specialist:</b>	Steve Jenkins	<b>Customer Service</b>	
<b>Phone Number:</b>	(360) 407-9415	<b>Phone Number:</b>	(360) 902-7400
<b>Fax Number:</b>	(360) 586-2426	<b>Fax Number:</b>	(360) 586-2426
<b>Email:</b>	<a href="mailto:steve.jenkins@des.wa.gov">steve.jenkins@des.wa.gov</a>	<b>Email:</b>	<a href="mailto:csmail@ga.wa.gov">csmail@ga.wa.gov</a>

*Visit our Internet site: <http://www.ga.wa.gov/Purchase/index.html>*

<b>Products/Services available:</b>	Lawn and ground equipment			
<b>Ordering information:</b>	Reference the attached			
<b>Ordering procedures:</b>	Reference the attached			
<b>Related product contracts:</b>	Not applicable			
<b>Payment address:</b>	See attached			
<b>Order placement address:</b>	See attached			
<b>Minimum orders:</b>	Not applicable			
<b>Delivery time:</b>	See attached			
<b>Payment terms:</b>	See attached			
<b>Shipping destination:</b>	Free On Board (FOB) supplier location, and where possible FOB, destination. See Special Terms and Condition, Page 6, Note-3, below.			
<b>Freight:</b>	Freight prepaid and added as a separate line.			
<b>Contract Pricing:</b>	Refer to Attachment "B" below			
<b>Term worth:</b>	<b>\$22,000,000.00/2 year term estimated</b>			
<b>Current participation:</b>	<b>\$0.00 MBE</b>	<b>\$0.00 WBE</b>	<b>\$22,000,000.00 OTHER</b>	<b>\$0.00 EXEMPT</b>
	<b>MBE 0%</b>	<b>WBE 0%</b>	<b>OTHER 100%</b>	<b>EXEMPT 0%</b>

**NOTES:**

- I. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) and State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) listings published and updated periodically by OSP and DAS may purchase from this contract. It is the contractor's responsibility to verify membership of these organizations prior to processing orders received under this contract. A list of Washington members is available on the Internet <https://fortress.wa.gov/ga/apps/coop/Default.aspx>, Contractors shall not process state contract orders from unauthorized users.
- II. Contract Terms: This Document includes by reference all terms and conditions published in the original IFB, including Standard Terms and Conditions, and Definitions, included in the Competitive Procurement Standards published by OSP (as Amended).
- III. Recognizing that a single brand or manufacture would not satisfy the needs of the state, this contract was competitively awarded for a variety of products in this contract every brand or model appearing on this contract was only awarded by manufacture to a single vendor, following the competitive process.

Prior to using this contract for a purchase, the end user should evaluate the products, pricing, and services on the contract and make a decision on the ones (s) that best fits their requirements. In each case a note to theirs files should be included communicating how their final choice selection was determined.

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Attachment "A"

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**SPECIAL CONDITIONS:**

1. This is a "catalog discount" contract, meaning that suppliers have offered a full line of various manufacturers' products, available on a statewide basis, with percentage discounts off current dated price lists in accordance with the attached spreadsheet.
2. The following categories of manufacturer's products are available:

<b>Category</b>	<b>Title</b>	<b>Manufacturers</b>
<u>One</u>	Hand Held Equipment	Cub Cadet, Echo, Honda, Redmax, Schindaiwa,
<u>Two</u>	Walk Behind Equipment	Bandit, Classen, Cub Cadet, John Deere, Little Wonder/Mantis, Power Trim, Rayco, Toro, Troy Built
<u>Three</u>	Riding Mowers-Up to 30 PTO Horsepower	Cub Cadet, Excel, Exmark, Grasshopper, John Deere, Kubota, Toro
<u>Four</u>	Lawn and Garden Tractors - Up to 30 PTO Horsepower	Cub Cadet, Excel, John Deere, Kubota, New Holland
<u>Five</u>	Equipment for Riding Mower, Lawn and Garden Tractors	Cub Cadet, Excel, Grasshopper, John Deere, Toro and White
<u>Six</u>	Residential Front Mower and Equipment	Excel, Exmark, Grasshopper, Hustler, Kubota, Toro
<u>Seven</u>	Commercial Walk-Behind Mowers and Equipment	Cub Cadet, Excel, Exmark, Honda, Hustler, John Deere, Toro
<u>Eight</u>	Commercial Ztrack Mowers and Equipment	Cub Cadet, Excel, Exmark, Grasshopper, Hustler, John Deere, Kubota, New Holland, Toro
<u>Nine</u>	Commercial Front Mowers and Equipment	Excel, Exmark, Grasshopper, Hustler, Jacobsen, Jodale Perry, John Deere, Kubota, New Holland, Toro
<u>Ten</u>	Commercial Wide Area Mowers	Excel, Hustler, Jacobsen, Jodale Perry, John Deere, Kubota, Toro, Woods
<u>Eleven</u>	Industrial Mowers	DewEze, Excel, Hydro Select, Tiger, Universal, US Ditcher, US Mower, Vrisimo, Woods
<u>Twelve</u>	Compact utility tractors-Up to 65 PTO Horsepower	Cub Cadet, John Deere, Kubota, New Holland, Toro
<u>Thirteen</u>	Equipment for Compact Utility Tractors	Cub Cadet, First Products, John Deere, Kubota, Land Pride, Lely, New Holland, Toro, Woods

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<u>Fourteen</u>	Utility Tractors-Up to 65 PTO Horsepower	John Deere, Kubota, New Holland
<u>Fifteen</u>	Equipment for Utility Tractor	John Deere, Kubota, Land Pride, New Holland, Woods
<u>Sixteen</u>	Utility Vehicles-Up to 65 PTO Horsepower	Cub Cadet, Cushman, Jacobsen, John Deere, Kubota, Land Pride, New Holland, Toro, Woods
<u>Seventeen</u>	Equipment for Utility Vehicles	Cub Cadet, Jacobsen, John Deere, Kubota, Land Pride, New Holland,
<u>Eighteen</u>	Agricultural Tractors, 2x4 and 4x4 70 to 120 PTO Horsepower	John Deere, Kubota, New Holland,
<u>Nineteen</u>	Agricultural equipment (Less Tractor)	John Deere, Kubota, Land Pride, New Holland, Tiger
<u>Twenty</u>	Golf & Turf	Bernhard, Buffalo Turbine, Cub Cadet, Dakota, First Products, Harper Industries, Jacobsen, John Deere, Lely, Toro,
<u>Twenty-One</u>	Commercial Lawn Shredders And Chippers	Bandit, Bear Cat, Cub Cadet, Little Wonder

2. Listed with links to Attachment "A" are the contractors awarded under this contract:

- Alamo Sales Corp
- Bandit Industries
- Brim Tractor Company
- Cub Cadet
- Horizon
- Hustler Turf Equipment
- J & I Power Equipment
- John Deere Company- A Division of Deere & Company
- The Grasshopper Co. (Morige Mfg.)
- New Holland Agriculture a division of CNH America LLC
- RMT Equipment
- Tiger Corporation
- Western Equipment Dist., Inc.

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**SPECIAL TERMS AND CONDITIONS**

1. **This Current Contract Information (Change Notice No. 25)** is issued to update the catalog date for Brim Tractor and New Holland Agriculture. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 24.
2. This Current Contract Information (Change Notice No. 24) is issued to update the catalog date for Alamo Industrial. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 23.
3. This Current Contract Information (Change Notice No. 23) is issued to announce that Area North (dba WesSpur) has sold their entire Contract assets to Bandits Industries, Inc. Bandit Industries, Inc will now become of the Contract holder for Bandit products. Also, the Contract Administrator has been updated. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 22.
4. This Current Contract Information (Change Notice No. 22) is issued to update some of Western Equipment's catalog dates. Western Equipment has not updated their catalog in a few years. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 21.
5. This Current Contract Information (Change Notice No. 21) is issued to update Tiger Corporations catalog date. Tiger has not updated their catalog in a few years. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 20.
6. This Current Contract Information (Change Notice No. 20) is issued to update territory information for Jacobsen products under Brim Tractor and RMT, and update Brim Tractor's discount. Also, this CCI updates the catalog date for The Grasshopper Co. also known as Moridge Mfg. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 19.
7. This Current Contract Information (Change Notice No. 19) is issued to update contact information for WesSpur Machine Sales and Service LLC. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 18.
8. This Current Contract Information (Change Notice No. 18) is issued to update Horizon's catalog date. The State discount remains the same. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 17.
9. This Current Contract Information (Change Notice No. 17) is issued to extend the Contract until 1/31/2013. This update also includes contractor and catalog updates, and removes Country Homes as a vendor on this Contract. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 16).
10. This Current Contract Information (Change Notice No. 16) is issued to update the catalog date and dealer information for Western Equipment. This Change Notice also updates the contact information for

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Hustler and WesSpur. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 15.

11. This Current Contract Information (Change Notice No. 15) is issued to update the catalog date and category for John Deere Company. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 14.
12. This Current Contract Information (Change Notice No. 14) is issued to update the catalog date for Tiger Corporation, and remove models and update one category catalog date for John Deere Company. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 13.
13. This Current Contract Information (Change Notice No. 13) is issued to update the catalog date for Brim Tractor. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 12.
14. This Current Contract Information (Change Notice No. 12) is issued to update Contractor information for New Holland including product name changes, additions and deletions. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 11.
15. This Current Contract Information (Change Notice No. 11) is issued to update Contractor information for RMT, Moridge Manufactures Company and WesSpur. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 10.
16. This Current Contract Information (Change Notice No. 10) is issued to update and catalog updates for John Deere Company. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 9.
17. This Current Contract Information (Change Notice No. 9) is issued to update model information and add additional products for New Holland (CNH America). All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 8.
18. Current Contract Information (CCI)  
This Current Contract Information (Change Notice No. 8) is issued to update contact and dealer information for John Deere Company. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 7.
19. Current Contract Information (CCI)  
This Current Contract Information (Change Notice No. 7) is issued to complete administrative changes for Alamo Sales, John Deere, WesSpur, and Tiger Corporation. All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 6.
20. Current Contract Information (CCI)

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This Current Contract Information (Change Notice No. 6) extends the Contract with all 14 vendors from 2/1/2009 to 1/31/2011 and updates their current catalog dates for most of the vendors. Some of the vendors have increased/decreased their discount in accordance with terms and conditions of the Contract (Changes in Blue). All other terms conditions remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 5.

### 21. Current Contract Information (CCI)

This Current Contract Information (Change Notice No. 5) provides catalog updates for the Moridge Manufactures Company. Revised catalog date is June 1, 2008. All other terms conditions and pricing remain unchanged. This CCI works in conjunction with the contract award and Change Notices 1 through 4.

### 22. Current Contract Information (CCI)

Current Contract Information (Change Notice No. 4) provided catalog updates for the following Manufactures Catalogs:

- DewEze All Terrain Mower Category 11, Catalog date January 1, 2008; Effective date for Contract is April 15, 2008.
- Lely Category 13- Catalog date 2008; Effective date for Contract is April 15, 2008.
- Bernhard Category 20, Catalog date March 2008; Effective date for Contract is April 15, 2008.
- Dakota Category 20 Catalog date November 11, 2007 Effective date for Contract is April 15, 2008.
- Harper Industries, Category 20-Catalog date January 1, 2008; Effective date for Contract is April 15, 2008.
- Bandit Industries, Category 21-Catalog date January 1, 2008; Effective date for Contract is April 15, 2008.

### 23. CHANGES UNDER CHANGE NOTICE 3:

A. Catalogs changes for the following manufactures:

- Toro Equipment, US Mower Equipment, Classen, Little Wonder, Shindaiwa, Echo, Power Trim, Exmark, RedMax and the John Deere Company. Refer to Price Catalogs Attachment "B."

B. Order Processing has changed for Tiger Mowers. New procedures are located at the following link:

- Ordering Procedures Tiger

### 24. REPORTS

The contractor(s) must provide the following report(s) to the Office of State Procurement:

#### **Sales and Subcontractor Report**

A quarterly Sales and Subcontract Report shall be submitted in the format provided by the Office of State Procurement, which may be obtained electronically via

<https://fortress.wa.gov/ga/apps/CSR/login.aspx>. Total purchases for each State Agency, University, Community and Technical Colleges must be shown separately. Total purchases for all political subdivisions and nonprofit organizations may be summarized as one customer. Additionally, all purchases by the State of Oregon or other purchasers must be reported as an aggregate total.

The report shall include sales information (Section A) and amounts paid to each subcontractor (if applicable) during the reporting period (Section B).

Reports should be rounded to nearest dollar. Contractors will be provided with all necessary sample forms, instructions, and lists. Reports are due thirty (30) days after the end of the calendar quarter, ie, April 30, July 31, October 31 and January 31. The one percent "administrative fee" shall be submitted to the Office of State Procurement with the quarterly usage report.

Other reports may be designed by the State Procurement Officer to obtain information needed for IFB design, contract negotiation and or other determined need.

## **25. CATALOGS AND PRICE SHEETS**

Contractors shall provide catalogs and current price lists at no charge upon customer request.

## **26. EQUIPMENT OPERATION AND REPAIR MANUALS**

All equipment shall be delivered with at least one copy of the equipment manual, to include a parts catalog or list. If other manuals are required by the customer, they shall be offered at the discount offered in the Price Sheets, Attachment "B"

## **27. EQUIPMENT DELIVERY**

All equipment is to be delivered fob supplier, freight (to customer location) prepaid and added as a separate line from the specified suppliers delivery point from which the customer will receive delivery or pick-up the equipment, and where possible FOB, destination, freight prepaid and added as a separate line.

All equipment, to the extent possible and that which is considered standard to the industry, shall be delivered assembled, serviced, oiled and ready for immediate use, unless otherwise requested by the purchaser. Liability for product delivery remains with the contractor until properly delivered and accepted.

Some Purchasers may require equipment to be set-up, tested, and ready for operation prior to acceptances. Bidders are to provide cost for such in Section 3.4, Price Sheets.

## **28. REPAIR FACILITIES**

Contractors have identified, where applicable, authorized factory repair facilities which will honor the warranty of items on contract.

## **29. TRADE-IN PROGRAMS**

Contractors have identified, if available, their trade-in program criteria.

## **30. ORDERING AND INVOICING PROCEDURES**

Contractors have identified specific instructions for ordering and invoicing procedures.

## **31. MANUFACTURER WEBSITE INFORMATION**

Contractors have identified, if available, the websites for the manufacturers they are representing in this contract.

**32. WARRANTY(IES)**

All equipment provided under this contract shall be new and unused, of the latest model or design and of recent manufacture. Factory seconds or remanufactured equipment is not acceptable. Statement of warranty to be provided by supplier with items delivered under this contract.

**33. Insurance Certificate**

Insurance Certificate per requirements of Section II, Paragraph 4, General Requirements, Contractors will forward to the State Procurement Officer within fifteen (15) calendar days after receiving Notice of Award, evidence in the form of a Certificate of Insurance (attached) satisfactory to the State that insurance has been secured. Failure to provide proof of insurance as required will result in contract cancellation. Contractor shall include this contract number on returned certificate.

**34. PROGRAM MANAGEMENT REIMBURSEMENT**

This contract is subject to an administrative fee of one and a half percent (1.5%) of contract sales (less freight cost and trade-in value). Awarded supplier(s) will remit payment of the administrative fee on a quarterly basis when submitting the quarterly sales and subcontractor report as defined herein. Payment is to be made to Department of General Administration, Office of State Procurement, and Contract 08506 and is not to be invoiced to any contract users, either as an item on a sales invoice, or by any other means. Any invoice issued to a user of this contract with the administrative fee included will be in dispute, and not paid until the supplier corrects it. Payment of the administrative fee will be due in conjunction with the quarterly sales and subcontractor report, delinquency in payment may be considered cause for contract termination.

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**Contractor: J & I Power Equipment**

3729 Pacific Avenue SE

Olympia, WA 98501

**Manufacturers Awarded:** Bear Cat, Honda (Except Category 2), Land Pride, and Kubota

**Contact:** Chris Stricklett      **Phone:** (360) 491-2022      **Fax:** (360) 491-5018  
**Email:** [chriss@jnipe.com](mailto:chriss@jnipe.com)

**Federal ID:** 91-1117709      **Supplier #:** 41091

**Contract Worth:** \$10,000,000/2 year term - estimated aggregate

**Ordering Procedures:** Send orders to above address

**Payment Address:** Same as above

**Credit Card Acceptance:** MasterCard, Discover

**Delivery Time:** Refer to Price Sheets Attachment "B"      **Payment Terms:** Net 30 days

**Trade-ins:** Trade-Ins are allowed on appraised value

**Authorized Dealers:** Not Applicable

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**Contractor: John Deere Company**

2000 John Deere Run

Cary, NC 27513

**Manufacturer Awarded:** John Deere Company

**Contact:** Andrew Hill      **Phone:** 919-804-2831  
**Fax:** (309) 749-2313

**Email:** [HillJrAndrewJ@JohnDeere.com](mailto:HillJrAndrewJ@JohnDeere.com)

**Federal ID:** 362382580      **Supplier #:** W589

**Contract Worth:** \$10,000,000/2 year term - estimated aggregate

**Ordering Procedures:**

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Lawn & Garden, Commercial and Golf & Turf Equipment:

1. All governmental state contract purchases orders must be made out to **John Deere Company**, as the vendor with an address of **2000 John Deere Run, Cary, NC 27513**; otherwise, the purchase order **will not** be accepted.
2. If a price quote is needed please consult your nearest John Deere dealership or choose a John Deere dealer of your choice. State contract pricing should be consistent regardless of the dealership chosen. (Pricing is verified on purchase orders at John Deere Company.)
3. Please list all information available (models, codes, prices, etc.) on your Agency purchase order to help expedite your order. This will help the Order Coordinator at John Deere Company to process your order and equipment more efficiently.
4. Please indicate the delivering John Deere Dealership your agency would like to receive the equipment and deliver to your Agency in the body of your Agency purchase order. (Please include the dealership's name, address, and telephone number.)
5. John Deere Company will invoice your agency once the equipment has been delivered. Please do not make payment to the dealership. **Payment should be remitted to: John Deere Company, 21748 Network Place, Chicago, IL 606731217.**

Should you have any questions regarding this request, please contact the Governmental Sales Department at 1-800-358-5010.

**Payment Address:** Same as Contractor Above

**Credit Card Acceptance:** NONE

**Delivery Time:** Refer to Price Sheets Attachment "B"      **Payment Terms:** Net 30 days

**Trade-ins:** Trade-Ins are accepted, the evaluation is determined by the delivering John Deere dealer

**Authorized Dealers:**

DEALERSHIP NAME	ADDRESS	CITY	ST	ZIP	PHONE
Barnett Imp. of Chehalis Inc.	5015 Olympic Hwy.	Aberdeen	WA	98520	360-533-6393
Agrishop Auburn	308 W. Main St.	Auburn	WA	98001	253-833-0870
Barnett Imp. of Chehalis Inc.	127 N. Hamilton Rd.	Chehalis	WA	98532	360-748-9944
Arrow Machinery, Inc.	42951 SR 195 / PO 70	Colfax	WA	99111	509-397-4377
Evergreen Implement, Inc.	4th & Main Sts. / PO Box 969	Coulee City	WA	99115	509-632-5547
Valley Tractor & Equip., Inc.	4857 Contractors Dr. / PO 75 98807	E. Wenatchee	WA	98802	509-886-1566
Liberty Farm & Lawn, Ltd.	1004 Canyon Rd.	Ellensburg	WA	98926	509-962-6801
Pacific Power Products	7215 S. 228th St.	Kent	WA	98032	253-854-0505
Chinook Sales & Rentals	1550 Industrial Way	Longview	WA	98632	360-577-4770
N. Washington Implement	830 Evergreen St.	Lynden	WA	98264	360-354-2186
Evergreen Implement, Inc.	1429 S. Pioneer Way	Moses Lake	WA	98837	509-765-0988
Barnett Implement Co.	4220 Old Highway 99 S. / PO 666	Mt. Vernon	WA	98273	360-424-7995
Hamilton Farm Eq. Ctr. Inc.	1 Patrol St. / PO 1098	Okanogan	WA	98840	509-422-3030
Barnett Implement	412 Lilly Rd. SE	Olympia	WA	98501	360-491-2503
Evergreen Implement, Inc.	1415 S. 1st Ave. / PO 548	Othello	WA	99344	509-488-5222
RDO Agricultural Equipment Co.	1707 E. James St. / PO 2445 93022	Pasco	WA	99301	509-547-0541
Arrow Machinery, Inc.	1919 E. Main / PO 317	Pomeroy	WA	99347	509-843-1691
Sunset Do It Best Hardware	518 Marine Dr. / PO 1083	Port Angeles	WA	98362	360-457-3369
Liberty Farm & Lawn, Ltd.	731 F St. SE	Quincy	WA	98848	509-787-4553
Agrishop Redmond	18014 Redmond-Fall City Hwy.	Redmond	WA	98052	425-883-4444
Evergreen Implement, Inc.	803 W. 1st	Ritzville	WA	99169	509-659-0510
Barnett Implement	3305 Bickford Ave. / PO 468 98291	Snohomish	WA	98290	425-334-4048
Pacific Power Products	1818 Bickford Ave.	Snohomish	WA	98290	360-568-7798
Columbia Tractor, Inc.	4009 E. Francis Ave.	Spokane	WA	99217	509-483-2868
Pacific Power Products Company	6615 E. Mallon	Spokane	WA	99212	509-535-3663
Sumner Tractor	603 Harrison St	Sumner	WA	98391	253-863-4436
RDO Agricultural Equipment Co.	140 Midvale Rd.	Sunnyside	WA	98944	509-839-5131
Agrishop Tacoma	2012 S. 12th St.	Tacoma	WA	98405	253-272-9331
Columbia Tractor, Inc.	525 E. Poplar St.	Tekoa	WA	99033	509-284-2501
Clark County Lawn & Tractor	17900 NE 72nd Ave.	Vancouver	WA	98686	360-573-3171
Tumac Machinery, Inc.	3037 Melrose / PO 1137	Walla Walla	WA	99362	509-525-2010
Barnett Imp of Yakima, Inc.	3110 Fruitvale Blvd.	Yakima	WA	98902	509-452-2880

**Multiple-Unit Discount:** A multiple-unit discount would be available to **all** state agencies and **all** political subdivisions based on the following schedule.

- **0 – 2 Units 0% Discount**
- **3 – 4 Units 1% Discount**
- **5 – 6 Units 2% Discount**
- **7 – 8 Units 3% Discount**

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- **9 or more 4% Discount**

The following conditions would govern the use of the proposed multiple-unit discounts:

- Sales of 3 or more like Agricultural self-propelled products, or 3 or more like Commercial
- And Consumer Equipment ride-on products or Commercial Walk-Behind movers (36 inch and larger), Tractor Loader Backhoes, or Golf & Turf ride-on products are eligible for the multi-unit discount.
- Products must be listed in the same tabbed Price Book section and included on the same
- Purchase Order. Compatible implements sold with such machines would also qualify.

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**Contractor:**           **The Grasshopper Co. (Morige Manufacturing Inc.)**  
PO Box 810, Hwy 81 South  
Moundridge, KS 67107

**Manufacturer Awarded:** Grasshopper\*\*

**\*\*MORIDGE WILL WAIVE THE SET AND DELIVERY FEE FOR 8 MONTHS**

**Contact:**           Brent Dobson           **Phone:** (620) 345-6301           **Fax:** (620) 345-2301  
**Email:** [bdobson@grasshoppermower.com](mailto:bdobson@grasshoppermower.com)  
**Website:** [www.grasshoppermower.com](http://www.grasshoppermower.com)

**Federal ID:**           480649764           **Supplier #:** 110154

**Contract Worth:** \$10,000,000/2-year term - estimated aggregate

**Ordering Procedures:**

1. **Ordering:** Orders can be made out to Morige Manufacturing, Inc. Purchasing orders can be emailed to [bdobson@grasshoppermower.com](mailto:bdobson@grasshoppermower.com) or faxed to 316-462-0593. Once the order is received a copy is sent to invoicing and shipping. The unit is set-up and delivered within 30 days to the ordering agency. A copy of the warranty card and a pre-delivery checklist covering operation and maintenance will be filled out and signed and returned to Morige Mg., Inc. Once received an invoice will be sent to the agency.
2. If an agency would prefer to have the order made out to a local dealership. Morige Manufacturing, Inc. will contact the local dealer and have the ordering agency make the order out to the local authorized Grasshopper dealer. Delivery procedures remain the same. Copies of all paper work will be sent to Morige Mfg., Inc. for usage reporting requirements. The local authorized dealership will invoice the agency.
3. Invoicing: Invoices will be sent by mail to the ordering agency unless a faxed or emailed copy is

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**Attachment "B" Price sheets**

CATEGORY ONE: Hand Held Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet Commercial	25.0%	25.0%	0%	\$20.00	45	2011	All
Horizon	Echo	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
J & I Power Equipment	Honda	20.0%	15.0%	10%	\$7.50	10	2010	All
Horizon	Redmax	20.0%	10.0%	10%	\$0.00	10	2008	Northwest /Eastern / Olympic/ Southwest
Horizon	Shindaiwa	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
CATEGORY TWO: Walk Behind Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
WesSpur Tree Equip.	Bandit	5.0%	5.0%	5%	0	30	3/1/09	All
Horizon	Classen	20.0%	10.0%	10%	\$0.00	10	2008	Northwest /Eastern / Olympic/ Southwest

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Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$25.00	45	2011	All
John Deere Company	John Deere Company	8.5%	8.5%	0%	\$0.00	30	11/1/10	All
Horizon	Little Wonder/Mantis	20.0%	10.0%	10%	\$0.00	10	2008	Northwest /Eastern / Olympic/ Southwest
Horizon	Power trim	20.0%	10.0%	10%	\$0.00	10	2008	Northwest /Eastern / Olympic/ Southwest
WesSpur Tree Equip.	Rayco	5.0%	5.0%	5%	0	30	7/16/2006	All
Western Equipment	Toro Residential Walk Behind Mower	10.0%	10.0%	0%	\$0.00	30	1/1/2011	All
Cub Cadet	Troy-Bilt	25.0%	25.0%	0%	\$25.00	45	11/1/08	All

**CATEGORY THREE: Riding Mowers-Up to 30 PTO Horsepower**

Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts/Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$50.00	45	2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Hustler Turf Equip	Excel Industries – Hustler ZEON (All Electric)	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Horizon	Exmark	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
The Grasshopper Co. (Morange Mfg.)	Grasshopper	25.0%	15.0%	0%	\$100.00	30	2/2/2011	All
John Deere Company	John Deere Company	1.5%	1.5%	0%	\$0.00	30	11/1/10	All
John Deere Company	John Deere Company	18.5%	18.5%	0%	\$0.00	30	11/1/10	All

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J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
Western Equipment	Toro Time Cutter Z Series	10.0%	10.0%	0%	\$0.00	30	1/1/2011	All
Western Equipment	Titan Series	10.0%	10.0%	0%	\$0.00	30	1/1/2011	All

**CATEGORY FOUR: Lawn and Garden Tractors -Up to 30 PTO Horsepower**

Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$75.00	45	2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30	06/11/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland Boomer 20 & 25	24.0%	24.0%	0%	\$0.00	30-60	12/21/11	All

**CATEGORY FIVE: Equipment for Riders and Tractors**

Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$50.00	45	2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
The Grasshopper Co. (Morige Mfg.)	Grasshopper	25.0%	15.0%	0%	\$100.00*	30	2/2/2011	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland Agriculture	18.0%	18.0%	0%	\$0.00	30-60	9/1/11	All
New Holland Agriculture	New Holland 260GMS Mower	18.0%	18.0%	0%	\$0.00	30-60	12/20/11	All

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CATEGORY SIX: Residential Front Mowers and Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Horizon	Exmark	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
The Grasshopper Co. (Morigde Mfg.)	Grasshopper	25.0%	15.0%	0%	\$100.00*	30	2/2/2011	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
Western Equipment	Toro Time Cutter Z Series	10.0%	10.0%	0%	\$0.00	30	1/1/2011	All
Western Equipment	Titan Series	10.0%	10.0%	0%	\$0.00	30	1/1/2011	All
CATEGORY SEVEN: Commercial Walk-Behind Mowers and Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manuals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	28.0%	28.0%	0%	\$50.00	45	2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Horizon	Exmark	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
J & I Power Equipment	Honda	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-60	05/28/10	All
Western Equipment	Toro	29.0%	29.0%	0%	\$0.00	30	1/1/2011	All

CATEGORY EIGHT: Commercial Ztrack Mowers and Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts/ Man uals	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	28.0%	28.0%	0%	\$50.00	45	2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Horizon	Exmark	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
The Grasshopper Co. (Moridge Mfg.)	Grasshopper	25.0%	15.0%	0%	\$100.00*	30	2/2/2011	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-60	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
Western Equipment	Titan Series	29.0%	29.0%	0%	\$0.00	30	1/1/2011	All
Brim Tractor	Woods	15.0%	15.0%	0%	\$0.00	30	5/3/10	All
CATEGORY NINE: Commercial Front Mowers and Equipment								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Horizon	Exmark	20.0%	10.0%	10%	\$0.00	10	2011	Northwest /Eastern / Olympic/ Southwest
Moridge Manufacturing	Grasshopper	25.0%	15.0%	0%	\$100.00*	30	2/2/2011	All
J & I Power Equipment	Hustler	22.0%	10.0%	10%	\$76.00 Per Hr	30	2010	All

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Brim Tractor	Jacobsen	25.0%	25.0%	0%	\$0.00	60	10/1/11	Northwest
RMT Equipment	Jacobsen	24.0%	24.0%	0%	\$0.00	30	10/1/10	Olympic, North Central, Eastern, Southcentral & Southwest
Western Equipment	Jodale Perry	N/A	5.0%	0%	\$0.00	60	11/1/06	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland G6000 Series (Field Inventory Only)	26.0%	26.0%	0%	\$0.00	30-60	9/1/10	All
New Holland Agriculture	New Holland Equipment for G6000 Series Standalone Attachments (Field Inventory Only)	20.0%	20.0%	0%	\$0.00	30-60	9/1/10	All
Western Equipment	Toro 3280 Groundsmaster	23.5%	23.5%	0%	\$0.00	60	1/1/2011	All
Western Equipment	Toro 3500 / 3505 Groundsmaster	17.5%	18.5%	0%	\$0.00	60	1/1/2011	All
Western Equipment	Toro 7200 / 7210	17.5%	17.5%	0%	\$0.00	60	1/1/2011	All

**CATEGORY TEN: Commercial Area Mowers**

Supplier	Manufacturer	Equipment	Attachments/Accessories	Repair Parts/Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Brim Tractor	Jacobsen	25.0%	25.0%	0%	\$0.00	60	10/1/11	Northwest
RMT Equipment	Jacobsen	24.0%	24.0%	0%	\$0.00	30	10/1/10	Olympic, North Central, Eastern, Southcentral & Southwest
Western Equipment	Jodale Perry	N/A	5%	0%	\$0.00	60	11/1/06	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-60	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All

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Western Equipment	Toro 4500 / 4700 Groundsmaster	17.5%	17.5%	0%	\$0.00	60	1/1/2011	All
Western Equipment	Toro 5900/5910 Groundsmaster	17.5%	17.5%	0%	\$0.00	60	1/1/2011	All
Western Equipment	Toro 4000 / 4100 Groundsmaster	17.5%	17.5%	0%	\$0.00	60	1/1/2011	All
Brim Tractor	Woods	20.0%	20.0%	0%	\$0.00	30	5/3/10	All

**CATEGORY ELEVEN: Industrial Mowers**

Supplier	Manufacturer	Equipme nt	Attachments/ Accessories	Repair Parts/Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Western Equipment	DewEzw All Terrain Mower	5.0%	5.0%	0%	\$0.00	30	8/1/2011	All
Hustler Turf Equip	Excel Industries	22.0%	22.0%	0%	\$100.00	30	1/1/2011	All
Alamo	Hydro Select Price Book	17.0%	17.0%	28.00 Per	Included	30-120	2/15/11	All
Tiger Corporation	Tiger Mowers	13.0%	13.0%	\$13.00	\$750.00	45-150	4/15/2011	All
Alamo	Universal Price Book	22.0%	22.0%	28.00 Per	Included	23-120	2/15/11	All
Brim Tractor	US Ditcher	5.0%	5.0%	0%	\$3,000.00	90	12/31/09	All
Brim Tractor	US Mower FM 240 Series 60lrv or new model 60lrbtv 50LRS	10.0% 13.0% 13.0% 15.0%	5.0%	0%	\$3,000.00	60	1/1/12	All
Brim Tractor	Vrisimo	5.0%	5.0%	0%	\$0.00	45	8/1/11	All
Brim Tractor	Woods	20.0%	20.0%	0%	0	30	5/2/11	All

**CATEGORY TWELVE: Compact Utility Tractors -Up to 65 PTO Horsepower**

Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	20.0%	20.0%	0%	\$150.00	45	2011	All
								All
John Deere Company	John Deere Company	8.5%	8.5%	0%	\$0.00	30-90	06/18/10	
John Deere Company	John Deere Company	18.5%	18.5%	0%	\$0.00	30-90	06/18/10	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-90	11/1/10	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-90	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00	30	2010	All

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New Holland Agriculture	New Holland Boomer 30, 35 40, & 50	22.0%	22.0%	0%	0	30-60	10/21/11	All
New Holland Agriculture	New Holland Boomer 2000, 3000, 4000 Series (Field Inventory Only)	22.0%	22.0%	0%	0	30-60	1/5/10	All
New Holland Agriculture	New Holland T1500 Series	20.0%	20%	0%	0	30-60	10/21/11	All
Western Equipment	Toro Dingo	15.5%	15.5%	0%	\$0.00	30	1/1/2011	All

CATEGORY THIRTEEN: Equipment for Compact Utility Tractors								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	20.0%	20.0%	0%	\$50.00	45	2011	All
Western Equipment	First Products (Aeravator)	5.0%	5.0%	0%	\$0.00	30	11/1/2006	All
John Deere Company	John Deere Company	23.5%	23.5%	0%	\$0.00	30-90	11/1/10	All
J & I Power Equipment	Kubota	15.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
J & I Power Equipment	Land Pride	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
Western Equipment	Lely	10.0%	10.0%	0%	\$0.00	30	2008	All
New Holland Agriculture	New Holland Compact Loaders & Implements	18.0%	18.0%	0%	\$0.00	30-60	9/1/11	All
Western Equipment	Toro Dingo	15.5%	15.5%	0%	\$0.00	30	1/1/2011	All
Brim Tractor	Woods	20.0%	20.0%	0%	\$0.00	30	5/2/11	All

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CATEGORY FOURTEEN: Utility Tractors-Up to 65 PTO Horsepower								
Supplier	Manufacturer	Equipment	Attachments /Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
John Deere Company	John Deere Company	26.5%	26.5%	0%	\$0.00	60-180	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland T4.75	23.0%	23.0%	0%	\$0	60-150	10/10/11	All
New Holland Agriculture	New Holland T4020 & T4030 (Field Inventory Only) Series	29.0%	29.0%	0%	\$0	60-150	9/1/11	All
New Holland Agriculture	New Holland T4000V, T4000F Series	29.0%	29.0%	0%	\$0	60-150	10/10/11	All
New Holland Agriculture	New Holland Workmaster™ Series	20.0%	20.0%	0%	\$0	60-150	11/16/11	All
New Holland Agriculture	New Holland TK4000 Series	26.0%	26.0%	0%	\$0	60-150	9/1/11	All

CATEGORY FIFTEEN: Equipment for Utility Tractors								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
John Deere Company	John Deere Company	26.5%	26.5%	0%	\$0.00	60-180	11/1/10	All
John Deere Company	Frontier Products	20.0%	20.0%	0%	\$0.00	60-180	12/3/10	All
J & I Power Equipment	Kubota	15.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
J & I Power Equipment	Land Pride	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland Loaders & Implements	20.0%	20.0%	0%	\$0	60-150	11/7/11	All
Brim Tractor	Woods	20.0%	20.0%	0%	\$0.00	30	5/2/11	All

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CATEGORY SIXTEEN: Utility Vehicles-Up to 65 PTO Horsepower								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$100.00	45	2011	All
Western Equipment	Cushman Industrial Vehicles	5.0%	5.0%	0%	\$0.00	60-120	1/1/2006	All
RMT Equipment	Jacobsen	24.0%	24.0%	0%	\$0.00	30	10/1/2010	Olympic, North Central, Eastern, Southcentral & Southwest
Brim Tractor	Jacobsen Cushman	25.0%	25.0%	0%	\$0		10/1/11	Northwest
John Deere Company	John Deere Company	19.5%	19.5%	0%	\$0.00	30-60	11/1/10	All
John Deere Company	John Deere Company	19.5%	19.5%	0%	\$0.00	30-60	11/1/10	All
John Deere Company	John Deere Company	19.5%	19.5%	0%	\$0.00	30-60	11/1/10	All
J & I Power Equipment	Kubota	10.0%	10.0%	10%	\$76.00	30	2010	All
New Holland Agriculture	New Holland Rustler™ Series	11.0%	11.0%	0%	\$0	30-60	9/1/11 Rev.	All
Western Equipment	Toro	17.5%	17.5%	0%	\$0.00	60-120	1/1/2011	All
Brim Tractor	Woods Boundary	5.0%	5.0%	0%	\$0	30	5/3/10	All

CATEGORY SEVENTEEN: Equipment for Utility Vehicles								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Cub Cadet	Cub Cadet	20.0%	20.0%	0%	\$100.00	45	2011	All
RMT Equipment	Jacobsen	24.0%	24.0%	0%	\$0.00	30	10/1/10	Olympic, North Central, Eastern, Southcentral & Southwest
Brim Tractor	Jacobsen	25.0%	25.0%	0%	\$0		10/1/11	Northwest
John Deere Company	John Deere Company	19.5%	19.5%	0%	\$0.00	30-60	11/1/10	All
John Deere Company	John Deere Company	19.5%	19.5%	0%	\$0.00	30-60	11/1/10	All
J & I Power Equipment	Kubota	10.0%	10.0%	10%	\$76.00	30	2010	All

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Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
New Holland Agriculture	New Holland Rustler™	11.0%	11.0%	0%	\$0	30-60	9/1/11 Rev.	All
<b>CATEGORY EIGHTEEN: Agricultural Tractors 70 to 120 PTO Horsepower</b>								
John Deere Company	John Deere Company	26.5%	26.5%	0%	\$0.00	30	11/1/10	All
J & I Power Equipment	Kubota	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland TS6000 Series	21.0%	21.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland TD4040F	21.0%	21.0%	0	0	60-150	9/15/11	All
New Holland Agriculture	New Holland TD5050	27.0%	27.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland TK4000 Series	26.0%	26.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland T5000 Series	29.0%	29.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland T7-Series	28.0%	28.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland T4040 & T4050	29.0%	29.0%	0	0	60-150	9/1/11	All
New Holland Agriculture	New Holland T4000V & T4000F Series	29.0%	29.0%	0	0	60-150	10/10/11	All
New Holland Agriculture	New Holland T6000 Series (as Tier III engine credits permit)	30.0%	30.0%	0	0	60-150	9/1/11 Rev.	All
New Holland Agriculture	New Holland T6 Series (Tier IV emissions)	29.0%	29.0%	0	0	60-150	10/25/11	All
New Holland Agriculture	New Holland TV6070	28.0%	28.0%	0	0	60-150	9/1/11	All

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CATEGORY NINETEEN: Agricultural Equipment (Less Tractor)								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
John Deere Company	John Deere Company	26.5%	26.5%	0%	\$0.00	30-90	11/1/10	All
J & I Power Equipment	Kubota	15.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
J & I Power Equipment	Land Pride	20.0%	15.0%	10%	\$76.00 Per Hr	30	2010	All
New Holland Agriculture	New Holland 840TL & 850TL Farm Loaders (Field Inventory Only)	25.0%	25.0%	0	0	30-90	11/7/11 Rev.	All
New Holland Agriculture	New Holland 845TL & 855TL Farm Loaders	25.0%	25.0%	0	0	30-90	11/7/11	All
New Holland Agriculture	New Holland Implements	26.0%	26.0%	0	0	30-150	9/2/11	All
Tiger Corporation	Tiger Mowers	13.0%	13.0%	13%	\$500.00	45-150	4/15/2011	All
CATEGORY TWENTY: Golf & Turf								
Supplier	Manufacturer	Equipment	Attachments/ Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Western Equipment	Bernhard	10.0%	10.0%	0%	\$0.00	60	3/1/2008	All
RMT	Buffalo Turbine	5%	5%	0%	0.00	60	1/15/2010	Southwest Washington, All Oregon
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$100.00	45	2011	All
Western Equipment	Dakota	5.0%	5.0%	0%	\$0.00	60	11/1/2007	All
Western Equipment	Dakota	5.0%	5.0%	0%	\$0.00	60	11/1/2007	All
Western Equipment	First Products (Aeravator Harper Industries (Goosen)	5.0%	5.0%	0%	\$0.00	60	11/1/2006	All
Western Equipment	Harper Industries (Goosen)	10.0%	10.0%	0%	\$0.00	60	8/1/2011	All
RMT Equipment	Jacobsen	24.0%	24.0%	0%	\$0.00	30	10/1/10	Olympic, North Central, Eastern, Southcentral & Southwest

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Brim Tractor	Jacobsen	25.0%	25.0%	0%	0%	60	10/1/11	Northwest
John Deere Company	John Deere Company- G10, G15, G20, G25, G3, 3225C, 7400,	24.5%	24.5%	0%	\$0.00	30-90	11/1/10	All
Western Equipment	Lely	10%	10%	0%	\$0.00	60	11/1/2007	All
Tiger Corporation	Tiger Mowers	13.0%	13.0%	\$13.00	\$250.00	45	4/15/2011	All
Western Equipment	Toro	17.5%	17.5%	0%	\$0.00	60	1/1/2011	All
Western Equipment	Turfc0	5.0%	5.0%	0%	\$0.00	60	2/1/2006	All

**CATEGORY TWENTY ONE: Commercial Shredders and Chippers**

Supplier	Manufacturer	Equipment	Attachments /Accessories	Repair Parts Manual	Set-Up Cost	Delivery Days/ ARO	Catalog Date	Regions
Bandit Industries, Inc.	Bandit	5.0%	5.0%	5%	0	30	3/1/09	All
J & I Power Equipment	Bear Cat	16.0%	5.0%	5%	\$76.00 Per Hr	30	2010	All
Cub Cadet	Cub Cadet	25.0%	25.0%	0%	\$50.00	45	2011	All
Horizon	Little Wonder	20.0%	10.0%	10%	\$0.00	10	2008	Northwest /Eastern / Olympic/ Southwest