



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

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206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:

NORTH COAST ELECTRIC COMPANY
2424 8TH AVE S
SEATTLE, WA 98108

SHIP TO

KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE, WA 98104
United States

BILL TO

KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
522414	0	1

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
12-SEP-11	J, Jungnitz

DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA
	N01141	Net30days	Prepaid	Destination	SELLER CHOOSES

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(206) 682-4444	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	1
	<p>TERM PURCHASE AGREEMENT</p> <p>FURNISH ELECTRICAL SUPPLIES AND RELATED MATERIAL AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS AND AGENCIES IN ACCORDANCE WITH THE CITY OF SEATTLE CONTRACT NUMBER 0000002875, INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.</p> <p>ESTIMATED ANNUAL CONTRACT VALUE \$9,000.00</p> <p>Purchase Agreement Effective From: 02-JUN-11 To: 31-MAY-16</p>						Amount Agreed:

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:

This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

[Signature]
Authorized signature

PURCHASE ORDER GENERAL TERMS AND CONDITIONS

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless otherwise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warrantee is in addition to any standard warranty or guarantee given by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility

Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.



City Purchasing

Current Contract Information

General Information 206-684-0444

ALERTS

**This contract is not intended for anything that is more properly classified as Public Works.
 This contract is limited to only those items expressly provided for in this contract.
 Do not use for federally funded purchases without a specific review for your grant funding requirements.**

Contract Title: ELECTRIC SUPPLIES & RELATED MATERIAL		Contract # 2875	
Buyer	Name: Wiley Thompson	Phone: 206-684-4515	E-Mail: Wiley.thompson@seattle.gov
Vendor	North Coast Electirc		ID#0000001647
Vendor Address	Street City/State: 2424 8 th Ave S.		Zip 98134
Vendor Contact	Name: Mikel Orsborn		
	Phone: 206-436-4444	Fax: 206-621-9156	E-Mail:
WMBE Status	No WMBE ownership NONE		
Description	<ul style="list-style-type: none"> This contract is awarded to provide electrical supplies and related material to City departments, as requested and in accordance with terms established via the solicitation process.. 		
Contract Term	Initial Term: 06/02/2011 through 05/31/2016		
Future Extension Option	None		
Freight Terms	Prepaid & Allowed – FOB Destination		
Prompt Pay Discount	Net 30 Days		
Delivery ARO			
Order Instructions	For Use By: All City Dept's	Order Limit: N/A	
Contracting Options	X This is not the only City contract for this product. Other City Electrical Supply Contractors are: Platt Electric, #2876 North Coast Electric 2875 Mobile Electrical Distributors.2877		
Contract Change History	Contract Start date	06/02/2011	



City Purchasing

Current Contract Information

General Information 206-684-0444

Comprehensive Contract	Current Pricing	Original ITB / RFP
 north coast cc.pdf	 north coast pricing.pdf	 north coast itb.pdf

Vendor Emergency Contact Information

Emergency Contact Name	
Emergency Phone Number	
Back-Up Emergency Phone Number	
Contact information for company locations areas outside Seattle that can be called upon in an emergency Alternative Address	

NORTH COAST ELECTRIC

ATTACHMENT #2

BC #0000002875

CONTRACT TERM: 06/2/2011 through 05/31/2016

PRICING SHEET FOR ELECTRICAL SUPPLIES

1. Prices listed below include and cover all duties, handling transportation, freight and delivery charges, for each individual item and all charges incidental to the requested order, excluding Sales Tax or Use Tax. Offer shall agree to all the original City contract terms and conditions without exception.
2. Price Changes in future contract years shall be in accordance with the specifications. Whole sale and mark-up discount rates will not change through the life of the contract. Other price changes are restricted to the specifications stated in the solicitation and the contract.
3. Prompt Payment Discount: NET % 30 days. Note: Prompt payment discount periods equal to (or greater than) 10 calendar days will receive consideration and bid pricing will be reduced for evaluation by the amount of that discount
4. **Interlocal Agreement:** The City of Seattle has entered into Interlocal Agreements with other governmental agencies pursuant to RCW 39.34, in lieu of those agencies conducting a separate competitive bid. Does Vendor agree to provide this product or service to such agencies?

Yes: No:

OPTIONAL MANUFACTURERS: Categories listed as Optional (manufacturers) is part of the Contractors pricing presentation and the ordering of products at the respective discounts from these sections may be considered by the end-users

North Coast

CATEGORY 1 - CONDUIT BODIES & FITTING

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	CROUSE HINDS		25%
2	APPLETON		%
3	CARLON		65%
4	RACO		%
5	ARLINGTON		40%
6	GREENLEE		%
7	BRIDGEPORT		65%
8	STEEL CITY		76%
9	T & B		58%
10	OZ GEDNEY		%
11	B-LINE STRUT		40%
12	MINERALLAC		%

Average Discount

52.7%

CATEGORY 1 - CONDUIT BODIES & FITTING

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	MIDWEST	40			
2	HUBBELL PIN & SLV	20			
3	BWF	15			
4					
5					
6					
7					
8					
9					
10					

CATEGORY 2* - ENCLOSURES & CABINETS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT PERCENTAGE OFF OF TRADE SERVICE LIST PRICE
1	COOPER - B-LINE		50%
2	HUBBELL - WIEGMANN		%
3	INTEGRA		%
4	WIREMOLD		%
5	KILLARK		%
6	ADALET		%
7	HOFFMAN		50%

Average Discount

50%

CATEGORY 2 - ENCLOSURES & CABINETS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	CARLON	50			
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 3 - EXPLOSION PROOF PRODUCTS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	ADALET		%
2	KILLARK		%
3	COOPER CROUSE HINDS		25%
4	A B CONTROLS		15%
5	CONTROL ENVIRONMENTAL SYS		%
6	APPLETON		%

average Discount

20%

CATEGORY 3 - EXPLOSION PROOF PRODUCTS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	OZ GEDNEY	10			
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 4 - FLASHLIGHTS & BATTERIES

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
	BRIGHT STAR LIGHTING		%
2	INSIGHT TECH		%
3	STREMLIGHT		%
4	ENERGIZER		%
5	EVEREADY		40%
6	RAYOVAC		57%

average discount

48.5

CATEGORY 4 - FLASHLIGHTS & BATTERIES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	DURACELL	20			
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 5 - FUSE

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	BUSSMAN COOPER		50%
2	CUTLER HAMMER		%
3	GE		%
4	LITTLEFUSE		50%
5	EDISON		%
6	MERSEN SHAWMUT		51%
7	WESTINGHOUSE		%

Average Discount

50.3%

CATEGORY 5 - FUSE

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 6 – HEATING & VENTILATION

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	PANASONIC		%
2	BROAN		40%
3	NUTONE		36%
4	KING		45 %
5	MARLEY/BERKO		30 %
6	TPI/MARKEL		30 %

Average Discount

36.2%

CATEGORY 6 – HEATING & VENTILATION

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	CADET	10			
2	AIR KING	25			
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 7 - LAMPS & BALLASTS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT ISSUE DATE	DISCOUNT RATE OFF OF TRADE SERVICE
1	SYLVANIA		70%
2	ADVANCE		60%
3	VENTURE		%
4	SATCO		%
5	LUTRON		%
6	GENERAL ELECTRIC		%
7	MCGILL		%
8	ADVANCE		%
9	PHILIPS		%
10	RAB		%
11	LITHONIA		%
12	LUMARK		%
13	UNIVERSAL		%

Average Discount CATEGORY 7 - LAMPS & BALLAST 6570

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	ENCAPSULITE				15
2	SHAT-R-SHIELD				15
3	MAGNATEK	30			
4					
5					
6					
7					
8					
9					
10					

CATEGORY 8 –LOAD CENTERS, CIRCUIT BREAKERS, SAFETY SWITCHES

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	GENERAL ELECTRIC		32%
2	HUBBELL		25%
3	JUNO LIGHTING		%
4	LEVITON		%
5	PHILLIPS		%
6	ADVANCE BALLAST		%
7	MURRAY/SIEMENS		40%
8	SQUARE D		%

Average Discount

32.3 %

CATEGORY 8 – LOAD CENTER, CIRCUIT BREAKERS, SAFETY SWITCHES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	SIEMENS			40	
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 9 – LUGS, TERMINALS, CONNECTORS

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	THOMAS BETTS		58%
2	BURNDY		30%
3	PANDUIT		40%
4	NSI INDUSTRIES		%
5	ILSCO		35%
6	3M		30%
7	IDEAL		25%

Average Discount

36.3%

CATEGORY 9 – LUGS, TERMINALS, CONNECTORS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	BLACKBURN	25			
2	McGILL	10			
3	LAPP				15
4	OL.FLEX				15
5					
6					
7					
8					
9					
10					

CATEGORY 10 – MOTOR CONTROLS & TRANSFORMERS

(Including IEC motor starters, NEMA motor starters, IEC push buttons and pilot devices, NEMA push buttons and pilot devices, Control Power Transformers, Distribution transformers, contactors, non reversing contactors, auxiliary contactors, industrial pump control panels, combination starter, lighting contactors, magnetic starter, manual starter, circuit breaker – pump panel, etc.)

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	CITECH SCADA SYSTEM		%
2	FASCO MOTORS		%
3	GENERAL ELECTRIC		36%
4	HEAVY DUTY.		40%
5	FEDERAL PACIFIC		%
6	CUTLER HAMMER		%
8	SQUARE D		%
9	INGERSOL-RAND CO		%
10	MILBANK		22%
11	ABB		%
12	HAMMOND		40%
13	ACME		50 %
14	TIERNEY		%
15	MGM		%
16	HONEYWELL		%
17	EDWARDS		%

Average Discount

37.6 %

CATEGORY 10 – MOTOR CONTROLS & TRANSFORMERS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	FEDERAL PACIFIC			40	
2	ALLEN-BRADLEY INDUSTRIAL CONTROL			15	
3	HUBBELL	25			
4	MTE				15
5	TCI				15
6					
7					
8					
9					
10					

CATEGORY 11 – ALLEN BRADLEY MOTOR CONTROLS & TRANSFORMERS (Software)

#	MANUFACTURER ALLEN BRADLEY	DISCOUNT OFF OF MFG LIST PRICE (%)
1	CONTROLLOGIX & COMPACTLOGIX PLC	15%
2	PLC 5	15%
3	SLC-500	15%
4	PANELVIEW PLUS	5%
5	ROCKWELL SOFTWARE	0%
6	CONTROLNET INDUSTRIAL NETWORK CONTROLNET	15%
7	ROCKWELL TRAINING	0%

Average Discount

13%

CATEGORY 12 – OUTLETS & SWITCH BOXES

#	MANUFACTURERS	ESPD TRADE SERVICE – CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	T & B		40%
2	STEET CITY		60%
3	RED DOT		50%
4	WALKER		%
5	PERFECTLINE		50%
6	CROUSE HINDS		%
7	BWF		%
8	MULBERRY		%
9	KILLARK		%
10	KRALOY		%
11	CANTEX		%
12	RIDGELINE		%
13	ARLINGTON		%

Average Discount

50%

CATEGORY 12 – OUTLETS & SWITCH BOXES

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	THEPIT	30			
2	LEVITON	30			
3					
4					
5					
6					
7					
8					
9					

CATEGORY 13- RACEWAY & PLUGMOLD

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	HUBBELL		20%
2	PANDUIT		20%
3	HOLOCOM		%
4	WIREMOLD		%

Average Discount

20%

CATEGORY 13 - RACEWAY & PLUGMOLD

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 14 - TIME SWITCHES & SIGNALING

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	INTERMATIC		25%
2	TORK		30%
3	FEDERAL SIGNAL		15%
4	WHEELLOCK		0%
5	EDWARDS		20%
6	NU-TONE		30%
7	BRIDGEPORT		0%

average discount

24%

CATEGORY 14 - TIME SWITCHES & SIGNALING

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	ALLEN-BRADLEY			15	
2					
3					
4					
5					
6					
7					
8					
9					
10					

CATEGORY 15 - TOOLS, TESTERS & FASTENERS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	GREENLEE		25%
2	FLUKE		23%
3	IDEAL		25%
4	DEWALT		40%
5	CULLY		35%
6	CLAUSS		%
7	ALLIED BOLT		%
8	DAP		%
9	BLACK & DECKER		30%
10	AGLO AMERICAN ENTERPRIS		%
11	THOMAS & BETTS		20%
12	AMERICAN SAW MFG		%
13	MILWAUKEE		25%
14	METALLICS		%
15	KLEIN		18%
16	BURNDY		20%
17	DOITIE		%
18	RIDGID		%
19	CHANNELLOCK		%
20	GB		40%
21	T&B		26%
22	3M		20%

Average Discount

26.7%

CATEGORY 15 – TOOLS, TESTERS & FASTENERS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	AMPROBE	12			
2	LENOX	20			
3	CRC			20	
4	McGILL	10			
5	BRADY MARK	10			
6	OBERON				20
7					
8					
9					
10					

CATEGORY 16- WIRING DEVICES & TELECON

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	HUBBELL		50%
2	ERICSON		%
3	WOODHEAD		30%
4	MULBERRY		%
5	COOPER WIRING DEVICES		40%
6	LEVITON		60%
7	GENERAL ELECTRIC		%
8	SQUARE D		%
9	PASS & SEYMOUR		51%

Average Discount

46%

CATEGORY 16 - WIRING DEVICES & TELECON

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1	B-LINE DATACOMM	15			
2	PANDUIT DATACOMM	15			
3	HIRSCHMAN				15
4	N-TRON				15
5	BRYANT	15			
6					
7					
8					
9					
10					

CATEGORY 17 - LIGHTING CONTROLS

#	MANUFACTURERS	ESPD TRADE SERVICE - CURRENT DATE	DISCOUNT RATE OFF OF TRADE SERVICE LIST PRICE
1	LEVITON		10%
2	LUTRON		20%
3	WATTSTOPPER		20%
4	LIGHTOLIER		%
5	HUBBELL		20%
6	ERICSON		%
7	WOODHEAD		%
8	MULBERRY		%
9	COOPER WIRING DEVICES		%
10	GENERAL ELECTRIC		%
11	SQUARE D		%
12	PASS & SEYMOUR		%

Average Discount

17.5%

CATEGORY 17 - LIGHTING CONTROLS

OPTIONAL MANUFACTURERS

(These Manufacturers will not be included in the price evaluation)

#	MANUFACTURERS	DISCOUNT RATE OFF OF TRADE SVC (COLUMN3)	DISCOUNT RATE OFF OF MOST CURRENT MFG CATALOGUE	DISCOUNT RATE OFF OF MOST CURRENT MFG LIST PRICE	COST PLUS MARKUP (COST IN EFFECT AT TIME OF ORDER)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

INSTRUCTIONS: PRICING TYPES: COST PLUS AND/OR LIST PRICE DISCOUNTS

Categories A – C will not be part of the price evaluation.

CATEGORY A – LIGHTING FIXTURES

#	MANUFACTURERS	COST PLUS % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	COOPER LIGHTING GP	12	
2	LITHONIA LIGHTING	12	
3	THOMAS/GENLYTE LIGHTING	12	
4	HUBBELL LIGHTING	12	
5	THOMAS CAPRI	12	
6	JUNO LIGHTING	12	
7	HOLOPHANE	12	
8	ACUITY LIGHTING GP	12	
9	AMERICAN ELECTRIC	12	
10	COLUMBIA LIGHTING	12	
11	DAY-BRITE LIGHTING	12	
12	PROGRESS LIGHTING	12	
13	GE LIGHTING	12	
14	RAB LIGHTING	12	
15	SEA GULL LIGHTING	12	
16	STONCO	12	
17	WILLIAMS LIGHTING	12	
18	HAPCO	12	
19	AMERICAN FLOURESCENT	12	
20	AMCO CORP	12	
21	FARGO MFG	12	
22	DAZOR MFG	12	
23	HUBBELL BUILDING AUTO	12	
24	KOPPERS	12	
25	PRESCOLITE MFG	12	
26	SHURE	12	
27	STREAMLIGHT	12	
28	VALMONT	12	
29	WILCOM INC.	12	
30	PHILIPS	12	
31	NICOR LIGHTING		
32	TCP	12	
33	SIMKAR LIGHTING	12	
34	LIGHTOLIER	12	

CATEGORY A – LIGHTING FIXTURES (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COSTPLUS -- %MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1	METROLIGHT	20	
2			
3			
4			
5			
6			
7			
8			
9			

CATEGORY B - WIRE & CABLE

(Includes THHN, SOWA, USE, CORD, TFEN, XHHW, ETC)

#	MANUFACTURERS	COST PLUS - % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	AFC CABLE SYSTEM	12	
2	BROOKS, FRANK MFG CO	12	
3	CONTINENTAL	12	
4	DULMISON, INC	12	
5	FAHRENHEAT DIV	12	
6	NEHRING ELECTRICAL WKS	12	
7	TECH RESEARCH	12	
8	TRANS-COIL	12	
9	BICC GENERAL	12	
10	ELECTRONIC CABLE	12	
11	COMMUNICATION CABLE	12	
12	GENERAL CABLE ELECT	12	
13	SOUTHWIRE CO	12	
14	SUPERIOR ESSEX CO	12	
15	BELDEN ELECTRONICS DIV	12	
16	PORTABLE CORD	12	
17	VUTRON CORD	12	
18	COLEMAN CABLE	12	
19	GENERAL CABLE	12	
20	DRAKA CABLETEQ	12	
21	ARMORED CABLE	12	
22	BUCHANAN	12	
23	BARE COPPER	12	
24	ALCAN CABLE CO	12	
25	AMERICAN INSULATED WI.	12	
26	CERRO	12	
27	PRYSMIAN/PIRELLI	12	
28	MULTIPLE	12	
29	AETNA	12	
30	PRIORITY WIRE	12	
31	SERVICE WIRE	12	
32	ALCAN CABLE	12	
33	HOUSTON WIRE	12	

CATEGORY B - WIRE & CABLE (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COST PLUS - % MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1			
2			
3			
4			
5			
6			

CATEGORY C – CONDUIT, CHANNEL & FITTINGS

(Includes :EMT: Thin wall metal conduit; galvanized metal conduit; IMC metal conduit; flexible metal conduit; Liquidtite conduit; conduit nipples, elbows & coupling; PVC Schedule 40; PVC elbows & fitting; PVC accessories).

#	MANUFACTURERS	COST PLUS - % MARKUP	DISCOUNT OFF OF MFG LIST PRICE (%)
1	ELECTRI-FLEX CO	12	
2	CROUSE-HINDS	12	
3	THOMAS & BETTS	12	
4	B-LINE	12	
5	MINERALLAC	12	
6	ROBROY IND.	12	
7	FLEXIBLE WHIPS OF TENNESSEE INC.	12	
8	BUCHANAN CONSTRU	12	
9	RIGID CONDUIT	12	
10	BRIDGEPORT	12	
11	ALLIED TUBE	12	
12	WHEATLAND	12	
13	AFC	12	
14	KRALOY	12	
15	RIDGELINE	6.5	
16	PRIME	12	
17	CAN-TEX	12	
18	HERITAGE PLASTICS	12	
19	CHAMPION FIBERGLASS	12	

CATEGORY C – CONDUIT, CHANNEL & FITTING (ADDITIONAL MANUFACTURERS)

#	MANUFACTURERS	COSTPLUS – %MARKUP	DISCOUNT OFF OF MANUFACTURERS LIST PRICE (%)
1			
2			
3			
4			
5			
6			
7			
8			
9			

Full Legal Name of Company: NORTH COAST ELECTRIC CO.

Signed By: *Mikel Orsborn*

Print Name: MIKEL ORSBORN Date: MAY 23, 2011