King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:
GRAYBAR ELECTRIC CO
PO BOX 3727
SEATTLE,WA 98124

SHIP TO
KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE,WA 98104
United States

BILL TO
KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE,WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
509100	0	1

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
26-APR-11	P Price
DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO.	PAYMENT TERMS	FREIGHT TERMS	F.O.B.	SHIP VIA
	G00126	1%20days/Net30days	Paid	Destination	BEST WAY

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(206) 701-2648	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	T

Can't be used when spending Federal Funds

Furnish Electrical, Electronic, Lamps, Lighting, Motors, Power Distribution, Cabling, Communication, Security, Tools, Safety, Fasteners and other Supplies & Equipment as requested by any authorized King County Agency during the preiod of April 27, 2011 though January 31, 2013, in accordance with US Communities Contract #MA-IS-1140130 and #MA-IS-040222-2, incorporated by reference as if fully set forth herein.

The Graybar contract can be found at these websites:
http://www.uscommunities.org/graybar/
http://www.graybar.com/markets/gov_usc.html
Contact local Graybar branch to set-up account.

This is not the authority for ordering specific goods. Individual standard purchase orders, referencing this contract will be issued and will provide the authority for ordering. All invoices must reference the individual purchase order number.

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:
This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

Authorized signature

King County 5/4/2011 2:34 PAGE 002/004 Fax Server

King County 5/4/2011 2:34 PAGE 003/004 Fax Server

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Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
509100	0	2

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
26-APR-11	P Price
DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO	PAYMENT TERMS	FREIGHT TERMS	F.O.B	SHIP VIA
	G00126	1%20days/Net30days	Paid	Destination	BEST WAY

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(206) 701-2648	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION
	Purchase Agreement Effective From: 27-APR-11 To: 31-JAN-13	Amount Agreed:				

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:
This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

Authorized signature

PURCHASE ORDER
GENERAL TERMS AND CONDITIONS

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless other wise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

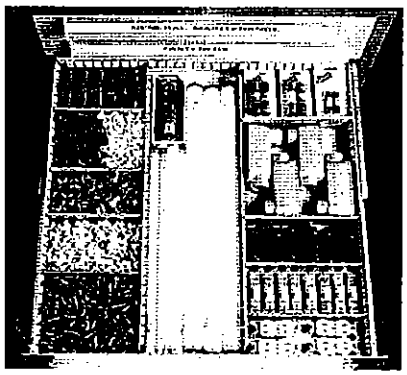
Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warrantee is in addition to any standard warranty or guarantee give by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.

King County 5/4/2011 2:34 PAGE 004/004 Fax Server



OVERVIEW BENEFITS PRICING SHIPPING CONTRACT DOCS FAQS HOW TO ORDER

Graybar Overview

Graybar, a Fortune 500 corporation and one of the largest employee-owned companies in North America, is a leader in the distribution of high quality electrical, communications and networking products, and specializes in related supply chain management and logistics services. Through its network of nearly 240 North American distribution facilities, it stocks and sells products from thousands of manufacturers, serving as the vital link to hundreds of thousands of customers.

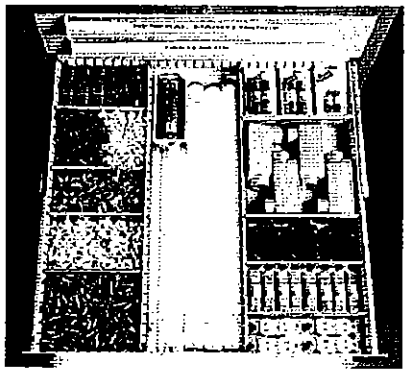
Graybar's customers include contractors, commercial businesses, manufacturing companies, communication service providers and power utilities, along with federal, state, local government and education entities. Graybar provides a single source for the products and services its customers need to power networks and maintain their facilities with speed, intelligence and efficiency.

KEY PRODUCTS

REQUEST CONTACT

Graybar

Website: Graybar
Phone: (877) 765-8326
Fax: (314) 573-0704
E-mail: uscommunities@qbe.com



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Graybar

Website: Graybar
Phone: (877) 765-8326
Fax: (314) 573-0704
E-mail: uscommunities@qbe.com

Graybar Contract Information

ELECTRICAL PRODUCTS

County of Los Angeles, California
3 years, Feb. 01, 2008 to Jan. 31, 2011
Option extended through Jan. 31, 2013

Contract Documents

- ***Electrical Contract:***
- Master Agreement No. MA-IS-1140130
- Contract Attachments

RFP Documents

- ***Electrical Contract:***
- Request For Proposal
- RFP 229796 Attachment
- RFP 229796 Posting Document

Postings

No. of suppliers participated in the solicitation process: 33 invited; 20 responded; posted on the Internet

- U.S. Communities: Upcoming Contract
  June 20, 2007 to Aug 20, 2007
- LA County Open Bids and Solicitations System
  June 20, 2007 to Aug 20, 2007
- Association of Oregon Counties
  June 20, 2007 to Aug 20, 2007
- Canadian MERX Public Tenders
  June 20, 2007 to Aug 20, 2007

TELECOMMUNICATIONS SUPPLIES

County of Los Angeles, California
3 years, Jan. 01, 2010 to Dec. 31, 2012
Option to renew for two (2) additional one (1) year periods

Contract Documents

- ***Telecommunications Contract:***
- Master Agreement No. MA-IS-1-040222-2
- Contract Attachments 1A Amendments
- Contract Attachments Exhibit 1 Amend. 1
- Letter of Intent to Award

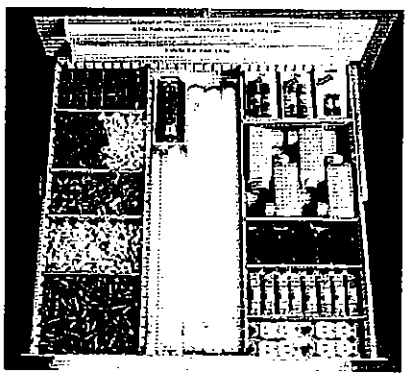
RFP Documents

- ***Telecommunications Contract:***
- Request For Proposal RFP-IS-1057-1
- RFP-IS-1057-1 Attachments
- RFP-IS-1057-1 Posting Document

Postings

No. of suppliers participated in the solicitation process: 2 invited; 7 responded; posted on the Internet

- U.S. Communities: Upcoming Contract
  July 17, 2009 to Sept. 01, 2009
- LA County Open Bids and Solicitations System
  July 17, 2009 to Sept. 01, 2009
- Canadian MERX Public Tenders
  July 17, 2009 to Sept. 01, 2009
- Onvia Demand Star
  July 17, 2009 to Sept. 01, 2009
- Association of Oregon Counties
  July 17, 2009 to Sept. 01, 2009
- Cobb County Purchasing Department
  July 17, 2009 to Sept. 01, 2009
- State of Hawaii and Oregon
  July 17, 2009 to Sept. 01, 2009



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Graybar

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Phone: (877) 765-8326
Fax: (314) 573-0704
E-mail: uscommunities@qbe.com

Graybar FAQ

Who can participate?

Eligible agencies include: States, State Agencies, Counties, Cities, Special Districts, K-12 Public & Private Schools, Public & Private Colleges and Universities & Non-Profits.

Does the pricing meet competitive bid requirements?

Through cooperative purchasing laws, the U.S. Communities pricing, by virtue of its public bid language, meets the requirements for bidding in all states except New York and New Jersey. This allows agencies to use the pricing without taking the time to create bid documents, entertain multiple vendor inquiries and document the bids. Placing the order through Graybar allows them to utilize a quality vendor repetitively without the cost of using unknown or less reliable vendors.

Does the competitive pricing apply, regardless of quantity?

Using Graybar and the U.S. Communities program assures an agency they are getting a very competitive price on any size order. Therefore, driving smaller quantity orders along with larger ones to Graybar provides the agency with maximum value for everything purchased. There are no costs, minimum quantity requirements or spend limits associated with using the Graybar U.S. Communities program.

Is the pricing from a local government competitively solicited agreement?

The U.S. Communities pricing is the same pricing used to win the electrical and comm/data public bids for the County of Los Angeles California. The County of Los Angeles is the largest county in the United States and has a purchasing budget larger than 44 states. Therefore, your agency can buy at these same levels regardless of their size. While not every price is the lowest in the country, the agreement overall is very competitive.

How does it save time and money?

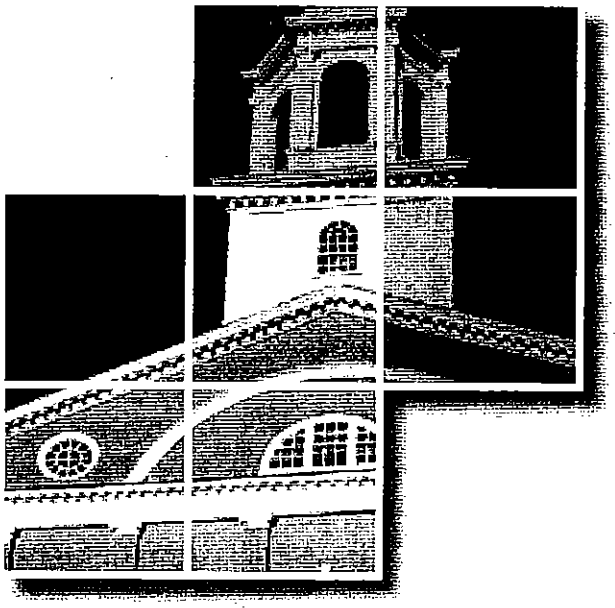
The key value for the agency is resource savings. On average, U.S. Communities participating agencies will save 5% over traditional procurement practices. Most agencies today are spread too thin. Agencies are downsizing administrative departments, and retiring or departing purchasing and maintenance positions are left unfilled. The Graybar U.S. Communities program provides a mechanism to save the time and costs associated with obtaining quotes or preparing bids. The time savings allow the department to accomplish its work tasks more efficiently with the personnel on hand.

How can my agency become a participating U.S. Communities member?

Complete the online registration.

Graybar - U.S. Communities Program
SERVING LOCAL GOVERNMENT
Solutions That Work To Your Advantage!

K-12 • Colleges & Universities • States • Counties
Cities • Nonprofits • Special Districts



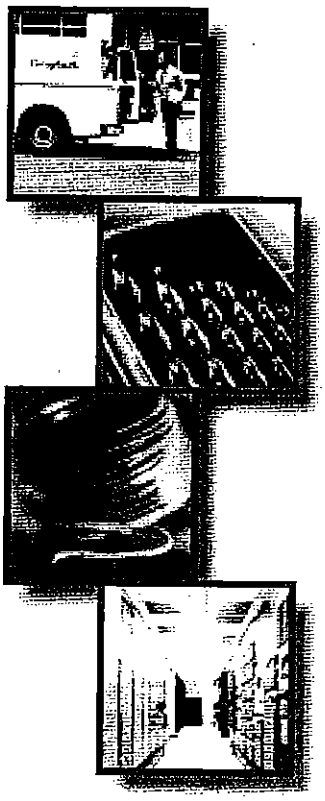
GraybaR
works to your advantage

U.S. COMMUNITIES
Government Purchasers Saving You Money

Founding Co-Sponsors

NACo NIGP

our STRENGTHS *set us* APART



A customer-focused approach

Our employee owners take pride in their work and strive for continuous improvement. We are committed to anticipating our customers' needs, and meeting them with our extensive set of resources.

Network of over 240 North American locations

As one of North America's largest employee-owned companies, Graybar has the power and stability of a big company coupled with the integrity and drive of a neighborhood business.

Reduce paperwork and simplify procurement

Maintaining your facility requires a wide variety of products. We are your single source for electrical, communication, IT, MRO and security products from best-in-class manufacturers.

» **Control your lighting and reduce energy costs**
lighting • lighting control • ballasts • fixtures
daylight harvesting • occupancy sensors

» **Reliable power distribution and management**
metering and monitoring • enclosures • transformers • fuses
panelboards • motors • uninterruptible power supplies

» **Enable your network to deliver maximum performance**
cabinets and rack systems • data center cooling
wire management • voice and data connectivity
fiber and copper cabling • headsets

» **Keep your facility safe, secure and running smoothly**
surveillance • access control • signaling • paging and notification
tools • personal safety products • fasteners • testers • MRO

e-mail us at uscommunities@graybar.com

manage your INVESTMENT *maximize your* ENERGY SAVINGS

Energy-saving products and services

We offer comprehensive energy management solutions to help you maximize your facility's efficiency and save you money.

Reduce energy costs without compromising quality

Today's facilities require integrated, innovative solutions for minimizing downtime and reducing energy consumption.

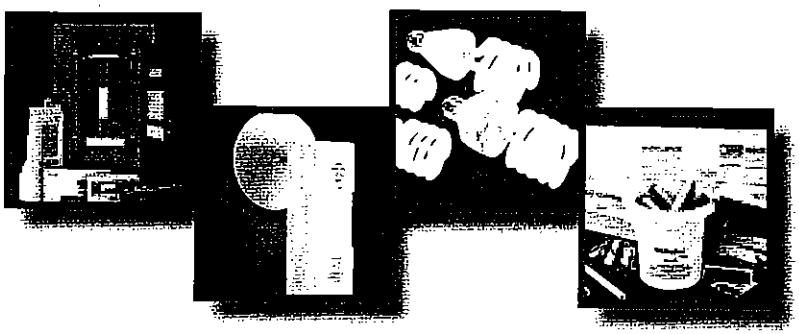
Extend the life of the products you use

We realize that saving money is not only about initial investment, but the ability to save energy and maintenance costs over the life of the products you use.

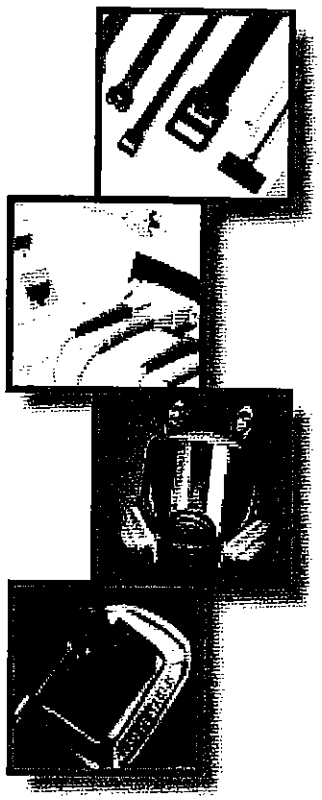
Graybar is uniquely positioned to bring you the full complement of products and services necessary to maximize your facility's energy efficiency. Whether you're renovating an aging facility, or breaking ground on a new project, our energy-wise solutions help you meet compliance requirements and exceed your energy-efficiency goals.

Reduce waste by increasing your system's efficiency and effectiveness. From data center cooling, to metering and monitoring of power systems, to occupancy sensors and daylight harvesting, we distribute a wide selection of Energy Star®-rated products that set the standard in the industry.

What's more, we can facilitate energy audits and the recycling and disposal of your electrical and lighting waste. We have you covered, through the full life cycle of your facility.



best-in-class PRODUCTS *unparalleled* VALUE



The U.S. Communities Program

Graybar is the awarded supplier of electrical, data/communication and security products through the U.S. Communities program, a nonprofit national purchasing cooperative developed by governmental agencies. Utilizing the pooled power of public agencies nationwide, the program lowers purchasing costs, while providing the quality of service and expertise for which Graybar is known.

» **Eliminate Three Bids**
The Graybar-U.S. Communities contract was formed specifically to meet the "Joint Powers Authority" for "Cooperative Purchasing" programs via a competitively solicited bid by a lead purchasing agency, Los Angeles County, CA. In nearly every state, this language satisfies the competitive solicitation requirement.

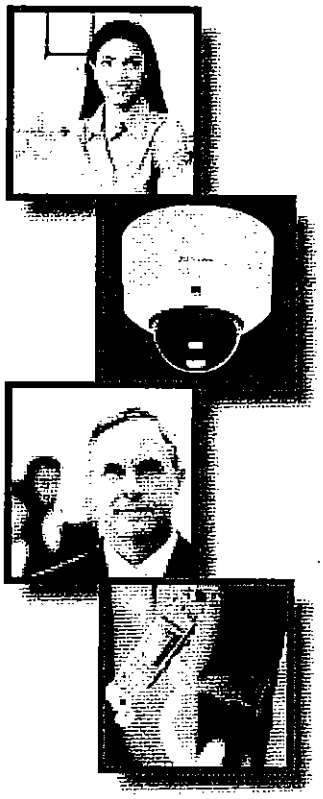
» **Leading Association Sponsorship**
The U.S. Communities Program is sponsored and recognized by the National Association of Counties (NACo), the National League of Cities (NLC), the National Institute of Government Purchasing (NIGP), the U.S. Conference of Mayors (USCM) and the Association of School Business Officials International (ASBO).

» **No Cost to Participate**
There is no cost to participate in the U.S. Communities program. All you have to do is register online at www.uscommunities.org. Registration does not obligate you to purchase through the program, but it does introduce you to a wide range of products at outstanding prices.

To learn more about the U.S. Communities program, or to obtain more information about the Graybar contract under the U.S. Communities program, visit www.uscommunities.org or contact your local Graybar sales representative.

visit us at graybar.com/uscommunities

work BETTER
work SMARTER



Commitment to serving the Government

Graybar is proud to serve the Government with specialized resources who understand the challenges specific to the Government customer.

eBusiness solutions make procurement easy

Streamlining your procurement process is just a click away. At graybar.com you can interact directly with Graybar's internal order management system to check product pricing, availability, view the status of an order, or request a quote. Easily find the products you need, identify energy-efficient options, or place an order online anytime, anywhere.

Reduce the cost of projects and get the job done

Let our experience in supply chain management work to your advantage. We provide value-added services such as individualized delivery schedules, material staging, cable management and real time tracking and delivery confirmation.

Reliability when it matters most

Our customers rely on us to have the right products on hand when and where they're needed. That's why we continually refine the inventory we stock in our local branches and zone warehouses. This combination of local and zone stocking locations provides fast access to our broad product offering.

Graybar - U.S. Communities Program
SERVING LOCAL GOVERNMENT
Solutions That Work To Your Advantage!

Graybar *is* PROUD *to serve our* Local Government Customers

Our extensive product offering from best-in-class manufacturers provides you with unique opportunities for total systems integration. And our network of over 240 stocking locations throughout North America means we have what you need, when you need it. Delivering innovative, integrated solutions is another way Graybar works to your advantage.

Learn more at graybar.com/uscommunities or contact our sales team at uscommunities@graybar.com.

GOVERNMENT PURCHASING ALLIANCE
U.S. COMMUNITIES™
Government Purchasers Saving You Money

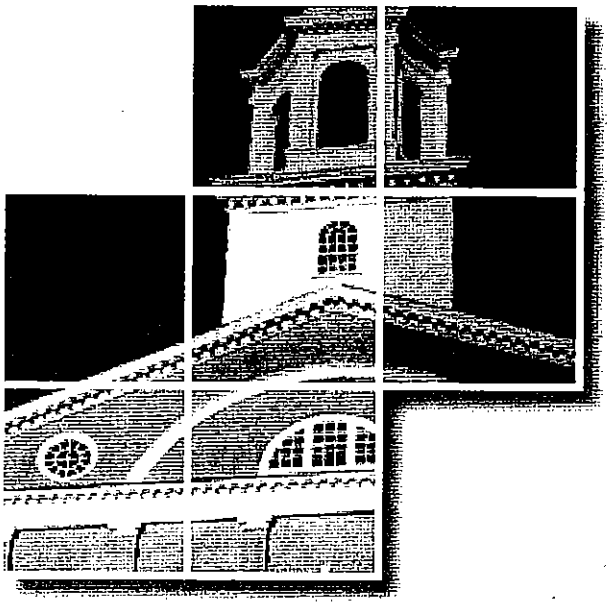
Founding Co-Sponsors

NAEP NIGP

FSC Mixed Sources
Product group from well-managed forests, controlled sources and recycled wood or fiber

GRAYBAR – U.S. COMMUNITIES PROGRAM

Product and Manufacturer Line Card



Serving Local Government

K-12 • Colleges & Universities • States • Counties
Cities • Nonprofits • Special Districts

GraybaR
works to your advantage

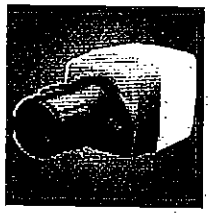
U.S. COMMUNITIES
Government Purchasers Saving You Money

Founding Co-Sponsors

NIGP

MANUFACTURER LISTING

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*



3Com
3M Communications Division
3M Electro Products Division
Aastra
ABB Power T&D Company
Acterna
Acuity Lighting Group
ADM Micro, Inc.
AD Technologies
ADC
Advance
Advanced American Telecom
AEMC
AERVO
AFC/Kaf-Tech Inc.
AFL Telecommunications
Agilent Technologies
Aim Electronics Corp
Aiphone
Air King Ventilation Pro
AK Stamping
Alcan Cable
Alcatel-Lucent
Alflex Corporation
Alkco Manufacturing Company
Allen Tel Products
Allied Bolt
Allied Electronics, Inc.
Allied Moulded Products
Allied Telesis
Allied Tube
Alloptic
Alpha Technologies
Alpha Wire
Altronix
ALUMA FORM
American Electric Lighting
American Fibertek
American Fittings Corp
American Fluorescent Corporation
American Insulated Wire Corp. (AIW)
American Lock / Master Lock
American Polywater
Amerlux Inc
Ametek, Incorporated
Ametrix
Amphenol Corp.
AMSECO
Anderson
Angelo Brothers Company
Anglo American Enterprise
Anritsu
APC/MGE
Appleton
Arecont
Argus Technologies, Ltd
Arlington Industries, Inc.
Armorcast Products Company
Arrow Fastener
Arrow Magnolia
AT&T
Atlantic Scientific Corp
Atlantic Teleconnect Inc
Automatic Switch Co. (ASCO)
Automatic Timing & Controls
AvaLAN Wireless
Avaya
B&K Precision
Baldor Electric Co.
Band-It - IDEX Inc
Barfield
Bartlett Manufacturing Co.
Battery Center, The
Baudcom
Bauer Corporation
Bay Networks
Beghelli Inc.
Bekaert
Belden
Belkin Components
Benner-Nawman
Berk-Tek
BICC General
Bi-Tronics Inc
BLF Corporation
Blonder Tongue
Bogen Communications
Bosch Security Systems
Boss Manufacturing
Bourns
Bowers
Bowhead Manufacturing
Brady
Bridgeport Fittings, Inc.
Broan-NuTone, LLC
Brooks Manufacturing Co.
Brother
Buchanan
C Enterprises
Cable Exchange
Cable Management Solutions
Cable Prep
Cablofil
Caddy
CANTEX
Capp Inc.
Carlon – Thomas & Betts
Carrier Access
Casco Manufacturing Co.
CBC America
CDR Systems Corp.
CEECO
Cementex Products Inc.
Challenger
Charles Industries
Charleston Industries
Chatsworth Products, Inc.
Chloride Systems
Cidco
Circa Telecom
Citech Scada Systems
Clarcor Air Filtration Products
Clearpix
CM CONN
Coleman Cable Systems
Columbia Lighting
Command Communications
CommScope
Commscope Carrier Solutons
Comnet
Comtrend Corporation
Condux International, Inc.
Conklin Corporation
Con-Tech
Cooper B-Line
Cooper Bussmann
Cooper Crouse-Hinds Co.
Cooper Lighting Group
Cooper Notification
Cooper Power Systems
Corcom
Corning Cable Systems
Cortelco
CP Technologies
Crain Enterprises
CRC Industries
Crouse-Hinds Lighting
Crydom
Custom Plastic
CW Communications
CXR Larus Corporation
Cyberpower
Cylix
D & W Distributors Inc.
Da Lite Screen Company
Dana Blue
DAP
Data Display Products
David Clark & Co
Day-Brite | Capri | Omega
Dazor Manufacturing Corp.
Dees Communications
DeWALT
Diamond Communications
Digimerge
Ditek
D-Link
Dolphin Components
Dominion Lasercom Inc.
Draka
Dual-Lite
Dukane Corporation
Duracell Battery
Durham
DVTel, Inc.
Dynalec Corporation
E & R Industrial Sales, Inc.
Easy Sync Ltd
Eaton
Elastimold
Electric Controller, The
Electric Motion Company, Inc.
Electri-Flex Co.
Elliptipar
Eltek Valere
Emerson Network Power
E-Mon, LLC
Emtelle US Inc.
Encore Wire Corporation
Endot Industries
Energizer Battery, Inc.
Energy Solutions Intl.
Enersys Inc
Enertron Technologies
EnGenius Technologies, Inc.
Engineered Products Company
Entone
ERICO
Ericson Manufacturing
Estex Manufacturing Company
Etherwan Systems
EverFocus
Exacq
Exceline

MANUFACTURER LISTING

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Exitronix, Inc.
Fahrenheat Division
Fasco
FCI Burndy Products
Federal Signal Corp.
Ferguson Enterprises
Fernco, Inc.
Fiber & Cable/Opti-Loop
Fiber Instrument Sales
Fibertron
Finishadapt, LLC
Fire-Lite Alarms Inc.
Firex / Invensys
Fisher Pierce Olc
First Alert / BRK Brands, Inc.
Fiskars
Flexible Whips of Tennessee, Inc.
Fluke
Fluke Networks
Force10 Networks
Foster Corporation
Foundry Networks
Franklin Instrument Company, Inc.
Freud
Fujinon
G&W Electric Co.
GAI-Tronics
GALVAN Industries, Inc.
GE Consumer & Industrial
GE Security
Geist
Gems Sensors Inc.
Generac Power Systems, Inc.
General Cable
General Hardware
General Structures Inc
General Machine Products
Generic Fiber Products
Generic Premise Products
Generic Communication Cable
Genlyte - Thomas, LLC
Gentex Corp
Glyptal Inc
GN Jabra
Gordon Kapes Inc
Great Lakes Case and Cabinet
Greenlee Textron
GSP America
Hammond Manufacturing Co., Inc.
Hapco
Harding Instruments Co. Ltd.
Harger Lightning Protection
Harris Corporation
Hastings Fiberglass Products, Inc.
Hawaii Energy Systems, LLC
Heritage Plastics Inc
HES
Heyco Products Inc.
Hilti, Inc.
Hirschmann Automation & Control
Hi-Tech Fuses Inc.
Hoffman Enclosures
Holocom Networks
Holophane
Homac Manufacturing
Houston Wire & Cable
Hubbell Building Automation
Hubbell Kellems
Hubbell Lighting, Inc.
Hubbell Power Systems
Hubbell Quazite
Hubbell Premise Wiring
Hubbell Wiring Device
Hughes Brothers
Hunter Fan Co.
IDEAL INDUSTRIES, INC.
ID View
IEI
Igloo Corp.
ILSCO CORPORATION
IMC Networks
Indalex Aluminum Solution
Independent Technologies
Ingersoll-Rand
Ingram Micro
Innovative Metal Industries, Inc.
Integral Fitting
IntelliTouch Communications
Interalia
Intermatic, Inc.
International Fiber Systems (IFS)
Invensys
IPEX
Irwin Company, The
ITW/Linx
Jackson Tool
Jameson
JDSU
Jonard Industries/OK Industries
Jones-Stephens Corp.
Juno Lighting Group
JVC Professional
Kaf-Tech, Inc.
KBC Networks
Kearney
Kentrox
Keyscan
Kidde Fire Fighting
Klein Tools, Inc.
Knopp Inc
Konexx
Koppers Inc.
Kraloy Division
Krylon
Lagasse Brothers, Inc.
Lamson Pipe Co.
LanTech
L-Com
L-Comp Inc.
Leach
Leica Geosystems
Lenox
Leviton Lighting Controls
Leviton Manufacturing Co., Inc.
Leviton Voice and Data
LG Electronics USA Inc.
Liebert
Lightolier Lighting
Lineage Power Systems
(formerly Tyco)
Lithonia Lighting
Locknetics
Louisville
Lubriduct
Lutron Electronics, Inc.
Lynn Electronics Corp.
Lyon Workspace Products, LLC
Mac Products Inc.
MacLean Power Systems
Mag Instrument, Inc.
Magnolia Chemical
Major Custom Cable
Malcolite Corp
Malton Equipment Co
Marley Electric Heating Co.
Maxcell Business Unit
McGill Manufacturing Co., Inc.
Meltric
Mercury Waste Solutions
Meru Networks
Metallics
Metro Tel Corp.
Meyer Structures
Microtest
Middle Atlantic Products
Midwest Electric Products, Inc.
Milbank Manufacturing Co.
Milwaukee Electric Tool Corp.
Minerallac Company
Minuteman UPS
Mohawk
Moldcast Division
Molex Connector Corporation
Momaco
Mosaic Global Solutions LLC
Motorola
MRV Communications
Mulberry Metal Products Inc.
Multi-Link
Multi-Tech Systems
National Pipe & Plastics Inc.
National Standard
NEC Unified Solutions, Inc.
Nehring Electrical Works Co.
NEPTCO
Netsource
New Basis
Newell Rubbermaid, Inc.
Newton Instrument Company
Nexans
NICE Systems
Nitek
Nortel Networks
North Safety
Northstar Battery
Noyes Fiber Products
NSi Industries - TORK
NTE Electronics, Inc.
N-Tron Corp.
NuTone Inc.
NUUO
NVT
Oatey
Occidental Coating Company

The U.S. Communities Program

- Eliminate three bids
- Leading association sponsorship
- No cost to participate

Contracts allow your organization to maximize savings on the products you need while reducing procurement time.

GraybaR
works to your advantage

MANUFACTURER LISTING

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

OFS
Okonite Company, The
Oldcastle Precast, Inc.
Omni Cable
ONEAC Corporation
Optelecom
Optex
Optical Cable Corporation
Ortronics
Oshkosh Tool Company, Inc.
OZ/GEDNEY
P & R Industries
PCT International
P. K. Neuses, Inc.
Paladin Tools
Panamax
Panasonic
Panavise Products, Inc.
Panduit Corp.
Paradyne/Zhone
Pass & Seymour / Legrand
Pelco
Pelican Products Inc
Pennington Crossarm Co.
Pepperl+Fuchs Inc.
Perfect-Line
Perma-Cote Industries
Petroflex N.A., Inc.
Phasetronics / Motortronics
Phoenix Contact
Picoma Ind Inc
Pico Macom Inc
Plant Equipment Company, Inc.
Plantronics
Platt Luggage, Inc.
Plymouth Tapes
Polycom
Porcelain Products Co.
Porta Systems Corp.
Potter
Potter Brumfield
Power Sales & Advertising
Powersmiths Int. Corp.
Power Sonic Corp
Precidia Technologies
Preformed Line Products
Premax LLC
Prescolite
Priority Wire & Cable
Proforma Printgraphics
Progress Lighting
Pronto Networks, Inc.
Prysmian Power Cables & Systems
PULS, LP
Purdy Professional Products
Puritan Lighting Fixture Co.
Queen City Plastics Inc.
Quicktron
Raceway Technology
R&R Industries
Readylinks Inc.
Reiker Enterprises
R. Stahl
RAB Lighting
RACO
RAD Data Communications
Rainbow CCTV
Raymar - Telenetics
Rayovac
Recognition Systems
Rectorseal
Red Dot Co.
Rieva
Ripley Company
Rittal Corporation
Roanwell Corporation
Robroy Industries
Rockbestos Company, The
Ronk Electrical Industries
RTS Sentry
Rubbermaid
Russellstoll
Rutherford Controls Inc. (RCI)
Salisbury, W. H. & Co.
SAMSUNG
Satcon Technology Corporation
Schlage
Schneider Electric Group
Sea Gull Lighting Products
Securitron
Sediver
Selecta Switch / Micro Switch
Semtron Inc
Sensaphone
Sensor Switch
Seves USA
Shat-R-Shield Inc.
Shure
Siemon
Siemens Building Tech
Siemens Information Systems
Siloo Division
Simpson Electric
SL Waber
Snake Tray/CMS
Snap-On Inc
Sola/Hevi-Duty
Soundolier Div.
Southwest Data Products
Southwire Co.
SPC Technology
SPC TelEquip
Specified Technologies Inc. (STI)
Speco Technologies
Spero Electric Corp
Square D Co. (Schneider Electric)
Sta--Lube Division
Standard Enterprises Inc.
Steel City
Streamlight Inc.
Sun West Engineering, Inc.
SUPERIOR ESSEX
Superstrut
Surge Suppression Inc.
Suttle
Symmetricom
SYNCO Chemical Corporation
SYSTIMAX Solutions by CommScope
Talk-A-Phone
Tamaqua
Tamron
Targetti North America
Tatung
TayMac Corporation
TEC International
Tech Products Inc
Tech Research
Technical Consumer Products Inc.
Techspray
Telco Systems
Telcor
Telebyte
Telect
Teledex
Teledyne D.G. O'brien
Teledyne Technologies Incorporated
Telehorn
Telematrix
Teltrend
Tempo Research
Thomas & Betts Corp.
TII Network Technologies
Times Fiber Communication
TJ Cope Inc
TMC
Tone Commander
Toshiba
ToteVision
TPI Corporation - Fostoria
Traffic Signal Controls, Inc.
Trans-Coil Inc
Transition Networks
Transtector Systems
Transworld Products
Tri Palm International
Triplett
Tripp Lite
TT Systems
Tungsram USA
Tyco Electronics - Raychem
Tyco Electronics - Telecom Outside Plant Division
Tyco Electronics/AMP NETCONNECT
Ultratech, Inc.
Uniden
Union Tools
Uniprise Solutions by CommScope
Unique Fire Stop
Unistrut
United Copper Industries
Universal Lighting Technology (ULT)
Uraseal
USRobotics
Valcom
Valmont Industries
Vari-tronics
Veolia Environmental Systems
Veracity/Highwire
Veramark Technologies, Inc. (formerly Moscom)
Verilink
Vertical Communications
Victor Insulators Inc.
Videolarm
Video Mount Products
Viking Electronics
Von Duprin
VTech
Vuance, Inc.
WARCO
Watling
Watt Stopper, The
Wavetech
Werner Ladder Company
Wescom-Charles Industries
Westell
Wheatland Tube
Wide Lite Lighting
Wilcom, Inc.
Williams Lighting, H.E. Inc.
Wiremold
Woodhead
World Dryer Corporation
XCI Corporation
Z-Band, Incorporated
Zep Manufacturing Co
Zhone Technologies
Zoom Telephonics

PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Lighting & Lighting Controls

Ballasts
- Advance
- GE Consumer & Industrial
- Lutron Electronics, Inc.
- *Universal Lighting Technology (ULT)*

Lamp Disposal
- *Mercury Waste Solutions*
- *Veolia Environmental Systems*

Lamps
- *Angelo Brothers Company*
- GE Consumer & Industrial
- *Shure*
- *Standard Enterprises Inc.*
- *Tungsram USA*

Lighting Control
- *Energy Solutions Intl.*
- *Fisher Pierce OLC*
- Genlyte - Thomas, LLC
- Hawaii Energy Systems, LLC
- Hubbell Building Automation
- Leviton Lighting Controls
- Lutron Electronics, Inc.
- Sensor Switch
- Square D Co. (Schneider Electric)

Lighting Fixtures
- Acuity Lighting Group
- *Alkco Manufacturing Company*
- American Electric Lighting
- *American Fluorescent Corporation*
- *Amerlux Inc*
- Ametrix
- *Angelo Brothers Company*
- Beghelli Inc.
- Charleston Industries
- Chloride Systems
- Columbia Lighting
- Con-Tech
- Cooper Lighting Group
- Crouse-Hinds Lighting
- Day-Brite | Capri | Omega
- Dazor Manufacturing Corp.

Lighting Fixtures (cont.)
- Dual-Lite
- Elliptipar
- *Enertron Technologies*
- Ericson Manufacturing
- Exceline
- *Exitronix, Inc.*
- GE Consumer & Industrial
- Genlyte - Thomas, LLC
- *Hapco*
- Holophane
- Hubbell Lighting, Inc.
- *Juno Lighting Group*
- *Koppers Inc.*
- Lightolier Lighting
- Lithonia Lighting
- *Malcolite Corp.*
- Prescolite
- Progress Lighting
- *PULS, LP*
- *Puritan Lighting Fixture Co.*
- *RAB Lighting*
- Sea Gull Lighting Products
- *Shat-R-Shield Inc.*
- *Shure*
- *Spero Electric Corp*
- *Streamlight Inc.*
- *Sun West Engineering, Inc.*
- Targetti North America
- *TPI Corporation - Fostoria*
- Wide Lite Lighting
- *Williams Lighting, H.E. Inc.*

Lighting Poles
- *General Structures Inc.*
- Moldcast Division
- Valmont Industries

Occupancy Sensors
- Leviton Manufacturing Co., Inc.
- Hubbell Wiring Device
- Watt Stopper, The

Voice & Data Connectivity

Cable Tray
- *Snake Tray/CMS*
- TJ Cope Inc

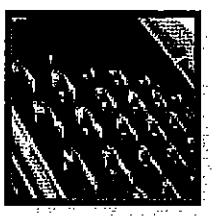
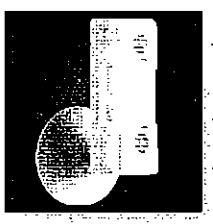
Copper Cable
- ADC
- Allied Telesis
- Alloptic
- *Alpha Wire*
- *Avaya*
- Belden
- Berk-Tek
- Blonder Tongue
- C Enterprises
- CommScope
- CommScope Carrier Solutions
- Emerson Network Power
- *Emtelle US Inc.*
- Entone
- General Cable
- Generic Communication Cable
- Hubbell Premise Wiring
- Mohawk
- *Optical Cable Corporation*
- Panduit Corp.
- Paradyne/Zhone
- PCT International
- Siemon
- SUPERIOR ESSEX
- SYSTIMAX Solutions by CommScope
- Telco Systems
- Tyco Electronics/AMP NETCONNECT
- Uniprise Solutions by CommScope
- Westell
- Zhone Technologies

Copper Connectivity and Assemblies
- ADC
- Allen Tel Products
- *Alpha Wire*
- *Amphenol Corp.*
- *Atlantic Teleconnect Inc.*
- *Avaya*
- Belden
- C Enterprises
- Cable Exchange
- Casco Manufacturing Co.
- CommScope
- *Easy Sync Ltd*
- *Emtelle US Inc.*
- Generic Premise Products
- Hubbell Premise Wiring
- Leviton Voice and Data
- Lynn Electronics Corp.
- Major Custom Cable
- *Molex Connector Corporation*

Copper Connectivity and Assemblies (cont.)
- Netsource
- Ortronics
- Panduit Corp.
- Quicktron
- Siemon
- *Suttle*
- SYSTIMAX Solutions by CommScope
- *Tempo Research*
- Times Fiber Communication
- Tyco Electronics/AMP NETCONNECT
- Uniprise Solutions by CommScope

Electronics
- *Aim Electronics Corp.*
- Allied Electronics, Inc.
- Crydom
- *Ingram Micro*
- *L-Comp Inc.*
- *LG Electronics USA Inc.*
- NTE Electronics, Inc.
- *Potter Brumfield*
- Power Sales & Advertising
- *Selecta Switch / Micro Switch*
- *SPC Technology*
- Tatung

Fiber Optic Cable
- ADC
- AFL Telecommunications
- Belden
- Berk-Tek
- CommScope
- Corning Cable Systems
- *Dominion Lasercom Inc.*
- Draka
- General Cable
- Mohawk
- OFS
- *Optical Cable Corporation*
- Panduit Corp.
- SUPERIOR ESSEX
- SYSTIMAX Solutions by CommScope
- Tyco Electronics/AMP NETCONNECT

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PRODUCT CATEGORIES

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Fiber Optic Cable (cont.)

Tyco Electronics - Telecom Outside Plant Division
Uniprise Solutions by CommScope

Fiber Optic Connectivity and Assemblies

3M Communications Division
ADC
Allen Tel Products
Allied Telesis
Amphenol Corp.
Atlantic Teleconnect Inc
Belden
C Enterprises
Cable Exchange
Casco Manufacturing Co.
CommScope
Corning Cable Systems
Easy Sync Ltd
Dominion Lasercom Inc.
Fiber & Cable/Opti-Loop
Fiber Instrument Sales
Fibertron
Generic Fiber Products
Generic Premise Products
Hubbell Premise Wiring
IMC Networks
LanTech
Leviton Voice and Data
Lynn Electronics Corp.
Major Custom Cable
Molex Connector Corporation
Netsource
OFS
Ortronics
Panduit Corp.
Quicktron
Siemon
SYSTIMAX Solutions by CommScope
Tempo Research
Times Fiber Communication
Transition Networks
Tyco Electronics/AMP NETCONNECT
Uniprise Solutions by CommScope

Intercom Systems

Broan-NuTone, LLC
Cooper Notification
Telex Communications
Valcom

Monitoring

Allied Telesis
Chatsworth Products, Inc.
Fluke Networks
Geist
MRV Communications

Networking and Wireless

3Com
Alcatel-Lucent
Allied Telesis
AT&T
Avaya
Bay Networks
Belden
Belkin Components
Carrier Access
Comnet
Comtrend Corporation
CP Technologies
CXR Larus Corporation
Cylix
D-Link
Dominion Lasercom Inc.
Etherwan Systems
Fluke Networks
IMC Networks
KBC Networks
Kentrox
LanTech
L-Com
Leviton Voice and Data
Lynn Electronics Corp.
Meru Networks
MRV Communications
NICE Systems
ONEAC Corporation
Paradyne/Zhone
Phoenix Contact
Pico Macom Inc
Precidia Technologies
Pronto Networks, Inc.
Siemens Building Tech
Siemens Information Systems
SYSTIMAX Solutions by CommScope
Telco Systems
Transition Networks
Vari-tronics
Veracity/Highwire
Verilink
Wavetech
Z-Band, Incorporated
Zhone Technologies
Zoom Telephonics

Power and Power Protection

3M Communications Division
ABB Power T&D Company
ADC
Alpha Technologies
APC/MGE
Atlantic Scientific Corp
Bourns
Chatsworth Products, Inc.,
Circa Telecom
Commscope Carrier Solutions
Cooper Bussmann
Cooper Crouse-Hinds Co.
Eaton
Eltek Valere
Emerson Network Power
Geist
Generac Power Systems, Inc.
Hubbell Power Systems
Hubbell Wiring Device
ITW/Linx
Leviton Manufacturing Co., Inc.
Liebert
Lineage Power Systems (formerly Tyco)
Minuteman UPS
Northstar Battery
Panamax
Porta Systems Corp.
Powersmiths Int. Corp.
SL Waber
Square D Co. (Schneider Electric)
SYSTIMAX Solutions by CommScope
Transtector Systems
Tripp Lite

Racks, Cabinets and Pathway Components

ADC
APC/MGE
Cablofil
Carlon - Thomas & Betts
Chatsworth Products, Inc.
Cooper B-Line
Endot Industries
ERICO

Racks, Cabinets and Pathway Components (cont.)

Great Lakes Case and Cabinet
Hoffman Enclosures
Hubbell Premise Wiring
Innovative Metal Industries, Inc.
Lamson Pipe Co.
Leviton Voice and Data
Lyon Workspace Products, LLC
Meyer Structures
Middle Atlantic Products
Newton Instrument Company
Ortronics
Panduit Corp.
Siemon
SYSTIMAX Solutions by CommScope
Thomas & Betts Corp.
Wiremold

Telephone Equipment and Accessories

Aastra
Advanced American Telecom
Agilent Technologies
Aiphone
Allen Tel Products
Anritsu
Baudcom
Bogen Communications
C Enterprises
Cable Exchange
CEECO
Cidco
CM CONN
Command Communications
Conklin Corporation
Cooper Notification
Corcom
Cortelco
Crain Enterprises
CW Communications
Cylix
David Clark & Co
Dees Communications
Diamond Communications
Dynalec Corporation

PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Telephone Equipment and Accessories (cont.)

EnGenius Technologies, Inc.
Entone
Finishadapt, LLC
Force10 Networks
Foster Corporation
Foundry Networks
GAI-Tronics
GN Jabra
Gordon Kapes Inc.
Hammond Manufacturing Co.
Interalia
Konexx
Leach
Lynn Electronics Corp.
Major Custom Cable
Motorola
Multi-Link
Multi-Tech Systems
N-Tron Corp.
NEC Unified Solutions, Inc.
Nortel Networks
ONEAC Corporation
Panasonic
Plantronics
Polycom
Quicktron
RAD Data Communications
Raymar - Telenetics
Rutherford Controls Inc. (RCI)
SAMSUNG
Southwest Data Products
Speco Technologies
Talk-A-Phone
TEC International
Tech Research
Technical Consumer Products Inc.
Tech Products Inc
Telcor
Telebyte
Teledex
Teledyne Technologies Incorporated
Telematrix
Teltrend
TMC
Tone Commander
Transworld Products
Tri Palm International
TT Systems
Ultratech, Inc.
Uniden
Valcom
Vari-tronics

Telephone Equipment and Accessories (cont.)

Veramark Technologies, Inc. (formerly Moscom)
Vertical Communications
Viking Electronics
VTech

Central Office/Head End

ADC
American Insulated Wire Corp. (AIW)
Alcatel-Lucent
Allied Telesis
Alloptic
Blonder Tongue
Carrier Access
Charles Industries
CommScope
CommScope Carrier Solutions
Corning Cable Systems
CXR Larus Corporation
Emerson Network Power
IMC Networks
Lineage Power Systems (formerly Tyco)
MRV Communications
Newton Instrument Company
Paradyne/Zhone
Symmetricom
SYSTIMAX Solutions by CommScope
Telco Systems
Telect
Transition Networks
Verilink
Wescom-Charles Industries
Wilcom, Inc.
Zhone Technologies

Outside Plant Electronics

ADC
Alcatel-Lucent
Allied Telesis
Alloptic
Bowhead Manufacturing
CDR Systems Corp.
IMC Networks
Lamson Pipe Company
Telecom Sys
Maxcell Business Unit
MRV Communications
Oldcastle Precast, Inc.
Telco Systems
Transition Networks
Zhone Technologies

Outside Plant Products

3M Communications Division
AD Technologies
ADC
AFL Telecommunications
Allied Bolt
Bekaert
Brooks Manufacturing Co.
Carlon - Thomas & Betts
CDR Systems Corp.
Charles Industries
CommScope Carrier Solutions
Corning Cable Systems
Electric Motion Company, Inc.
Emerson Network Power
Endot Industries
Hubbell Power Systems
Lamson Pipe Co.
MacLean Power Systems
National Standard
OFS
Pennington Crossarm Co.
Preformed Line Products
SPC TelEquip
Telect
Thomas & Betts Corp.
TII Network Technologies
Tyco Electronics - Telecom Outside Plant Division

Security

Access Control

Aiphone
Altronix
American Fibertek
American Lock / Master Lock
Ditek
DVTel, Inc.
GE Security
Ingersoll-Rand
International Fiber Systems (IFS)
Keyscan
Locknetics
Mosaic Global Solutions LLC
Recognition Systems
Rutherford Controls Inc. (RCI)
Schlage
Securitron
Speco Technologies
Transition Networks
Viking Electronics
Von Duprin

Audio/Visual Notification

Aiphone
Allen Tel Products
Bogen Communications
Bosch Security Systems
Cooper Notification
Da Lite Screen Company
Ditek
Dukane Corporation
Edwards
Federal Signal Corp.
GAI-Tronics
Gentex Corp
GE Security
IntelliTouch Communications
HES
Holocom Networks
Mosaic Global Solutions LLC
Optelecom
Panavise Products, Inc.
Polycom
Proforma Printgraphics
Readylinks Inc.
RTS Sentry
Soundolier Div.

GraybaR

PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Audio/Visual Notification (cont.)
- Speco Technologies
- Talk-A-Phone
- *Telehorn*
- *Traffic Signal Controls, Inc.*
- Valcom
- Viking Electronics

Cabling, Installation and Tools
- Belden
- Cable Prep
- *CM CONN*
- Coleman Cable Systems
- CommScope
- *Diamond Communications*
- *Dolphin Components*
- ERICO
- *Fahrenheat Division*
- *Finishadapt, LLC*
- *Foster Corporation*
- General Cable
- *Hammond Manufacturing Co.*
- *Harris Corporation*
- *Hilti, Inc.*
- IDEAL INDUSTRIES, INC.
- *Jackson Tool*
- *Leach*
- *Technical Consumer Products Inc.*
- *Trans-Coil Inc*
- *Transworld Products*
- Video Mount Products

CCTV
- Altronix
- American Fibertek
- Arecont
- *Argus Technologies, Ltd*
- AvaLAN Wireless
- *CBC America*
- *Clearpix*
- Digimerge
- Ditek
- EverFocus
- *Exacq*
- *Fujinon*
- GE Security
- *GSP America*
- *ID View*
- International Fiber Systems (IFS)
- JVC Professional
- *Mosaic*
- Nitek
- *NUUO*

CCTV (cont.)
- NVT
- Panasonic
- Pelco
- Porta Systems Corp.
- Rainbow CCTV
- Speco Technologies
- *Tamron*
- Toshiba
- ToteVision
- Transition Networks
- *Videolarm*

Control Center
- Aiphone
- Altronix
- American Fibertek
- APC/MGE
- AvaLAN Wireless
- Chatsworth Products, Inc.
- Data Display Products
- *DVTel, Inc.*
- Edwards
- GE Security
- Geist
- Great Lakes Case and Cabinet
- *IEI*
- International Fiber Systems (IFS)
- Minuteman UPS
- Nitek
- NVT
- Pelco
- ToteVision
- Transition Networks
- Vuance, Inc.

Data Logging
- ADM Micro, Inc.
- Fluke
- RACO
- Square D Co. (Schneider Electric)

Fire Alarm Systems
- Altronix
- AMSECO
- Cooper Notification
- Ditek
- Edwards
- Fire-Lite Alarms Inc
- *Firex / Invensys*
- *First Alert / BRK Brands, Inc.*
- GE Security
- *Momaco*
- Potter

Intrusion
- AMSECO
- Ditek
- GE Security
- Optex
- Potter

Remote Monitoring
- Aiphone
- APC/MGE
- AvaLAN Wireless
- *Battery Center, The*
- Chatsworth Products, Inc.
- Edwards
- EverFocus
- GE Security
- Geist
- Keyscan
- Pelco
- Sensaphone
- Speco Technologies
- Valcom

Safety Products
- *Kidde Fire Fighting*
- R&R Industries

Signal Equipment
- Edwards
- Federal Signal Corp.
- GE Security

Smoke and Carbon Monoxide Detectors
- *Firex / Invensys*

Power Distribution and Management

Aluminum Building Wire
- Alcan Cable
- Nexans
- Southwire Co.

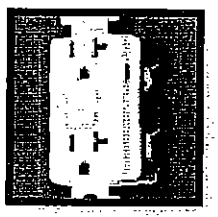
Armored Cables
- AFC/Kaf-Tech Inc.
- Kaf-Tech, Inc.
- Nexans

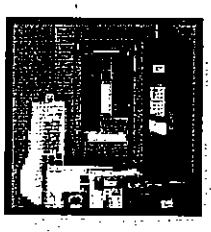
Automation Products
- *Bi-Tronics Inc.*
- *Capp Inc*
- *Citech Scada Systems*
- Cooper Crouse-Hinds Co.
- Electric Controller and, The
- Gems Sensors Inc.
- Hirschmann Automation & Control, Inc.
- Hubbell Wiring Device

Automation Products (cont.)
- Invensys
- *Microtest*
- P & R Industries
- *Pepperl+Fuchs Inc.*
- *Phasetronics / Motortronics*
- Phoenix Contact
- R. Stahl
- Siemens Building Tech
- Square D Co. (Schneider Electric)
- *USRobotics*
- Woodhead
- *XCI Corporation*

Automation Services
- Square D Co. (Schneider Electric)

Boxes (Non-Metallic)
- Arlington Industries, Inc.
- Bowers
- Carlon - Thomas & Betts
- Challenger
- *Custom Plastic*
- *Engineered Products Company*
- Hubbell Quazite
- Lamson Pipe Co.
- *New Basis*
- *Perfect-Line*
- RACO
- TayMac Corporation





PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Boxes (Steel)
- *Appleton*
- *BLF Corporation*
- Cooper Crouse-Hinds Co.
- *Engineered Products Company*
- *Estex Manufacturing Company*
- *Fernco, Inc.*
- *GALVAN Industries, Inc.*
- *Heyco Products Inc.*
- *Mulberry Metal Products Inc.*
- RACO
- *Roanwell Corporation*
- *Ronk Electrical Industries*
- Steel City

Cable Ties and Wiring Accessories
- Cable Management Solutions
- Panduit Corp.
- Thomas & Betts Corp.

Cable Tray
- *ALUMA FORM*

Cabling
- Belden
- *BICC General*
- CommScope
- *Fahrenheat Division*
- *Flexible Whips of Tennessee, Inc.*
- General Cable
- *Nehring Electrical Works Co.*
- *Priority Wire & Cable*
- SUPERIOR ESSEX

Conduit (Fishing)
- IDEAL INDUSTRIES, INC.

Conduit (Flexible)
- AFC/Kaf-Tech Inc.
- Alflex Corporation
- Electri-Flex Co.
- *Flexible Whips of Tennessee, Inc.*
- *Petroflex N.A., Inc.*
- Southwire Co.

Conduit (Liquidtight)
- AFC/Kaf-Tech Inc.
- Carlon - Thomas & Betts
- Electri-Flex Co.
- Lamson Pipe Co.

Conduit (Metal)
- Allied Tube
- Indalex Aluminum Solution
- Wheatland Tube

Condulets
- *Appleton*
- Cooper Crouse-Hinds Co.

Condulets (cont.)
- *OZ/GEDNEY*
- Red Dot Co.

Copper Building Wire
- American Insulated Wire Corp. (AIW)
- Encore Wire Corporation
- Nexans
- Okonite Company, The
- Southwire Co.
- United Copper Industries

Cord Sets
- American Insulated Wire Corp. (AIW)
- Coleman Cable Systems

Distribution Equipment
- *Automatic Switch Co. (ASCO)*
- Square D Co. (Schneider Electric)

Drives
- Square D Co. (Schneider Electric)

Electric Motors
- Ametek, Incorporated
- Baldor Electric Co.
- *Fasco*

Electronic Wire
- Belden
- Omni Cable

Enclosures/Wireway
- Carlon - Thomas & Betts
- Cooper B-Line
- *Custom Plastic*
- Hoffman Enclosures
- Hubbell Quazite
- *Innovative Metal Industries, Inc.*
- Lamson Pipe Co.
- *Lubriduct*
- *Meyer Structures*
- Milbank Manufacturing Co.
- *New Basis*
- *Rittal Corporation*

Energy-Efficient Transformers (Dry type)
- *Sola/Hevi-Duty*
- Square D Co. (Schneider Electric)

Field Services
- Square D Co. (Schneider Electric)

Fittings (Die-Cast)
- Arlington Industries, Inc.
- Bridgeport Fittings, Inc.
- Red Dot Co.
- Steel City

Fittings (Non-Metallic)
- *Appleton*
- Arlington Industries, Inc.
- Bridgeport Fittings, Inc.
- Carlon - Thomas & Betts
- Cooper Crouse-Hinds Co.
- Lamson Pipe Co.
- RACO
- *Rectorseal*
- *Sediver*
- Thomas & Betts Corp.

Fittings (Steel)
- American Fittings Corp.
- *Appleton*
- Arlington Industries, Inc.
- *BLF Corporation*
- Bridgeport Fittings, Inc.
- Cooper Crouse-Hinds Co.
- *Estex Manufacturing Company*
- *Fernco, Inc.*
- *GALVAN Industries, Inc.*
- *Heyco Products Inc.*
- Minerallac Company
- *OZ/GEDNEY*
- Picoma Ind Inc
- *Roanwell Corporation*
- RACO
- *Ronk Electrical Industries*
- Steel City
- Thomas & Betts Corp.

Floor Boxes
- Hubbell Wiring Device
- Steel City
- Wiremold

Fuses
- Cooper Bussmann
- Hi-Tech Fuses Inc.

Generators
- Baldor Electric Co.

Grips
- Hubbell Kellems

Grounding
- FCI Burndy Products
- Harger Lightning Protection

Guy Strand and Specialty Strand Products
- Bekaert

Hazardous Fittings
- Cooper Crouse-Hinds Co.

Hazardous Location-Industrial Control
- *Fasco*
- *Microtest*
- R. Stahl

Heat Shrink Products
- Thomas & Betts Corp.

Hubs
- Cooper Crouse-Hinds Co.

ID Products
- 3M Electro Products Div.
- Brady
- Panduit Corp.
- Thomas & Betts Corp.

Industrial Cable
- Draka
- Tamaqua
- *Automatic Switch Co. (ASCO)*

Load Centers
- Square D Co. (Schneider Electric)

GraybaR
...works to your advantage

PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Lugs
- FCI Burndy Products
- *ILSCO CORPORATION*
- *NSi Industries - TORK*
- Panduit Corp.
- Thomas & Betts Corp.

Medical Products
- Square D Co. (Schneider Electric)

Meter Sockets
- Midwest Electric Products, Inc.
- Milbank Manufacturing Co.

Panelboards
- Square D Co. (Schneider Electric)

PLC (Programmable Logic Controllers)
- Square D Co. (Schneider Electric)

Plugs and Receptacles
- *Armorcast Products Company*
- Homac Manufacturing
- Hubbell Wiring Device
- *Meltric*
- Russellstoll
- Semtron Inc

Portable Cord
- American Insulated Wire Corp. (AIW)
- Coleman Cable Systems
- Houston Wire & Cable

Power Cable
- General Cable
- Houston Wire & Cable
- Southwire Co.

Pulling Lubricants
- IDEAL INDUSTRIES, INC.

PVC Cements and Primers
- Oatey

PVC-Coated Conduit and Fittings
- *Integral Fitting*
- Perma-Cote Industries
- Raceway Technology
- Robroy Industries

PVC Conduit
- CANTEX
- Heritage Plastics Inc
- IPEX
- Kraloy Division
- Lamson Pipe Co.

PVC Conduit (cont.)
- National Pipe & Plastics Inc
- Queen City Plastics Inc

PVC Fittings
- Allied Moulded Products
- CANTEX
- Carlon - Thomas & Betts
- Heritage Plastics Inc
- IPEX
- Kraloy Division
- Lamson Pipe Co.
- National Pipe & Plastics Inc
- Queen City Plastics Inc

Speciality Wire
- AFC/Kaf-Tech Inc.
- American Insulated Wire Corp. (AIW)
- Belden
- General Cable
- Houston Wire & Cable
- Nexans
- Omni Cable
- Southwire Co.
- Tamaqua

Splice and Termination Kits
- 3M Electro Products Div.
- Tyco Electronics - Raychem

Spring Steel Fasteners
- Caddy
- Cooper B-Line

Strut
- Cooper B-Line
- Steel City
- Superstrut
- *Unistrut*

Surface Raceway (Metallic)
- Hubbell Wiring Device
- Wiremold

Surface Raceway (Non-Metallic)
- Panduit Corp.
- Wiremold

Surge Protection
- Intermatic, Inc.
- *Surge Suppression Inc*
- Wiremold

Tape
- 3M Electro Products Div.
- *Plymouth Tapes*

Telephone Power Cable
- American Insulated Wire Corp. (AIW)

Telepower Poles
- Wiremold

Terminal Blocks
- Phoenix Contact
- Square D Co. (Schneider Electric)

Terminals
- Panduit Corp.
- Thomas & Betts Corp.

Timers/Photo Cells/Clocks
- *Automatic Timing & Controls*
- CXR Larus Corp
- Intermatic, Inc.
- *NSi Industries - TORK*

Transformers
- Square D Co. (Schneider Electric)

UPS Systems
- APC/MGE
- Cyberpower
- *Enersys Inc*

Utility Products
- *Anderson*
- *Barfield*
- Brooks Manufacturing Co.
- Cooper Power Systems
- *Durham*
- Elastimold
- *Freud*
- G&W Electric Co.
- Hughes Brothers
- Kearney
- *Louisville*
- Mac Products Inc.
- Malton Equipment Co
- Pennington Crossarm Co.
- Porcelain Products Co.
- Preformed Line Products
- Premax Llc
- Prysmian Power Cables & Systems

Utility Products (cont.)
- Rockbestos Company, The
- Salisbury, W. H. & Co.
- Satcon Technology Corporation
- Seves Usa
- Victor Insulators Inc
- *WARCO*
- *Watling*

Utility Wire
- Alcan Cable
- General Cable
- Nexans
- Southwire Co.
- Tamaqua

Weatherproof Boxes and Covers
- Intermatic, Inc.
- RACO
- Red Dot Co.
- *Sediver*
- *TayMac Corporation*

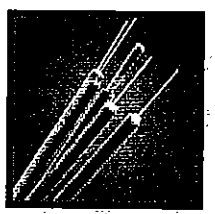
Wire Connectors
- 3M Electro Products Div.
- IDEAL INDUSTRIES, INC.

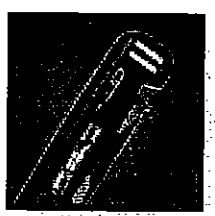
Wiring Devices
- Hubbell Wiring Device
- Leviton Manufacturing Co., Inc.
- McGill Manufacturing Co., Inc.
- Pass & Seymour / Legrand
- *Rectorseal*
- Woodhead

Wiring Duct
- Panduit Corp.

Tools & Testing

Batteries, Flashlights
- *Duracell Battery*
- *Energizer Battery, Inc.*
- *Mag Instrument, Inc.*
- Northstar Battery
- *Power Sonic Corp*
- Rayovac





PRODUCT CATEGORIES

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

Power Bending
- Greenlee Textron

Test and Measurement
- *Acterna*
- *Anritsu*
- *AEMC*
- E-Mon, LLC
- Fluke
- JDSU
- *Knopp Inc*
- Leica Geosystems
- *Triplett*

Thermography
- Fluke

Tool Accessories
- DeWALT
- Klein Tools, Inc.
- Milwaukee Electric Tool Corp.

Tools (Hand and Power)
- Anglo American Enterprise
- *Arrow Fastener*
- Bartlett Manufacturing Co.
- *Cementex Products Inc.*
- DeWALT
- FCI Burndy Products
- Greenlee Textron
- *Hilti, Inc.*
- IDEAL INDUSTRIES, INC.
- Irwin Company, The
- Klein Tools, Inc.
- Lenox
- Milwaukee Electric Tool Corp.
- *Oshkosh Tool Company, Inc.*
- Snap-On Inc.
- *Union Tools*

Tools, Test Equipment and Consumables
- 3M Communications Division
- AD Technologies
- AFL Telecommunications
- AK Stamping
- Allen Tel Products
- American Polywater
- Arrow Magnolia
- *B&K Precision*
- Benner-Nawman
- Berk-Tek
- Brady
- Brother
- C Enterprises
- Cable Prep
- Condux International, Inc.
- CommScope

Tools, Test Equipment and Consumables (cont.)
- Corning Cable Systems
- CRC Industries
- D & W Distributors Inc.
- DeWALT
- E & R Industrial Sales, Inc.
- ERICO
- FCI Burndy Products
- Fiskars
- Fluke
- Fluke Networks
- *Franklin Instrument Company, Inc.*
- General Machine Products Co.
- Greenlee Textron
- *Harding Instruments Co. Ltd.*
- *Harris Corporation*
- *Hastings Fiberglass Products, Inc.*
- IDEAL INDUSTRIES, INC.
- Independent Technologies
- *Jackson Tool*
- Jameson
- Jonard Industries/OK Industries
- Klein Tools, Inc.
- Lagasse Brothers, Inc.
- Leviton Voice and Data
- Lynn Electronics Corp.
- *Magnolia Chemical*
- Major Custom Cable
- Metallics
- Metro Tel Corp.
- Milwaukee Electric Tool Corp.
- NEPTCO
- Noyes Fiber Products
- P. K. Neuses, Inc.
- Paladin Tools
- Panduit Corp.
- Pelican Products Inc.
- *Plant Equipment Company, Inc.*
- Platt Luggage, Inc.
- *Purdy Professional Products*
- Quicktron
- Rayovac
- *Rieva*
- *Ripley Company*
- *Rubbermaid*
- Salisbury, W. H. & Co.
- Siemon
- *Simpson Electric*
- Specified Technologies Inc. (STI)
- SYSTIMAX Solutions by CommScope
- Thomas & Betts Corp.
- Unique Fire Stop

Tools, Test Equipment and Consumables (cont.)
- Uniprise Solutions by CommScope
- Werner Ladder Company
- Wilcom, Inc.

MRO

Adhesives, Caulks and Sealants
- DAP
- *Glyptal Inc*

Aerosols, Chemicals and Lubes
- *AERVO*
- CRC Industries
- Krylon
- *Occidental Coating Company*
- Siloo Division
- Sta--Lube Division
- *SYNCO Chemical Corporation*
- *Techspray*
- Zep Manufacturing Co.

Central Vac Systems
- Broan-NuTone, LLC

Fire Barrier
- 3M Electro Products Div.
- Specified Technologies Inc. (STI)
- *Uraseal*

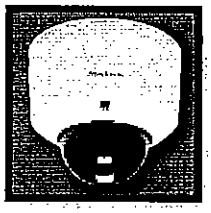
Gloves
- Boss Manufacturing

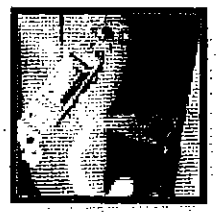
Hardware
- *Band-It - Idex Inc.*
- Buchanan
- General Hardware
- Metallics

Heating and Ventilating
- Air King Ventilation Pro
- Broan-NuTone, LLC
- *Clarcor Air Filtration Products*
- *Fahrenheat Division*
- Hunter Fan Co.
- Marley Electric Heating Co.
- Reiker Enterprises
- *TPI Corporation - Fostoria*
- *World Dryer Corporation*

Hole Making
- Greenlee Textron
- Lenox

Job Boxes
- Greenlee Textron





Ladders
- *Bauer Corporation*
- Werner Ladder Company

Material Handling
- Greenlee Textron

Plumbing Accessories, Fittings and Tools
- Ferguson Enterprises
- Jones-Stephens Corp.
- Oatey

Rain Gear
- Boss Manufacturing

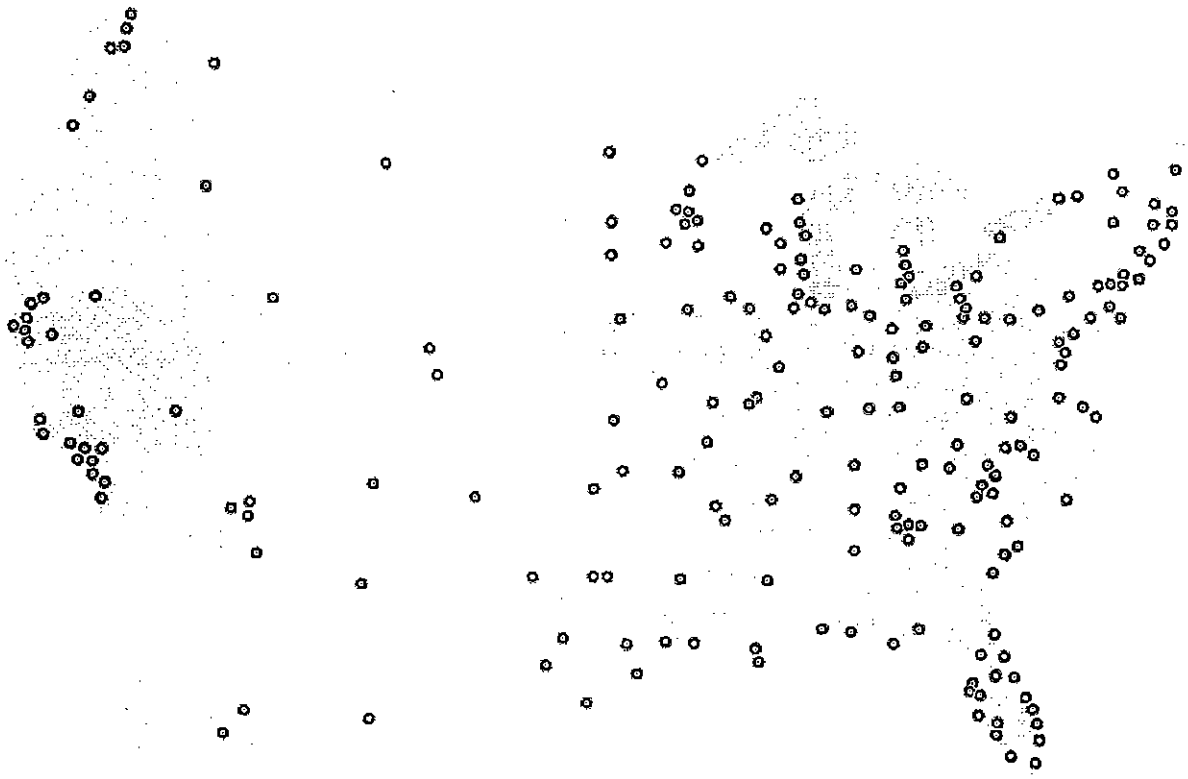
Safety Products
- *Cementex Products Inc.*
- North Safety

Water Coolers
- Igloo Corp.

GraybaR
works to your advantage

Graybar serves the Government nationwide.

Our distribution network spans more than 240 locations throughout North America.



To learn more about the U.S. Communities program, or to obtain more information about the Graybar contract under the U.S. Communities program, visit www.uscommunities.org or contact your local Graybar sales representative.

GOVERNMENT PURCHASING ALLIANCE

U.S. COMMUNITIES™

Government Purchasers Saving You Money

Founding Co-Sponsors

NAEP

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FSC
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Product group from well-managed forests, controlled sources and recycled wood or fiber
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