KingCounty

Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
SEATTLE, WA 98104

206-263-9400 Ph
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

CONTRACTOR:
WAXIE SANITARY SUPPLY
18314 80TH PL S

KENT, WA 98032 United States
Fax: (425) 2911799

CONTRACT

CONTRACT NO.	REVISION	PAGE
5536666	0	1 of 1

CREATION DATE	BUYER
18-JAN-2013	PAUL PRICE
DATE OF REVISION	**BUYER**

IIP TO:
: DES FBOD PCSS GOODS AND SERVICES
)1 5TH AVE, CNK-ES-0340
:ATTLE, WA 98104

BILL TO:
KC DES FBOD ACCOUNTS PAYABLES
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

ONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
598	NET30DAYS	Paid	DESTINATION	UPS	Telephone: (425) 291-1700

DESCRIPTION

:ONTRACT PURCHASE AGREEMENT

IRNISH JANITORIAL SUPPLIES, CLEANING PRODUCTS, AND RELATED SERVICES AS REQUESTED BY AUTHORIZED KING COUNTY PERSONNEL, DURING THE PERIOD OF .NUARY 18, 2013 THROUGH JULY 30, 2013, IN ACCORDANCE WITH WASHINGTON STATE CONTRACT #00307 AND WSCA CONTRACT#102-5031-5 BOTH INCORPORATED BY :FERENCE AS IF FULLY SET FORTH HEREIN.

NK TO CONTRACT FOUND HERE:
tps://fortress.wa.gov/ga/apps/ContractSearch/ContractSummary.aspx?c=00307
ID
tp://info.waxie.com/contracts/wsca/washington/

DIVIDUAL STANDARD PURCHASE ORDERS WITH UNIQUE PURCHASE ORDER NUMBERS REFERENCING THIS CONTRACT PURCHASE AGREEMENT WILL BE ISSUED BY KING)UNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND SERVICES.

.L INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE ORDER NUMBER TO AVOID DELAY IN PAYMENTS.

STIMATED ANNUAL CONTRACT VALUE $400,000.

Authorized Signature

Contract Search

Washington State Department of Enterprise Services

Contract Summary

Printable Version

Janitorial Products and Other, WSCA

Contract#: 00307 **Replaces:** 03106 **Related Contracts:** 10103

The State of Oregon is the lead on this WSCA contract for janitorial products with dispensers, service, testing and training.

SPECIAL NOTICE: For immediate use. No waiver required by DES/CI.

SPECIAL NOTICE: Portion Pac products are not available through this contract. If interested in Portion Pac products they are available by Correctional Industries through the 10103 contract.

WSCA janitorial supplies and related services. This is a comprehensive product services, routine training, testing, consultation services, and dispensing machines contract. There are some unique aspects to this contract that offer contract customers a myriad of choice.

Contract benefits:
- Maximizes multi-state collective buying
- Extremely competitive pricing
- Many environmentally friendly products meeting the Green Seal or EPA Designed for the Environment Program

Pricing and ordering:
- Coastwide Laboratories
- Mthood Chem
- Waxie Sanitary Supply

Online ordering will require an account and password with the vendor

Current Term Start Date: 07-31-2010 **Award Date:** 01-01-2008 **Est. Annual Worth:** $6,660,584

Current Term Ends On: 07-30-2013 **Final Term Ends On:** 07-30-2013 **Commodity Code(s):** 485-01 ,485-02 ,485-03 ,485-04 ,485-06 ,485-08 ,485-09 ,485-10 ,485-11

Diversity: 0% WBE 0% MBE **# of Bids Received:** 6

Contact Info: Master Contracts & Consulting – Jennifer Burbage at (360) 407-9422 or jennifer.burbage@des.wa.gov or for general information you may contact Customer Service at (360) 902-7400 or csmail@des.wa.gov

Who can use this contract?

- Washington State agencies
- Qualified Cooperative Members (Political Subdivisions/Non-Profit Organizations)
- Participating Colleges, Universities, Community & Technical Colleges

Contract Documents & Resources

- View Current Contract Information (CCI)
- Green-recycled product listing
- Contract Activity
- Submit Contractor Feedback
- Best-buy Notification

Contractor(s):
COASTWIDE LABORATORIES, INC.
MT. HOOD SOLUTIONS
WAXIE SANITARY SUPPLY

Information about the number of bids received is included to show:

- Vendors which contracts would benefit from more competition.
- Assure our customers that we sought the best overall value through as many competitive bids as possible.

The symbol of a tree indicates that environmentally preferred or friendly products are available. These products may not be available from all vendors on this contract.

WSCA
The Western States Contracting Alliance (WSCA) creates multi-State contracts in order to achieve cost-effective and efficient acquisition of quality products and services. WSCA contracts maximize cost avoidance, reduce individual state administrative costs, and encourage market competition and product availability through standard specifications and consolidated requirements. WSCA contracts are available for use by public agencies when approved by the State Purchasing Director. List of current WSCA contracts

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STATE OF WASHINGTON

DEPARTMENT OF ENTERPRISE SERVICES

1500 Jefferson, Olympia, WA 98504

STATE OF WASHINGTON PARTICIPATION AGREEMENT 00307
THROUGH THE WESTERN STATES CONTRACTING ALLIANCE

Revision Date: June 28, 2012

JANITORIAL SUPPLIES AND RELATED SERVICES (WSCA)

SPECIAL NOTICE

State Master Contract 00307 is available for use by all Washington State Agencies, Washington State Institutions of Higher Education, DES Materials Management Center, and Political Subdivisions and Qualified Non-profit Corporations that are current members of the Washington State Purchasing Cooperative (WSPC).

******* NO WAIVER IS REQUIRED *******
CONTACT MASTER CONTRACTS AND CONSULTING UNIT FOR GUIDANCE,
Tim Shay AT 360 407-9410 or tim.shay@des.wa.gov

Contract Term: June 07, 2012 through July 30, 2013

The vendors provide dedicated web ordering portals for this contract at:
Coastwide Laboratories- http://www.coastwidelabs.com/wsca/
Mt. Hood Solutions- http://www.mthoodchem.com/
Waxie Sanitary Supply- http://www.waxie.com/state_of_washington.html
See also: Order Placement / Payment Addresses on page 3 below.

SPECIAL NOTICE: Portion Pac products are not available through this contract. If interested in Portion Pac products they are available by Correctional Industries through the 10103 contract.

State of Washington: Current Contract Information (CCI)

Effective Date:	**June 27, 2012**
CCI Number:	29
Contract #	00307
Title:	Janitorial Supplies and Related Services (WSCA)
Scope:	As needed purchase of contract product service. This is a comprehensive product services, routine training, testing, consultation services, and dispensing machines contract. There are some unique aspects to this contract that offer contract customers a myriad of choice. In addition, customers seeking environmental products have the option to purchase products meeting the Green Seal Organization standard and/or the Environmental Protection Agency, Designed for the Environment (DfE) standard.
DES Procurement Coordinator:	Tim Shay, (360) 407-9410, tim.shay@des.wa.gov ALTERNATE: Customer Service at (360) 902 -7400 or csmail@ga.wa.gov

Coastwide Contact:	Kevin Garrison 503-218-4951 kevin.garrison@cexp.com
Mt. Hood Contact:	Tom Mulflur 800-547-2594 tom.mulflur@mthoodsolutions.com
Waxie Contact:	Michael Muscara 800-292-9437 xt641 mmuscara@waxie.com
CCI Purpose:	CCI#29 **NEW**: Update Mt Hood Price Agreement# from 7561 to restated as Price Agreement #2570. **PREVIOUS:** To extend contract for an additional 1 Year term through July 30, 2013. Price Increase for 2.7% for Coastwide Lab has been approved by the State of Oregon; this will change Price Agreement #9752. Price Increase averaging less than 2.7% for Waxie has been approved by the State of Oregon; this will change Price Agreement # 9745. The pricing updates will be reflected on the vendor's websites.
Original Term:	Coastwide and Waxie: 1/1/2008 through 7/30/2010, extension by mutual agreement. Mt. Hood Solutions: 9/1/08 through 7/30/2010, extension by mutual agreement.
Extension Term & Number:	Twelve (12) Month/Extension # 2 – June 07, 2012 through July 30, 2013
Authorized Users:	All Washington State Agencies, Washington State Institutions of Higher Education, DES Materials Management Center, Political Subdivisions and Qualified Non-profit Corporations that are current members of the Washington State Purchasing Cooperative (WSPC).
Current State Agency Delegation:	All Washington State agencies may purchase on-contract at this time. Reference the Washington State Purchasing Manual for greater detail. http://www.ga.wa.gov/PCA/Manual.htm
Contractor:	Coastwide Laboratories, www.coast widelabs.com Mt. Hood Solutions, x http://www.mthoodchem.com Waxie Sanitary Supply, www.waxie.com
Contractor Website:	See Above
TIN & WEBS Supplier #:	Coastwide: 93-1241825 & W466 Mt. Hood Solutions, 93-1146050, W1969 Waxie, 94-2647607 & W14234
Term Worth:	$2,000,000.00/2.5-year term. Estimate for State Agencies only.

Current Participation:	MBE, $0	WBE, $0	Other, $2.0M/2.5 year (estimate)	Exempt, $0
	MBE, 0%	WBE, 0%	Other, 100%	Exempt, 0%

Order Placement / Payment Address:	See expanded details in the individual Contractor's dedicated web ordering portal for Washington 00307 contract customers (if any). All 00307 contractor's allow multiple methods for order placement; however, some ordering methods may be incentive based and might result in pricing discounts. **ONLINE ORDERING WILL REQUIRE AN ACCOUNT AND PASSWORD WITH THE VENDOR.** **ORDER PLACEMENT WEBSITE APPEAR ON THE NEXT PAGE** • COASTWIDE: http://www.coastwidelabs.com/wsca/ • MT. HOOD SOLUTIONS: http://www.mthoodchem.com • WAXIE: http://www.waxie.com/state_of_washington.html
Order Placement / Payment Address:	
Purchase Cards:	Coastwide: YES, accepts any major credit card (no penalties). Mt. Hood: YES, accepts any major credit card (no penalties). Waxie: YES, accepts any major credit card (no penalties).
Minimum Orders:	None- This contract is **not** subject to a minimum purchase rule. See Participation Agreement, Section 3.1.
Deposits:	None- This contract is **not** subject to a deposit rule. See Participation Agreement, Section 3.2.
Delivery Time:	10-days ARO, earlier delivery allowed by mutual agreement. See Participation Agreement, Section 3.4.3.
Payment Terms:	No Prompt Payment Discount; however, the Contractor(s) may offer incentive discounts for those customers meeting special conditions, such as, web ordering. See individual Contractor's dedicated web ordering portal for expanded details (if any).
Shipping Terms:	FOB Destination, Freight Prepaid and Included. See Participation Agreement, Section 3.1 and 3.3.1.
Special Term:	New Line Discounts if the order is: Less than $50 $5 Handling Fee
Contract Pricing:	See individual Contractor's dedicated web ordering portal.
Technical Specs	Reference Oregon Bid and Bid Amendments at the Oregon Procurement Network (ORPIN) located at http://orpin.oregon.gov/open.dll/welcome. Registration and password is required to view Oregon data. Oregon released this solicitation under # 102-5031-5.

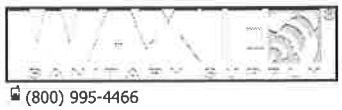
Important Contract Terms:	See 00307 Washington Participation Agreements.

CCI HISTORY:		
Revision Date:	Effective Date:	CCI # & DESCRIPTION
06/7/12	06/07/12	CCI#28: The State of Oregon has extended the contract effective June 7, 2012 through July 30, 2013. This will allow states the opportunity to explore available opportunities as to re-bid on their own or to possibly use the current MRO contract. Washington and Oregon will collaborate and create a new contract the two states
2/28/12	2/28/12	CCI#27 Price increase has been approved by the State of Oregon for both Coastwide and Waxie.
2/17/12		CCI#26 Update contract specialist contact information to remove Shannon McGuire and Marci Disken and add Tim Shay, updated MT Hoods link to their webpage.
		CCI#25 Updated contract specialist information to remove Keith Farley and add Shannon McGuire and Marci Disken
2/25/11	3/1/11	CCI#24 Waxie Sanitary Supply: Price Increase for an overall weighted average of 2.0%. Effective March 1st 2011.
2/18/11	2/18/11	CCI#23 Contract Administrative Updates
2/11/11	2/14/11	CCI#22 Coastwide Laboratories: Price Increase for an overall contract average of 1.97%. Effective August 1, 2010 with proposed end date of Jan 31, 2011. Contract Administrative Updates.
7/5/10	8/12/10	CCI# 20 & 21 Coastwide Laboratories: Price Increase for an overall contract average of 1.97%. Effective August 1, 2010 with proposed end date of Jan 31, 2011. Contract Administrative Updates.
4/20/10	7/31/10	CC#19 The contract has been extended for the period of twenty four (24) months. Effective July 31st, 2010 with the expiration date of July 30th, 2012.
10/6/09	11/1/09	CCI#18 The activation of the "reserve" category #23 for Ware Washing Products. Awarded vendors for category # 23 are Waxie Sanitary supply and Mt. Hood Chemical Only. Ware Washing products will be available November 1, 2009 as the termination of Contract 03106 will then be in effect. The Eco Lab product line will remain the same.
08/26/09	08/26/09	CCI#17 NEW:

		• Waxie Sanitary Supply • Contract Discounts Available: 1% for Internet Ordering 1% for Educational Institutions 1% for Scheduled Delivery 1% for Green Products Partners **Line Discounts if the order is:** $1,500 - $2,499.99 3% will be applied to the order $2,500 or more 5% will be applied to the order No ADMINISTRATIVE fee. No minimum order for free delivery. **PREVIOUS** Contract Price Increase: Coastwide Laboratories
07/17/09	08/01/09	CCI#16 NEW: • Contract Price Increase: Coastwide Laboratories **PREVIOUS** • Contract Price Increase: Waxie Sanitary Supply • Contract Discounts now available: Electronic Ordering and Invoicing 1% New Line Discounts if the order is: Less than $50 $5 Handling Fee $50 - $499.99 no discount $500.00 - $999.99 1% will be applied to the order $1,000 - $1,499.99 2% will be applied to the order $1,500 - $2,499.99 3% will be applied to the order **$2,500 or more 5% will be applied to the order**
06/16/09	07/01/09	CCI #15 NEW: • Contract Price Increase: Waxie Sanitary Supply • Contract Discounts now available: Electronic Ordering and Invoicing 1% New Line Discounts if the order is: Less than $50 $5 Handling Fee $50 - $499.99 no discount $500.00 - $999.99 1% will be applied to the order $1,000 - $1,499.99 2% will be applied to the order $1,500 - $2,499.99 3% will be applied to the order **$2,500 or more 5% will be applied to the order**
02/05/09	02/09/09	CCI # 14 NEW: • Contract Price Increase: Coastwide Laboratories, Inc. • Contract Discounts now available: Electronic Ordering and Invoicing 1%

		Discounts if the order is: Less than $50 $5 Handling Fee $50 - $499.99 no discount $500.00 - $999.99 1% will be applied to the order $1,000 - $1,499.99 2% will be applied to the order $1,500 - $2,499.99 3% will be applied to the order $2,500 or more 4% will be applied to the order
1/15/09	1/15/09	CCI #13 NEW: • Contract Price Increase: Waxie Sanitary Supply. PREVIOUS: • Special Notice on the face page updated to reflect Keith Farley. Correct Revision and Effective dates on CCI #11
10/27/08	09/18/08	CCI #12: NEW: • Special Notice on the face page updated to reflect Keith Farley. • Correct Revision and Effective dates on CCI #11 The previous CCI (CCI #11) is continued (see below). PREVIOUS: • DES Contract Administrator: Keith Farley is the new contract administrator effective 9/18/08. • Coastwide Price Adjustment: OSP has negotiated a price adjustment with Coastwide Laboratories. The new pricing becomes effective 9/23/08.
10/07/08	09/18/08	CCI #11: • GA Contract Administrator: Keith Farley is the new contract administrator effective 9/18/08. • Coastwide Price Adjustment: OSP has negotiated a price adjustment with Coastwide Laboratories. The new pricing becomes effective 9/23/08.
08/25/08	09/01/08	CCI #10: Mt. Hood Solutions: The State of Washington has accepted Mt. Hood Solution's (MtHS) offer to join the 00307 contract. MtHS was one of three vendors that were awarded a WSCA contract by the State of Oregon, making MtHS qualified to be on the 00307 contract. Also, the previous update (CCI #9) is continued.
07/23/08	8/01/2008	CCI #9: Price Adjustment: Waxie Sanitary Supply (Waxie) requested and is authorized a price adjustment effective 08/01/2008. Advanced Notice: Coastwide Laboratories (CWL), in conformity with the 00307 adjustment clause, has requested a price adjustment. The state is evaluating the request.
5/12/08	5/12/08	CCI #8: Provided contract customers with advance notice of likely price adjustment on Waxie Sanitary supply products.
4/15/08	4/15/08	CCI #7: 1. Removing the Vendor and Contract Report Card from this document. This feedback mechanism is available on OSP's contract portal. 2. Embedding the original participation agreement near the end

		of this document. This document contains the material contract terms and conditions. A previous CCI (CCI 06) change was also continued. A previous CCI (CCI 02) change was also continued.
3/5/08	3/27/08	CCI #6: Coastwide Laboratories, in conformity with the 00307 adjustment clause, has requested and is granted a price adjustment. The effective date of the adjustment is 3/27/08.
2/20/08	2/20/08	CCI #5: Added a "Special Notice" at the beginning of the CCI to remove confusion and alert contract customers that this contract may be used immediately and with out any further permission or waiver from OSP/CI. Removed the words "Industrial Paper" from the title since it is not available at this time. Continued some of the CCI #3 purposes.
2/7/08	2/7/08	CCI 04: Added a "Special Notice" above to notify purchasers that Portion Pac products are available by Correctional Industries through the 10103 contract. Continued some of the previous CCI purposes.
01/15/08	01/15/08	CCI 03: The Coastwide Laboratory link was updated. The previous CCI (CCI 02) change was also continued.
12/21/07	1/1/08	CCI 02: Dedicated URL: Updated the web links to the vendors' dedicate ordering URL. Note: This contract and these sites have an effective start date of 1/1/08. **ONLINE ORDERING WILL REQUIRE AN ACCOUNT AND PASSWORD WITH THE VENDOR.**
12/11/07	1/1/08	CCI 01: Contract Award: Agreement signed on 12/10/07. Contract awarded, the effective date is 1/1/08. This is a participation agreement through the State of Oregon (WSCA Lead) and WSCA. The 00307 awarded Contractors are Coastwide Laboratories and Waxie Sanitary Supply.



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Serving the Customer is the Focus of Everything We Do.

State of Washington Janitorial Supply Contract — Western States Contracting Alliance #00307

WSCA Contacts

Lead State: Oregon
Lead State Contact: Pam Johnson
Phone: (503) 378-4731
Fax: (503) 373-1626
Email: pam.johnson@state.or.us

WSCA State of Washington Contact:

Keith Farley
Contact Specialist
Office of State Procurement
(877) 430-1463 fax
kfarley@ga.wa.gov

WSCA Pricing Information

Liaison to State of Washington:
Michael F. Muscara
Corporate Account Director
WAXIE Sanitary Supply
9353 Waxie Way
San Diego, CA 92123
800-292-9437 ext. 641
480-213-1709 mobile
619-615-2150 fax
mmuscara@waxie.com

WAXIE Sanitary Supply Field Representatives
Accounts may be opened and orders placed through your WAXIE Consultant or by contacting:

Paul Rebner
Sales Consultant
(800) 422-1888
(425) 291-1799 fax
prebner@waxie.com

Susan Crain
Corporate Accounts Representative
(800) 422-1888
(425) 291-1799 fax
scrain@waxie.com

Mail all remittances to:
WAXIE Sanitary Supply
PO Box 81006
San Diego, CA 92138-1006

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