

The following purchase order is agency specific. For piggy-backing opportunities you must contact the buyer.



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:

COLORGRAPHICS INC
1421 DEAN ST
SEATTLE, WA 98144

SHIP TO

DEPT OF PUBLIC HEALTH
COMMUNITY HEALTH SERVICES
401 5TH AVE CNK-PH1000
SEATTLE, WA 98104
United States

BILL TO

KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
533413	0	1

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
08-DEC-11	O Bonadie
DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO	PAYMENT TERMS	FREIGHT TERMS	F.O.B	SHIP VIA
	22818	Net30days	Paid	Destination	UPS

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
CRAIG HEISINGER	(206) 720-6530

J/IE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	1
	<p>TERM PURCHASE AGREEMENT</p> <p>TERMS :</p> <p>PROVIDE PRINTING SERVICES FOR "THE CHILD PROFILE PROGRAM" AS REQUESTED BY AUTHORIZED KING COUNTY PUBLIC HEALTH CHILD PROFILE PERSONNEL DURING THE PERIOD FROM JANUARY 1, 2012 THROUGH DECEMBER 31, 2017 IN ACCORDANCE WITH KING COUNTY'S ITB 1650-110LB, AND THE RESPONDING COLORGRAPHICS BID DATED OCTOBER 25, 2011 WHICH IS INCORPORATED BY REFERENCE AND IS FULLY SET FORTH HEREIN.</p> <p>Purchase Agreement Effective From: 01-JAN-12 To: 31-DEC-17</p>						
		Amount Agreed:					

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing Information may result in payment delays.

ACCEPTANCE:

This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

[Signature]
Authorized signature

PURCHASE ORDER GENERAL TERMS AND CONDITIONS

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless otherwise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warranty is in addition to any standard warranty or guarantee given by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.

ORIGINAL

Invitation to Bid



Department of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-263-9400 TTY Relay: 711

ADVERTISED DATE: SEPTEMBER 22, 2011

Invitation to Bid (ITB) Title: Printing Services for "The Child Profile Program"

ITB Number: 1650-11OLB

Due Date: October 25, 2011 - 2:00 p.m.

Buyer: Ovita Bonadie, Ovita.Bonadie@kingcounty.gov , 206 263-9413

Alternate Buyer: Rena Jackson, rena.jackson@kingcounty.gov , 206 263-9385

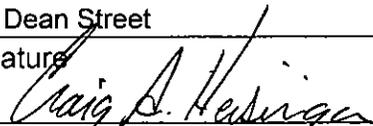
Furnish Printing Services as requested by King County Public Health Child Profile personnel in accordance with the attached instructions, requirements and specifications.

TOTAL BID PRICE: \$ 262,963.76

<p>PRE-BID CONFERENCE Date: September 29, 2011 Time: 11:00 a.m. Location: Chinook Building 3rd Floor Conference Room 401 Fifth Avenue, Seattle, WA</p>	<p>Sealed Bids are hereby solicited and will only be received by: King County Procurement Services Section Chinook Building, 3rd Floor 401 Fifth Avenue Seattle, WA 98104 Office Hours: 8:00 a.m. – 5:00 p.m. Monday - Friday</p>
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BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that all Addenda have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name		
ColorGraphics		
Address		City/State /Postal Code
1421 Dean Street		Seattle, WA 98144
Signature	Print name and title	
	Craig A. Heisinger — Account Executive	
Email	Phone	Fax
Craig.Heisinger@cenveo.com	206-720-6530	206-568-3974
SCS/DBE Certification Number		

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

SECTION 1 Instruction To Bidders

1.1 Introduction

The purpose of this Invitation to Bid is to establish a contract to provide goods and services on an as-needed basis. Any quantities listed herein are for bidding purposes only and represent King County's estimated annual requirements. The County will be neither obligated nor restricted to the quantities or locations indicated.

1.2 Bid Submittal Procedure

The **original and two (2) copies and one (1) disc of the pricing** of this solicitation document shall be completed, signed and submitted. Failure to return the solicitation document may result in disqualification of the Bidder. The original shall be noted or stamped "original". Bids and modifications thereof shall be enclosed in a sealed envelope, with the "Bid Opening Label" completed and affixed.

Bidders are encouraged to use recycled paper in the preparation of additional documents submitted with this solicitation, and shall use both sides of paper sheets where practicable.

Sealed bids shall contain all required attachments and information and be submitted to King County (hereinafter "County") no later than the date, time and place stated on the front of this ITB or as amended. The bidder shall show the title and number, the due date specified, and the name and address of the bidder on the face of the envelope. Bidders are cautioned that failure to comply may result in non-acceptance of the bid. The Bidder accepts all risks of late delivery of mailed bids or of mis-delivery regardless of fault. Bids properly and timely submitted will be publicly opened.

Bids will only be accepted from Contractors able to complete the delivery of goods or services described in the specifications. Joint ventures shall submit one bid for the team, with accompanying proof of the joint venture agreement.

If a company chooses not to submit a bid, the County requests the company advise the Buyer by email if they desire to remain listed for the subject of this ITB and state reason they did not submit a bid.

1.3 Electronic Commerce and Correspondence

King County is committed to reducing costs and facilitating quicker communication to the community by using electronic means to convey information. As such, most Invitations to Bid, Requests for Proposal, and Requests for Qualifications as well as related exhibits, appendices, and issued addenda can be found on the King County Internet Web Site, located at <http://www.kingcounty.gov/procurement> Current bidding opportunities and information are available by accessing the "Solicitations" tab in the left hand column.

King County Procurement Services features an Online Vendor Registration (OVR) program that permits vendors, consultants and contractors to register their business with the County. This OVR system allows interested parties to either directly register their firm by creating a unique User ID, or to visit the website as a guest. Information regarding bid documents will be available to all users; however, site visitors accessing the site as a guest will not be able to document their interest in a project or add their name to the document holder's list. They will receive no automatic notification of issued addenda. As such, the County encourages full

registration in order to directly communicate with document holders regarding any issued addenda or other important information concerning the solicitation.

After submittals have been opened in public, the County will post a listing of the businesses submitting proposals, and later, any final award determination.

Full information on vendor registration is available at the website.

1.4 Alterations to Document

Any addition, limitation or provision made or attached to the bid may render it non-responsive and/or irregular and be cause for its rejection.

Bidders may be required to submit additional documents as part of the bid package. Any alteration of such documents by erasure or interlineations shall be explained or noted and initialed by the Bidder.

1.5 Late Bids

Bids, modifications of bids, and withdrawal of bids received at the office designated in the solicitation after the exact hour and date specified for receipt will not be considered.

1.6 Cancellation of ITB or Postponement of Bid Opening

The County reserves the right to cancel the ITB at any time.

The County may change the date and time for submitting bids prior to the date and time established for submittal.

1.7 Addenda

If at any time, the County changes, revises, deletes, clarifies, increases, or otherwise modifies the ITB, the County will issue a written Addendum to the ITB.

1.8 Questions and Interpretation of the ITB

No oral interpretations of the ITB will be made to any Bidder. All questions and any explanations must be requested in writing and directed to the Buyer no later than seven (7) days prior to the due date specified in the solicitation. Oral explanations or instructions are not binding. Any information modifying a solicitation will be furnished to all bidders by an addendum.

Days, as referenced in this document, are calendar days unless otherwise specified.

Communications concerning this bid, with other than the listed Buyer may cause the Bidder to be disqualified.

1.9 Examination of Bid Documents

The submission of a bid shall constitute an acknowledgement upon which the County may rely that the Bidder has thoroughly examined and is familiar with the ITB, including any work site identified in the ITB, and has reviewed and inspected all applicable statutes, regulations, ordinances and resolutions addressing or relating to the goods or services to be provided hereunder.

The failure of a Bidder to comply with above requirement shall in no way relieve the Bidder from any obligations with respect to its bid or to any Contract awarded pursuant to this ITB. No

claim for additional compensation shall be allowed which is based upon a lack of knowledge or misunderstanding of this ITB.

1.10 Modifications of Bid or Withdrawal of Bid Prior to Bid Due Date

At any time before the time and date set for submittal of bids, a Bidder may submit a modification of a bid previously submitted to the County. All bid modifications shall be made in writing, executed and submitted in the same form and manner as the original bid.

Bids may be withdrawn by written notice received prior to the exact hour and date specified for receipt of bids. A bid also may be withdrawn in person by a Bidder or authorized representative provided their identity is made known and they sign a receipt for the bid, but only if the withdrawal is made prior to the exact hour and date set for receipt of bids. All requests for modification or withdrawal of bids, whether in person or written, shall not reveal the amount of the original bid.

1.11 Bid Withdrawal After Public Opening

Except for claims of error granted by the County, no Bidder may withdraw a bid after the date and time established for submitting bids, or before the award and execution of a Contract pursuant to this ITB, unless the award is delayed for a period exceeding the period for bid effectiveness.

Requests to withdraw a bid due to error must be submitted in writing along with supporting evidence for such claim for review by the county. Evidence must be delivered to the county within two (2) business days after request to withdraw. The County reserves the right to require additional records or information to evaluate the request. Any review by the County of a bid and/or any review of such a claim of error, including supporting evidence, creates no duty or liability on the County to discover any other bid error or mistake, and the sole liability for any bid error or mistake rests with the Bidder.

1.12 Cost of Bid and Samples

The County is not liable for any costs incurred by Bidder in the preparation and evaluation of bids submitted. Samples of items required must be submitted to the location and by the time specified. Unless otherwise specified, samples shall be submitted with no expense to the County. If not destroyed by testing, samples may be returned at the bidder's request and expense.

1.13 Collusion

By signing this bid, the Bidder certifies that they have not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding. If the County determines that collusion has occurred among Bidders, none of the bids from the participants of such collusion will be considered. The County's determination will be final.

1.14 Bid Effective Date

All bids submitted shall be a firm bid for a minimum period of 90 days after the bid opening date, unless otherwise stated in writing in the bid. The County may request a Bidder grant an extension of the bid effective period.

1.15 Bid Price and Tax

The bid price shall include everything necessary for the prosecution and completion of the Contract, except as may be provided otherwise in this ITB.

Bid Prices shall include all freight charges, FOB to the designated delivery point(s).

Taxes: Sales/use taxes and Federal excise taxes shall not be included in the bid price. The County shall pay any Washington State sales/use taxes applicable to the Contract price or tender an appropriate amount to the Contractor for payment to Washington State. The Bidder is cautioned that taxes may be a factor in evaluating the total cost of bid.

The County is exempt from Federal excise and Transportation taxes. All other government taxes, duties, fees, licenses, permits, royalties, assessments and charges shall be included in the bid price. Said exemption is made pursuant to Chapter 32 of the Internal Revenue Code and Registry No. A-1 02374. When requested, an exemption certificate will be furnished.

1.16 Protest Procedures

King County has a process in place for receiving protests based upon invitation to bid or contract awards. The protest procedures are available at <http://www.kingcounty.gov/procurement/faq>, Suppliers web page.

SECTION 2 Bid Evaluation and Contract Award

2.1 Evaluation of Bids

Bids will be evaluated by the County to determine which bid, if any, may be deemed to be the low responsive bid from a responsible bidder, and should be accepted in the best interest of the County.

The King County Contracting Opportunities Program is incorporated in this ITB. The determination of lowest responsive, responsible bidder will include the application of the five (5) percent incentive factor for Small Contractors and Suppliers (SCS).

King County may use prompt payment discount terms in evaluation of this ITB; however, discounts terms of less the twenty (20) days will not be considered. Minimum acceptable payment terms by the County without benefit of twenty (20) day discount will be net 30 days.

In the event of a discrepancy between the unit price and the extended amount for a bid item, the unit price will govern.

2.2 Responsive and Responsible

Responsive

The County will consider all the material submitted by the Bidder, and other evidence it may obtain otherwise, to determine whether the Bidder is in compliance with the terms and conditions set forth in this ITB.

Responsible

In determining the responsibility of the bidder, the County may consider the ability, capacity and skill to perform the Contract or provide the service required (inspection of the bidder's facility may be required prior to award); the character, integrity, reputation, judgment and efficiency; financial resources to perform the Contract properly and within the times specified; the quality and timeliness of performance on previous contracts with the County and other agencies, including, but not limited to, the effort necessarily expended by the County and other agencies in securing satisfactory performance and resolving claims; compliance with federal, state and local laws and ordinances relating to public contracts; other information having a bearing on the decision to award the Contract.

Failure of a bidder to be deemed responsible or responsive may result in the rejection of a bid.

2.3 Financial Resources and Auditing

If requested by the County, prior to the award of a contract, the bidder shall submit proof of adequate financial resources available to carry out the execution and completion of work required by this contract.

King County reserves the right to audit the Contractor throughout the term of this contract to assure the Contractor's financial fitness to perform and comply with all terms and conditions contained within this contract. King County will be the sole judge in determining the Contractor's financial fitness in carrying out the terms of this contract.

2.4 King County Contracting Opportunities Program

The purpose of the King County Contracting Opportunities Program is to maximize the participation of Small Contractors and Suppliers (SCS) through the use of a five percent (5%) incentive factor in the award of King County contracts for the purchase of goods or services. The Program is open to all SCS firms certified by King County's Business Development and Contract Compliance Office. To learn more about this program, or becoming a Certified Firm, as well as a list of Certified Firms, may be obtained by visiting the King County Contracting Opportunities Program Web-site at <http://www.kingcounty.gov/BDCC> or contacting the Program office at 206-263-9734.

2.5 Forms Required Before Contract Award

The Bidder shall submit, within five (5) Days of notification from the County, the applicable documents, insurance, bonds, sworn statements, and other requirements prior to award. Failure by the Bidder to submit required documents may result in rejection of the bid.

- Equal Benefit Worksheet and Declaration Form
- Internal Revenue Service Form W-9 *

*If not on file with the County

2.6 Rejection of Bids

The County reserves the right to reject any bid for any reason or to waive informalities and irregularities in bids.

In consideration for the County's review and evaluation of its bid, the Bidder waives and releases any claims against the County arising from any rejection of any or all bids, including any claim for costs incurred by Bidders in the preparation and presentation of bids submitted in response to this ITB. In addition, Bidders waive the costs of providing additional information requested.

2.7 Single Bid Receipt

If the County receives a single responsive, responsible bid, the County may request an extension of the bid acceptance period and/or conduct a price or cost analysis on such bid. The Bidder shall promptly provide all cost or pricing data, documentation and explanation requested by the County to assist in such analysis. By conducting such analysis, the County shall not be obligated to accept the single bid; the County reserves the right to reject such bid or any portion thereof.

2.8 Public Disclosure of Bids

This Contract shall be considered a public document and will be available for inspection and copying by the public in accordance with the Public Records Act, Chapter 42.56 RCW (the "Act").

If the Contractor considers any portion of any record provided to King County under this Contract, whether in electronic or hard copy form, to be protected under law, the Contractor shall clearly identify each such portion with words such as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET." If a request is made for disclosure of such portion, the County will determine whether the material should be made available under the

Act. If the County determines that the material is subject to disclosure, the County will notify the Contractor of the request and allow the Contractor ten (10) business days to take whatever action it deems necessary to protect its interests. If the Contractor fails or neglects to take such action within said period, the County will release the portions of record(s) deemed by the County to be subject to disclosure. King County shall not be liable to the Contractor for inadvertently releasing records pursuant to a disclosure request not clearly identified by the Contractor as "CONFIDENTIAL," "PROPRIETARY" or "BUSINESS SECRET."

2.9 Contract Award

Contract award, if any, will be made by the County to the low, responsive, responsible Bidder. The County will have no obligations until an award is made and an order placed with the Contractor. The County reserves the right to award one or more contracts as determined to be in the County's best interest. The County may accept any individual item, or group of items, or schedules of any bid, unless otherwise stated herein.

A written award mailed or otherwise furnished to a Contractor within the time for acceptance shall be a binding contract.

SECTION 3 Standard Contractual Terms and Conditions

3.1 Administration

This Contract is between the County and the Contractor who shall be responsible for providing the goods or services described herein. The County is not party to defining the division of work between the Contractor and its Subcontractors. The Contractor represents that it has or shall obtain all duly licensed or qualified personnel, materials and equipment required to perform work hereunder.

The Contractor's performance under this Contract may be monitored and reviewed by a Project Manager appointed by the County. Reports and data required to be provided by the Contractor shall be delivered to the Project Manager or Buyer. Questions by the Contractor regarding interpretation of the terms, provisions and requirements of this Contract shall be addressed to the Buyer or Project Manager for response.

3.2 Contract Amendments

No oral order or conduct by the County shall constitute a Contract Amendment. Contract Amendments shall only be effective upon written notification by the County. The County reserves the right to amend the contract to add or delete goods or services within the intended scope of this contract. This may include, but is not limited to approval of replacements for discontinued items, add items of like function, or similar in nature or purpose to the originally listed products; the provision of ancillary services in response to minor changes in County needs; extend the contract to include optional terms.

Cost or Price Analysis may be required by the County for the evaluation of contract modifications, terminations, revision to contract requirements or other circumstances as determined by the County.

3.3 Invoices and Payment

The Contractor shall submit properly certified invoices to King County. The invoice(s) shall contain the following information: The purchase order/contract number, item numbers, description of supplies or services, quantities, unit prices, extended totals, and discounts, if applicable. For services, identify specific deliverables, and/or hourly rates, hours worked, total hours or related fees.

The Contractor shall bill to the address on the purchase order. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if the invoice is returned for credit or correction.

When a purchase order is issued against this Contract that has the potential for multiple or partial deliveries, a separate invoice shall be generated for each completed delivery accepted by the County.

Failure to comply with these requirements or to provide an invoice in conformance with the contract may delay payment.

Upon acceptance of payment, the Contractor waives any claims for the goods or services covered by the Invoice. No advance payment shall be made for the goods or services furnished by Contractor pursuant to this Contract.

King County will not be bound by prices contained in an invoice that are higher than those in the currently approved price list. If a price increase has not been accepted in writing by King County, the invoice may be rejected and returned to the Contractor for a correction.

3.4 Rejection of Goods Or Services

After award, the Buyer or authorized County representative shall have the option of rejecting or refusing delivery of any and all goods or services which are not in strict conformity with the requirements of the specification and the bid. All rejected goods or services shall be promptly replaced or re-performed and be subject to approval by the County. All replacement goods and services shall be provided at the Contractor's own expense.

3.5 Re-procurement Costs

When a Contractor fails to furnish goods or services in accordance with the terms of this Contract, and the County must purchase at a price greater than the contract price, the difference may be charged to the Contractor. The County may exercise this charge as a credit against invoices due the Contractor.

3.6 Termination For Convenience/Default/Non-appropriation

A. Termination for Convenience

The County for its convenience may terminate this Contract, in whole or in part, at any time by written notice sent certified mail, return receipt requested, to the Contractor. After receipt of a Notice of Termination ("Notice"), and except as directed by the County, the Contractor shall immediately stop work as directed in the Notice, and comply with all other requirements in the Notice. The Contractor will be paid its costs, including necessary and reasonable Contract close-out costs and profit on that portion of the work satisfactorily performed up to the date of termination as specified in the notice. The Contractor shall promptly submit its request for the termination payment, together with detailed supporting documentation. If the Contractor has any property in its possession belonging to the County, the Contractor shall account for the same and dispose of it in the manner the County directs. All termination payment requests may be subject to Cost or Price Analysis to determine reasonableness and compliance with the Contract and applicable laws and regulations.

B. Termination for Default

If the Contractor does not deliver work in accordance with the Contract, or the Contractor fails to perform in the manner called for in the Contract, or the Contractor fails to comply with any material provisions of the Contract, the County may terminate this Contract, in whole or in part, for default as follows:

A Notice to Cure will be served on the Contractor by certified mail (return receipt requested) or a delivery service capable of providing a receipt. The Contractor shall have ten (10) Days from the date the Notice to Cure was served to cure the default or provide the County with a detailed written plan, which indicates the time and methods needed to bring the work into compliance and cure the default.

If the Contractor has not cured the default or the plan to cure the default is not acceptable to the County, the County may terminate the Contract. Termination shall occur by serving a Notice of Termination by certified mail (return receipt requested) or delivery service capable of providing a receipt on the Contractor setting forth the manner in which the Contractor is in default and the effective date of termination.

The Contractor will only be paid for work delivered and Accepted, or work performed in accordance with the manner of performance set forth in the Contract less any damages to

the County caused by or arising from such default. All termination payment requests are subject to Cost or Price Analysis to verify compliance with the Contract and applicable laws and regulations.

The termination of this Contract shall in no way relieve the Contractor from any of its obligations under this Contract nor limit the rights and remedies of the County hereunder in any manner.

C. **Termination for Non-Appropriation**

If expected or actual funding is withdrawn, reduced, or limited in any way prior to the termination date set forth in this Contract or in any amendment hereto, the County may, upon written notice to the Contractor, terminate this Contract in whole or in part.

In accordance with King County Code 4.04.040B.6, payment shall not exceed the appropriation for the year in which termination is effected. If this Contract is terminated for non-appropriation, the County shall be liable only for payment in accordance with the terms of this Contract for performance rendered prior to the effective date of termination; and, the Contractor shall be released from any obligation under this contract or a related Purchase Order to provide further work pursuant to the Contract as are affected by the termination.

Funding under this Contract beyond the current appropriation year is conditional upon the appropriation by the County Council of sufficient funds to support the activities described in this Contract. Should such an appropriation not be approved, the Contract shall terminate at the close of the current appropriation year. The appropriation year ends on December 31 of each year.

3.7 Force Majeure

The term force majeure shall include, without limitation by the following enumeration: acts of nature, acts of civil or military authorities, fire, accidents shutdowns for purpose of emergency repairs, industrial, civil or public disturbances, causing the inability to perform the requirements of this Contract. If any party is rendered unable, wholly or in part, by a force majeure event or any event cause not within such party's control, to perform or comply with any obligation or condition of this Contract, upon giving notice and reasonably full particulars to the other party, such obligation or condition shall be suspended only for the time and to the extent commercially practicable to restore normal operations. In the event the Contractor ceases to be excused pursuant to this provision, then the County shall be entitled to exercise any remedies otherwise provided for in this Contract, including Termination for Default.

Whenever a force majeure event causes the Contractor to allocate limited resources between or among the Contractor's customers, the County shall receive no less priority in respect to such allocation than any of the Contractor's other customers.

3.8 Taxes, Licenses, and Certificate Requirements

This Contract and any of the work provided hereunder is contingent and expressly conditioned upon the ability of the Contractor to provide the specified goods or services consistent with applicable federal, state or local laws and regulations. If, for any reason, the Contractor's required compliances are terminated, suspended, revoked or in any manner modified from their status at the time this Contract becomes effective, the Contractor shall notify the County immediately of such condition in writing.

The Contractor and subcontractor(s) shall maintain and be liable for all taxes (except sales/use taxes), fees, licenses, permits and costs as may be required by applicable federal, state or local laws and regulations as applicable to the work under this Contract.

3.9 Assignment

Neither party shall assign any interest, obligation or benefit under or in this Contract or transfer any interest in the same, whether by assignment or novation, without prior written consent of the other party. If assignment is approved, this Contract shall be binding upon and inure to the benefit of the successors of the assigning party. This provision shall not prevent the Contractor from pledging any proceeds from this Contract as security to a lender so long as King County Policy Fin10-1 (AP), paragraph 6.1.3 is followed. If assignment is approved, it shall be accepted by either party upon the posting of all required bonds, securities and the like by the assignee, and the written agreement by assignee to assume and be responsible for the obligations and liabilities of the Contract, known and unknown, and applicable law.

3.10 Indemnification and Hold Harmless

To the maximum extent permitted by law and except to the extent caused by the sole negligence of the County, the Contractor shall indemnify and hold harmless the County, its officers, officials, agents and employees, from and against any and all suits, claims, actions, losses, costs, penalties and damages of whatsoever kind or nature arising out of, in connection with, or incident to the goods and/or services Provided by or on behalf of the Contractor. In addition, the Contractor shall assume the defense of the County and its officers and employees in all legal or claim proceedings arising out of, in connection with, or incidental to such goods and/or services: shall pay all defense expenses, including reasonable attorney's fees, expert fees and costs incurred by the County on account of such litigation or claims. This indemnification obligation shall include, but is not limited to, all claims against the County by an employee or former employee of the Contractor or its Subcontractors, and the Contractor, by mutual negotiation, expressly waives all immunity and limitation on liability, as respects the County only, under any industrial insurance act, including Title 51 RCW, other Worker's Compensation act, disability benefit act, or other employee benefit act of any jurisdiction which would otherwise be applicable in the case of such claim. In the event that the County incurs any judgment, award and/or cost including attorney's fees arising from the provisions of this subsection, or to enforce the provisions of this subsection, any such judgment, award, fees, expenses and costs shall be recoverable from the Contractor. In the event of litigation between the parties to enforce the rights under this subsection, reasonable attorney fees shall be allowed to the substantially prevailing party.

In the event the County incurs attorney fees and/or costs in the defense of claims under this provision such attorney fees and costs shall be recoverable from the Contractor. In addition King County shall be entitled to recover from the Contractor its attorney fees, and costs incurred to enforce the provisions of this section.

The indemnification, protection, defense and save harmless obligations contained herein shall survive the expiration, abandonment or termination of this Contract.

Nothing contained within this provision shall affect and/or alter the application of any other provision contained within this Contract.

3.11 Applicable Law and Forum

Except as hereinafter specifically provided, this Contract shall be governed by and construed according to the laws of the State of Washington, including, but not limited to, the Uniform Commercial Code, Title 62A RCW. Any claim or suit concerning this Contract shall only be filed in either the King County Superior Court or U.S. District for the Western District of Washington, in Seattle.

3.12 Conflicts of Interest and Non-Competitive Practices

By entering into this Contract to perform work, the Contractor represents that it has no direct or indirect pecuniary or proprietary interest, and that it shall not require any interest that conflicts in any manner or degree with the work required to be performed under this Contract. The Contractor shall not employ any Person or agent having any conflict of interest. In the event that the Contractor or its agents, employees or representatives hereafter acquires such a conflict of interest, it shall immediately disclose such conflict to the County. The County shall require that the Contractor take immediate action to eliminate the conflict up to and including termination for default.

By entering into this Contract to perform work, the Contractor represents that no Persons except as designated by Contractor shall be employed or retained to solicit or secure this Contract with an agreement or understanding that a commission, percentage, brokerage, or contingent fee would be paid; and no gratuities, in the form of entertainment, gifts or otherwise, were bided or given by the Contractor or any of its agents; employees or representatives, to any official, member or employee of the County or other governmental agency with a view toward securing this Contract or securing favorable treatment with respect to the awarding or amending, or the making of any determination with respect to the performance of this Contract.

3.13 Disputes, Claims and Appeals

The Contractor shall address questions or claims regarding the Contract in writing to the Buyer and Project Manager, within ten (10) Days of the date on which the Contractor knows or should know of the question or claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract. No claim shall be allowed for any costs incurred more than ten (10) Days before the Contractor gives written notice, as required in this section. The Buyer and Project Manager shall ordinarily respond to the Contractor in writing with a decision, but absent such written response, the question or claim shall be deemed denied upon the tenth (10th) Day following receipt by the Buyer and Project Manager.

In the event the Contractor disagrees with the determination of the Buyer and Project Manager, the Contractor shall within five (5) Days of the date of such determination, appeal the determination in writing to the Procurement and Contract Services Section Manager. Such written notice of appeal shall include all information necessary to substantiate the appeal. The Procurement and Contract Services Section Manager shall review the appeal and make a determination in writing, which shall be final. Appeal to the Procurement and Contract Services Section Manager shall be a condition precedent to alternative dispute resolution or litigation.

Pending final decision of a dispute hereunder, the Contractor shall proceed diligently with the performance of the Contract and in accordance with the direction of the Buyer or Project Manger. Failure to comply precisely with the time deadlines under this subsection as to any claim shall operate as a waiver and release of that claim and an acknowledgement of prejudice to the County.

3.14 Maintenance of Records/Audits

The Contractor shall maintain, and shall require any sub-contractor to maintain, accounts and records, including personnel, property, financial, and programmatic records and such other records as may be deemed necessary by the County to ensure proper accounting for all contract funds and compliance with this Contract. All such records shall sufficiently and properly reflect all direct and indirect costs of any nature expended and services provided in the performance of this Contract. The Contractor shall make such documents available to the County for inspection, copying, and auditing upon request.

All records referenced in subsection (A) shall be maintained for a period of six (6) years after completion of work or termination hereof unless permission to destroy them is granted by the Office of the Archivist in accordance with RCW Chapter 40.14, or unless a longer retention period is required by law.

The Contractor shall provide access to its facilities, including those of any sub-contractor, to the County, the State and/or federal agencies or officials at all reasonable times in order to monitor and evaluate the services provided under this Contract.

The Contractor agrees to cooperate with County or its designee in the evaluation of the services provided under this Contract and to make available all information reasonably required by any such evaluation process. The results and records of said evaluation shall be maintained and disclosed in accordance with RCW Chapter 42.56.

If the Contractor expended a total of \$500,000.00 or more in federal awards during its fiscal year, and is a non-profit organization, and is, under this Contract, carrying out or administering a program or portion of a program, it shall have an independent audit conducted in accordance with OMB Circular A-133, which shall comply with the requirements of GAAS (generally accepted auditing standards), GAO's Government Audit Standards and OMB Circular A-133, as amended and as applicable. Contractors expending federal awards from more than one source shall be responsible for determining if the combined financial awards are equal to or greater than \$500,000.00. The Contractor shall provide one copy of the audit report to each County division providing federal awards to the Contractor no later than nine (9) months subsequent to the end of the Contractor's fiscal year.

3.15 Other Public Agency Orders

The Washington State Interlocal Cooperative Act RCW 39.34 provides that other governmental agencies may purchase goods or services on this solicitation or contract in accordance with the terms and prices indicated therein if all parties agree. The County does not accept any responsibility or involvement in the purchase orders or contracts issued by other public agencies.

3.16 Environmental Purchasing Policy

Bidders able to supply products containing recycled and environmentally preferable materials that meet performance requirements are encouraged to offer them in bids and proposals.

The Bidder and Contractor shall use recycled paper for all printed and photocopied documents related to the submission of this solicitation and fulfillment of the contract and shall, whenever practicable, use both sides of the paper. (Reference: KCC 10.16 & King County Executive Policy CON 7-1-2).

3.17 Industrial and Hazardous Waste

The Contractor shall comply with all applicable local ordinances, state and federal statutes, and supporting rules and regulations governing the discharge of industrial waste to public sewer, private sewer, or side sewer tributary to the metropolitan sewer system.

Contractor shall handle and dispose of all hazardous wastes in compliance with all applicable local, state and federal laws and regulations, including the Resource Conservation and Recovery Act, the Washington Hazardous Waste Management Act, and applicable rules and regulations of the Environmental Protection Agency and the Department of Ecology governing the generation, storage, treatment, transportation or disposal of hazardous wastes.

3.18 Patents and Royalties

The Contractor is responsible for paying all license fees, royalties or the costs of defending claims for the infringement of any intellectual property that may be used in performing this Contract.

3.19 Supported Employment Program

The County encourages the creation of supported employment programs for developmentally and/or severely disabled individuals. The County itself has such a program and is actively seeking to do business with those Contractors and Consultants that share this employment approach. If your firm has such a program, or intends to develop such a program during the life of this Contract, please submit Documentation supporting this claim with your bid. If you have questions, or need additional information, please contact the Community and Human Services Division, Developmental Disabilities Division, 206-263-9061.

3.20 Nondiscrimination and Equal Employment Opportunity

- A. Nondiscrimination in Employment - During performance of this Contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of the employee or applicant's sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.
- B. Equal Employment Opportunity Efforts - The Contractor will undertake equal employment opportunity efforts to ensure that applicants and employees are treated, without regard to their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age. The Contractor's equal employment opportunity efforts shall include, but not be limited to, the following: employment, upgrading, demotion or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeships. The Contractor agrees to post in conspicuous places available to employees and applicants for employment notices setting forth this nondiscrimination clause. In accordance with KCC 12.16.010.J, "equal employment opportunity efforts" shall mean active efforts to ensure equal opportunity in employment that is free from all forms of discrimination.
- C. Equal Benefits To Employees With Domestic Partners - Pursuant to Ordinance 14823, King County's "Equal Benefits" (EB) ordinance, and related administrative rules adopted by the County Executive, as a condition of award of a contract is valued at \$25,000 or more, the Contractor agrees that it shall not discriminate in the provision of employee

benefits between employees with spouses, and employees with domestic partners during the performance of this Contract. Failure to comply with this provision shall be considered a material breach of this Contract, and may subject the Contractor to administrative sanctions and remedies for breach.

When the contract is valued at \$25,000 or more, the Contractor shall complete a Worksheet and Declaration form for County review and acceptance prior to Contract execution. The EB Compliance forms, Ordinance 14823 (which is codified at KCC Chapter 12.19) and related administrative rules are incorporated herein by reference. They are also available online at <http://www.kingcounty.gov/procurement/forms>, Equal Benefits web page.

- D. Nondiscrimination in Subcontracting Practices - During the term of this Contract, the Contractor shall not create barriers to open and fair opportunities to participate in County contracts or to obtain or compete for contracts and subcontracts as sources of supplies, equipment, construction and services. In considering offers from and doing business with subcontractor and suppliers, the Contractor shall not discriminate against any person because of their sex, race, color, marital status, national origin, religious affiliation, disability, sexual orientation, gender identity or expression or age except by minimum age and retirement provisions, unless based upon a bona fide occupational qualification.
- E. Compliance with Laws and Regulations - The Contractor shall comply fully with all applicable federal, state and local laws, ordinances, executive orders and regulations that prohibit discrimination. These laws include, but are not limited to, RCW Chapter 49.60, Titles VI and VII of the Civil Rights Act of 1964, the American with Disabilities Act, and the Restoration Act of 1987. In addition, King County Code chapters 12.16, 12.17 and 12.18 are incorporated herein by reference and the requirements in these code sections shall specifically apply to this contract. The Contractor shall further comply fully with any equal opportunity requirements set forth in any federal regulations, statutes or rules included or referenced in the contract documents.
- F. Small Contractors and Suppliers and Minority and Women Business Enterprises Opportunities. King County encourages the Contractor to utilize small businesses, including Small Contractors and Suppliers (SCS) and minority-owned and women-owned business enterprises certified by the Washington state Office of Minority and Women's Business Enterprises (OMWBE) in County contracts. The County encourages the Contractor to promote open competitive opportunities for small businesses, including SCS firms and minority-owned and women-owned business enterprises. Program information is available at <http://www.kingcounty.gov/bdcc>.
- G. Sanctions for Violations - Any violation of the mandatory requirements of the provisions of this Section shall be a material breach of contract, for which the Consultant may be subject to damages, withholding payment and any other sanctions provided for by contract and by applicable law.

3.21 Non-Waiver of Breach

No action or failure to act by the County shall constitute a waiver of any right or duty afforded to the County under the Contract; nor shall any such action or failure to act by the County constitute an approval of, or acquiescence in, any breach hereunder, except as may be specifically stated by the County in writing.

3.22 Severability

Whenever possible, each provision of this Contract shall be interpreted to be effective and valid under applicable law. If any provision is found to be invalid, illegal, or unenforceable, then such provision or portion thereof shall be modified to the extent necessary to render it legal, valid, and enforceable and have the intent and economic effect as close as possible to the invalid, illegal, and unenforceable provision. If it is not possible to modify the provision to render it legal, valid and enforceable, then the provision shall be severed from the rest of this Contract. The invalidity, illegality or unenforceability of any provision shall not affect the validity, legality or enforceability of any other provision of this Contract, which shall remain valid and binding.

3.23 Certification Regarding Debarment, Suspension and Other Responsibility Matters

This Contract is a covered transaction for purposes of 49 CFR Part 29. As such, the Contractor is required to verify that none of the Contractor, its principals, as defined at 49 CFR 29.995, or affiliates, as defined at 49 CFR 29.905, are excluded or disqualified as defined at 49 CFR 29.940 and 29.945. The Contractor is required to comply with 49 CFR 29, Subpart C and must include the requirement to comply with 49 CFR 29, Subpart C in any lower tier covered transaction it enters into. By signing and submitting this Contract, the Contractor certifies as follows:

The certification in this clause is a material representation of fact relied upon by King County. If it is later determined that the Contractor knowingly rendered an erroneous certification, in addition to remedies available to King County, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment. The Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

3.24 Incorporation of Documents

The contract between the awarded bidder and King County shall include all documents mutually entered into at the time of contract award, specifically including the contract document, the solicitation, and the response to the solicitation. The contract must include, and be consistent with, the specifications and provisions stated in this solicitation. King County shall not be bound nor obligated to enter into or sign additional agreements and or documents other than those required by law.

SECTION 4 Specific Contractual Terms & Conditions

4.1 Contract Value

The estimated annual value of this contract is approximately \$250,000. King County will not be limited, restricted or bound by this dollar value, nor shall the County be obligated to purchase any items contained in this ITB.

4.2 Contract Term

The term of this Contract will be five (5) years, subject to the termination clauses contained herein. King County reserves the right to extend the term if determined to be in the best interest of the County.

Contracts or purchase orders will be issued by the County. Contract amendments or change orders issued by the County may reflect modification(s) of contract terms, funding or other matters.

King County reserves the right to purchase the goods or services described herein from other sources. The Contractor does not have the exclusive right to fill all of the County's requirements for the goods or services awarded nor will the County be obligated to purchase the estimated annual quantity, or any quantity contained in this Contract.

4.3 Contract Administrative Fee

This contract is subject to an Administrative Fee (Fee), of 1% (.01), when used by political subdivisions outside of King County's Departments, Divisions, or Agencies. The Fee shall be based on total sales made to each governmental entity, less sales/use tax, freight and any credit(s), (if applicable), in accordance with the contract terms and conditions. The Fee shall be paid by the contractor, payable and remitted to King County Procurement and Contract Services Section on July 31st and January 31st of each year and cover sales for the first and second half of the calendar year respectively. Fees submitted shall reference its respective contract number and include a sales report for the payment period showing the total sales to each governmental entity, excluding King County. The contractor shall not invoice the Fee to any contract user as an item on a sales invoice or by any other means.

4.4 Price Revisions

Prices shall remain firm for the duration of the Contract period. The Contractor may request price changes, and shall supply documentation satisfactory to King County such as changes to the Producers Price Index for the commodity, the Consumer Price Index for the Seattle-Tacoma-Bremerton area, or a manufacturer's published notification of price change(s). Reasonable price changes based on market conditions and price/cost analysis may be approved by King County.

King County will evaluate this information to determine if revising the pricing is considered fair and reasonable to the satisfaction of King County. Requests for any such change are to be made in writing to the Buyer in the Procurement Services Division office. A written change order issued by the County will institute the price adjustment, provide the new prices and establish the effective date for the new prices.

The Contractor shall endeavor to give the King County Procurement Services Section thirty (30) days but not less than fourteen (14) days written notice prior to the effective date of the price increase. The County may cancel the contract if the price increase request is not approved.

All price reductions at the manufacturer's or distributor's level shall be reflected in a reduction of the contract price(s) to King County retroactive to the effective date of the price reductions.

4.5 Shipping Charges

All prices shall include freight FOB to the designated delivery point. The County will reject requests for additional compensation for freight charges.

4.6 Packing Slips

Each delivery to the County shall have a packing slip enclosed that identifies the requester, purchase order number, part number, unit price and quantity of each part shipped. If the delivery is a partial shipment, indicate on the packing slip that it is not a complete shipment of that requisition and identify the items not shipped and provide a projected completion date of the order.

If the delivery combines items from more than one purchase order, separate packing slips shall be included in the shipment for each.

4.7 Warranty

The Contractor warrants that the work performed under this Contract shall be free from defects in material and workmanship, and shall conform to all requirements of this Contract, for a period of at least twelve (12) months from date of acceptance of such work by the County. Any work corrected shall be subject to this subsection to the same extent as the work initially provided.

The bidder shall provide, upon request by the County, their standard warranty. The warranty shall be specific for all components of the equipment regardless of whether these components were built by the original equipment manufacturer or outside suppliers. King County may avail itself of the bidder or manufacturer's standard warranty if more beneficial to the County.

Conducting of tests or inspections, acceptance, or the processing of payment(s) by the County shall not constitute a waiver of any rights under this Contract or in law. The termination of this Contract shall in no way relieve the Contractor from its warranty responsibility.

The Contractor shall ensure that the warranty requirements of this Contract are enforceable through and against the Contractor's suppliers, vendors, distributors and Subcontractors. The Contractor shall cooperate with the County in facilitating warranty related work by such suppliers, vendors, distributors and Subcontractors.

Contractor warrants that the Services shall in all material respects conform to the requirements of this Contract. Contractor warrants that qualified professional personnel with in-depth knowledge shall perform the Services in a timely and professional manner; and that the Services shall conform to the standards generally observed in the industry for similar Services. Contractor warrants that the Services shall be in compliance with all applicable laws, rules and regulations.

4.8 Warranty Remedies

Whenever possible, the contractor shall provide "on the spot" settlement of warranty claims or disputes, and authorize local representatives to act on the equipment manufacturer's behalf.

If at any time during the twelve (12) Month period immediately following acceptance of any work covered by this Contract, Contractor or the County discovers one or more material defects or errors in the work or any other aspect in which the work materially fails to meet the provisions of the warranty requirements herein Contractor shall, at its own expense and within thirty (30) Days of notification of the defect by the County, correct the defect, error or nonconformity.

The County shall give written notice of any defect to the Contractor. If the Contractor has not corrected defect within thirty (30) Days after receiving the written notice, the County, in its sole discretion, may correct the defect itself. In the case of an emergency where the County believes delay could cause serious injury, loss or damage, the County may waive the written notice and correct the defect. In either case the County shall charge-back the cost for such warranty repair to the Contractor.

The Contractor is responsible for all costs of repair or replacement in order to restore the work to the applicable Contract requirements, including shipping charges, for work found defective within the warranty period, regardless of who actually corrects the defect.

4.9 Hazardous Chemical Communication

In order to comply with WAC 296-62-054, Hazard Communication, the Contractor shall prepare, a Material Safety Data Sheet (MSDS) for all products containing any toxic products that may be harmful to the end user. The MSDS Sheet is to accompany the toxic product(s) to the specified delivery sites and include the Chemical Abstract Service (CAS) numbers for every chemical that is listed in the MSDS. If the product is actually used diluted, the rate shall be so stated in the MSDS and the hazards and corresponding Personal protection, etc. also be listed. SARA Title 3 chemicals shall be listed with the percentage by weight of the total product. The MSDS shall include a statement as to the intended use of the product.

4.10 Independent Status of Contractor

In the performance of this Contract, the parties shall be acting in their individual, corporate or governmental capacities and not as agents, employees, partners, joint ventures, or associates of one another. The parties intend that an independent contractor relationship shall be created by this Contract. The employees or agents of one party shall not be deemed or construed to be the employees or agents of the other party for any purpose whatsoever. Contractor shall not make any claim of right, privilege or benefit, which would accrue, to an employee under chapter 41.06 RCW or Title 51 RCW.

4.11 Non-Disclosure Obligation

Data provided by the County either before or after Contract award shall only be used for its intended purpose. Contractors and Subcontractors shall not utilize nor distribute the County data in any form without the express written approval of the County.

While performing the work under this Contract, the Contractor may encounter personal information, licensed technology, Software, Documentation, drawings, schematics, manuals, data and other materials described as "Confidential", "Proprietary" or "Business Secret". The Contractor shall not disclose or publish the information and material received or used in performance of this Contract. This obligation is perpetual. The Contract imposes no obligation upon the Contractor with respect to confidential information which the Contractor can establish

that: a) was in the possession of, or was rightfully known by the Contractor without an obligation to maintain its confidentiality prior to receipt from the County or a third (3rd) party; b) is or becomes generally known to the public without violation of this Contract; c) is obtained by the Contractor in good faith from a third (3rd) party having the right to disclose it without an obligation of confidentiality; or, d) is independently developed by the Contractor without the participation of individuals who have had access to the County's or the third (3rd) party's confidential information. If the Contractor is required by law to disclose confidential information the Contractor shall notify the County of such requirement prior to disclosure.

SECTION 5 Technical Specifications

5.1 Background Information

Child Profile is a respected health education program that distributes health education materials to the parents of all children born in Washington State. The program distributes over one million pieces of mail each year. Mailings are made up of a newsletter and matching envelope and many mailings include supplemental pieces such as nutrition brochures and development charts.

Child Profile is a program of the Washington State Department of Health, who subcontracts with Public Health – Seattle & King County for primary operations, which includes the development and printing of all health education materials. Child Profile has developed a reputation statewide for both the quality of the process of development and the materials it produces.

5.2 Program Description

The Child Profile Program is a unit of the Community Health Services division of Public Health – Seattle & King County and is under contract by the Washington State Department of Health to create and distribute a series of health education materials to the parents of all children, birth to age six, in Washington State. There are currently 36 different mailing groups (18 in English and 18 in Spanish) that are distributed weekly.

5.3 Scope of Work

The Child Profile Program's objective for this contract is for 2 and 4 color printing of our health education materials. To achieve this objective, the Child Profile Program is seeking a Contractor with capacity to print 2-color envelopes, newsletters, brochures and inserts and 4-color charts, brochures and inserts.

5.4 Contractor Requirements

The Contractor will perform duties to ensure materials are printed, finished, bundled, packaged and delivered to our warehouse located in Seattle, in the most accurate and timely manner. These duties include, but are not limited to printing of health education materials in either two-color or four-color formats. There are currently 22 one & two-color envelopes, up to 42 two-color materials and 18 four-color materials.

- A. Contractor's location shall be within the boundaries of King County.
- B. Sample requests when made are sent to Child Profile, 401 5TH Avenue, Suite 1000, Seattle, WA 98104.

5.5 Customer Service

- A. We will work with one client service representative. That representative will be knowledgeable of all of our materials and our process. S/He will schedule on-site press checks and provide preproduction proofs, initiate and maintain regular contact with us regarding status of jobs in process, and will be our contact with any problems or requests.
- B. Phone calls and email inquiries shall be returned within one business day, excluding King County holidays.

- C. Requests for information, such as pricing, shall be met within two business days, excluding King County holidays.
- D. Printed materials shall meet our standards of quality.
- E. Any problems with any aspect of the printing specification shall be approved by Child Profile staff before the job is undertaken. This includes any changes in delivery date, paper type or weight PMS color matching, number of pieces per box, etc.

5.6 Packaging

- A. Package quantity per box as indicated only. Changes shall be approved by Child Profile Staff.
- B. All packages/boxes should contain the same # of pieces.
- C. Each package will be labeled with
 - Child Profile
 - Item #:
 - Title:
 - Rev Date:
 - Qty/Box:
 and tape a copy of the printed piece to the outside of each box.

5.7 Printing Services/General Requirements

The contractor shall print, finish, and deliver to the Child Profile warehouse facility up to 22 two-color envelopes, up to 42 two-color materials and currently 18 four-color health promotion materials. Materials will be printed throughout the year. A two week (maximum) production time is requested for all print jobs. Samples of the items listed below are available on request. Final print quantities are to be determined by need or price breaks advantageous to the County.

5.8 Printing Services/Specifications

The following information will list all item specifications, Section 6.4 Pricing will correspond for price break quantities identified below.

Section A: Envelopes

Envelope print orders include those that are 2-color and 1-color. Orders vary in envelope size, print quantity and PMS colors.

1. Standard Recycled #10 Envelopes—2/1

There are 15 different jobs each with their own PMS color.

- Price Break Quantities:
- a. 2,500
 - b. 10,000
 - c. 70,000
 - d. 90,000
 - e. 100,000

Size:.....#10

Original Form: InDesign
Paper: 24# white wove, 30% post consumer waste
Ink: 2/1
Proofing: PDF pre-production proof and Press Check
Packaging: 2,500/box with appropriate labeling.

2. Custom Recycled Window Envelope—2/1

There is only one job.

Price Break Quantities: a. 90,000
b. 100,000

Size: #10

Window size: 1.25" x 5", 7/8" from left margin and 5/8" from bottom

Art File: InDesign

Paper: 24# white wove, 30% post consumer waste

Ink: 2/1

Proofing: PDF pre-production proof and Press Check

Packaging: 2,500/box with appropriate labeling.

3. Standard Recycled #10 Envelope—1/1

There is only one job.

Price Break Quantities: a. 5,000
b. 10,000

Size: #10

Art File: InDesign

Paper: 24# white wove, 30% post consumer waste

Ink: 1/1 black

Proofing: PDF pre-production proof and Press Check

Packaging: 2,500/box with appropriate labeling.

4. 6"x9" Booklet, Open Side Envelopes—2/1

There are 4 different jobs each with its own PMS color.

Price Break Quantities: a. 5,000
b. 10,000
c. 100,000
d. 115,000

Size: 6"x9" opens on the larger 9" side

Art File: InDesign

Paper: 24# white wove, 30% post consumer waste

Ink: 2/1

Proofing: PDF pre-production proof and Press Check

Packaging: 1000/box with appropriate labeling.

5. 6"x9.5" Booklet, Open Side Envelopes—2/1

There is only one job.

Price Break Quantities: a. 70,000
b. 90,000
c. 100,000

Size: 6"x9.5" opens on the larger 9.5" side
Art File: InDesign
Paper 24# white wove, 30% post consumer waste
Ink: 2/1
Proofing: PDF pre-production proof and Press Check
Packaging: 1000/box with appropriate labeling.

6. Standard Recycled #9 Return Envelope—1/0

There is only one job printed every two years

Price Break Quantities: a. 1,000
b. 2,500

Size: #9
Original Form: PDF, as provided by USPS
Paper: 24# white wove, 30% post consumer waste
Ink: 1/0
Proofing: PDF pre-production proof and Press Check
Packaging: 1,000/box.

7. 10"x 13" Booklet, Open Side Envelopes—2/1

There is only one job printed every two years.

Price Break Quantities: 5,000
Size: 10"x 13" opens on the larger 13" side
Art File: InDesign
Paper: 24# white wove, 30% post consumer waste
Ink: 2/1
Proofing: PDF pre-production proof and Press Check
Packaging: 1000/box with appropriate labeling.

Section B: 2-Color Health Education Materials

Jobs vary in size, quantity, paper type and PMS colors.

8. Tri-fold letter--8.5"x 11"

Up to 30 jobs per year, 15 smaller jobs and 15 larger jobs; 2/2, one PMS color plus black

Price Break Quantities: a. 2,500
b. 4,000
c. 5,000
d. 8,000

- e. 9,000
- f. 70,000
- g. 90,000
- h. 100,000

Size Flat: 8.5" x11"
 Original Form: InDesign
 Paper: 70# Text, 30% Post Consumer Waste, 92 Brightness
 Ink: 2/2 (one PMS and Black)
 Specials: Loose registration. Black overprints the PMS color.
 Finishing: "C" fold for insertion into #10 envelopes
 Proofing: PDF pre-production proof and Press Check
 Packaging: bundle in 100s and package in 2500 with appropriate labeling.

9. Letter--8.5"x 14"

Up to 2 jobs per year, a small job and a larger job; 2/2, one PMS color plus black

- Price Break Quantities:
- a. 1,500
 - b. 95,000
 - c. 100,000
 - d. 110,000

Size Flat: 8.5" x14"
 Original Form: InDesign
 Paper: 70# Text, 30% Post Consumer Waste, 92 Brightness
 Ink: 2/2 (one PMS and Black)
 Specials: Loose registration. Black overprints the PMS color.
 Finishing: Double fold for insertion into #10 envelop
 Proofing: PDF pre-production proof and Press Check
 Packaging: bundle in 100s and package in 2500 with appropriate labeling.

10. Two Panel Brochures (ESIT Brochures)

6 jobs per year, one smaller job of 3 and a larger job of 3; 2/2

- Price Break Quantities:
- a. 2,000
 - b. 4,000
 - c. 6,000
 - d. 90,000
 - e. 95,000
 - f. 100,000

Size Flat: 7.5" x 8.5"
 Art File: InDesign
 Paper: 70# Offset, 30% Post Consumer Waste
 Ink: 2/2 (one PMS and Black), Light to Medium coverage

Finishing: fold to 3.75"x 8.5"
Proofing: PDF pre-production proof and Press Check
Packaging: bundle in 100s and package in 2500 with appropriate labeling.

11. Four Panel Card (Immunizations record card)

1 job per year, 2/2, one PMS color plus black

Price Break Quantities: a. 100,000
b. 150,000
c. 400,000
d. 500,000

Size Flat: 5.5"x14.75"

Art File: InDesign

Paper 7 pt uncoated reply card

Ink: 2/1, PMS 347(green) and black with Bleeds

Bindery: Trim, score, double half fold

Finishing: fold to 5.5 x 3.75

Proofing: PDF pre-production proof and Press Check

Packaging: bundle in 50s and package in 2500 with appropriate labeling.

12. Perforated Card (Spanish Language Request Postcard)

1 job per year, 2/2, one PMS color plus black

Price Break Quantities: a. 95,000
b. 200,000

Size Flat: 4"x 8.5"

Art File: InDesign

Paper: 9pt Matte Reply Card White

Ink: 2/2 (one PMS and Black),

Specials: perforation at 4"x 6"

Finishing: flat

Proofing: PDF pre-production proof and Press Check

Packaging: bundle in 100s and package in 2500 with appropriate labeling.

13. Saddle Stitch Booklet with Cover (Childhood Health Record)

2 jobs per year, one small job and a larger job, 2/2, one PMS color plus black

Price Break Quantities: a. 5,000
b. 10,000
c. 110,000
d. 120,000

Size Flat: 7.5"x5" flat, 3.75"x5.5" finished; 24 pages +4 page cover
 Art File: InDesign
 Paper: Cover stock: 65# Opaque Cover, 30% Post Consumer Waste
 Text stock: 50# #3 Offset Book, 30% Post Consumer Waste
 Ink: 2/2 (one PMS and Black),
 Specials: Cover Bleeds
 Finishing: fold, gather, saddle stitch and trim to 3.75"x5.5"
 Proofing: PDF pre-production proof and Press Check
 Packaging: bundle in 25s and package in 2500 with appropriate labeling.

Section C: 4-Color Health Education Materials

These 4-color jobs vary in size, print quantity, paper type, coverage and finishing details. Job orders will be placed throughout the year and staggered.

14. Insert: Single panel, 4/4 (4th DTaP, and Varicella Inserts)

4 jobs, 2 smaller and 2 larger jobs

- Price Break Quantities: a. 5,000
 b. 7,000
 c. 10,000
 d. 50,000
 e. 90,000
 f. 100,000
 g. 250,000
 h. 525,000

Size (flat): 8.5" x 3.75" (single panel)
 Art File: InDesign
 Paper: 80# White Gloss SFI or better
 Ink: 4/4
 Finishing: Flat
 Specials: Bleeds
 Proofing: Full color pre-production proof and press check
 Packing: Box in quantities of 5, 000 with appropriate labeling.

15. Brochure: 8.5" x 7.5', 2 panel brochure (Flu brochure)

2 Jobs, a smaller and a larger job.

- Price Break Quantities: a. 2,000
 b. 4,000
 c. 6,000
 d. 10,000
 e. 70,000

- f. 100,000
- g. 120,000
- h. 850,000
- i. 950,000
- j. 1,000,000

Size (flat):..... 8.5" x 7.5"
 Art File: InDesign
 Paper: 80# White Gloss SFI or better
 Ink: 4/4
 Specials: Bleeds
 Finishing: Half fold to 3.75 x 8.5 for electronic insertion into #10 envelope
 Proofing: Full color pre-production proof and press check
 Packing: Box in quantities of 5,000 with appropriate labeling.

16. Brochure: 8.5" x 15", 4 panel brochure (Introductory brochure)

2 Jobs, a smaller and a larger job.

- Price Break Quantities:
- a. 9,000
 - b. 18,000
 - c. 130,000
 - d. 250,000

Size (flat):..... 8.5" x 14"
 Art File: InDesign
 Paper: 80# White Gloss SFI or better
 Ink: 4/4
 Specials: Bleeds
 Finishing: Double Half fold to 3.75 x 8.5 for electronic insertion into #10 envelope
 Proofing: Full color pre-production proof and press check
 Packing: Box in quantities of 1500 with appropriate labeling.

17. Brochure: 11"x17", 3 panel brochure (Immunization Guide, Nutrition, & Toddler Dev Brochures)

8 Jobs, four smaller quantity jobs and 4 larger jobs.

- Price Break Quantities:
- a. 2,000
 - b. 5,000
 - c. 9,000
 - d. 11,000
 - e. 15,000
 - f. 20,000
 - g. 100,000
 - h. 110,000
 - i. 150,000
 - j. 175,000

Size (flat):..... 11" x 17"
 Art File: InDesign
 Paper: 80# White Gloss SFI or better
 Ink: 4/4
 Specials: Bleeds
 Finishing Half folds then roll fold to 3.75" x 8.5" for electronic insertion into #10 envelope
 Proofing: Full color pre-production proof and press check
 Packing: Box in quantities of 1200 with appropriate labeling.

18. Brochure: 14.5" x 17", 4 panel brochure (Infant and Child Dev Charts)

4 jobs, 2 smaller and 2 larger jobs

- Price Break Quantities:
- a. 6,000
 - b. 12,000
 - c. 25,000
 - d. 100,000
 - e. 110,000
 - f. 200,000

Size (flat):..... 14.5" x 17"
 Art File: InDesign
 Paper: 80# White Gloss SFI or better
 Ink: 4/4
 Specials: Bleeds
 Finishing Half Fold then roll fold from right to left, top panel short-folded approx 1" (Showing right side of panel underneath) to 3.75" x 8.5" for electronic insertion
 Proofing: Full color pre-production proof and press check
 Packing: Box in quantities of 1000 with appropriate labeling.

Section D: Miscellaneous:

19. Desktop publishing services, file corrections

5.9 Additional Written Responses

The bid proposal will include the following information in a clear, comprehensive and concise manner (Two pages maximum).

1. List and describe printing equipment including the maximum paper size the equipment accommodates.
2. List and describe on site finishing equipment.
3. Describe your proposed printing procedures, include each step of the printing process, who is involved (sub-contractors, etc), and time frame.
4. Describe the process for receiving creative files and producing pre-production proofs.

SECTION 6 Bid Response

6.1 Rules of Price Evaluation

Bids meeting all requirements of this ITB will be evaluated on price. Bids stating price in effect at the time of shipment will not be accepted.

6.2 Delivery

Delivery is required as soon as possible and not later than ten (10) business days after placement of an order. However, there may be occasions when a shorter turn-around would be required. We work with the printer to accommodate both our needs.

Bid prices shall include delivery, FOB destination, to the Child Profile warehouse and mailing vendors, currently at the following location;

- A. Lacy & Par, 660 S Industrial Way, Seattle WA 98108. They currently provide warehousing and mailing for Child Profile.
- B. Occasionally Child Profile may require that the Contractor deliver to an additional location than previously listed. Child Profile will arrange this at the time an order is placed and will ask that shipping for that delivery be added to the invoice accordingly.

6.3 Prompt Pay Discount

Prompt payment discounts offered by Contractors shall be used to calculate the low bid provided the discount offered allows a minimum of 20 days for payment. The number of days is calculated from the date of acceptance of goods or services or from the date a complete invoice is date stamped as received by King County, whichever event occurs last, and the check/warrant date. The County will take advantage of any prompt payment discount terms bid. Discount periods shall be extended if:

- The date printed on the invoice is more than three days earlier than the invoice receipt date;
- The delay is caused awaiting a credit memo, invoice correction, adjustment or reissue;
- An invoice is received prior to receiving goods ordered.

Prompt pay discount offered 0 % - Days, Net

6.4 Pricing

Bidders shall bid all items in each Section to be considered for award. The County reserves the right to make a single or multiple awards based on the lowest total price for each Section.

All prices shall include all preproduction costs such as ripping of the files and Epson and blue line/flipper proofs. In the event of a discrepancy between the unit price and the extended price, the unit price will prevail.

Bidders are cautioned not to alter the specification, pricing information section and the terms and conditions of this Invitation to Bid. **Any alteration may render a bid non-responsive.**

Any purchase order resulting from this ITB may be expanded to cover related products and services provided that such products and services are normally furnished by the Contractor, and that the Contractor agrees to provide the products using the same pricing structure/margin as the items listed in this ITB.

Samples will be available for review at the pre-bid conference.

See attachment A

6.5 References

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **Reference must be submitted with bid.**

Company Name: State of Washington Dept. of Printing
Company Address: 7580 NW Market St. SW, Tumwater, WA 98507
Company Phone: _____
Contact Person: Jeff Peterson - jeff.peterson@prt.wa.gov
Dates: 2000-2011

Company Name: Nintendo of America
Company Address: 4600 150th Ave NE, Redmond, WA 98052
Company Phone: 425-861-2507
Contact Person: Pudda Wilson
Dates: 1999-2011

Company Name: Seattle Mariners
Company Address: 1250 1st Ave. S. Seattle, WA 98134
Company Phone: 206-346-4039
Contact Person: Sandy Fielder
Dates: 2004-2011

Company Name: Group Health
Company Address: 320 West Lake Ave. N., Seattle
Company Phone: 206-448-2876
Contact Person: Suzy Hasting
Dates: 2001-2011

ATTACHMENT A - PRICING

Item#	Estimated Qty	UOM	Description	Unit Price	Extended Price
Section A: Envelopes					
1A	2.5	Thousand	Standard Recycled #10 Envelopes--2/1	\$82.40	\$206.00
1B	10	Thousand	Standard Recycled #10 Envelopes--2/1	\$37.70	\$377.00
1C	70	Thousand	Standard Recycled #10 Envelopes--2/1	\$41.29	\$2,890.30
1D	90	Thousand	Standard Recycled #10 Envelopes--2/1	\$38.04	\$3,423.60
1E	100	Thousand	Standard Recycled #10 Envelopes--2/1	\$36.76	\$3,676.00
2A	90	Thousand	Custom Recycled Window Envelope--2/1	\$40.97	\$3,687.30
2B	100	Thousand	Custom Recycled Window Envelope--2/1	\$39.47	\$3,947.00
3A	5	Thousand	Standard Recycled #10 Envelopes--1/1	\$40.00	\$200.00
3B	10	Thousand	Standard Recycled #10 Envelopes--1/1	\$30.90	\$309.00
4A	5	Thousand	6"x9" Recycled Booklet, Side Opening--2/1	\$144.80	\$724.00
4B	10	Thousand	6"x9" Recycled Booklet, Side Opening--2/1	\$87.00	\$870.00
4C	100	Thousand	6"x9" Recycled Booklet, Side Opening--2/1	\$43.89	\$4,389.00
4D	115	Thousand	6"x9" Recycled Booklet, Side Opening--2/1	\$42.95	\$4,939.25
5A	70	Thousand	6"x9.5" Recycled Booklet, Side Opening--2/1	\$48.69	\$3,408.30
5B	90	Thousand	6"x9.5" Recycled Booklet, Side Opening--2/1	\$45.46	\$4,091.40
5C	100	Thousand	6"x9.5" Recycled Booklet, Side Opening--2/1	\$44.03	\$4,403.00
6A	1	Thousand	Standard Recycled #9 Return Envelope--1/0	\$108.00	\$108.00
6B	2.5	Thousand	Standard Recycled #9 Return Envelope--1/0	\$56.00	\$140.00
7	5	Thousand	10"x13" Recycled Booklet, Open Side Envelopes--2/1	\$245.20	\$1,226.00
Total Section A					\$43,015.15
Section B: 2-Color Health Education Materials					
8A	2.5	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$200.00	\$500.00
8B	4	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$136.75	\$547.00
8C	5	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$110.87	\$554.35
8D	8	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$79.38	\$635.04
8E	9	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$73.86	\$664.74
8F	70	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$24.87	\$1,740.90
8G	90	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$22.87	\$2,058.30
8H	100	Thousand	Recycled Tri-fold Letter--8.5"x11"	\$22.24	\$2,224.00
9A	1.5	Thousand	Recycled Tri-fold Letter--8.5"x14"	\$342.67	\$514.01
9B	95	Thousand	Recycled Tri-fold Letter--8.5"x14"	\$31.46	\$2,988.70
9C	100	Thousand	Recycled Tri-fold Letter--8.5"x14"	\$31.17	\$3,117.00

ATTACHMENT A - PRICING

Item#	Estimated Qty	UOM	Description	Unit Price	Extended Price
9D	110	Thousand	Recycled Tri-fold Letter--8.5"x14"	\$30.64	\$3,370.40
10A	2	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$231.00	\$462.00
10B	4	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$130.00	\$520.00
10C	6	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$93.67	\$562.02
10D	90	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$17.56	\$1,580.40
10E	95	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$17.22	\$1,635.90
10f	100	Thousand	Recycled Two Panel Brochures (ESIT Brochures)	\$16.93	\$1,693.00
11A	100	Thousand	Recycled Four Panel Card (Imms Record Card)	\$29.12	\$2,912.00
11B	150	Thousand	Recycled Four Panel Card (Imms Record Card)	\$27.21	\$4,081.50
11C	400	Thousand	Recycled Four Panel Card (Imms Record Card)	\$24.86	\$9,944.00
11D	500	Thousand	Recycled Four Panel Card (Imms Record Card)	\$24.44	\$12,220.00
12A	95	Thousand	Recycled Perforated Card (Sp Language Request Postcard)	\$16.22	\$1,540.90
12B	200	Thousand	Recycled Perforated Card (Sp Language Request Postcard)	\$12.97	\$2,594.00
13A	5	Thousand	Recycled Saddle Stitch Booklet (Childhood Health Record)	\$431.40	\$2,157.00
13B	10	Thousand	Recycled Saddle Stitch Booklet (Childhood Health Record)	\$257.60	\$2,576.00
13C	110	Thousand	Recycled Saddle Stitch Booklet (Childhood Health Record)	\$93.31	\$10,264.10
13D	120	Thousand	Recycled Saddle Stitch Booklet (Childhood Health Record)	\$91.63	\$10,995.60
Total Section B					\$84,652.86
Section C: 4-Color Health Education Materials					
14A	5	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$90.80	\$454.00
14B	75	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$77.29	\$5,796.75
14C	10	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$70.70	\$707.00
14D	50	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$21.66	\$1,083.00
14E	90	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$14.46	\$1,301.40
14F	100	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$14.71	\$1,471.00
14G	250	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$9.24	\$2,310.00
14H	525	Thousand	1 Panel Insert, 4/4 (4th DTaP & Chicken Pox Inserts)	\$7.15	\$3,753.75

* \$541.03

ATTACHMENT A - PRICING

Item#	Estimated Qty	UOM	Description	Unit Price	Extended Price
15A	2	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$231.50	\$463.00
15B	4	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$192.25	\$769.00
15C	6	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$157.67	\$946.02
15D	10	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$109.40	\$1,094.00
15E	70	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$25.63	\$1,794.10
15F	100	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$23.31	\$2,331.00
15G	120	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$21.71	\$2,605.20
15H	850	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$14.94	\$12,699.00
15I	950	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$14.61	\$13,879.50
15J	1000	Thousand	8.5" x 7.3', 2 Panel Brochure (Flu brochure)	\$14.57	\$14,570.00
16A	9	Thousand	8.5"x14" 4 Panel Brochure (Introductory Brochure)	\$136.33	\$1,226.97
16B	18	Thousand	8.5"x14" 4 Panel Brochure (Introductory Brochure)	\$83.56	\$1,504.08
16C	130	Thousand	8.5"x14" 4 Panel Brochure (Introductory Brochure)	\$34.65	\$4,504.50
16D	250	Thousand	8.5"x14" 4 Panel Brochure (Introductory Brochure)	\$30.47	\$7,617.50
17A	2	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$481.00	\$962.00
17B	5	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$223.60	\$1,118.00
17C	9	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$142.33	\$1,280.97
17D	11	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$122.09	\$1,342.99
17E	15	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$100.33	\$1,504.95
17F	20	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$84.55	\$1,691.00
17G	100	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$40.04	\$4,004.00
17H	110	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$39.05	\$4,295.50
17I	150	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$36.49	\$5,473.50
17J	175	Thousand	11"x17" 3 Panel Brochure (Imms Guide, Nutrition & Toddler Dev Brochures)	\$35.43	\$6,200.25

ATTACHMENT A - PRICING

Item#	Estimated Qty	UOM	Description	Unit Price	Extended Price
18A	6	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$244.00	\$1,464.00
18B	12	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$155.92	\$1,871.04
18C	25	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$99.12	\$2,478.00
18D	100	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$61.08	\$6,108.00
18E	110	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$60.15	\$6,616.50
18F	200	Thousand	14.5"x17" 4 Panel Brochure (Infant & Child Dev Charts)	\$56.00	\$11,200.00
Total Section C					\$140,491.47
Section D: Miscellaneous					
19	1	Hour	File Corrections, Desktop Publishing Services	\$60.00	\$60.00
Total Section D					\$60.00
Total Bid Price					\$268,219.48*

Total Bid Price: \$262,963.76
with corrected number to 14B