



**Finance and Business Operations Division
Procurement and Contracts Services Section
Department of Executive Services**

CNK-ES-0340 206-263-9400 Ph
3rd Floor 206-296-7676 Fax
401 5th Avenue TTY Relay: 771
SEATTLE, WA 98104 www.kingcounty.gov

SHIP TO:
KC DES FBOD PCSS GOODS AND SERVICES
401 5TH AVE, CNK-ES-0340
SEATTLE, WA 98104

CONTRACTOR:
ASPLUNDH TREE EXPERT CO
7524 NE 175TH ST STE 5

KENMORE, WA 98028 United States
Fax: (425) 8069750

BILL TO:
KC DES FBOD ACCOUNTS PAYABLE
401 5TH AVE, CNK-ES-0320
SEATTLE, WA 98104

CONTRACT		
CONTRACT NO. 525863	REVISION 3	PAGE 1 of 1
CREATION DATE 01-JAN-2012	BUYER JULIE SNIDER	
DATE OF REVISION 15-APR-2013	BUYER JULIE SNIDER	

CONTRACTOR NO	PAYMENT TERMS	FREIGHT TERMS	FOB	SHIP VIA	CONFIRM TO
2982	NET30DAYS	Paid	DESTINATION	Seller Chooses	Telephone: (425) 483-9339

DESCRIPTION
<p>Term Service Agreement</p> <p>Change Order No. 2 (Issued April 16, 2013)</p> <p>This change order is issued to:</p> <p>Authorize price increases, effective April 2, 2013, in accordance with King County ITB 1071-10 and the responding bid and letter from Asplundh Tree Expert Co. dated April 2, 2013, all incorporated by reference as set forth herein.</p> <p>Reduce the term of the contract, thereby changing the current expiration date to June 30, 2013, in accordance with King County ITB 1071-10 and responding bid of Asplundh Tree Expert Co., both incorporated by reference as set forth herein.</p> <p>All other terms and conditions remain unchanged.</p>
 _____ Authorized Signature

1071-10-JXJ; Tree and Stump Removal Services				Asplundh Tree Expert Co.		2011 Increase			2013 Proposed Increase		
Item No.	Est. Annual Qty.	UOM	Description	Unit Price	Extended Price	Unit Price	Extended Price	Increase %	Unit Price	Extended Price	Increase %
Service Area No. 1 – King County (Excluding Vashon)											
Schedule A – Routine Tree Removal											
1	240	Hour	Labor, Faller	\$53.67	\$12,880.80	\$55.07	\$13,216.80	2.6%	\$56.17	\$13,480.80	2.0%
2	240	Hour	Labor, Flagger	\$47.28	\$11,347.20	\$50.07	\$12,016.80	5.8%	\$51.07	\$12,256.80	2.0%
3	240	Hour	Labor, Laborer	\$44.33	\$10,639.20	\$49.95	\$11,988.00	12.7%	\$50.95	\$12,228.00	2.0%
4	240	Hour	Labor, Supervisor	\$60.94	\$14,625.60	\$68.55	\$16,452.00	12.5%	\$69.92	\$16,780.80	2.0%
Schedule B - Emergency Tree Removal											
5	30	Hour	Labor, Faller	\$53.67	\$1,610.10	\$55.07	\$1,652.10	2.6%	\$56.17	\$1,685.10	2.0%
6	30	Hour	Labor, Flagger	\$47.28	\$1,418.40	\$50.07	\$1,502.10	5.8%	\$51.07	\$1,532.10	2.0%
7	30	Hour	Labor, Laborer	\$44.33	\$1,329.90	\$49.95	\$1,498.50	12.7%	\$50.95	\$1,528.50	2.0%
8	30	Hour	Labor, Supervisor	\$60.94	\$1,828.20	\$68.55	\$2,056.50	12.5%	\$69.92	\$2,097.60	2.0%
9	30	Hour	Equipment, Boom Truck 60/70	\$22.00	\$660.00	\$27.34	\$820.20	24.3%	\$27.63	\$828.90	1.1%
10	30	Hour	Equipment, Boom Truck 55'	\$22.00	\$660.00	\$24.57	\$737.10	11.7%	\$25.06	\$751.80	1.9%
Schedule C – Non-Routine Tree and Stump Removal											
11	120	Hour	Labor, Faller	\$53.67	\$6,440.40	\$55.07	\$6,608.40	2.6%	\$56.17	\$6,740.40	2.0%
12	120	Hour	Labor, Flagger	\$47.28	\$5,673.60	\$50.07	\$6,008.40	5.8%	\$51.07	\$6,128.40	2.0%
13	120	Hour	Labor, Laborer	\$44.33	\$5,319.60	\$49.95	\$5,994.00	12.7%	\$50.95	\$6,114.00	2.0%
14	120	Hour	Labor, Supervisor	\$60.94	\$7,312.80	\$68.55	\$8,226.00	12.5%	\$69.92	\$8,390.40	2.0%
15	120	Hour	Equipment, Boom Truck 60/70	\$22.00	\$2,640.00	\$27.34	\$3,280.80	24.3%	\$27.63	\$3,315.60	1.1%
16	120	Hour	Equipment, Boom Truck 55'	\$22.00	\$2,640.00	\$24.57	\$2,948.40	11.7%	\$25.06	\$3,007.20	1.9%
				Total	\$87,025.80	Total	\$95,006.10		Total	\$96,866.40	
				Prompt Payment Disc.	Net 30	Prompt Payment Disc.	2% - 20 Days, Net 30		Prompt Payment Disc.	2% - 20 Days, Net 30	
				Total With Prompt Payment Disc.	\$87,025.80	Total With Prompt Payment Disc.	\$93,105.98		Total With Prompt Payment Disc.	\$94,929.07	
				SCS/DBE Certified	No	SCS/DBE Certified	Yes		SCS/DBE Certified	Yes	
				Total With SCS/DBE Factor	\$91,377.09	Total With SCS/DBE Factor	\$93,105.98		Total With SCS/DBE Factor	\$94,929.07	

**King County
2013**

LABOR

	S/T	O/T	D/T
General Foreman	\$ 74.69	\$ 107.55	\$ 137.43
Labor Supervisor	\$ 69.92	\$ 100.68	\$ 128.65
Labor Faller	\$ 56.17	\$ 80.88	\$ 103.35
Labor Laborer	\$ 50.95	\$ 73.37	\$ 93.75
Flagger	\$ 51.07	\$ 73.54	\$ 93.97

4 Man crew Straight Time

Labor Supervisor	\$ 69.92
Labor Faller	\$ 56.17
Labor Laborer	\$ 50.95
Labor Laborer	\$ 50.95

**4 Man crew Overtime
Saturday Scheduled Only**

Labor Supervisor	\$ 100.68
Labor Faller	\$ 80.88
Labor Laborer	\$ 73.37
Labor Laborer	\$ 73.37

4 Man crew Double Time

Labor Supervisor	\$ 128.65
Labor Faller	\$ 103.35
Labor Laborer	\$ 93.75
Labor Laborer	\$ 93.75

Equipment

60/70 Man Lift	\$ 27.63
55' Man Lift	\$ 25.06



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
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VENDOR:

ASPLUNDH TREE EXPERT CO
7524 NE 175TH ST STE 5
KENMORE, WA 98028

SHIP TO

KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE, WA 98104
United States

BILL TO

KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
525863	0	1
THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.		
CREATION DATE	BUYER	
11-OCT-11	A Billups Jr	
DATE OF REVISION	BUYER	

CUSTOMER ACCT #	VENDOR NO.	PAYMENT TERMS	FREIGHT TERMS	F.O.B.	SHIP VIA
	9469	Net30days	Paid	Destination	SELLER CHOOSES

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(425) 483-9339	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	T
	<p>FURNISH TREE AND STUMP REMOVAL SERVICES AS REQUESTED BY VARIOUS KING COUNTY DEPARTMENTS, DIVISIONS, AND AGENCIES, IN ACCORDANCE WITH KING COUNTY ITB 1071-10 JXJ AND THE RESPONDING BID OF ASPLUNDH TREE EXPERT CO., BOTH INCORPORATED BY REFERENCE.</p> <p>SERVICE AREA 1: SECONDARY CONTRACTOR SERVICE AREA 2: SECONDARY CONTRACTOR</p> <p>THIS CONTRACT AGREEMENT IS ISSUED AS A REPLACEMENT/CONTINUATION FOR AGREEMENT NUMBER B22540B, EFFECTIVE JANUARY 1, 2012. ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.</p> <p>WHEN ACTIVE, STANDARD PURCHASE ORDERS REFERENCING THIS CONTRACT AGREEMENT WILL BE ISSUED BY KING COUNTY TO AUTHORIZE THE PURCHASE AND PAYMENT OF GOODS AND/OR SERVICES. ALL INVOICES MUST REFERENCE THE INDIVIDUAL STANDARD PURCHASE</p>						

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:

This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

Authorized signature

King County 10/12/2011 9:12:37 AM PAGE 3/004 Fax Server



King County

Finance and Business Operations Division
Procurement and Contract Services Section

Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

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TTY Relay: 771
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VENDOR:
ASPLUNDH TREE EXPERT CO
7524 NE 175TH ST STE 5
KENMORE, WA 98028

SHIP TO
KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE, WA 98104
United States

BILL TO
KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE, WA 98104
United States

Purchase Order		
PURCHASE ORDER NO.	REVISION	PAGE
525863	0	2
THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.		
CREATION DATE	BUYER	
11-OCT-11	A Billups Jr	
DATE OF REVISION	BUYER	

CUSTOMER ACCT #	VENDOR NO.	PAYMENT TERMS	FREIGHT TERMS	F.O.B	SHIP VIA
	9469	Net30days	Paid	Destination	SELLER CHOOSES

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
(425) 483-9339	

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	T
	ORDER NUMBER TO AVOID DELAY IN PAYMENT.						
	Purchase Agreement Effective From: 01-JAN-12 To: 31-MAR-15						
		Amount Agreed:					

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:
This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

Authorized signature

**PURCHASE ORDER
GENERAL TERMS AND CONDITIONS**

Compliance: By acceptance of this order, the vendor warrants full compliance with all applicable local, state or federal laws and regulations including specific statutory requirements of Federal Agencies. Upon request, the purchasing agent will provide applicable contract terms and conditions.

Acceptance/Changes: All goods or materials purchased hereunder are subject to approval by King County. No substitutions or changes of any nature under this purchase order will be accepted unless approved in writing by King County.

Inspections: By acceptance of this order, vendor grants the right to Buyer to make periodic visits to the vendor's plant or their subcontractor's for inspection of materials or to determine actual progress of manufacture.

Change Orders: Change orders modifying the terms and conditions herein will be without effect unless issued and authorized in writing by King County.

Cancellation: The County may cancel any purchase order or any part thereof by written notice at any time, without penalty, if the vendor fails to comply with the terms, specifications, delivery/completion date or to perform the work with diligence.

Invoices: Invoices must reference the purchase order number.

All vendors licensed to do business in Washington State must bill King County for applicable tax. Indicate discount terms to the County for prompt payment. Discount period to be extended if the invoice is returned for correction or clarification.

Shipping Instructions: All shipments must contain a packing slip. Unless other wise specified, all goods are to be shipped prepaid, FOB Destination. Where shipping addresses indicate room numbers, the Vendor shall make delivery to that location at no additional charge, including, but not limited to delivery, packing and or crating.

Warranty: The Vendor warrants that all products delivered under this purchase order shall be free from defects in material and workmanship, and shall be fit for the intended purpose. This warrantee is in addition to any standard warranty or guarantee give by vendor to the County. All products determined by King County to be defective shall be replaced within 15 days of notice by King County.

All costs of replacement, including shipping charges shall be borne by the Vendor. Vendor warrants that the merchandise is free and clear of all liens and encumbrances and that vendor has a good and marketable title to same. Vendor warrants that the equipment, materials or service on this order do not infringe any patent, registered trademark or copyright and agrees to hold King County harmless in the event of any infringement or claim thereof.

Certification Regarding Debarment, Suspension and Other Responsibility Matters: By providing goods or services under this purchase order, the Contractor agrees to comply with the requirements of 49 CFR 29, Subpart C while this offer is valid and throughout the period of any Contract that may arise from this Contract. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.

Order of Precedence: When this purchase order is issued subsequent to the results of a request for bid or proposal, the terms and conditions contained in the solicitation or resulting contract shall control.



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services
CNK-ES-0340
401 Fifth Avenue, 3rd Floor
Seattle, WA 98104-1818
(206) 263-9400

PURCHASE ORDER

NO. **B22540B**

THIS ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING SLIPS, PACKAGES, ETC.

PURCHASE ORDER DATE 04/01/10	DELIVERY DATE	BID NUMBER 1071-10	REQUISITION NUMBER Y52286Y
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VENDOR NAME AND ADDRESS ASPLUNDH TREE EXPERT COMPANY 7524 NE 175TH ST KENMORE WA 98028	VENDOR NO. 73977	BILL TO IN DUPLICATE "SHIP TO" ADDRESS UNLESS OTHERWISE NOTED JORDAN JUNGNITZ VARIOUS K.C. DEPARTMENTS, DIVISIONS & AGENCIES THROUGHOUT KING COUNTY VARIOUS CITIES WA 98000
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CONTACT TEL. NO. 425/493-9339	TERMS NET 30 DAYS	F.O.B. POINT DESTINATION	SHIP VIA
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ITEM	QUANTITY	UNIT	DESCRIPTION	PRICE	AMOUNT
			<p>TERM SERVICE AGREEMENT</p> <p>TREE & SHRUB REMOVAL SVCS</p> <p>TERMS: CHANGE ORDER #1 MARCH 2, 2011</p> <p style="text-align: center;">**</p> <p>THIS CHANGE ORDER IS ISSUED TO EXTEND THE CONTRACT TO FURNISH TREE AND STUMP REMOVAL SERVICES AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS, AND AGENCIES, DURING THE PERIOD APRIL 1, 2011 THROUGH MARCH 31, 2012, IN ACCORDANCE WITH KING COUNTY ITB NUMBER 1071-10-JXJ AND THE RESPONDING BID OF ASPLUNDH TREE EXPERT COMPANY, BOTH INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.</p> <p style="text-align: center;">**</p> <p>SERVICE AREA 1: SECONDARY CONTRACTOR SERVICE AREA 2: SECONDARY CONTRACTOR</p> <p style="text-align: center;">**</p> <p>REVISED PRICING FOR 2011 LABOR RATES ISSUED.</p> <p style="text-align: center;">**</p> <p>ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.</p> <p style="text-align: center;">**</p> <p>ESTIMATED ANNUAL CONTRACT VALUE \$50,000.00</p>		

LINE	P.O. NO. & SUFFIX	ARMS CODING BLOCK				AMOUNT	SUB TOTAL			
		ORG. UNIT	ACCOUNT	TASK	OPTION		PROJECT OR WORK AUTH.			
	B22540B	0000	00000							
	B22540B	1676	53105	D09		M40001				
							W.S.S.T			
							FREIGHT			
							TOTAL			
							P.I.R.	AFF	A.A.W.	M.W.B.W.
							1110	1110		

BUYER <i>Jordan Jungnitz</i>	NO DELIVERIES ACCEPTED UNLESS ACCOMPANIED BY PACKING SLIP OR WAYBILL.	PURCHASING MANAGER <i>D. R. LEACH</i>
BY <i>Mary Willis</i>		BY <i>Cathy Roberson</i>

THIS PURCHASE ORDER IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREON AND ANY SPECIAL PROVISIONS, CONDITIONS OR SPECIFICATIONS AS INVOKED IN THE BODY OF THIS PURCHASE ORDER. FEDERAL EXCISE TAX EXEMPTION CERTIFICATE WILL BE FURNISHED UPON REQUEST.

PURCHASING

11030304

BUC 010-1-H1 (Rev 7/00)

March 2, 2011

**King County
2011**

LABOR

	S/T	O/T	D/T
General Foreman	\$ 73.23	\$ 105.45	\$ 134.75
Labor Suerpvisor	\$ 68.55	\$ 98.71	\$ 126.13
Labor Faller	\$ 55.07	\$ 79.30	\$ 101.33
Labor Laborer	\$ 49.95	\$ 71.93	\$ 91.90
Flagger	\$ 50.07	\$ 72.10	\$ 92.13

4 Man crew Straight Time

Labor Suerpvisor	\$ 68.55
Labor Faller	\$ 55.07
Labor Laborer	\$ 49.95
Labor Laborer	\$ 49.95

**4 Man crew Overtime
Saturday Scheduled Only**

Labor Suerpvisor	\$ 98.71
Labor Faller	\$ 79.30
Labor Laborer	\$ 71.93
Labor Laborer	\$ 71.93

4 Man crew Double Time

Labor Suerpvisor	\$ 126.13
Labor Faller	\$ 101.33
Labor Laborer	\$ 91.90
Labor Laborer	\$ 91.90

Equipment

60/70 Man Lift	\$ 27.34
55' Man Lift	\$ 24.57



King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services
CNK-ES-0340
401 Fifth Avenue, 3rd Floor
Seattle, WA 98104-1818
(206) 263-9400

PURCHASE ORDER

NO. **B22540B** ✓

THIS ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING SLIPS, PACKAGES, ETC.

PURCHASE ORDER DATE 04/01/10	DELIVERY DATE	BID NUMBER 1071-10	REQUISITION NUMBER Y52286Y
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VENDOR NAME AND ADDRESS ASPLUNDH TREE EXPERT COMPANY 7524 NE 175TH ST KENMORE WA 98028	VENDOR NO. 73977	BILL TO IN DUPLICATE "SHIP TO" ADDRESS UNLESS OTHERWISE NOTED JORDAN JUNGNITZ VARIOUS K.C. DEPARTMENTS, DIVISIONS & AGENCIES THROUGHOUT KING COUNTY VARIOUS CITIES WA 98000
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CONTACT TEL. NO. 425/483-9339	TERMS NET 30 DAYS	F.O.B. POINT DESTINATION	SHIP VIA
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ITEM	QUANTITY	UNIT	DESCRIPTION	DESTINATION	PRICE	AMOUNT
			TERM SERVICE AGREEMENT			
			TREE & SHRUB REMOVAL SVCS			
			TERMS: FURNISH TREE AND STUMP REMOVAL SERVICES AS REQUESTED BY VARIOUS AUTHORIZED KING COUNTY DEPARTMENTS, DIVISIONS, AND AGENCIES, DURING THE PERIOD APRIL 1, 2010 THROUGH MARCH 31, 2011, IN ACCORDANCE WITH KING COUNTY ITB NUMBER 1071-10-JXJ AND THE RESPONDING BID OF ASPLUNDH TREE EXPERT COMPANY, BOTH INCORPORATED BY REFERENCE AS IF FULLY SET FORTH HEREIN.			
			* SERVICE AREA 1: SECONDARY CONTRACTOR			
			* SERVICE AREA 2: SECONDARY CONTRACTOR			
			* ESTIMATED ANNUAL CONTRACT VALUE \$50,000.00			

LINE	P.O. NO. & SUFFIX	ARMS CODING BLOCK				PROJECT OR WORK AUTH.	AMOUNT	SUB TOTAL			
		ORG. UNIT	ACCOUNT	TASK	OPTION			P.I.R.	AFF	A.A.W.	M.W.B.W.
	B22540B	0000	00000			M40001					
	B22540B	1676	53105	D09							
		AC									
								1110	1110		

BUYER JORDAN JUNGNITZ	NO DELIVERIES ACCEPTED UNLESS ACCOMPANIED BY PACKING SLIP OR WAYBILL.	PURCHASING MANAGER R. LEACH
BY <i>[Signature]</i>		BY <i>[Signature]</i>

THIS PURCHASE ORDER IS SUBJECT TO THE TERMS AND CONDITIONS ON THE REVERSE SIDE HEREON AND ANY SPECIAL PROVISIONS, CONDITIONS OR SPECIFICATIONS AS INVOKED IN THE BODY OF THIS PURCHASE ORDER. FEDERAL EXCISE TAX EXEMPTION CERTIFICATE WILL BE FURNISHED UPON REQUEST.

10040201 B. B-cancelled 10040520 PURCHASING 10040502-0

BUC 010-1-H1 (Rev. 7/00)