King County

Finance and Business Operations Division
Procurement and Contract Services Section
Department of Executive Services

CNK-ES-0340
3rd Floor
401 5th Avenue
Seattle, WA 98104

206-263-9400
206-296-7676 Fax
TTY Relay: 771
www.kingcounty.gov

VENDOR:
COOK PAGING
2110 PACIFIC AVE
EVERETT,WA 98201

SHIP TO
KC DEPARTMENT OF EXEC SERVICES
PROCUREMENT-GOODS & SERVICES
401 5TH AVE, CNK-ES0340
SEATTLE,WA 98104
United States

BILL TO
KC DEPT OF EXECUTIVE SERVICES
ACCOUNTS PAYABLE, 3RD FLOOR
401 5TH AVE, CNK-ES0320
SEATTLE,WA 98104
United States

Purchase Order

PURCHASE ORDER NO.	REVISION	PAGE
520375	0	1

THIS PURCHASE ORDER NUMBER MUST APPEAR ON ALL INVOICES, PACKING LISTS, CARTONS AND CORRESPONDENCES RELATED TO THIS ORDER.

CREATION DATE	BUYER
23-AUG-11	P Price
DATE OF REVISION	BUYER

CUSTOMER ACCT #	VENDOR NO.	PAYMENT TERMS	FREIGHT TERMS	F.O.B	SHIP VIA
	C01367	Net30days	Paid	Destination	BEST WAY

CONFIRM TO / TELEPHONE	REQUESTOR / DELIVER TO
DANA HEZEKIAH (206) 467-9177	X

LINE	PART NUMBER / DESCRIPTION	DELIVERY DATE	QUANTITY	UNIT	UNIT PRICE	EXTENSION	T
	*** Furnish Paging Services, Equipment, and Accessories as requested by authorized King County Personnel during the period September 1, 2011 through August 31, 2016, in accordance with KC ITB# 1393-11-KAO and responding bid of Cook Paging, both incorporated by reference as if fully set forth herein.						
	Purchase Agreement Effective From: 01-SEP-11 To: 31-AUG-16	Amount Agreed:					

SEE REVERSE SIDE FOR ADDITIONAL TERMS AND CONDITIONS. THIS ORDER IS SUBJECT TO ALL THE TERMS AND CONDITIONS ON THE FRONT AND BACK HEREOF.

Required invoice information: Ship to Address, Mailstop, Requestor's Name, Purchase Order Number, Contract Number (if applicable), Line Item Number, description and Unit Price as stated on the purchase order. Missing information may result in payment delays.

ACCEPTANCE:
This purchase order expressly limits acceptance to the terms and conditions stated herein.

TOTAL

Authorized signature

King County 8/25/2011 3:26:36 PM PAGE 2/003 Fax Server

Paging Services, Equipment and Accessories - ITB 1393-11-KAO

		Cook Paging		USA Mobility	
Description	**Estimated Quantity**	**Unit Price**	**Extended Total**	**List Price**	**Extended Total**
Combined Summary for below itemization of Pager Type Count					
Digital Pagers	364	1.40	509.6	2.20	800.80
Alfa Numeric Pagers	884	4.15	3668.6	4.75	4199.00
2-Way Pagers, Unlimited Messages	57	0	0	14.50	826.50
Provider 1 - Pager Type Count					
Digital Pagers	166	1.40	232.4	2.20	365.20
Alpha Numeric Pagers	381	4.15	1581.15	4.75	1809.75
2-Way Pagers, Unlimited messages	0	0	0	14.50	No Award
Provider 1 Pager Type Count					
Digital Pagers	198	1.40	277.2	2.20	435.60
Alpha Numeric Pagers	503	4.15	2087.45	4.75	2389.25
2-Way Pagers, Unlimited Messages	57	0	0	14.50	826.50
Group Master Accounts	14	0	0	4.75	66.50
Toll-Free Access (800 #)	200	4.50	900	5.95	1190.00
Pager Protection - Individual Users	1200	0	0	1.00	1200.00
Pager Protection - Account Wide	1305	0	0	1.00	1305.00
Voice Mail 24 Hr.	1200	1.00	1200	1.00	1200.00
Over Call Limit Cost (Unlimited)	0	0	0	0.25	0.00
Lost Equipment Charges					
Digital Pagers	1	18.00	18.00	39.00	39.00
Alpha Numeric Pagers	1	32.00	32.00	69.00	69.00
2-Way Pagers	1	0	0	149.00	149.00
Additional Spare Pager over 5% Allotment			0		
Digital Pagers	1	0	0	2.00	2.00
Alpha Numeric Pagers	1	0	0	4.00	4.00
2-Way Pagers	1	0	0	10.00	10.00
Prompt Payment Discount			0.00		0.00

Award is based upon the lowest responsive responsible bidder by line item.

Bidders shall be able to retain the existing phone number and provide associated services to be considered responsive to the specification in the ITB.

Cook Paging

Response to

ITB Nr. 1393-11-KAO

King County, WA

Paging Services, Equipment & Accessories

ORIGINAL

Cook Paging

Wednesday, August 3, 2011

King County Procurement Services Section
Chinook Building, 3rd Floor
401 Fifth Avenue
Seattle, WA 98104

Attn: Kathleen O'Connor

Ref: ITB Number 1393-11-KAO Paging Services, Equipment & Accessories

Death Kathleen,

Enclosed please find the Cook Paging response to the above referenced bid. We are proud to have provided paging service to members of the King County staff since April 1987 and look forward to continuing our business relationship in the future!

Among the many things that make our company unique in the wireless industry is our exceptional network reliability and very fast page-delivery ("through-put") time. We achieve this by operating a single frequency on all of our transmitters throughout Washington & Oregon, unlike other paging companies who have merged multiple (as many as six) channels into each transmitter. This results in potential delays at un-expected times, as each channel must be allotted time to process pages on that frequency. Many of these channels are nationwide, meaning that messages for end-users in other parts of the country are also broadcast in western Washington. Our regional network serves only WA & OR customers.

Thank you for considering our enclosed bid response. Please let us know any questions or additional information we might provide.

Respectfully,

Mike Montague

Mike Montague
VP Marketing & Customer Relations
Cook Telecom, Inc. (dba: Cook Paging)

Office: 415-460-4945
Email: mikem@cookpaging.com
Pager: 415-679-8343 (voicemail)

Invitation to Bid

King County

Department of Executive Services
Finance and Business Operations Division
Procurement and Contract Services Section
206-263-9400 TTY Relay: 711

ADVERTISED DATE: JULY 21, 2011

Invitation to Bid (ITB) Title: Paging Services, Equipment and Accessories

ITB Number: 1393-11-KAO

Due Date: August 9, 2011 - 2:00 p.m.

Buyer: Kathleen O'Connor, kathleen.oconnor@kingcounty.gov, 206-263-9296

Term Supply Requirement

Furnish Paging Services, Equipment and Accessories as requested by King County authorized personnel in accordance with the attached instructions, requirements and specifications.

TOTAL BID PRICE: $ _____

NO PRE-BID CONFERENCE	Sealed Bids are hereby solicited and will **only** be received by: King County Procurement Services Section Chinook Building, 3rd Floor 401 Fifth Avenue Seattle, WA 98104 Office Hours: 8:00 a.m. – 5:00 p.m. Monday - Friday

BIDDERS SHALL COMPLETE AND SIGN THE FORM BELOW.

We acknowledge that **Addenda numbered** 1 **to** 1 have been examined as part of the Contract documents. The submittal is signed by an authorized representative of the Bidder accepting all terms and conditions contained in the bid and any addenda. We acknowledge that attaching our terms and conditions or modifying the ITB terms and conditions may result in our bid being rejected.

Company Name Cook Telecom, Inc. (dba: Cook Paging)		
Address 2110 Pacific Ave.		City/State /Postal Code Everett, WA 98201
Signature Mike Montague	Print name and title Mike Montague, VP Marketing & Customer Relations	
Email mikem@cookpaging.com	Phone 415-460-4945	Fax 415-460-4945
SCS/DBE Certification Number		

Upon request, this Invitation to Bid will be provided in alternative formats such as Braille, large print, audiocassette or computer disk for individuals with disabilities.

Cook Paging

SECTION 5 Technical Specifications

5.2 Coverge: Cook Paging meets the outlined coverage requirements.

5.3 System Requirements: Cook Paging can meet all network and system requirements as outlined.

5.4 Single Points of Contact: Cook Paging provides single points-of-contact specialized in the handling of each customer account, as indicated in the bid document.

5.5 Group Paging: Cook Paging can offer group paging (either electronic EGROUP's or programmed Burn Codes) as required.

5.6 Paging Equipment: Cook Paging will offer one-way Digital (Numeric) and Alpha (Text) pagers as outlined. Account management is available via our local customer support staff (phone), dedicated account rep (phone and live visits), as well as our customer support center (toll-free number) and our online programming system ("In-Touch" 24/7). Replacement pagers will be supplied in the time limited indicated in the bid.

5.7 Spare Pager Allotment: Cook Paging does not charge for Spare Pagers (pagers not activated with a local or toll-free phone number) on hand at the customer's location. Cook Paging will maintain the necessary Spare Pager inventory at each customer location and provide period inventory reports to each account to help manage the target goal of keeping only 5% of the inventory in check. No charges will be made for additional inventory, unless the customers confirm that a pager is lost or destroyed.

5.8 Service & Maintenance: Cook Paging agrees to the requirements as outlined.

5.9 Pager Features: Cook Paging will provide one-way Digital and Alpha pagers as outlined. 2-way pagers are not available on the Cook Paging network.

5.10 Rates for Service: Cook Paging agrees to provide King Co. with Most Favored Customer contract pricing.

5.11 Reporting & Invoicing: Cook Paging provide monthly invoices and periodic reports in the formats required by each paging coordinator (account manager), as specified.

Cook Paging

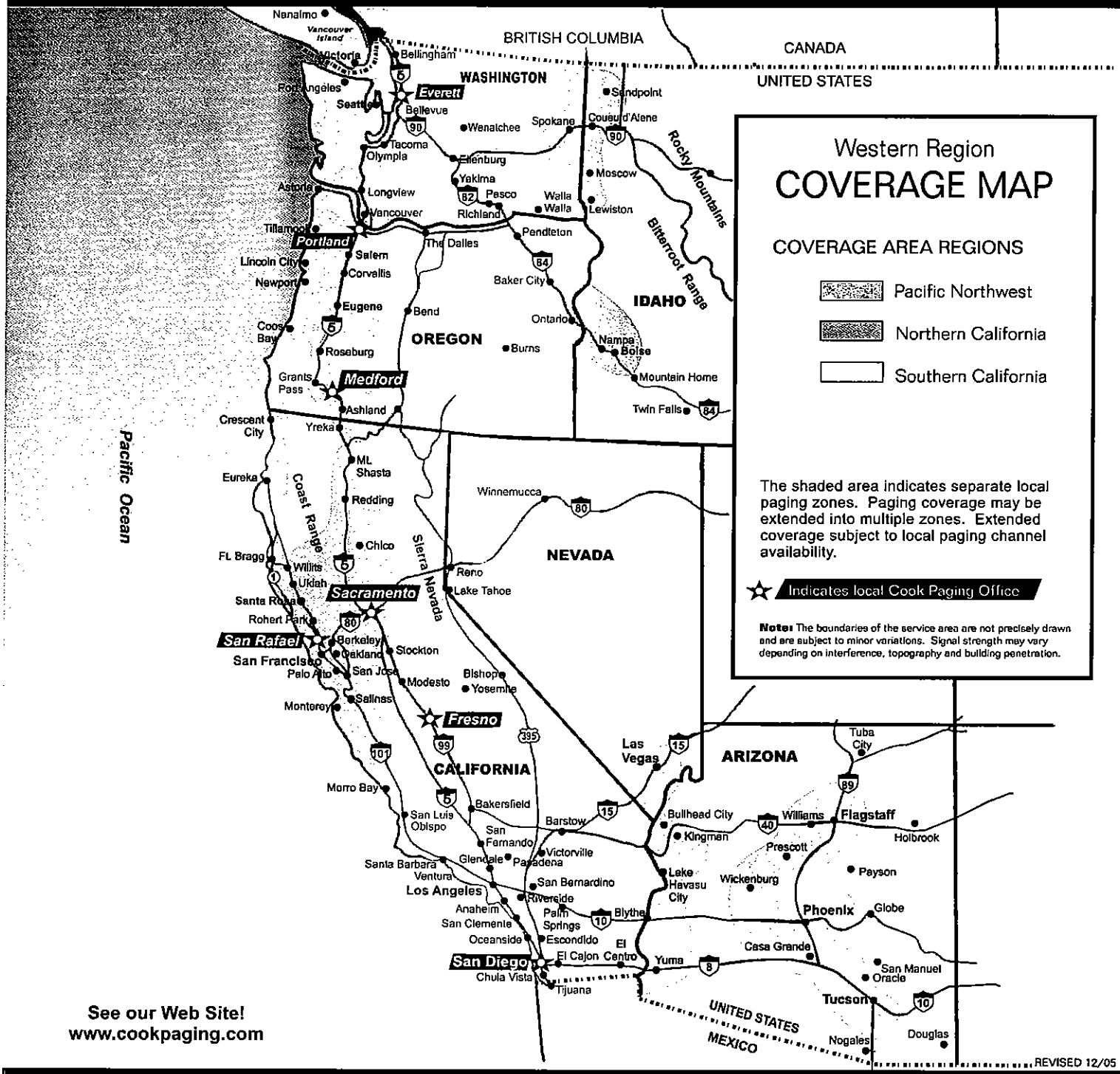
5.12 Other Support: Cook Paging will provide the support as outlined in the bid document to each account.

SECTION 6 Bid Response

6.3 Pricing: Cook Paging will supply one-way pagers that meet the specifications as outlined in the bid document. Two-way pagers are not available on the Cook Paging network.

Additional services available to our King County customers are listed in the following pages, after the basic paging service pricing table, as instructed.

Cook Paging



See our Web Site!
www.cookpaging.com

CONTACT THE NEAREST COOK PAGING OFFICE

1-800-COOK PAGE

1-800-266-5724

Cook Paging 931.8625 MHz Network 4/01/2011

STATE	COUNTY	CITY	NAME	FREQUENCY
OR	Clackamas	Colton	Goat Mtn.	931.86250
OR	Clackamas	Estacada	Day Hill	931.86250
OR	Clackamas	Gladstone	Gladstone Fire Dept	931.86250
OR	Clackamas	Government Camp	Village Store	931.86250
OR	Clackamas	Happy Valley	Mt. Scott-Andrews	931.86250
OR	Clackamas	Rhododendron	Mt. Hood Foods	931.86250
OR	Clackamas	West Linn	Pete's Mtn.	931.86250
OR	Clatsop	Seaside	Medix	931.86250
OR	Columbia	Rainier	Rainier Hill	931.86250
OR	Columbia	St. Helens	St. Helens Fire Dept	931.86250
OR	Coos	Coos Bay	Blossom Hill	931.86250
OR	Cowlitz	Longview	St. John's Medical Ctr	931.86250
OR	Crook	Prineville	Grizzly Mtn.	931.86250
OR	Deschutes	Bend	Awbrey Butte	931.86250
OR	Deschutes	Bend	Bend Memorial Clinic	931.86250
OR	Deschutes	Crescent Lake	Walker Mtn.	931.86250
OR	Douglas	Roseburg	Mt. Nebo	931.86250
OR	Jackson	Ashland	Ashland Community Hosp	931.86250
OR	Jackson	Medford	Mt. Baldy	931.86250
OR	Jackson	Medford	Rogue Valley Med	931.86250
OR	Josephine	Grants Pass	Mt. Bluie	931.86250
OR	Josephine	Grants Pass	Three Rivers Memorial Hospital	931.86250
OR	Klamath	Klamath Falls	Merle West Hospital	931.86250
OR	Klamath	Klamath Falls	Miller Hill	931.86250
OR	Lane	Cottage Grove	Hanson Butte	931.86250
OR	Lane	Eugene	Blanton Heights	931.86250
OR	Lane	Eugene	Buck Mtn.	931.86250
OR	Lane	Florence	Glenada Hill	931.86250
OR	Lane	Springfield	Quarry Hill	931.86250
OR	Lane	Springfield	Riverbend Annex	931.86250
OR	Lane	Springfield	Riverbend Main Hospital	931.86250
OR	Lincoln	Newport	Otter Crest	931.86250
OR	Linn	Lebanon	Peterson Butte	931.86250
OR	Marion	Salem	Eagle Crest/Eola Hills	931.86250
OR	Marion	Salem	Prospect Hill	931.86250
OR	Marion	Stayton	Santiam Hospital	931.86250
OR	Multnomah	Aims	Lookout Point	931.86250
OR	Multnomah	Gresham	Mt. Hood Comm. College	931.86250
OR	Multnomah	Gresham	Walters Hill	931.86250
OR	Multnomah	Portland	Adventist Hospital	931.86250
OR	Multnomah	Portland	Emmanuel Hospital	931.86250
OR	Multnomah	Portland	KGON Stonehenge	931.86250
OR	Multnomah	Portland	Raptor's	931.86250
OR	Multnomah	Portland	Weatherly Bldg.	931.86250
OR	Pacific	Megler	Astoria Megler KMUN	931.86250
OR	Tillamook	Tillamook	Cape Mears	931.86250
OR	Umatilla	Hermiston	Hermiston	931.86250
OR	Umatilla	Pendleton	Cabbage Hill	931.86250
OR	Washington	Beaverton	Tri-Met	931.86250

STATE	COUNTY	CITY	NAME	FREQUENCY
OR	Washington	Cornelius	Haag Lake	931.86250
OR	Washington	Dilley	Fern Hill	931.86250
OR	Washington	Wilsonville	Firehouse #226	931.86250
OR	Yamhill	Amity	Walnut Hill	931.86250
WA	Benton	Kennewick	Benton Justice Center	931.86250
WA	Benton	Kennewick	Chandler Butte	931.86250
WA	Benton	Kennewick	Jump Off Joe Mtn.	931.86250
WA	Benton	Prosser	Prosser Hospital	931.86250
WA	Clark	Vancouver	Salmon Creek Hospital	931.86250
WA	Clark (Wa)	Camas	Mt. Livingston	931.86250
WA	Clark (Wa)	Vancouver	Medco	931.86250
WA	Clark (Wa)	Yacolt	Yacolt Site	931.86250
WA	Cowlitz	Kelso	Mt. Brynion Whisler	931.86250
WA	Cowlitz	Toutle	Signal Peak Wash	931.86250
WA	Cowlitz	Woodland	Woodland Fire Dept.	931.86250
WA	Douglas	Wenatchee	Lower Badger	931.86250
WA	Grays Harbor	Cosmopolis	Cosmopolis Peak	931.86250
WA	Island	Clinton	Whidbey Island	931.86250
WA	Jefferson	Port Townsend	Maynard Peak	931.86250
WA	King	Auburn	Auburn Regional Medical Ctr	931.86250
WA	King	Auburn	Green River College	931.86250
WA	King	Bellevue	Overlake Hospital	931.86250
WA	King	Bellevue	Overlake Hospital	931.86250
WA	King	Burien	Highline Hospital	931.86250
WA	King	Enumclaw	Enumclaw Hospital	931.86250
WA	King	Enumclaw	Grass Mtn	931.86250
WA	King	Federal Way	St. Francis Hospital	931.86250
WA	King	High Point	Tiger Mtn.	931.86250
WA	King	Issaquah	Cougar Mtn.	931.86250
WA	King	Kirkland	Evergreen Hospital	931.86250
WA	King	North Bend	Rattlesnake West - DNR	931.86250
WA	King	Redmond	Group Health/Redmond	931.86250
WA	King	Renton	Valley Medical	931.86250
WA	King	Seattle	Children's Hosp Annex	931.86250
WA	King	Seattle	Children's Hosp Research	931.86250
WA	King	Seattle	Children's Hospital	931.86250
WA	King	Seattle	Group Health/Capitol	931.86250
WA	King	Seattle	Mt. St. Vincent's	931.86250
WA	King	Seattle	NW Memorial Hospital	931.86250
WA	King	Seattle	Perkins School	931.86250
WA	King	Seattle	Queenview Aparts	931.86250
WA	King	Seattle	Skyway Water	931.86250
WA	King	Seattle	Wells Fargo/FIB	931.86250
WA	Kitsap	Bremerton	Green Mtn.	931.86250
WA	Kitsap	Gorst	Gold Mtn.	931.86250
WA	Kittitas	Ellensburg	Manastash Ridge	931.86250
WA	Klickitat	Goldendale	Klickitat Valley Hospital	931.86250
WA	Klickitat	The Dalles	Klickitat Ridge	931.86250
WA	Klickitat	White Salmon	Haney Hill, aka Burdoin	931.86250
WA	Klickitat	White Salmon	Skyline Hospital	931.86250

STATE	COUNTY	CITY	NAME	FREQUENCY
WA	Lewis	Chehalis	Crego Hill	931.86250
WA	Pierce	Fort Lewis	Madigan Hospital	931.86250
WA	Pierce	Fort Lewis	Madigan Hospital	931.86250
WA	Pierce	Orting	Spar Pole	931.86250
WA	Pierce	Puyallup	Good Samaritan	931.86250
WA	Pierce	Tacoma	Indian Hill/Brown's	931.86250
WA	Pierce	Tacoma	KCPQ Clover Park Tech	931.86250
WA	Pierce	Tacoma	Miramar Apartments	931.86250
WA	Pierce	Tacoma	St. Joseph's Med Ctr	931.86250
WA	San Juan	Orcas Island	Mt. Constitution	931.86250
WA	Skagit	Mt. Vernon	Scott Mtn.	931.86250
WA	Skagit	Mt. Vernon	Skagit Valley Hospital	931.86250
WA	Skagit	Sedro Wooley	Lyman Hill	931.86250
WA	Skamania	Carson City	Carson P.U.D.	931.86250
WA	Skamania	Stevenson	Stevenson EMS	931.86250
WA	Skamania	Washougal	Strunk Mtn.	931.86250
WA	Snohomish	Arlington	Burn Hill	931.86250
WA	Snohomish	Bothell	Bastyr Univ.	931.86250
WA	Snohomish	Bothell	Bothell Plateau	931.86250
WA	Snohomish	Edmonds	Stevens Memorial	931.86250
WA	Snohomish	Everett	Everett Medical Clinic	931.86250
WA	Snohomish	Everett	Getchell Hill	931.86250
WA	Snohomish	Everett	Providence/Colby	931.86250
WA	Snohomish	Everett	Providence/Pacific	931.86250
WA	Snohomish	Granite Falls	Gunsite Ridge	931.86250
WA	Snohomish	Lynnwood	KSER Tower/Gunnysack	931.86250
WA	Snohomish	Monroe	Monroe Valley General	931.86250
WA	Snohomish	Silver Lake	Everett Medical Clinic	931.86250
WA	Snohomish	Snohomish	Johnson's	931.86250
WA	Spokane	Spokane	Mt. Baldy	931.86250
WA	Thurston	Olympia	Providence/St. Peters	931.86250
WA	Thurston	Tumwater	Capitol Peak	931.86250
WA	Thurston	Tumwater	Olympia-Thunderbird	931.86250
WA	Whatcom	Bellingham	Lookout Mtn. N-Wa	931.86250
WA	Whatcom	Bellingham	Peace Health Bellingham	931.86250
WA	Whatcom	Bellingham	St. Joseph's Hosp.	931.86250
WA	Whatcom	Bellingham	Sumas Mtn.	931.86250
WA	Yakima	Selah	Selah Butte	931.86250
WA	Yakima	Sunnyside	Sunnyside Hospital	931.86250
WA	Yakima	Yakima	Ahtanum Ridge	931.86250
WA	Yakima	Yakima	Eagle Peak	931.86250
AZ	Maricopa	Phoenix	Shaw Butte	931.86250
AZ	Pima	Tucson	South Tucson	931.86250
AZ	Pima	Tucson	Tucson Mtn.	931.86250
AZ	Pinal	Sacaton	Sacaton Mtn.	931.86250
ID	Kootenai	Post Falls	Mica Peak	931.86250

Additional Pricing is requested for Toll-Free Access (800 #), Lost Pager Protection – Individual Users, Pager Protection – Account Wide, Voice Mail, Over Call Limit and Additional Pager Service Options or Features if not included in overall monthly rate.

Optional Services may be listed for any additional services offered. Include the Type of the Service you are proposing; Estimate the Quantity the County would require based on the current inventory and include the Monthly Service Fee and the Extended Price. Under separate cover you may include marketing materials that will be useful in explaining the Optional Services or features referenced in the pricing.

Any tariffs, taxes, and other fees not eligible by law shall be included in the rate as described in the Technical Specifications.

In the event of a discrepancy between the unit price and the extended price, the unit price will prevail.

Bidders are to submit identification of additional service offerings that can be made available at no additional charge.

6.4 Multiple Contracts

It is the County's intent to award multiple contracts for this service. The bidder offering the lowest bid, per item number, will be awarded that item.

Pager Service Pricing

Item #	Pager Type	Estimated Quantity	Monthly Service Fee Unit Price	Extended Price
1.	**Combined - Pager Type Count**			
2.	Digital Pagers	364	$ 1.40	$ 509.60
3.	Alpha Numeric Pagers	884	$ 4.15	$ 3,668.60
4.	2-way pagers, unlimited messages	57	$ N/A	$ N/A
5.	**Grand Total Combined Pagers:**	**1305**	$	$ 4,178.20
6.	**Provider 1 - Pager Type Count**			
7.	Digital Pagers	166	$ 1.40	$ 232.40
8.	Alpha Numeric Pagers	381	$ 4.15	$ 1,581.15
9.	2-way pagers, unlimited messages	0	$ —	$ —
10.	**Provider 1 Sub-Total Pagers:**	**547**	$	$ 1,813.55
11.	**Provider 2 - Pager Type Count**			
12.	Digital Pagers	198	$ 1.40	$ 277.20
13.	Alpha Numeric Pagers	503	$ 4.15	$ 2,087.45
14.	2-way pagers, unlimited messages	57	$ N/A	$ N/A
15.	**Provider 2 Sub-Total Pagers:**	**758**	$	$ 2,364.65
16.	Group Master Accounts	14	$ 0.00	$ 0.00
17.	Toll-Free Access (800 #)	200	$ 4.50	$ 900.00
18.	Pager Protection – Individual Users	1200	$ 0.00	$ 0.00

19.	Pager Protection – Account Wide	1305	$ 0.00	$ 0.00
Item #	**Pager Type**	**Estimated Quantity**	**Monthly Service Fee Unit Price**	**Extended Price**
20.	Voice Mail 24-HR.	1200	$ 1.00	$ 12.00.00
21.	Over Call Limit Cost UNLIMITED	1200	$ 0.00/each	$ 0.00
Additional Pager Options (please specify the amount of each option individually)				
1.	Lost Equipment Charges:			
	Digital Pagers	Each	$ 18.00/each	$ *
	Alpha Numeric Pagers	Each	$ 32.00/each	$ *
	2-way pagers	Each	$ N/A /each	$ N/A
2.	Additional Spare Pagers over 5% Allotment:			
	Digital Pagers	Each	$0.00 /each	$ 0.00
	Alpha Numeric Pagers	Each	$ 0.00 /each	$ 0.00
	2-way pagers	Each	$ N/A /each	$ N/A
			Total:	**$**

Optional Services

Item #	Service Type and Description of Optional Services	Estimated Quantity	**Monthly Service Fee Unit Price**	**Extended Price**
+ 1	SMS - FORWARDING	50	2.00/EA	100.00
+ 2	RESEND ALPHA PAGE	50	1.00/EA	50.00
3				
4				
			Total:	**$** 150.00

N/A = NOT AVAILABLE

* = QUANTITY UNKNOWN

+ = PLEASE SEE SERVICE DETAILS, NEXT PAGE

Cook Paging

OPTIONAL SERVICES DESCRIPTIONS

SMS Forwarding: Enables forwarding of messages sent to the pager to be copied to any SMS device. Important to note that Cook Paging uses **SMS** technology to send the messages to the cellular device, not SMTP (email) protocol as other paging companies. The original message is received in the paging terminal, then dispatched via SMS modems directly to the cellular carriers for broadcast to the SMS devices.

Resend Alpha Page: Enables the end-user to retransmit the last 15 messages sent to an alpha pager, on demand. The end-user dials the pager number, enters a passcode, then directs the system to retransmit the last 4 messages sent to the pager. If further messages are needed, the end-user can direct these to be resent one-at-a-time. The original time & date stamp is displayed for each message, to avoid any confusion about whether this is a "new" or "retransmitted" message. This is an especially useful tool in case the end-user turns off the pager, or the battery dies, or in case the pager is carried into an underground location where no paging signal exists.

6.4 References

List the names and addresses of four (4) customers, for whom the bidder has performed or provided similar goods and/or services, preferably in Washington State, for a period not less than one (1) year. Include dates, contact persons and telephone numbers. Should any reference submitted by a bidder be found unsatisfactory, King County, at its sole option, may reject that bidder's bid. King County shall be the sole judge in determining a satisfactory/unsatisfactory reference response. **Reference must be submitted with bid.**

Company Name:	Seattle Childrens Hospital	Company Name:	Overlake Hospital
Company Address:	4800 San Point, Seattle	Company Address:	1035 116th Ave, Bellevue
Company Phone:	206-987-2090	Company Phone:	425-688-5768
Contact Person:	Tony Santoro	Contact Person:	Liz Glithero
Dates:	8/1987 - Present	Dates:	9/2006 - Present

Company Name:	Providence Reg. Med Center	Company Name:	Airlift Northwest
Company Address:	1321 Colby, Everett	Company Address:	6506 Perimeter, Seattle
Company Phone:	425-263-4373	Company Phone:	206-965-1936
Contact Person:	Michelle Arneson	Contact Person:	Lenora Henderson
Dates:	3/1988 - Present	Dates:	7/2006

Cook Paging

Section 7.6 DBE Participation: Cook Telecom, Inc. is not a DBE certified contractor.

BUY AMERICA CERTIFICATE
Certificate of Compliance with Section 165(A)

The vendor hereby certifies that it **Will** comply with the requirements of Section 165(a) of the Surface Transportation Assistance Act of 1982, as amended, and the regulations in 49 CFR Part 661.

Signature: Mike Montague Date: 8/03/2011
Title: VP MARKETING + CUSTOMER RELATIONS
Company Name: COOK TELECOM, INC.

OR

Certificate Of Noncompliance With Section 165(a)

The vendor hereby certifies that it cannot comply with the requirements of Section 165(a) of the Surface Transportation Assistance Act of 1982, as amended, but it may qualify for an exception to the requirement pursuant to Section 165(b)(2) or (b)(4) of the Surface Transportation Assistance Act of 1982 and regulations in 49 CFR Part 661.7.

Signature: _____ Date: _____
Title: _____
Company Name: _____

It is important to remember that this Bid is funded in part by the FEDERAL TRANSIT ADMINISTRATION (FTA). In accordance with FTA requirements, each vendor Shall complete this Attachment H and submit it to the County with and as a part of their Bid.

Par. 661.5 GENERAL REQUIREMENTS FOR STEEL AND MANUFACTURED PRODUCTS.

1. Except as provided in Part 661 no funds may be obligated by FTA for a grantee project unless all steel and manufactured products used in the project are produced in the United States.
2. All steel manufacturing processes must take place in United States, except metallurgical processes involving refine of steel additives.
3. The steel requirements apply to all steel items including, but not limited to, structural steel, running rail and contact rail.
4. For a manufactured product to be considered produced in the United States:
   (a) All of the manufacturing processes for the product must take place in the United States; and
   (b) All items or material used in the product must be of United States origin.

CERTIFICATE OF LOBBYING ACTIVITIES
CONTRACT NO. 1393-11

The undersigned certifies, to the best of his or her knowledge and belief, that:

A. No federally appropriated funds have been paid or Will be paid, by or on behalf of the undersigned, to any Person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, or officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal Contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment or modification of any federal Contract, grant, loan or cooperative agreement.

B. If any funds other than federally appropriated funds have been paid or Will be paid to any Person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress or an employee or a Member of Congress in connection with this federal Contract, grant, loan or cooperative agreement, the undersigned Shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," to the Contract administrator.

C. The undersigned Shall require that the language of this certification be included in the award documents for all sub-awards at all tiers (including sub-Contracts, sub-grants and Contracts under grants, loans and cooperative agreements) and that all recipients of Subcontract awards in excess of $100,000 Shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by § 1352, Title 31, U.S. Code. Any Person who fails to file the required certification Shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Date: 8/03/2011

Company Name: COOK TELECOM, INC.

Authorized Signature: Mike Montague

Printed Name/Title: VP MARKETING & CUSTOMER RELATIONS